

REVENUE REPORT FISCAL YEAR 2018-2019





## REPORT OVERVIEW

This report summarizes revenue from John Wayne Airport operations for Fiscal Year (FY) 2018-2019. Revenue from operations for FY 2017-2018 is also included for comparative purposes. Operational revenue consists of revenue from commercial and commuter airlines, all cargo air service, parking, general aviation, concessionaires and rental car agencies. Non-operational revenue such as interest income, grant funding, and passenger facility charges is not included.

Operational revenue for FY 2018-2019 increased 4.00% from the prior year. The change is primarily attributable to an increase in revenue from airline related services, commercial airlines, ground transportation, and rental car, partially offset by a decrease in revenue from parking.

This report was prepared on the accrual basis of accounting, unless otherwise noted. Revenue is recognized when earned. The revenue reported is based on actual revenue earned for the fiscal year, whereas the revenue reported in the audited financial statements includes estimates.

## **TABLE OF CONTENTS**



## **TABLE OF CONTENTS**

1 Airport Povonuo Summary	Page Number
Airport Revenue Summary     Summary Graph	1-1
Summary Schedule	1-1
Cultification Control of the Control	1 2
2. Advertising	
Summary Graph	2-1
Summary Schedule	2-2
Intersection Holdings, LLC	2-3
Lamar Airport Advertising Co.	2-4
Security Point Media, LLC	2-5
3. Airline Related Services	
Summary Graph	3-1
Summary Schedule	3-2
ABM Janitorial Services	3-3
Aircraft Service International, Inc.	3-4
Airport Terminal Services	3-5
Baggage Express	3-6
Caldwell Transport Company, LLC	3-7
DAL Global Services, LLC	3-8
G2 Secure Staff	3-9
Jett Pro Line Maintenance	3-10
Matrix Aviation Services	3-11
Roadie, Inc.	3-12
SCIS Air Security Corporation	3-13
Sierra Aviation Group	3-14
SNAFuel, Inc.	3-15
US Aviation Services Corp.	3-16
OS Aviation Services Corp.	3-10
4. All Cargo Air Service	
Summary Graph	4-1
Summary Schedule	4-2
Federal Express Corporation	4-3
United Parcel Service	4-4
5. Commercial Airlines	
Summary Graph	5-1
Summary Schedule	5-2
Alaska Airlines	5-3
American Airlines	5-4
Compass Airlines	5-5
Delta Airlines	5-6
Frontier Airlines	5-7

Horizon Air Industries Skywest Airlines (Commercial) Southwest Airlines United Airlines WestJet	5-8 5-9 5-10 5-11 5-12
6. <b>Commuter Airlines</b> Summary Graph Summary Schedule Delux Public Charter, LLC dba JetSuiteX Air Skywest Airlines	6-1 6-2 6-3 6-4
7. <b>County Hangars and Tiedowns</b> Summary Graph Summary Schedule	7-1 7-2
8. Fixed-Base Operators (FBO) Summary Graph Summary Schedule Aviation Consultants, Inc. dba ACI Jet Jay's Aircraft Maintenance Martin Aviation, LP Newport FBO Two, LLC dba Atlantic Aviation	8-1 8-2 8-3 8-4 8-5 8-6
9. Food and Beverage Summary Graph Summary Schedule Ana M Rodriguez dba Rodriguez Catering Asfour Family Corporation dba Subway CKE Restaurants, Inc. dba Carl's Jr. Hojeij Branded Foods, LLC Host International, Inc. McDonald's USA, LLC	9-1 9-2 9-3 9-4 9-5 9-6 9-7 9-8
10. <i>Gifts, News, Sundries, and Specialty</i> Summary Graph Summary Schedule John Wayne NG-AC JV dba Hudson Group Paradies - OC, LLC XpresSpa John Wayne Airport, LLC	10-1 10-2 10-3 10-4 10-5
11. <b>Golf Course</b> Summary Graph Newport Beach Golf Course, LLC	11-1 11-2

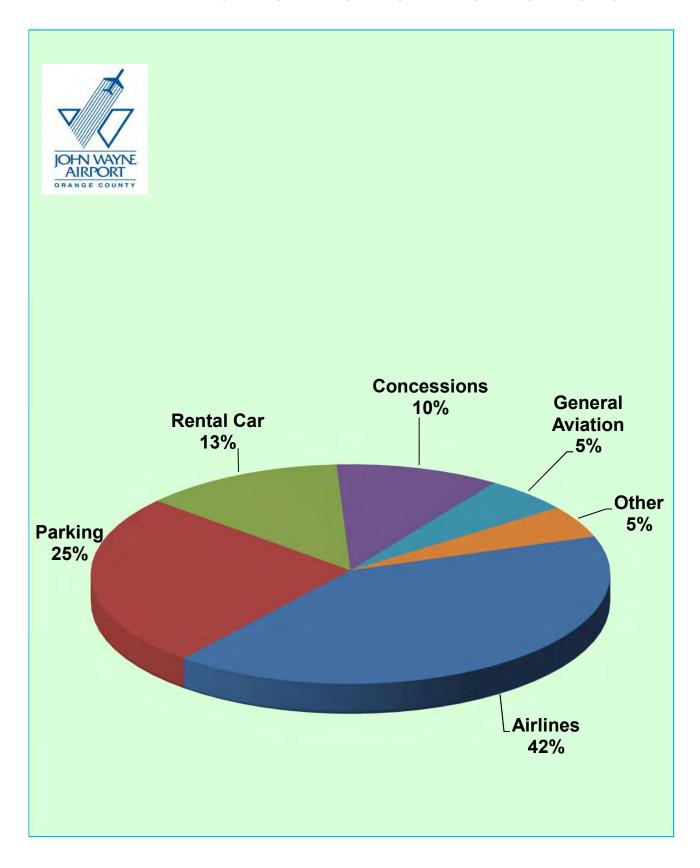
12. <b>G</b>	Ground Transportation	
	Summary Graph	12-1
	Summary Schedule	12-2
	John Wayne Airport Yellow Cab	12-3
	Pacific Coast Sightseeing Tours and Charters, Inc.	.20
	dba Coach USA	12-4
		12-4
	Shuttle/Commercial Vehicle Operators	
	Transportation Network Company (TNC) Operators	12-6
13. <b>F</b>	langars	
	Summary Graph	13-1
	Summary Schedule	13-2
	Aviation Consultants, Inc. dba ACI Jet	13-3
	Executive Hangars	13-4
	McHone South Coast Associates	13-5
14. <i>li</i>	n-Flight Food Service	
	Summary Graph	14-1
	Sky Chefs, Inc.	14-2
15. <b>F</b>	Parking	
	Summary Graph	15-1
	Summary Schedule	15-2
	Parking Facilities Operation (LAZ Parking California, LLC)	15-3
	Valet Parking (LAZ Parking California, LLC)	15-4
16. <b>F</b>	Rental Car Concessions	
	On-Airport:	
	Summary Graph	16-1
	Summary Schedule	16-2
	Advantage OPCO, LLC dba Advantage Rent A Car	16-3
	Avis Rent A Car System, LLC	16-4
	Budget Rent A Car System, Inc.	16-5
	Enterprise Rent-A-Car Company of Los Angeles, LLC	10 0
	dba Alamo Rent A Car and National Car Rental	16-6
	Enterprise Rent-A-Car Company of Los Angeles, LLC	10-0
	·	16-7
	dba Enterprise Rent-A-Car The Hertz Corporation	16-7
	The Heriz Corporation	10-0
	Off-Airport:	
	Summary Graph	16-9
	Summary Schedule	16-10
	3MP Enterprise, Inc. dba U-Save Car & Truck Rental	16-11
	AE Car Rental dba American Eagle Car Rental	16-12
	Airport Van Rental, Inc.	16-13
	Allied Rent A Car, Inc.	16-14
	DTG Operations, Inc. dba Thrifty Car Rental	16-15
	Fox Rent-A-Car Inc	16-16

	Gitibin & Associates, Inc. dba Go Rentals	16-17
	Los Angeles Van Rentals, Inc. dba Orange County Van Rental	16-18
	Midway Car Rental	16-19
	OC Pacific Enterprise, Inc. dba Stop Then Go Rent A Car	16-20
	Sasha Management, Inc. dba SNA Auto Rental	16-21
	Silvercar, Inc.	16-22
	Socal Van Rental, Inc. dba United Van Rentals	16-23
	UR Enterprises, Inc. dba United Auto Rental, Inc.	16-24
	Vast National, Inc. dba Deanza Car Rental/Nu Car	16-25
17.	. Wash and Wax	
	Summary Graph	17-1
	Summary Schedule	17-2
	Advanced Detail	17-3
	American Aircraft Maintenance, Inc.	17-4
	Boom Aviation, Inc.	17-5
	EZML, Inc. dba Newport Wash & Detail	17-6
	Immaculate Flight, LLC	17-7
	Martin Aviation	17-8
	Red Carpet Aviation, LLC	17-9
18.	Miscellaneous	
	Summary Graph	18-1
	Summary Schedule	18-2
	AOG Jet Support, Inc.	18-3
	California Aero Marketing, LLC	18-4
	Concourse Communications Group	18-5
	Exelis, Inc.	18-6
	Harmic Air, Inc.	18-7
	Idemia Identity & Security USA, LLC	18-8
	Oncall Corporate Jet Repair, Inc.	18-9
	Orange County Chapter of the American Institute of Architects,	
	A California Corporation	18-10
	Perimeter Fence Access Fees	18-11
	Rich Multimedia Technologies	18-12
	SchoolsFirst Federal Credit Union	18-13
	Smarte Carte	18-14
	Socal Jet Services, Inc.	18-15
	Transportation Security Administration	18-16

## AIRPORT REVENUE SUMMARY



# FY 2018-2019 Revenue





## **REVENUE SUMMARY FOR FY 2018-2019**

CATEGORY	2018-2019 REVENUE (a)	2017-2018 REVENUE (b)	% CHANGE
ADVERTISING	\$ 1,415,299	\$ 1,626,809	-13.00%
AIRLINE RELATED SERVICES	1,370,737	1,092,713	25.44%
ALL CARGO AIR SERVICE	875,205	837,194	4.54%
COMMERCIAL AIRLINES	55,822,022	53,415,628	4.51%
COMMUTER AIRLINES	300,269	53,299	463.37%
COUNTY HANGARS & TIEDOWNS	626,907	634,436	-1.19%
FIXED-BASE OPERATORS	5,225,088	4,984,012	4.84%
FOOD AND BEVERAGE	6,992,176	6,749,276	3.60%
GIFTS, NEWS, SUNDRIES, & SPECIALTY	3,339,385	3,327,380	0.36%
GOLF COURSE	213,883	206,967	3.34%
GROUND TRANSPORTATION	5,892,888	3,060,616	92.54%
HANGARS	1,454,999	1,412,990	2.97%
IN-FLIGHT FOOD SERVICE	523,866	473,583	10.62%
PARKING	34,986,959	36,370,801	-3.80%
RENTAL CAR - ON AIRPORT	16,456,647	16,142,326	1.95%
RENTAL CAR - OFF AIRPORT	738,269	611,243	20.78%
WASH AND WAX	128,967	97,160	32.74%
MISCELLANEOUS	 610,243	603,035	1.20%
TOTALS	\$ 136,973,809	\$ 131,699,468	4.00%

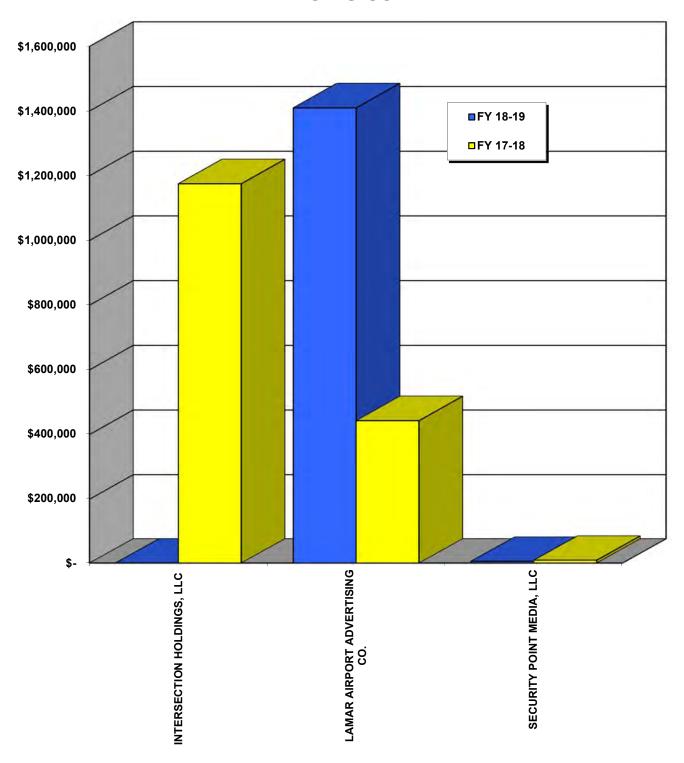
a - The revenue reported is based on actual revenue earned for the fiscal year, whereas the revenue reported in the audited financial statements includes estimates.

b - Includes adjustments to revenues reported in the 2017-2018 Revenue Report. See pages 2-4, 3-6, 3-11, 10-3, 16-7, and 17-7 for additional information.

## **ADVERTISING**



## **ADVERTISING SUMMARY**



## ADVERTISING SUMMARY FOR FY 2018-2019

			LATE /	18-19 TOTAL	17-18 TOTAL	
LICENSEE/LESSEE		REVENUE	 FEES	REVENUE	REVENUE	% CHANGE
INTERSECTION HOLDINGS, LLC	\$	-	\$ -	\$ -	\$ 1,175,182	-100.00%
LAMAR AIRPORT ADVERTISING CO. (a	)	1,409,848	-	1,409,848	442,743	218.43%
SECURITY POINT MEDIA, LLC		5,451	-	5,451	8,884	-38.64%
TOTALS	\$	1,415,299	\$ -	\$ 1,415,299	\$ 1,626,809	-13.00%

a - Includes an adjustment to decrease revenue reported in the 2017-2018 Revenue Report.

# INTERSECTION HOLDINGS, LLC ADVERTISING LEASE

LEASE TERMINATED 02/28/2018

	STA GRO RECE	SS GR	ROSS G	ROSS REN	IT OR PEN	LATE / PENALTY FEES		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE	\$	- \$	- \$	- \$	- \$	- - - - - - - -		
TOTALS	\$	- \$	- \$	- \$	- \$	-		

	18-19 MONTHLY		17-18 Y MONTHLY		
	REVENUE			REVENUE	% CHANGE
JULY	\$	_	\$	103,686	-100.00%
AUGUST		-		116,287	-100.00%
SEPTEMBER		-		179,455	-100.00%
OCTOBER		-		224,135	-100.00%
NOVEMBER		-		204,454	-100.00%
DECEMBER		-		155,991	-100.00%
JANUARY		-		86,061	-100.00%
FEBRUARY		-		104,052	-100.00%
MARCH		-		-	N/A
APRIL		-		1,061	-100.00%
MAY		-		-	N/A
JUNE		-		-	N/A
TOTALS	\$	-	\$	1,175,182	-100.00%

- a Lease was executed on October 16, 2012, and the Date of Beneficial Occupancy was January 14, 2013.
- b Lease terminated February 28, 2018.
- c Effective February 1, 2017, greater of minimum annual guarantee of \$1,432,332 or 65% of static advertising and 55% of digital advertising.

#### PM 1121-370-0008 (a)

## LAMAR AIRPORT ADVERTISING CO. ADVERTISING LEASE

**LEASE EXPIRES 02/28/2028** 

	Α	DVERTISING		MINIMUM	I	ATE /		18-19		17-18	
		DISPLAYS		RENT OR	PE	ENALTY		MONTHLY	٨	NONTHLY	
	GR	OSS RECEIPTS	% (	GROSS (b),(c)		FEES REVENUE		REVENUE (d)		% CHANGE	
											_
JULY	\$	254,478	\$	116,667	\$	-	\$	116,667	\$	-	N/A
AUGUST		193,113		116,667		-		116,667		-	N/A
SEPTEMBER		120,403		116,667		-		116,667		-	N/A
OCTOBER		172,903		116,667		-		116,667		-	N/A
NOVEMBER		200,903		116,667		-		116,667		-	N/A
DECEMBER		228,669		116,667		-		116,667		-	N/A
JANUARY		167,038		116,667		-		116,667		-	N/A
FEBRUARY		132,083		116,667		-		116,667		-	N/A
MARCH		136,950		119,128		-		119,128		38,174	212.07%
APRIL		157,450		119,128		-		119,128		68,117	74.89%
MAY		184,450		119,128		-		119,128		160,425	-25.74%
JUNE		211,416		119,128		-		119,128		176,027	-32.32%
TOTALS	\$	2,159,856	\$	1,409,848	\$	-	\$	1,409,848	\$	442,743	218.43%

- a Lease effective March 1, 2018.
- b Effective March 1, 2018, greater of minimum annual guarantee of \$1,400,000 or 60% of gross receipts.
- c Effective March 1, 2019, greater of minimum annual guarantee of \$1,429,540 or 60% of gross receipts.
- d Includes an adjustment to decrease revenue reported in the 2017-2018 Revenue Report.

# SECURITY POINT MEDIA, LLC ADVERTISING LICENSE

**UPON WRITTEN NOTICE** 

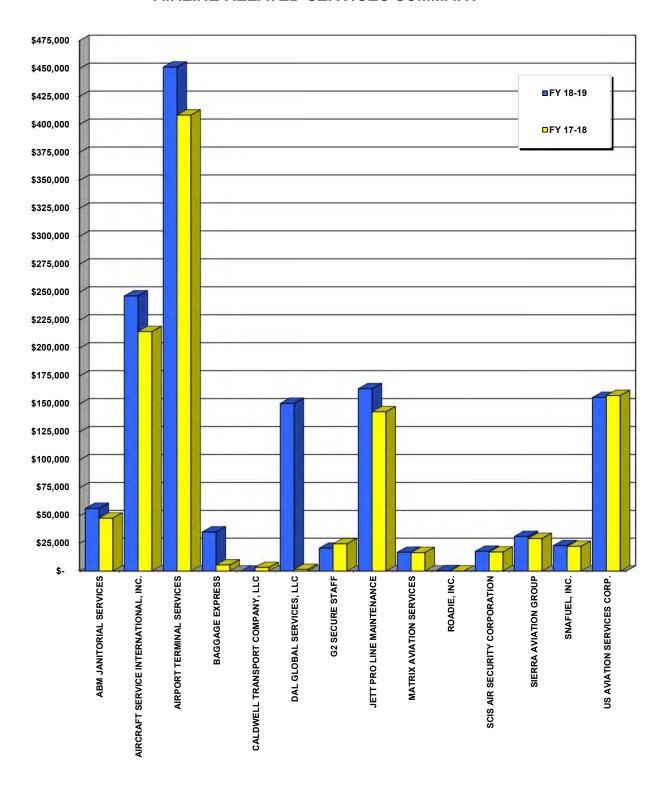
	MONTHLY		I	MINIMUM	Į	ATE /		18-19		17-18		
	(	GROSS	ı	RENT OR	PI	ENALTY		MONTHLY		MONTHLY		
	RI	ECEIPTS	20%	GROSS (b)		FEES		REVENUE		REVENUE	% CHANGE	
JULY	\$	-	\$	-	\$	-	\$	-	\$	500	-100.00%	
AUGUST		-		-		-		-		618	-100.00%	
SEPTEMBER		-		-		-		-		500	-100.00%	
OCTOBER		9,084		1,817		-		1,817		-	N/A	
NOVEMBER		9,084		1,817		-		1,817		-	N/A	
DECEMBER		9,084		1,817		-		1,817		-	N/A	
JANUARY		-		-		-		-		-	N/A	
FEBRUARY		-		-		-		-		2,422	-100.00%	
MARCH		-		-		-		-		2,422	-100.00%	
APRIL		-		-		-		-		2,422	-100.00%	
MAY		-		-		-		-		-	N/A	
JUNE		-		-		-		-		-	N/A	
TOTALS	\$	27,252	\$	5,451	\$	-	\$	5,451	\$	8,884	-38.64%	

- a Lease effective October 1, 2015.
- b Greater of minimum annual guarantee of \$6,000 or 20% of gross receipts.

## **AIRLINE RELATED SERVICES**



## AIRLINE RELATED SERVICES SUMMARY



## AIRLINE RELATED SERVICES SUMMARY FOR FY 2018-2019

LICENSEE/LESSEE		REVENUE		PE	ATE / ENALTY FEES	18-19 TOTAL REVENUE		17-18 TOTAL EVENUE	% CHANGE
ABM JANITORIAL SERVICES		\$	55,114	\$	1,539	\$ 56,653	\$	47,926	18.21%
AIRCRAFT SERVICE INTERNATIONAL, INC.			244,683		1,909	246,592		214,775	14.81%
AIRPORT TERMINAL SERVICES			447,417		3,873	451,290		408,386	10.51%
BAGGAGE EXPRESS	(a)		33,765		1,701	35,466		5,546	539.49%
CALDWELL TRANSPORT COMPANY, LLC			-		-	-		3,271	-100.00%
DAL GLOBAL SERVICES, LLC			150,117		458	150,575		1,500	9938.33%
G2 SECURE STAFF			19,504		1,251	20,755		24,710	-16.01%
JETT PRO LINE MAINTENANCE			157,319		6,351	163,670		143,081	14.39%
MATRIX AVIATION SERVICES	(b)		15,704		1,331	17,035		16,759	1.65%
ROADIE, INC.			379		-	379		-	N/A
SCIS AIR SECURITY CORPORATION			17,928		-	17,928		17,263	3.85%
SIERRA AVIATION GROUP			31,176		250	31,426		29,534	6.41%
SNAFUEL, INC.			22,923		156	23,079		22,388	3.09%
US AVIATION SERVICES CORP.			155,291		598	155,889		157,574	-1.07%
TOTALS	ļ	\$ 1	,351,320	\$	19,417	\$ 1,370,737	\$	1,092,713	25.44%

a - Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

b - Includes auditor adjustments to decrease revenue reported in the 2017-2018 Revenue Report.

PM 1121-360-125

# ABM JANITORIAL SERVICES LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	MONTHLY			MUMINIM	LATE /	18-19		17-18	
	P	GROSS RECEIPTS		ENT OR GROSS (a)	PENALTY FEES	MONTHLY REVENUE		ONTHLY EVENUE	% CHANGE
		LCLII 13	70 (	31(033 (a)	TEES	 CEVENOL		LVENOL	% CHANGE
JULY	\$	27,960	\$	4,194	\$ 163	\$ 4,357	\$	4,129	5.52%
AUGUST		28,298		4,245	161	4,406		4,320	1.99%
SEPTEMBER		27,058		4,059	-	4,059		4,191	-3.15%
OCTOBER		28,185		4,228	226	4,454		4,274	4.21%
NOVEMBER		27,058		4,059	161	4,220		3,117	35.39%
DECEMBER		27,622		4,143	163	4,306		3,184	35.24%
JANUARY		31,980		4,797	161	4,958		4,224	17.38%
FEBRUARY		31,365		4,705	162	4,867		3,653	33.23%
MARCH		35,321		5,298	-	5,298		4,176	26.87%
APRIL		33,908		5,086	-	5,086		4,371	16.36%
MAY		34,897		5,235	342	5,577		4,228	31.91%
JUNE		33,766		5,065	-	5,065		4,059	24.78%
TOTALS	\$	367,418	\$	55,114	\$ 1,539	\$ 56,653	\$	47,926	18.21%

a - Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services gross receipts.

PM 1121-360-156 (a) PM 1121-360-144

## AIRCRAFT SERVICE INTERNATIONAL, INC. LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	MONTHLY	MINIMUM	TEMPORARY	LATE /	18-19	17-18	
	GROSS	RENT OR	OFFICE	PENALTY	MONTHLY	MONTHLY	
	RECEIPTS	% GROSS (b)	RENT (c)	FEES	REVENUE	REVENUE	% CHANGE
JULY	\$ 184,161	\$ 18,416	\$ 1,541	\$ -	\$ 19,957	\$ 16,133	23.70%
AUGUST	181,596	18,160	1,541	380	20,081	16,582	21.10%
SEPTEMBER	189,317	18,932	1,541	-	20,473	16,504	24.05%
OCTOBER	181,497	18,150	1,541	-	19,691	17,360	13.43%
NOVEMBER	184,786	18,479	1,541	384	20,404	17,059	19.61%
DECEMBER	190,708	19,071	1,541	-	20,612	17,974	14.68%
JANUARY	186,691	18,669	1,541	123	20,333	16,330	24.51%
FEBRUARY	173,762	17,376	1,541	-	18,917	17,390	8.78%
MARCH	192,967	19,297	1,541	-	20,838	18,950	9.96%
APRIL	190,363	19,036	1,541	-	20,577	19,825	3.79%
MAY	205,328	20,533	1,660	636	22,829	19,713	15.81%
JUNE	198,335	19,834	1,660	386	21,880	20,955	4.41%
TOTALS	\$ 2,259,511	\$ 225,953	\$ 18,730	\$ 1,909	\$ 246,592	\$ 214,775	14.81%

- a Lease effective January 18, 2017.
- b Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- c Temporary office monthly rent at \$1,541 from May 2018 and \$1,660 from May 2019.

PM 1121-360-45 PM 1121-360-117

# AIRPORT TERMINAL SERVICES LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	MONTHLY	I	MUMINIM	TE	MPORARY	L	ATE /		18-19		17-18	
	GROSS	ı	RENT OR		OFFICE	PI	ENALTY	N	ONTHLY	N	ONTHLY	
	RECEIPTS	%	GROSS (a)		RENT (b)		FEES	R	EVENUE	R	EVENUE	% CHANGE
JULY	\$ 351,944	\$	35,194	\$	857	\$	-	\$	36,051	\$	33,176	8.67%
AUGUST	348,880		34,888		857		-		35,745		34,010	5.10%
SEPTEMBER	345,089		34,509		857		-		35,366		32,715	8.10%
OCTOBER	357,621		35,762		857		-		36,619		33,339	9.84%
NOVEMBER	348,008		34,801		857		618		36,276		32,385	12.01%
DECEMBER	352,750		35,275		857		-		36,132		33,863	6.70%
JANUARY	371,715		37,172		857		1,251		39,280		35,460	10.77%
FEBRUARY	358,359		35,836		857		-		36,693		32,649	12.39%
MARCH	405,818		40,582		857		658		42,097		35,230	19.49%
APRIL	373,910		37,391		857		-		38,248		35,320	8.29%
MAY	381,979		38,198		924		1,346		40,468		35,562	13.80%
JUNE	373,911		37,391		924		-		38,315		34,677	10.49%
TOTALS	\$ 4,369,984	\$	436,999	\$	10,418	\$	3,873	\$	451,290	\$	408,386	10.51%

- a Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- b Temporary office monthly rent at \$857 from May 2018 and \$924 from May 2019.

## BAGGAGE EXPRESS LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	MONTHLY		MIN	IMUM		LATE /		18-19		17-18	
		GROSS	REN	IT OR	F	PENALTY	N	ONTHLY	M	ONTHLY	
	R	ECEIPTS	% GR	OSS (b)		FEES	R	EVENUE	RE\	/ENUE (c)	% CHANGE
JULY	\$	35,885	\$	3,589	\$	-	\$	3,589	\$	-	N/A
AUGUST		32,535		3,254		-		3,254		-	N/A
SEPTEMBER		20,985		2,099		178		2,277		-	N/A
OCTOBER		22,681		2,268		386		2,654		-	N/A
NOVEMBER		21,549		2,155		481		2,636		-	N/A
DECEMBER		31,488		3,149		-		3,149		-	N/A
JANUARY		26,006		2,601		-		2,601		-	N/A
FEBRUARY		24,930		2,493		162		2,655		-	N/A
MARCH		29,053		2,905		133		3,038		-	N/A
APRIL		26,495		2,650		-		2,650		-	N/A
MAY		35,086		3,509		361		3,870		2,379	62.67%
JUNE		30,931		3,093		-		3,093		3,167	-2.34%
TOTALS	\$	337,624	\$	33,765	\$	1,701	\$	35,466	\$	5,546	539.49%

- a License effective May 1, 2018.
- b Greater of monthly minimum of \$125 or 10% of monthly ground services gross receipts.
- c Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

## CALDWELL TRANSPORT COMPANY, LLC LICENSE AGREEMENT - AIRLINE RELATED SERVICES

LICENSE TERMINATED 02/15/2018

	MONTHLY	LATE / PENALTY	18-19 MONTHLY	17-18 MONTHLY	
	RENT	FEES	REVENUE	REVENUE	% CHANGE
JULY	\$	- \$	- \$	- \$ 434	-100.00%
AUGUST		-	-	- 434	-100.00%
SEPTEMBER		-	-	- 434	-100.00%
OCTOBER		-	-	- 434	-100.00%
NOVEMBER		-	-	- 434	-100.00%
DECEMBER		-	-	- 434	-100.00%
JANUARY		-	-	- 434	-100.00%
FEBRUARY		-	-	- 233	-100.00%
MARCH		-	-		N/A
APRIL		-	-		N/A
MAY		-	-		N/A
JUNE		-	-		N/A
TOTALS	\$	- \$	- \$	- \$ 3,271	-100.00%

### NOTE:

a - License terminated February 15, 2018.

## DAL GLOBAL SERVICES, LLC LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

		MONTHLY		MINIMUM		LATE /		18-19		17-18	
		GROSS		RENT OR	F	PENALTY		MONTHLY	M	ONTHLY	
	REC	CEIPTS (b),(c)	%	GROSS (a)		FEES		REVENUE	R	EVENUE	% CHANGE
ших	Ļ		¢	425	ċ		¢	425	ċ	125	0.00%
JULY	\$	-	\$	125	Ş	-	\$	125	þ	125	0.00%
AUGUST		-		125		-		125		125	0.00%
SEPTEMBER		-		125		-		125		125	0.00%
OCTOBER		-		125		-		125		125	0.00%
NOVEMBER		-		125		-		125		125	0.00%
DECEMBER		87,290		8,729		-		8,729		125	6883.20%
JANUARY		233,656		23,366		-		23,366		125	18592.80%
FEBRUARY		213,339		21,334		-		21,334		125	16967.20%
MARCH		239,864		23,986		-		23,986		125	19088.80%
APRIL		239,763		23,976		-		23,976		125	19080.80%
MAY		239,399		23,940		-		23,940		125	19052.00%
JUNE		241,610		24,161		458		24,619		125	19595.20%
TOTALS	\$	1,494,921	\$	150,117	\$	458	\$	150,575	\$	1,500	9938.33%

- a Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- b Before December 21, 2018, DAL Global Services (DGS) was only servicing Delta Airlines and, as a wholly owned subsidiary of Delta Airlines, did not report any revenue to JWA.
- c On December 21, 2018, Delta Airlines sold DGS. DGS continues to service Delta at JWA and is required to report gross receipts.

PM 1121-360-111

## G2 SECURE STAFF LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	M	ONTHLY	Μ	INIMUM	LATE /		18-19		17-18	
		GROSS		ENT OR	PENALTY	I	MONTHLY	M	ONTHLY	
	R	ECEIPTS	% (	GROSS (a)	FEES	- 1	REVENUE	R	EVENUE	% CHANGE
JULY	\$	12,680	\$	1,902	\$ -	\$	1,902	\$	2,100	-9.43%
AUGUST		12,680		1,902	-		1,902		2,164	-12.11%
SEPTEMBER		12,271		1,841	-		1,841		2,236	-17.67%
OCTOBER		8,999		1,350	257		1,607		2,222	-27.68%
NOVEMBER		12,271		1,841	-		1,841		2,124	-13.32%
DECEMBER		9,817		1,473	248		1,721		2,231	-22.86%
JANUARY		8,158		1,224	128		1,352		1,814	-25.47%
FEBRUARY		8,599		1,290	122		1,412		1,474	-4.21%
MARCH		12,788		1,918	-		1,918		2,283	-15.99%
APRIL		13,229		1,984	-		1,984		1,932	2.69%
MAY		13,670		2,051	366		2,417		2,160	11.90%
JUNE		4,851		728	130		858		1,970	-56.45%
TOTALS	\$	130,013	\$	19,504	\$ 1,251	\$	20,755	\$	24,710	-16.01%

### NOTE:

a - Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services gross receipts.

## JETT PRO LINE MAINTENANCE LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	MONTHLY		MINIMUM		MPORARY		LATE /		18-19		17-18	
	GROSS		RENT OR		OFFICE	P	ENALTY		MONTHLY		ONTHLY	
	 RECEIPTS	%	GROSS (a)	R	ENT (b)		FEES	R	EVENUE	R	EVENUE	% CHANGE
JULY	\$ 95,376	\$	9,538	\$	1,237	\$	-	\$	10,775	\$	10,926	-1.38%
AUGUST	139,750		13,975		1,237		119		15,331		13,020	17.75%
SEPTEMBER	103,427		10,343		1,237		422		12,002		11,548	3.93%
OCTOBER	129,494		12,949		1,237		559		14,745		10,158	45.16%
NOVEMBER	120,037		12,004		1,237		1,304		14,545		11,430	27.25%
DECEMBER	108,854		10,885		1,237		-		12,122		11,769	3.00%
JANUARY	125,715		12,572		1,237		1,291		15,100		11,807	27.89%
FEBRUARY	110,078		11,008		1,237		-		12,245		10,966	11.66%
MARCH	127,233		12,723		1,305		1,185		15,213		14,812	2.71%
APRIL	119,283		11,928		1,305		-		13,233		9,949	33.01%
MAY	126,274		12,627		1,305		1,352		15,284		13,911	9.87%
JUNE	116,511		11,651		1,305		119		13,075		12,785	2.27%
TOTALS	\$ 1,422,032	\$	142,203	\$	15,116	\$	6,351	\$	163,670	\$	143,081	14.39%

a - Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.

b - Monthly rent at \$1,237 from March 2018 and \$1,305 from March 2019.

# MATRIX AVIATION SERVICES LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	N	ONTHLY GROSS	INIMUM ENT OR	LATE / ENALTY	٨	18-19	M	17-18 ONTHLY	
	R	ECEIPTS	GROSS (a)	 FEES		REVENUE		VENUE (b)	% CHANGE
JULY	\$	13,567	\$ 1,357	\$ -	\$	1,357	\$	1,339	1.34%
AUGUST		17,557	1,756	122		1,878		1,461	28.54%
SEPTEMBER		13,198	1,320	122		1,442		1,536	-6.12%
OCTOBER		13,284	1,328	128		1,456		1,484	-1.89%
NOVEMBER		11,437	1,144	122		1,266		1,072	18.10%
DECEMBER		11,294	1,129	-		1,129		1,536	-26.50%
JANUARY		10,667	1,067	241		1,308		1,400	-6.57%
FEBRUARY		11,412	1,141	119		1,260		1,187	6.15%
MARCH		12,063	1,206	118		1,324		1,419	-6.69%
APRIL		13,082	1,308	-		1,308		1,375	-4.87%
MAY		14,983	1,498	239		1,737		1,646	5.53%
JUNE		14,500	1,450	120		1,570		1,304	20.40%
TOTALS	\$	157,044	\$ 15,704	\$ 1,331	\$	17,035	\$	16,759	1.65%

a - Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.

b - Includes auditor adjustments to decrease revenue reported in the 2017-2018 Revenue Report.

### PM 1121-360-161(a)

## ROADIE, INC. LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	MONTHLY GROSS RECEIPTS	MINIMUM RENT OR % GROSS (b)	LATE / PENALTY FEES	18-19 MONTHLY REVENUE	17-18 MONTHLY REVENUE	% CHANGE
JULY	\$ -	\$ -	\$ -	\$ -	\$ -	N/A
AUGUST	-	-	-	-	-	N/A
SEPTEMBER	-	-	-	-	-	N/A
OCTOBER	-	-	-	-	-	N/A
NOVEMBER	-	-	-	-	-	N/A
DECEMBER	-	-	-	-	-	N/A
JANUARY	-	-	-	-	-	N/A
FEBRUARY	-	-	-	-	-	N/A
MARCH	-	-	-	-	-	N/A
APRIL	-	-	-	-	-	N/A
MAY	-	-	-	-	-	N/A
JUNE	3,792	379	-	379	-	N/A
TOTALS	\$ 3,792	\$ 379	\$ -	\$ 379	\$ -	N/A

- a License effective June 1, 2019.
- b Greater of monthly minimum of \$125 or 10% of monthly ground services gross receipts.

### PM 1121-360-79

# SCIS AIR SECURITY CORPORATION LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	MONTHLY GROSS RECEIPTS		R	INIMUM ENT OR GROSS (a)	PE	ATE / NALTY FEES	18-19 NONTHLY EVENUE	17-18 NONTHLY EVENUE	% CHANGE
JULY	\$	24,671	\$	1,480	\$	-	\$ 1,480	\$ 1,421	4.15%
AUGUST		25,761		1,546		-	1,546	1,432	7.96%
SEPTEMBER		24,183		1,451		-	1,451	1,396	3.94%
OCTOBER		25,960		1,558		-	1,558	1,453	7.23%
NOVEMBER		24,329		1,460		-	1,460	1,401	4.21%
DECEMBER		24,491		1,469		-	1,469	1,470	-0.07%
JANUARY		23,732		1,424		-	1,424	1,457	-2.26%
FEBRUARY		20,482		1,229		-	1,229	1,279	-3.91%
MARCH		25,456		1,527		-	1,527	1,285	18.83%
APRIL		26,142		1,569		-	1,569	1,291	21.53%
MAY		27,477		1,649		-	1,649	1,422	15.96%
JUNE		26,106		1,566		-	1,566	1,956	-19.94%
TOTALS	\$	298,790	\$	17,928	\$	-	\$ 17,928	\$ 17,263	3.85%

a - Greater of monthly minimum of \$125 or 6% of monthly in-flight food delivery security services gross receipts.

PM 1121-360-122 PM 1121-360-141

## SIERRA AVIATION GROUP LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

	Ν	ONTHLY	M	INIMUM		L	ATE /		18-19		17-18	
		GROSS	RE	NT OR %	SPACE	PEI	NALTY	M	ONTHLY	M	ONTHLY	
	R	RECEIPTS	GI	ROSS (a)	RENT (b)	F	EES	RI	EVENUE	RI	EVENUE	% CHANGE
JULY	\$	16,503	\$	1,650	\$ 943	\$	-	\$	2,593	\$	2,424	6.97%
AUGUST		16,359		1,636	943		-		2,579		2,544	1.38%
SEPTEMBER		15,983		1,598	943		-		2,541		2,432	4.48%
OCTOBER		16,567		1,657	943		-		2,600		2,460	5.69%
NOVEMBER		15,869		1,587	943		-		2,530		2,521	0.36%
DECEMBER		16,826		1,683	943		-		2,626		2,461	6.70%
JANUARY		16,327		1,633	943		125		2,701		2,478	9.00%
FEBRUARY		14,770		1,477	943		-		2,420		2,258	7.17%
MARCH		16,928		1,693	943		-		2,636		2,452	7.50%
APRIL		16,732		1,673	943		-		2,616		2,411	8.50%
MAY		17,248		1,725	1,016		125		2,866		2,578	11.17%
JUNE		17,018		1,702	1,016		-		2,718		2,515	8.07%
TOTALS	\$	197,130	\$	19,714	\$ 11,462	\$	250	\$	31,426	\$	29,534	6.41%

- a Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- b Monthly rent at \$943 from May 2018 and \$1,016 from May 2019.

## SNAFUEL, INC. HYDRANT FUELING FACILITIES LEASE

**LEASE EXPIRES 12/31/2030** 

	MONTHLY RENT (a)		LATE / PENALTY FEES			18-19 MONTHLY REVENUE	17-18 MONTHLY REVENUE	% CHANGE
JULY	\$	1,854	\$	-	\$	1,854	\$ 1,816	2.09%
AUGUST		1,854		-		1,854	1,816	2.09%
SEPTEMBER		1,854		-		1,854	1,816	2.09%
OCTOBER		1,929		-		1,929	1,854	4.05%
NOVEMBER		1,929		-		1,929	1,854	4.05%
DECEMBER		1,929		-		1,929	1,854	4.05%
JANUARY		1,929		-		1,929	1,854	4.05%
FEBRUARY		1,929		156		2,085	2,108	-1.09%
MARCH		1,929		-		1,929	1,854	4.05%
APRIL		1,929		-		1,929	1,854	4.05%
MAY		1,929		-		1,929	1,854	4.05%
JUNE		1,929		-		1,929	1,854	4.05%
TOTALS	\$	22,923	\$	156	\$	23,079	\$ 22,388	3.09%

### NOTE:

a - Monthly rent at \$1,854 from October 2017 and \$1,929 from October 2018.

PM 1121-360-126

## US AVIATION SERVICES CORP. LICENSE AGREEMENT - AIRLINE RELATED SERVICES

**UPON WRITTEN NOTICE** 

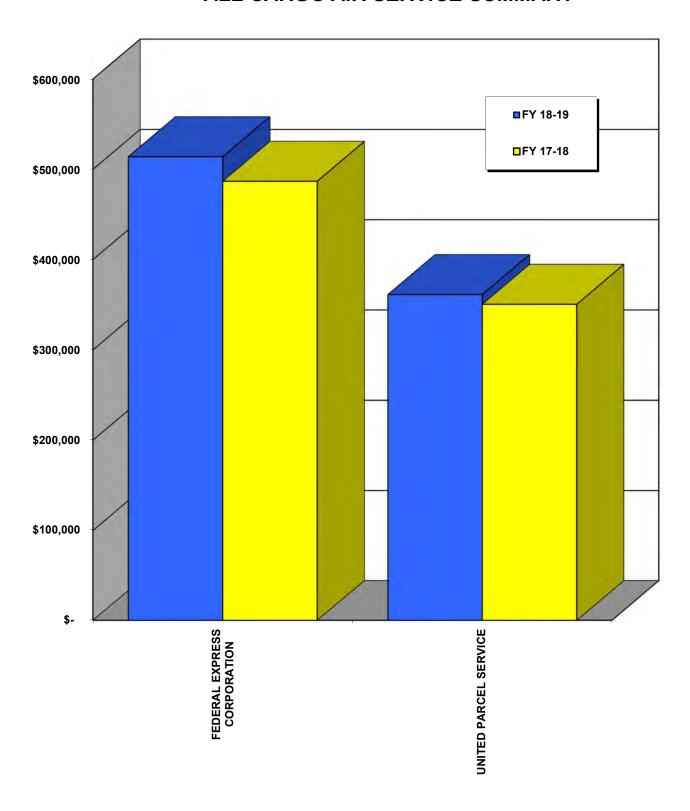
	MONTHLY		MINIMUM			LATE /		18-19	17-18		
	GROSS		RENT OR		PENALTY		MONTHLY		MONTHLY		
	RECEIPTS		% GROSS (a)		FEES		REVENUE		REVENUE		% CHANGE
JULY	\$	81,795	\$	12,269	\$	-	\$	12,269	\$	11,720	4.68%
AUGUST		86,178		12,927		-		12,927		12,364	4.55%
SEPTEMBER		82,054		12,308		-		12,308		11,561	6.46%
OCTOBER		91,390		13,709		-		13,709		13,735	-0.19%
NOVEMBER		87,295		13,094		-		13,094		16,900	-22.52%
DECEMBER		91,346		13,702		-		13,702		13,704	-0.01%
JANUARY		97,516		14,627		306		14,933		14,453	3.32%
FEBRUARY		77,841		11,676		-		11,676		12,035	-2.98%
MARCH		79,491		11,924		-		11,924		13,209	-9.73%
APRIL		85,520		12,828		-		12,828		12,422	3.27%
MAY		87,577		13,137		-		13,137		13,297	-1.20%
JUNE		87,268		13,090		292		13,382		12,174	9.92%
TOTALS	\$ 1	,035,271	\$	155,291	\$	598	\$	155,889	\$	157,574	-1.07%

a - Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services gross receipts.

## **ALL CARGO AIR SERVICE**



## ALL CARGO AIR SERVICE SUMMARY



## ALL CARGO AIR SERVICE SUMMARY FOR FY 2018-2019

LESSEE		SPACE RENT		NUMBER OF		LANDING FEES (a)		DAYS USE OF CARGO RAMP OPERATING AREA		CARGO RAMP OPERATING AREA FEES (b)	
FEDERAL EXPRESS CORPORATION	\$	250,302		253	\$	203,290		253	\$	42,701	
UNITED PARCEL SERVICE		202,354		208		116,945		208		35,117	
TOTALS	\$	452,656		461	\$	320,235		461	\$	77,818	
LESSEE		OPERATIONS FEES (c)		LATE / PENALTY FEES		18-19 TOTAL REVENUE		17-18 TOTAL REVENUE		% CHANGE	
FEDERAL EXPRESS CORPORATION	\$	5,154	\$	12,500	\$	513,947	\$	486,711		5.60%	
UNITED PARCEL SERVICE		4,237		2,605		361,258		350,483		3.07%	
TOTALS	\$	9,391	\$	15,105	\$	875,205	\$	837,194		4.54%	
LESSEE	DE	FLIG PARTURES		HTS ARRIVALS		AIR FREIG	GHT	OHT (TONS)  DEPLANED			
FEDERAL EXPRESS CORPORATION		253		253		8,036.88		988.76			
UNITED PARCEL SERVICE		208		208		4,159.40		3,237.58			

#### NOTE:

**TOTALS** 

12,196.28

4,226.34

461

461

a - Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.

b - Cargo Ramp Operating Area fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.

c - Operations fee rate per departure at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.

# FEDERAL EXPRESS CORPORATION ALL CARGO AIR SERVICE LEASE

**LEASE EXPIRES 12/31/2020** 

		SPACE RENT	NUMBER OF		ANDING EES (b)	DAYS USE OF CARGO RAMP OPERATING AREA	OPE	RGO RAMP ERATING A FEES (c)
JULY	Ś	19,395	20	<u> </u>	15,245	20	Ś	3,252
AUGUST	•	19,395	23	•	17,532	23	•	3,739
SEPTEMBER		19,395	19		14,472	19		3,089
OCTOBER		19,395	23		17,532	23		3,739
NOVEMBER		21,738	21		17,409	21		3,623
DECEMBER		21,738	20		16,603	20		3,450
JANUARY		21,738	22		18,263	22		3,795
FEBRUARY		21,738	20		16,591	20		3,450
MARCH		21,738	21		17,433	21		3,623
APRIL		21,738	22		18,263	22		3,795
MAY		21,147	22		17,776	22		3,743
JUNE		21,147	20		16,171	20		3,403
TOTALS	\$	250,302	253	\$	203,290	253	\$	42,701

	OPE	ATIONS	ATE /		18-19		17-18	
		RATIONS	 ENALTY		MONTHLY		ONTHLY	o/ <b>6</b> 11.116=
	FE	EES (d)	FEES	R	EVENUE	R	EVENUE	% CHANGE
JULY	\$	406	\$ -	\$	38,298	\$	36,087	6.13%
AUGUST		466	-		41,132		38,684	6.33%
SEPTEMBER		385	-		37,341		36,108	3.41%
OCTOBER		466	2,500		43,632		37,892	15.15%
NOVEMBER		430	2,500		45,700		43,095	6.04%
DECEMBER		410	2,500		44,701		42,063	6.27%
JANUARY		451	-		44,247		44,103	0.33%
FEBRUARY		410	2,500		44,689		42,063	6.24%
MARCH		430	-		43,224		44,115	-2.02%
APRIL		451	2,500		46,747		43,083	8.50%
MAY		445	-		43,111		40,176	7.31%
JUNE		404	-		41,125		39,242	4.80%
TOTALS	\$	5,154	\$ 12,500	\$	513,947	\$	486,711	5.60%

	FLIGH	ITS	AIR FREI	GHT (TONS)
	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED
JULY	20	20	616.75	114.88
AUGUST	23	23	735.42	113.92
SEPTEMBER	19	19	702.42	99.04
OCTOBER	23	23	757.40	67.89
NOVEMBER	21	21	701.11	82.12
DECEMBER	20	20	627.82	98.24
JANUARY	22	22	666.69	58.37
FEBRUARY	20	20	601.61	82.60
MARCH	21	21	703.30	87.59
APRIL	22	22	632.84	69.26
MAY	22	22	665.85	91.47
JUNE	20	20	625.67	23.38
TOTALS	253	253	8,036.88	988.76

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Cargo Ramp Operating Area fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per departure at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.

# UNITED PARCEL SERVICE ALL CARGO AIR SERVICE LEASE

**LEASE EXPIRES 12/31/2020** 

				DAYS USE OF	CAR	GO RAMP
	SPACE	NUMBER OF	LANDING	CARGO RAMP	OPI	ERATING
	RENT	LANDINGS	FEES (b)	OPERATING AREA	ARE	A FEES (c)
JULY	\$ 15,680	17	\$ 8,818	17	\$	2,764
AUGUST	15,680	18	9,337	18		2,926
SEPTEMBER	15,680	15	7,781	15		2,439
OCTOBER	15,680	19	9,855	19		3,089
NOVEMBER	17,574	17	9,603	17		2,933
DECEMBER	17,574	19	13,867	19		3,278
JANUARY	17,574	18	10,168	18		3,105
FEBRUARY	17,574	16	9,038	16		2,760
MARCH	17,574	17	9,603	17		2,933
APRIL	17,574	18	10,168	18		3,105
MAY	17,095	18	9,904	18		3,063
JUNE	17,095	16	8,803	16		2,722
TOTALS	\$ 202,354	208	\$ 116,945	208	\$	35,117

	RATIONS EES (d)	PE	ATE / NALTY FEES	18-19 AONTHLY EVENUE	17-18 MONTHLY EVENUE	% CHANGE
JULY	\$ 345	\$	-	\$ 27,607	\$ 25,412	8.64%
AUGUST	365		-	28,308	27,409	3.28%
SEPTEMBER	304		-	26,204	24,747	5.89%
OCTOBER	385		-	29,009	26,743	8.47%
NOVEMBER	348		-	30,458	31,789	-4.19%
DECEMBER	389		-	35,108	36,991	-5.09%
JANUARY	369		105	31,321	31,125	0.63%
FEBRUARY	328		2,500	32,200	29,614	8.73%
MARCH	348		-	30,458	30,370	0.29%
APRIL	369		-	31,216	30,370	2.79%
MAY	364		-	30,426	29,009	4.88%
JUNE	323		-	28,943	26,904	7.58%
TOTALS	\$ 4,237	\$	2,605	\$ 361,258	\$ 350,483	3.07%

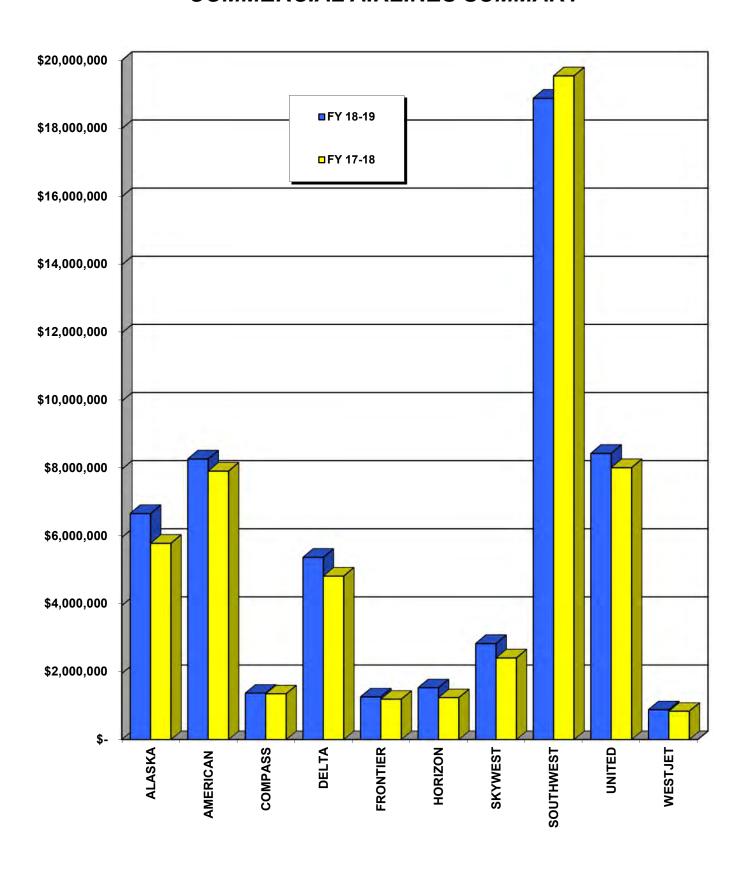
	FLIGH	ITS	AIR FREIC	GHT (TONS)
	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED
JULY	17	17	304.99	268.16
AUGUST	18	18	347.37	300.62
SEPTEMBER	15	15	300.12	225.56
OCTOBER	19	19	358.57	307.01
NOVEMBER	17	17	352.41	237.64
DECEMBER	19	19	430.92	441.11
JANUARY	18	18	344.14	283.29
FEBRUARY	16	16	307.42	240.99
MARCH	17	17	344.11	234.23
APRIL	18	18	328.17	239.14
MAY	18	18	404.07	210.58
JUNE	16	16	337.11	249.25
TOTALS	208	208	4,159.40	3,237.58

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Cargo Ramp Operating Area fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per departure at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.

### **COMMERCIAL AIRLINES**



### **COMMERCIAL AIRLINES SUMMARY**



#### **COMMERCIAL AIRLINES SUMMARY FOR FY 2018-2019**

	Т	ERMINAL &				RAMP EQ		CUPPS			
LESSEE/LICENSEE	,	<b>MEZZANINE</b>	UTILITIES	J	ANITORIAL	STORAGE	CUPPS	UPGRADE	CBP		IAF
		RENT	FEES		FEES	FEES	FEES	FEES	FEES		FEES
ALASKA	\$	2,635,086	\$ 183,084	\$	373,932	\$ 51,290	\$ 175,222	\$ 109,633	\$ 691,540	\$	555,512
AMERICAN		4,283,138	270,258		549,956	107,890	259,192	168,025	-		-
COMPASS		747,160	57,292		116,830	-	55,222	34,255	-		-
DELTA		2,575,754	179,882		366,534	84,856	172,064	111,911	-		-
FRONTIER		746,208	50,278		102,414	19,904	48,200	31,049	-		-
HORIZON		844,132	61,894		128,296	13,668	58,712	27,487	-		-
SKYWEST		1,426,414	125,724		255,172	-	120,902	81,095	-		-
SOUTHWEST		8,440,508	655,370		1,327,412	101,222	630,282	435,562	625,354		500,982
UNITED		4,213,218	278,590		566,986	113,672	267,304	173,818	-		-
WESTJET		497,616	31,976		65,042	3,406	30,666	20,063	132,482		-
TOTALS	\$	26,409,234	\$ 1,894,348	\$	3,852,574	\$ 495,908	\$ 1,817,766	\$ 1,192,898	\$ 1,449,376	\$ 1	,056,494

LESSEE/LICENSEE	NUMBER OF LANDINGS	LANDING FEES (a)	NUMBER OF REMAIN OVERNIGHTS	REMAIN OVERNIGHT FEES (b)	0	PERATIONS FEES (c)	LATE / PENALTY FEES	18-19 TOTAL REVENUE
ALASKA	4,538	\$ 1,688,942	707	\$ 119,427	\$	92,422	\$ 23,546	\$ 6,699,636
AMERICAN	6,094	2,221,519	1,828	308,423		124,116	8,500	8,301,017
COMPASS	1,546	299,853	371	62,601		31,486	935	1,405,634
DELTA	4,185	1,593,326	1,369	230,942		85,267	13,019	5,413,555
FRONTIER	722	273,195	4	679		14,708	5,553	1,292,188
HORIZON	2,002	385,474	37	6,298		40,772	2,376	1,569,109
SKYWEST	3,687	719,462	411	69,524		75,142	9,555	2,882,990
SOUTHWEST	16,032	5,339,098	2,929	494,256		326,544	12,726	18,889,316
UNITED	6,427	2,355,316	2,103	354,902		130,906	10,478	8,465,190
WESTJET	338	113,220	1	163		6,884	1,869	903,387
TOTALS	45,571	\$ 14,989,405	9,760	\$ 1,647,215	\$	928,247	\$ 88,557	\$ 55,822,022

	17-18							
LESSEE/LICENSEE	TOTAL		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	REVENUE	% CHANGE	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
ALASKA	\$ 5,825,262	15.01%	4,537	4,538	589,507	594,516	29.50	59.90
AMERICAN	7,944,797	4.48%	6,094	6,094	854,137	863,893	240.69	12.43
COMPASS	1,385,071	1.48%	1,546	1,546	101,507	101,831	-	-
DELTA	4,861,752	11.35%	4,186	4,185	550,127	558,494	528.50	271.90
FRONTIER	1,220,630	5.86%	722	722	119,441	117,521	-	-
HORIZON	1,268,118	23.74%	2,001	2,002	125,896	127,918	0.50	3.20
SKYWEST	2,460,221	17.18%	3,688	3,687	226,881	223,914	-	-
SOUTHWEST	19,547,154	-3.37%	16,030	16,032	1,830,327	1,836,711	484.12	313.37
UNITED	8,045,944	5.21%	6,427	6,427	846,524	852,522	441.52	-
WESTJET	856,679	5.45%	338	338	41,607	40,382	-	-
TOTALS	\$ 53,415,628	4.51%	45,569	45,571	5,285,954	5,317,702	1,724.83	660.80

- a Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- b Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- c Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.

### ALASKA AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

**LEASE EXPIRES 12/31/2020** 

								RAMP EQ		CUPPS		
	7	FERMINAL	U	TILITIES	J٨	NITORIAL	:	STORAGE	CUPPS	UPGRADE	CBP	IAF
		RENT		FEES		FEES		FEES	FEES	FEES (e)	FEES	FEES
JULY	\$	178,185	\$	13,086	\$	24,414	\$	4,722	\$ 14,574	\$ 16,881	\$ 47,562	\$ 37,838
AUGUST		178,185		13,086		24,414		4,722	14,574	16,881	47,562	37,838
SEPTEMBER		178,185		13,086		24,414		4,722	14,574	16,881	47,562	37,838
OCTOBER		178,185		13,086		24,414		4,722	14,574	-	47,562	37,838
NOVEMBER		241,462		16,310		33,538		3,836	14,661	7,288	59,502	48,312
DECEMBER		241,462		16,310		33,538		3,836	14,661	7,288	59,502	48,312
JANUARY		241,462		16,310		33,538		3,836	14,661	7,288	59,502	48,312
FEBRUARY		241,462		16,310		33,538		3,836	14,661	7,288	59,502	48,312
MARCH		241,462		16,310		33,538		3,836	14,661	7,288	59,502	48,312
APRIL		241,462		16,310		33,538		3,836	14,661	7,288	59,502	48,312
MAY		236,787		16,440		37,524		4,693	14,480	7,631	72,140	57,144
JUNE		236,787		16,440		37,524		4,693	14,480	7,631	72,140	57,144
TOTALS	\$	2,635,086	\$	183,084	\$	373,932	\$	51,290	\$ 175,222	\$ 109,633	\$ 691,540	\$ 555,512

			NUMBER OF		REMAIN				LATE /		18-19		17-18
	NUMBER OF	LANDING	REMAIN	٥١	/ERNIGHT	Ol	PERATIONS	- 1	PENALTY	٨	MONTHLY	1	MONTHLY
	LANDINGS	FEES (b)	OVERNIGHTS	ı	FEES (c)		FEES (d)		FEES	ı	REVENUE	ı	REVENUE
JULY	391	\$ 137,901	59	\$	9,592	\$	7,909	\$	-	\$	492,664	\$	341,859
AUGUST	390	137,565	56		9,104		7,909		-		491,840		344,657
SEPTEMBER	371	131,178	53		8,617		7,524		-		484,581		336,756
OCTOBER	385	136,388	58		9,430		7,808		-		474,007		343,184
NOVEMBER	367	141,888	56		9,660		7,520		-		583,977		563,718
DECEMBER	353	136,471	59		10,178		7,233		2,500		581,291		571,277
JANUARY	386	148,260	62		10,695		7,909		2,298		594,071		580,811
FEBRUARY	335	128,587	60		10,350		6,864		-		570,710		580,517
MARCH	396	151,090	61		10,523		8,114		4,352		598,988		594,795
APRIL	383	147,269	60		10,350		7,848		3,500		593,876		588,928
MAY	394	147,426	62		10,549		7,963		-		612,777		490,888
JUNE	387	144,919	61		10,379		7,821		10,896		620,854		487,872
TOTALS	4,538	\$ 1,688,942	707	\$	119,427	\$	92,422	\$	23,546	\$	6,699,636	\$	5,825,262

		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY .	44.11%	390	391	55,890	56,279	0.60	3.90
AUGUST	42.70%	390	390	55,223	56,503	2.00	6.90
SEPTEMBER	43.90%	371	371	48,709	50,585	12.10	11.30
OCTOBER	38.12%	385	385	50,811	52,403	1.40	8.90
NOVEMBER	3.59%	367	367	48,776	49,656	2.00	4.40
DECEMBER	1.75%	353	353	45,665	47,626	0.90	3.80
JANUARY	2.28%	386	386	44,851	44,747	1.40	2.50
FEBRUARY	-1.69%	335	335	42,037	42,399	0.80	1.80
MARCH	0.70%	396	396	47,861	49,032	1.80	3.40
APRIL	0.84%	383	383	49,587	47,915	2.40	3.50
MAY	24.83%	394	394	50,600	48,698	2.20	4.70
JUNE	27.26%	387	387	49,497	48,673	1.90	4.80
TOTALS	15.01%	4,537	4,538	589,507	594,516	29.50	59.90

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

# AMERICAN AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

	TERMINAL RENT	MEZZANINE RENT	ı	UTILITIES FEES	J	ANITORIAL FEES	RAMP EQ STORAGE FEES	CUPPS FEES	CUPPS UPGRADE FEES (e)
JULY	\$ 306,885	\$ 13,115	\$	21,634	\$	40,521	\$ 8,360	\$ 23,713	\$ 28,385
AUGUST	306,885	13,115		21,634		40,521	8,360	23,713	28,385
SEPTEMBER	306,885	13,115		21,634		40,521	8,360	23,713	28,385
OCTOBER	306,885	13,115		21,634		40,521	8,360	23,713	-
NOVEMBER	372,970	15,663		23,735		48,807	9,370	21,335	10,606
DECEMBER	372,970	15,663		23,735		48,807	9,370	21,335	10,606
JANUARY	372,970	15,663		23,735		48,807	9,370	21,335	10,606
FEBRUARY	372,970	15,663		23,735		48,807	9,370	21,335	10,606
MARCH	372,970	15,663		23,735		48,807	9,370	21,335	10,606
APRIL	372,970	15,663		23,735		48,807	9,370	21,335	10,606
MAY	321,680	13,990		20,656		47,515	9,115	18,165	9,617
JUNE	321,680	13,990		20,656		47,515	9,115	18,165	9,617
TOTALS	\$ 4,108,720	\$ 174,418	\$	270,258	\$	549,956	\$ 107,890	\$ 259,192	\$ 168,025

			NUMBER OF		REMAIN			LATE /		18-19	17-18
	NUMBER OF	LANDING	REMAIN	O,	VERNIGHT	0	PERATIONS	PENALTY	٨	MONTHLY	MONTHLY
	LANDINGS	FEES (b)	OVERNIGHTS		FEES (c)		FEES (d)	FEES	F	REVENUE	REVENUE
JULY	553	\$ 190,210	155	\$	25,200	\$	11,215	\$ 5,000	\$	674,238	\$ 593,562
AUGUST	567	194,409	155		25,200		11,499	3,500		677,221	593,465
SEPTEMBER	492	168,742	159		25,850		9,978	-		647,183	578,298
OCTOBER	529	181,817	156		25,362		10,728	-		632,135	587,419
NOVEMBER	488	183,650	153		26,393		9,999	-		722,528	709,812
DECEMBER	494	186,439	152		26,220		10,122	-		725,267	715,714
JANUARY	479	181,653	154		26,565		9,815	-		720,519	707,769
FEBRUARY	447	170,130	139		23,978		9,159	-		705,753	682,817
MARCH	501	189,826	154		26,565		10,265	-		729,142	714,692
APRIL	474	179,050	151		26,048		9,712	-		717,296	722,057
MAY	535	198,148	151		25,691		10,812	-		675,389	671,227
JUNE	535	197,445	149		25,351		10,812	-		674,346	667,965
TOTALS	6,094	\$ 2,221,519	1,828	\$	308,423	\$	124,116	\$ 8,500	\$	8,301,017	\$ 7,944,797

		FLIGHTS		PASSE	NGERS	AIR FREIG	HT (TONS)
	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	13.59%	553	553	78,816	80,865	29.60	0.77
AUGUST	14.11%	567	567	79,780	78,377	30.59	1.13
SEPTEMBER	11.91%	492	492	64,641	64,022	15.96	0.75
OCTOBER	7.61%	529	529	71,075	72,496	20.55	1.38
NOVEMBER	1.79%	488	488	67,465	68,213	22.14	1.91
DECEMBER	1.33%	494	494	66,908	68,796	22.89	1.26
JANUARY	1.80%	479	479	65,020	64,980	21.68	0.89
FEBRUARY	3.36%	447	447	63,560	64,727	17.72	1.39
MARCH	2.02%	501	501	75,447	75,151	18.99	0.49
APRIL	-0.66%	474	474	67,499	68,918	13.93	0.75
MAY	0.62%	535	535	74,724	78,847	15.43	1.01
JUNE	0.96%	535	535	79,202	78,501	11.21	0.70
TOTALS	4.48%	6,094	6,094	854,137	863,893	240.69	12.43

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

### COMPASS AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

**LEASE EXPIRES 12/31/2020** 

	TERMINAL RENT	ı	UTILITIES FEES	J	ANITORIAL FEES	CUPPS FEES	CUPPS UPGRADE FEES (e)
JULY	\$ 48,140	\$	4,204	\$	7,812	\$ 4,757	\$ 5,329
AUGUST	48,140		4,204		7,812	4,757	5,329
SEPTEMBER	48,140		4,204		7,812	4,757	5,329
OCTOBER	48,140		4,204		7,812	4,757	-
NOVEMBER	68,052		4,945		10,169	4,445	2,210
DECEMBER	68,052		4,945		10,169	4,445	2,210
JANUARY	68,052		4,945		10,169	4,445	2,210
FEBRUARY	68,052		4,945		10,169	4,445	2,210
MARCH	68,052		4,945		10,169	4,445	2,210
APRIL	68,052		4,945		10,169	4,445	2,210
MAY	73,144		5,403		12,284	4,762	2,504
JUNE	73,144		5,403		12,284	4,762	2,504
TOTALS	\$ 747,160	\$	57,292	\$	116,830	\$ 55,222	\$ 34,255

	NUMBER OF LANDINGS	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	REMAIN VERNIGHT FEES (c)	(		ATIONS ES (d)	LATE / PENALTY FEES	18-19 MONTHLY REVENUE
JULY	133	\$ 24,146	31	\$ 5,040	ς.	<del>-</del>	2,697	\$ -	\$ 102,125
AUGUST	148	26,869	31	5,040			2,981	-	105,132
SEPTEMBER	126	22,875	30	4,877			2,576	-	100,570
OCTOBER	136	25,179	34	5,528			2,758	-	98,378
NOVEMBER	127	25,607	30	5,175			2,602	508	123,713
DECEMBER	128	25,809	31	5,348			2,623	-	123,601
JANUARY	108	21,776	31	5,348			2,213	-	119,158
FEBRUARY	86	17,340	29	5,003			1,762	-	113,926
MARCH	139	28,027	31	5,348			2,848	-	126,044
APRIL	138	27,825	30	5,175			2,828	-	125,649
MAY	140	27,495	33	5,615			2,829	427	134,463
JUNE	137	26,905	30	5,104			2,769	-	132,875
TOTALS	1,546	\$ 299,853	371	\$ 62,601	ς.	;	31,486	\$ 935	\$ 1,405,634

		17-18							
	1	MONTHLY		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
		REVENUE	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	\$	80,679	26.58%	133	133	9,409	9,293	-	-
AUGUST		82,250	27.82%	147	148	10,223	10,404	-	-
SEPTEMBER		82,305	22.19%	127	126	8,556	8,480	-	-
OCTOBER		85,607	14.92%	136	136	8,581	9,022	-	-
NOVEMBER		141,115	-12.33%	127	127	8,044	8,408	-	-
DECEMBER		140,367	-11.94%	128	128	8,250	8,523	-	-
JANUARY		140,932	-15.45%	108	108	6,436	6,454	-	-
FEBRUARY		137,980	-17.43%	86	86	5,557	5,715	-	-
MARCH		144,196	-12.59%	139	139	8,952	9,346	-	-
APRIL		142,690	-11.94%	138	138	8,884	8,563	-	-
MAY		104,018	29.27%	140	140	9,363	8,904	-	-
JUNE		102,932	29.09%	137	137	9,252	8,719	-	-
TOTALS	\$	1,385,071	1.48%	1,546	1,546	101,507	101,831	-	-

#### NOTE

- a Lease effective December 13, 2016, conducted in accordance with an agreement with Delta Airlines. Term of license continues on a month-to-month basis until terminated by either party.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- $c Remain \ overnight \ fee \ rate \ per \ night \ at \ \$162.58 \ from \ May \ 2018, \ \$172.50 \ from \ November \ 2018, \ and \ \$170.14 \ from \ May \ 2019.$
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

# DELTA AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

							RAMP EQ			CUPPS
	7	ERMINAL	- 1	UTILITIES	J۵	NITORIAL	STORAGE	CUPPS	ı	UPGRADE
		RENT		FEES		FEES	FEES	FEES		FEES (e)
JULY	\$	183,118	\$	14,279	\$	26,779	\$ 6,576	\$ 15,568	\$	18,839
AUGUST		183,118		14,279		26,779	6,576	15,568		18,839
SEPTEMBER		183,118		14,279		26,779	6,576	15,568		18,839
OCTOBER		183,118		14,279		26,779	6,576	15,568		-
NOVEMBER		232,385		15,326		31,514	7,369	13,776		6,849
DECEMBER		232,385		15,326		31,514	7,369	13,776		6,849
JANUARY		232,385		15,326		31,514	7,369	13,776		6,849
FEBRUARY		232,385		15,326		31,514	7,369	13,776		6,849
MARCH		232,385		15,326		31,514	7,369	13,776		6,849
APRIL		232,385		15,326		31,514	7,369	13,776		6,849
MAY		224,486		15,405		35,167	7,169	13,568		7,150
JUNE		224,486		15,405		35,167	7,169	13,568		7,150
TOTALS	\$	2,575,754	\$	179,882	\$	366,534	\$ 84,856	\$ 172,064	\$	111,911

1	NUMBER OF LANDINGS	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	REMAIN VERNIGHT FEES (c)	0	PERATIONS FEES (d)	LATE / PENALTY FEES	18-19 MONTHLY REVENUE
JULY	373	\$ 138,054	121	\$ 19,672	\$	7,564	\$ -	\$ 430,449
AUGUST	376	136,995	121	19,672		7,625	3,500	432,951
SEPTEMBER	344	124,925	114	18,534		6,976	-	415,594
OCTOBER	367	132,441	114	18,534		7,463	-	404,758
NOVEMBER	343	133,068	104	17,940		7,008	2,250	467,485
DECEMBER	357	139,516	119	20,528		7,315	-	474,578
JANUARY	338	132,327	111	19,148		6,905	2,500	468,099
FEBRUARY	306	120,183	105	18,113		6,290	-	451,805
MARCH	346	135,426	114	19,665		7,090	2,500	471,900
APRIL	333	130,199	113	19,493		6,823	-	463,734
MAY	348	133,267	119	20,247		7,033	2,269	465,761
JUNE	354	136,925	114	19,396		7,175	-	466,441
TOTALS	4,185	\$ 1,593,326	1,369	\$ 230,942	\$	85,267	\$ 13,019	\$ 5,413,555

		17-18							
	N	MONTHLY		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	R	EVENUE	% CHANGE	DEPARTURES	<b>ARRIVALS</b>	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	\$	313,701	37.22%	373	373	48,980	50,560	40.00	19.00
AUGUST		313,738	38.00%	376	376	49,598	50,833	49.40	24.40
SEPTEMBER		309,830	34.14%	344	344	43,412	44,553	43.10	21.80
OCTOBER		314,280	28.79%	368	367	47,208	48,046	47.10	27.20
NOVEMBER		450,756	3.71%	342	343	44,569	45,126	50.40	24.70
DECEMBER		453,550	4.64%	357	357	46,563	46,649	36.50	27.40
JANUARY		459,341	1.91%	337	338	42,117	43,733	46.60	25.20
FEBRUARY		448,253	0.79%	307	306	39,405	40,435	42.70	22.40
MARCH		470,006	0.40%	346	346	47,139	47,069	42.70	22.40
APRIL		472,001	-1.75%	333	333	45,133	44,754	42.70	22.40
MAY		432,047	7.80%	348	348	46,655	47,799	48.20	17.80
JUNE		424,249	9.95%	355	354	49,348	48,937	39.10	17.20
TOTALS	\$	4,861,752	11.35%	4,186	4,185	550,127	558,494	528.50	271.90

- a Lease effective December 13, 2016.
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- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

### FRONTIER AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

**LEASE EXPIRES 12/31/2020** 

						RAMP EQ			CUPPS
	Т	ERMINAL	UTILITIES	JA	ANITORIAL	STORAGE	CUPPS	ı	JPGRADE
		RENT	FEES		FEES	FEES	FEES		FEES (e)
JULY	\$	52,371	\$ 3,944	\$	7,383	\$ 1,254	\$ 4,335	\$	5,161
AUGUST		52,371	3,944		7,383	1,254	4,335		5,161
SEPTEMBER		52,371	3,944		7,383	1,254	4,335		5,161
OCTOBER		52,371	3,944		7,383	1,254	4,335		-
NOVEMBER		68,473	4,362		8,969	1,857	3,921		1,949
DECEMBER		68,473	4,362		8,969	1,857	3,921		1,949
JANUARY		68,473	4,362		8,969	1,857	3,921		1,949
FEBRUARY		68,473	4,362		8,969	1,857	3,921		1,949
MARCH		68,473	4,362		8,969	1,857	3,921		1,949
APRIL		68,473	4,362		8,969	1,857	3,921		1,949
MAY		62,943	4,165		9,534	1,873	3,667		1,936
JUNE		62,943	4,165		9,534	1,873	3,667		1,936
TOTALS	\$	746,208	\$ 50,278	\$	102,414	\$ 19,904	\$ 48,200	\$	31,049

			NUMBER OF		REMAIN			LATE /		18-19
	NUMBER OF	LANDING	REMAIN	٥٧	/ERNIGHT	OI	PERATIONS	PENALTY	1	MONTHLY
	LANDINGS	FEES (b)	OVERNIGHTS	F	FEES (c)		FEES (d)	FEES	-	REVENUE
JULY	59	\$ 21,426	1	\$	163	\$	1,197	\$ -	\$	97,234
AUGUST	61	22,129	-		-		1,237	434		98,248
SEPTEMBER	60	21,854	-		-		1,217	442		97,961
OCTOBER	62	22,466	-		-		1,257	432		93,442
NOVEMBER	60	23,717	-		-		1,229	-		114,477
DECEMBER	62	24,608	-		-		1,270	-		115,409
JANUARY	62	23,713	-		-		1,270	-		114,514
FEBRUARY	56	21,294	1		173		1,147	1,225		113,370
MARCH	61	24,200	1		173		1,250	-		115,154
APRIL	60	23,155	-		-		1,229	-		113,915
MAY	60	22,513	-		-		1,213	3,020		110,864
JUNE	59	22,120	1		170		1,192	-		107,600
TOTALS	722	\$ 273,195	4	\$	679	\$	14,708	\$ 5,553	\$	1,292,188

		17-18							
	1	MONTHLY		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	F	REVENUE	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	\$	92,061	5.62%	59	59	10,401	10,396	-	-
AUGUST		88,220	11.37%	61	61	9,864	9,617	-	-
SEPTEMBER		86,104	13.77%	60	60	8,919	9,003	-	-
OCTOBER		85,656	9.09%	62	62	9,921	9,821	-	-
NOVEMBER		110,027	4.04%	60	60	10,121	10,082	-	-
DECEMBER		111,547	3.46%	62	62	10,579	10,443	-	-
JANUARY		113,228	1.14%	62	62	9,880	9,575	-	-
FEBRUARY		112,143	1.09%	56	56	8,569	8,286	-	-
MARCH		112,513	2.35%	61	61	10,272	9,721	-	-
APRIL		112,503	1.26%	60	60	10,217	9,849	-	-
MAY		99,129	11.84%	60	60	10,580	10,391	-	-
JUNE		97,499	10.36%	59	59	10,118	10,337	-	-
TOTALS	\$	1,220,630	5.86%	722	722	119,441	117,521	-	-

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- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

# HORIZON AIR INDUSTRIES CERTIFICATED PASSENGER AIRLINE OPERATING LEASE

**LEASE EXPIRES 12/31/2020** 

	Т	ERMINAL RENT	UTILITIES FEES	JÆ	ANITORIAL FEES	RAMP EQ STORAGE FEES	CUPPS FEES	CUPPS JPGRADE FEES (e)
JULY	\$	12,207	\$ 937	\$	1,490	\$ 346	\$ 1,668	\$ 431
AUGUST		12,207	937		1,490	346	1,668	431
SEPTEMBER		12,207	937		1,490	346	1,668	431
OCTOBER		12,207	937		1,490	346	1,668	-
NOVEMBER		113,463	8,415		17,302	1,805	7,563	3,760
DECEMBER		113,463	8,415		17,302	1,805	7,563	3,760
JANUARY		113,463	8,415		17,302	1,805	7,563	3,760
FEBRUARY		113,463	8,415		17,302	1,805	7,563	3,760
MARCH		113,463	8,415		17,302	1,805	7,563	3,760
APRIL		113,463	8,415		17,302	1,805	7,563	3,760
MAY		57,263	3,828		9,262	727	3,331	1,817
JUNE		57,263	3,828		9,262	727	3,331	1,817
TOTALS	\$	844,132	\$ 61,894	\$	128,296	\$ 13,668	\$ 58,712	\$ 27,487

	NUMBER OF		LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	0\	REMAIN /ERNIGHT FEES (c)		PERATIONS FEES (d)		LATE / PENALTY FEES		18-19 MONTHLY REVENUE
JULY	155	٠,	27,685		٠,			3,143	-	-		47,907
AUGUST	155	Ţ	27,685	_	,		Ţ	3,143	,	_	,	47,907
SEPTEMBER	150		26,792	1		163		3,042		_		47,076
OCTOBER	146		26,052	1		163		2,961		_		45,824
NOVEMBER	150		29,250	-				3,074		_		184,632
DECEMBER	185		36,200	1		173		3,791		-		192,472
JANUARY	179		35,879	2		345		3,627		536		192,695
FEBRUARY	155		31,253	4		690		3,217		-		187,468
MARCH	184		37,100	-		-		3,770		1,188		194,366
APRIL	179		36,092	-		-		3,668		-		192,068
MAY	185		36,332	1		170		3,739		-		116,469
JUNE	179		35,154	27		4,594		3,597		652		120,225
TOTALS	2,002	\$	385,474	37	\$	6,298	\$	40,772	\$	2,376	\$	1,569,109

		17-18							
	I	MONTHLY		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	ı	REVENUE	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	\$	47,653	0.53%	155	155	9,981	10,241	-	-
AUGUST		50,190	-4.55%	155	155	10,071	9,884	-	-
SEPTEMBER		53,083	-11.32%	150	150	9,089	9,125	0.40	0.40
OCTOBER		53,470	-14.30%	146	146	9,361	9,519	-	-
NOVEMBER		154,922	19.18%	150	150	9,319	9,661	0.10	0.30
DECEMBER		163,055	18.04%	185	185	11,484	11,780	-	0.20
JANUARY		164,226	17.34%	177	179	10,405	10,280	-	0.60
<b>FEBRUARY</b>		163,096	14.94%	157	155	9,874	9,965	-	0.80
MARCH		165,352	17.55%	184	184	11,553	11,824	-	0.70
APRIL		162,358	18.30%	179	179	11,591	11,834	-	0.20
MAY		43,800	165.91%	185	185	11,996	12,134	-	-
JUNE		46,913	156.27%	178	179	11,172	11,671	-	-
TOTALS	\$	1,268,118	23.74%	2,001	2,002	125,896	127,918	0.50	3.20

#### NOTE

- a Lease effective December 13, 2016, conducted in accordance with an agreement with Alaska Airlines. Term of license continues on a month-to-month basis until terminated by either party.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- $c Remain \ overnight \ fee \ rate \ per \ night \ at \ \$162.58 \ from \ May \ 2018, \ \$172.50 \ from \ November \ 2018, \ and \ \$170.14 \ from \ May \ 2019.$
- $d\ -\ Operations\ fee\ rate\ per\ operation\ on\ apron\ at\ \$20.28\ from\ May\ 2018,\ \$20.49\ from\ November\ 2018,\ and\ \$20.21\ from\ May\ 2019.$
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

### SKYWEST AIRLINES (COMMERCIAL) CERTIFICATED PASSENGER AIRLINE OPERATING LICENSE

**LEASE EXPIRES 12/31/2020** 

								CUPPS
	1	FERMINAL	-	UTILITIES	J	ANITORIAL	CUPPS	UPGRADE
		RENT		FEES		FEES	FEES	FEES (e)
JULY	\$	118,731	\$	11,188	\$	21,013	\$ 12,122	\$ 14,853
AUGUST		118,731		11,188		21,013	12,122	14,853
SEPTEMBER		118,731		11,188		21,013	12,122	14,853
OCTOBER		118,731		11,188		21,013	12,122	-
NOVEMBER		118,937		10,068		20,702	9,050	4,499
DECEMBER		118,937		10,068		20,702	9,050	4,499
JANUARY		118,937		10,068		20,702	9,050	4,499
FEBRUARY		118,937		10,068		20,702	9,050	4,499
MARCH		118,937		10,068		20,702	9,050	4,499
APRIL		118,937		10,068		20,702	9,050	4,499
MAY		118,934		10,282		23,454	9,057	4,771
JUNE		118,934		10,282		23,454	9,057	4,771
TOTALS	\$	1,426,414	\$	125,724	\$	255,172	\$ 120,902	\$ 81,095

				NUMBER OF		REMAIN		LATE /		18-19
	NUMBER OF	_	ANDING	REMAIN		/ERNIGHT	 PERATIONS	PENALTY	-	MONTHLY
	LANDINGS	ı	FEES (b)	OVERNIGHTS	ı	FEES (c)	FEES (d)	FEES		REVENUE
JULY	263	\$	48,265	31	\$	5,040	\$ 5,334	\$ -	\$	236,546
AUGUST	271		49,760	31		5,040	5,496	-		238,203
SEPTEMBER	317		58,280	26		4,227	6,429	-		246,843
OCTOBER	324		59,985	28		4,552	6,571	573		234,735
NOVEMBER	339		68,353	30		5,175	6,946	2,963		246,693
DECEMBER	350		70,571	28		4,830	7,172	-		245,829
JANUARY	295		59,481	30		5,175	6,045	1,083		235,040
FEBRUARY	266		53,634	27		4,658	5,450	1,718		228,716
MARCH	296		59,717	28		4,830	6,065	1,333		235,201
APRIL	325		65,530	57		9,833	6,659	-		245,278
MAY	328		64,416	62		10,549	6,629	984		249,076
JUNE	313		61,470	33		5,615	6,346	901		240,830
TOTALS	3,687	\$	719,462	411	\$	69,524	\$ 75,142	\$ 9,555	\$	2,882,990

		17-18							
	,	MONTHLY		FLIGI	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
		REVENUE	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	\$	129,735	82.33%	263	263	16,097	16,259	-	-
AUGUST		134,411	77.22%	271	271	16,819	16,187	-	-
SEPTEMBER		132,909	85.72%	317	317	19,154	19,081	-	-
OCTOBER		132,746	76.83%	324	324	21,063	20,753	-	-
NOVEMBER		253,699	-2.76%	339	339	21,881	21,753	-	-
DECEMBER		247,806	-0.80%	350	350	21,196	21,626	-	-
JANUARY		237,798	-1.16%	295	295	16,071	15,685	-	-
EBRUARY		231,467	-1.19%	266	266	16,347	15,758	-	-
MARCH		242,146	-2.87%	296	296	18,289	17,998	-	-
PRIL		240,767	1.87%	325	325	19,895	19,470	-	-
ΛΑΥ		240,510	3.56%	328	328	20,038	19,633	-	-
JUNE		236,227	1.95%	314	313	20,031	19,711	-	-
TOTALS	\$	2,460,221	17.18%	3,688	3,687	226,881	223,914	-	-

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- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

### SOUTHWEST AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

**LEASE EXPIRES 12/31/2020** 

							RAMP EQ			CUPPS		
	-	TERMINAL	ι	JTILITIES	JA	NITORIAL	STORAGE	CUPPS	-	UPGRADE	СВР	IAF
		RENT		FEES		FEES	FEES	FEES		FEES (e)	FEES	FEES
JULY	\$	718,623	\$	62,778	\$	118,251	\$ 7,844	\$ 67,189	\$	84,382	\$ 53,097	\$ 41,946
AUGUST		718,623		62,778		118,251	7,844	67,189		84,382	53,097	41,946
SEPTEMBER		718,623		62,778		118,251	7,844	67,189		84,382	53,097	41,946
OCTOBER		718,623		62,778		118,251	7,844	67,189		-	53,097	41,946
NOVEMBER		700,441		50,106		103,030	8,791	45,038		22,390	54,780	44,478
DECEMBER		700,441		50,106		103,030	8,791	45,038		22,390	54,780	44,478
JANUARY		700,441		50,106		103,030	8,791	45,038		22,390	54,780	44,478
FEBRUARY		700,441		50,106		103,030	8,791	45,038		22,390	54,780	44,478
MARCH		700,441		50,106		103,030	8,791	45,038		22,390	54,780	44,478
APRIL		700,441		50,106		103,030	8,791	45,038		22,390	54,780	44,478
MAY		681,685		51,811		118,114	8,550	45,649		24,038	42,143	33,165
JUNE		681,685		51,811		118,114	8,550	45,649		24,038	42,143	33,165
TOTALS	\$	8,440,508	\$	655,370	\$	1,327,412	\$ 101,222	\$ 630,282	\$	435,562	\$ 625,354	\$ 500,982

			NUMBER OF		REMAIN			LATE /	18-19	17-18
	NUMBER OF	LANDING	REMAIN	0	VERNIGHT	OF	PERATIONS	PENALTY	MONTHLY	MONTHLY
	LANDINGS	FEES (b)	OVERNIGHTS		FEES (c)		FEES (d)	FEES	REVENUE	REVENUE
JULY	1,486	\$ 469,989	248	\$	40,320	\$	30,136	\$ -	\$ 1,694,555	\$ 1,750,113
AUGUST	1,485	469,537	254		41,295		30,096	7,726	1,702,764	1,752,772
SEPTEMBER	1,349	426,731	240		39,019		27,358	5,000	1,652,218	1,758,412
OCTOBER	1,426	451,259	251		40,808		28,919	-	1,590,714	1,786,686
NOVEMBER	1,302	448,434	241		41,573		26,678	-	1,545,739	1,575,776
DECEMBER	1,297	446,712	245		42,263		26,576	-	1,544,605	1,585,310
JANUARY	1,333	459,489	250		43,125		27,293	-	1,558,961	1,521,651
FEBRUARY	1,179	406,352	223		38,468		24,178	-	1,498,052	1,442,566
MARCH	1,336	460,141	251		43,298		27,375	-	1,559,868	1,526,352
APRIL	1,319	454,718	239		41,228		27,026	-	1,552,026	1,529,322
MAY	1,341	450,053	247		42,025		27,102	-	1,524,335	1,653,515
JUNE	1,179	395,683	240		40,834		23,807	-	1,465,479	1,664,679
TOTALS	16,032	\$ 5,339,098	2,929	\$	494,256	\$	326,544	\$ 12,726	\$ 18,889,316	\$ 19,547,154

		FLIGI	HTS	PASSE	NGERS	AIR FREIC	GHT (TONS)
	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	-3.17%	1,486	1,486	177,279	177,892	42.36	29.92
AUGUST	-2.85%	1,484	1,485	178,632	176,222	48.15	23.72
SEPTEMBER	-6.04%	1,349	1,349	149,462	150,894	39.47	20.81
OCTOBER	-10.97%	1,426	1,426	152,941	152,054	50.67	17.53
NOVEMBER	-1.91%	1,302	1,302	136,455	138,392	42.03	15.93
DECEMBER	-2.57%	1,297	1,297	124,511	125,846	32.04	10.59
JANUARY	2.45%	1,332	1,333	142,812	141,579	44.21	20.98
FEBRUARY	3.85%	1,180	1,179	139,688	140,585	41.46	35.26
MARCH	2.20%	1,336	1,336	162,491	163,672	38.39	40.19
APRIL	1.48%	1,319	1,319	159,205	159,390	34.71	40.22
MAY	-7.81%	1,341	1,341	161,342	163,330	34.81	31.60
JUNE	-11.97%	1,178	1,179	145,509	146,855	35.82	26.62
TOTALS	-3.37%	16,030	16,032	1,830,327	1,836,711	484.12	313.37

#### NOTE

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

### UNITED AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

**LEASE EXPIRES 12/31/2020** 

								RAMP EQ			CUPPS
	-	TERMINAL	M	EZZANINE	UTILITIES	J	ANITORIAL	STORAGE	CUPPS	ı	JPGRADE
		RENT		RENT	FEES		FEES	FEES	FEES		FEES (e)
JULY	\$	299,801	\$	13,031	\$ 22,552	\$	42,248	\$ 8,808	\$ 24,705	\$	29,608
AUGUST		299,801		13,031	22,552		42,248	8,808	24,705		29,608
SEPTEMBER		299,801		13,031	22,552		42,248	8,808	24,705		29,608
OCTOBER		299,801		13,031	22,552		42,248	8,808	24,705		-
NOVEMBER		360,328		15,559	23,703		48,740	9,872	21,306		10,592
DECEMBER		360,328		15,559	23,703		48,740	9,872	21,306		10,592
JANUARY		360,328		15,559	23,703		48,740	9,872	21,306		10,592
FEBRUARY		360,328		15,559	23,703		48,740	9,872	21,306		10,592
MARCH		360,328		15,559	23,703		48,740	9,872	21,306		10,592
APRIL		360,328		15,559	23,703		48,740	9,872	21,306		10,592
MAY		339,383		13,901	23,082		52,777	9,604	20,324		10,721
JUNE		339,383		13,901	23,082		52,777	9,604	20,324		10,721
TOTALS	\$	4,039,938	\$	173,280	\$ 278,590	\$	566,986	\$ 113,672	\$ 267,304	\$	173,818

			NUMBER OF		REMAIN			LATE /		18-19		17-18
	NUMBER OF	LANDING	REMAIN	O١	ERNIGHT	OF	PERATIONS	PENALTY	٨	MONTHLY	1	MONTHLY
	LANDINGS	FEES (b)	OVERNIGHTS	ı	FEES (c)		FEES (d)	FEES	F	REVENUE		REVENUE
JULY	584	\$ 201,535	177	\$	28,777	\$	11,844	\$ -	\$	682,909	\$	557,181
AUGUST	589	203,741	186		30,240		11,945	-		686,679		559,952
SEPTEMBER	529	183,906	170		27,639		10,728	-		663,026		540,392
OCTOBER	546	190,484	179		29,102		11,113	-		641,844		557,932
NOVEMBER	511	194,646	174		30,015		10,429	-		725,190		740,966
DECEMBER	501	191,686	180		31,050		10,265	-		723,101		748,937
JANUARY	519	200,207	183		31,568		10,655	-		732,530		754,212
FEBRUARY	477	180,841	163		28,118		9,753	3,605		712,417		726,487
MARCH	536	201,407	174		30,015		10,983	-		732,505		753,425
APRIL	527	198,457	176		30,360		10,798	-		729,715		750,041
MAY	561	206,367	173		29,434		11,338	6,873		723,804		679,184
JUNE	547	202,039	168		28,584		11,055	-		711,470		677,235
TOTALS	6,427	\$ 2,355,316	2,103	\$	354,902	\$	130,906	\$ 10,478	\$	8,465,190	\$	8,045,944

		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	22.57%	584	584	77,609	80,388	47.65	-
AUGUST	22.63%	589	589	78,738	78,942	50.24	-
SEPTEMBER	22.69%	529	529	66,680	67,418	50.82	-
OCTOBER	15.04%	548	546	72,445	73,817	55.24	-
NOVEMBER	-2.13%	509	511	68,332	71,134	57.74	-
DECEMBER	-3.45%	501	501	67,068	70,129	55.85	-
JANUARY	-2.87%	520	519	64,903	64,951	21.75	-
FEBRUARY	-1.94%	476	477	59,673	59,593	4.42	-
MARCH	-2.78%	536	536	71,371	68,607	22.99	-
APRIL	-2.71%	527	527	69,564	68,834	21.75	-
MAY	6.57%	561	561	73,446	73,148	26.26	-
JUNE	5.06%	547	547	76,695	75,561	26.81	-
TOTALS	5.21%	6,427	6,427	846,524	852,522	441.52	-

- a Lease effective December 13, 2016.
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- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

# WESTJET CERTIFICATED PASSENGER AIRLINE LEASE

**LEASE EXPIRES 12/31/2020** 

							RAMP EQ		CUPPS	
	Т	ERMINAL	ı	<b>JTILITIES</b>	J	ANITORIAL	STORAGE	CUPPS	UPGRADE	CBP
		RENT		FEES		FEES	FEES	FEES	FEES (e)	FEES
JULY	\$	37,243	\$	2,624	\$	4,919	\$ 405	\$ 2,864	\$ 3,457	\$ 10,467
AUGUST		37,243		2,624		4,919	405	2,864	3,457	10,467
SEPTEMBER		37,243		2,624		4,919	405	2,864	3,457	10,467
OCTOBER		37,243		2,624		4,919	405	2,864	-	10,467
NOVEMBER		44,653		2,734		5,622	225	2,457	1,222	11,327
DECEMBER		44,653		2,734		5,622	225	2,457	1,222	11,327
JANUARY		44,653		2,734		5,622	225	2,457	1,222	11,327
<b>FEBRUARY</b>		44,653		2,734		5,622	225	2,457	1,222	11,327
MARCH		44,653		2,734		5,622	225	2,457	1,222	11,327
APRIL		44,653		2,734		5,622	225	2,457	1,222	11,327
MAY		40,363		2,538		5,817	218	2,234	1,180	11,326
JUNE		40,363		2,538		5,817	218	2,234	1,180	11,326
TOTALS	\$	497,616	\$	31,976	\$	65,042	\$ 3,406	\$ 30,666	\$ 20,063	\$ 132,482

	NUMBER OF LANDINGS	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	0	REMAIN VERNIGHT FEES (c)	PERATIONS FEES (d)	LATE / PENALTY FEES	18-19 MONTHLY REVENUE	17-18 MONTHLY REVENUE
JULY	31	\$ 9,893	-	\$	-	\$ 629	\$ -	\$ 72,501	\$ 64,101
AUGUST	31	9,893	1		163	629	-	72,664	64,161
SEPTEMBER	30	9,574	-		-	608	-	72,161	63,863
OCTOBER	30	9,574	-		-	608	-	68,704	64,201
NOVEMBER	26	9,036	-		-	533	-	77,809	75,508
DECEMBER	26	8,966	-		-	533	-	77,739	75,875
JANUARY	26	8,990	-		-	533	1,869	79,632	76,047
FEBRUARY	24	8,318	-		-	492	-	77,050	75,140
MARCH	27	9,314	-		-	553	-	78,107	76,243
APRIL	26	9,013	-		-	533	-	77,786	76,921
MAY	31	10,494	-		-	627	-	74,797	72,501
JUNE	30	10,155	-		-	606	-	74,437	72,118
TOTALS	338	\$ 113,220	1	\$	163	\$ 6,884	\$ 1,869	\$ 903,387	\$ 856,679

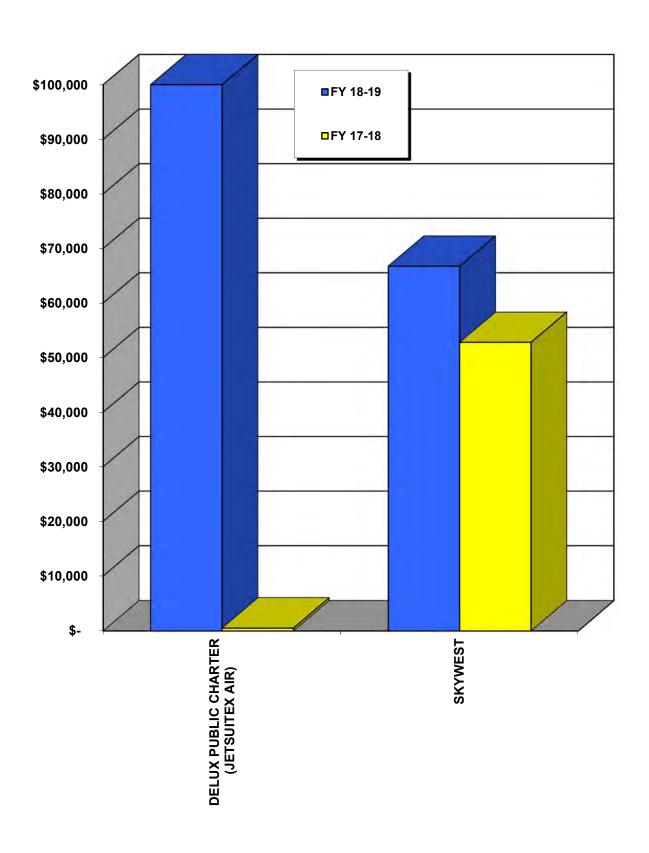
		FLIGI	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	% CHANGE	DEPARTURES	ARRIVALS	<b>ENPLANED</b>	DEPLANED	<b>ENPLANED</b>	DEPLANED
JULY	13.10%	31	31	3,905	3,889	-	-
AUGUST	13.25%	31	31	3,980	3,993	-	-
SEPTEMBER	12.99%	30	30	3,596	3,635	-	-
OCTOBER	7.01%	30	30	3,621	3,605	-	-
NOVEMBER	3.05%	26	26	3,128	3,077	-	-
DECEMBER	2.46%	26	26	3,091	2,811	-	-
JANUARY	4.71%	26	26	2,930	2,842	-	-
FEBRUARY	2.54%	24	24	3,004	2,703	-	-
MARCH	2.44%	27	27	3,162	3,223	-	-
APRIL	1.12%	26	26	3,301	3,127	-	-
MAY	3.17%	31	31	4,028	3,889	-	-
JUNE	3.22%	30 30		3,861 3,588		-	-
TOTALS	5.45%	5% 338 338		41,607	40,382	-	-

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Remain overnight fee rate per night at \$162.58 from May 2018, \$172.50 from November 2018, and \$170.14 from May 2019.
- d Operations fee rate per operation on apron at \$20.28 from May 2018, \$20.49 from November 2018, and \$20.21 from May 2019.
- e CUPPS upgrade fee estimated cost was paid through September 2018. The final actual true-up is amortized from November 2018 through October 2019.

# **COMMUTER AIRLINES**



### **COMMUTER AIRLINES SUMMARY**



### **COMMUTER AIRLINES SUMMARY FOR FY 2018-2019**

•			NUMBER OF		REMAIN				LATE /
	NUMBER OF	LANDING	REMAIN	OV	'ERNIGHT	OP	ERATIONS	Р	ENALTY
	LANDINGS	FEES (a)	OVERNIGHTS	F	FEES (b)	F	EES (c)		FEES
DELUX PUBLIC CHARTER (JETSUITEX AIR)	1,619	\$ 173,579	410	\$	46,625	\$	-	\$	13,322
SKYWEST	368	63,881	1		116		1,048		1,698
TOTALS	1,987	\$ 237,460	411	\$	46,741	\$	1,048	\$	15,020

	 18-19 TOTAL	17-18 TOTAL		FLIG	HTS
	 REVENUE	REVENUE	% CHANGE	DEPARTURES	ARRIVALS
DELUX PUBLIC CHARTER (JETSUITEX AIR)	\$ 233,526	\$ 512	45510.55%	1,619	1,619
SKYWEST	 66,743	52,787	26.44%	368	368
TOTALS	\$ 300,269	\$ 53,299	463.37%	1,987	1,987

	PASSE	NGERS	AIR FREIG	HT (TONS)
	ENPLANED	DEPLANED	ENPLANED	DEPLANED
DELUX PUBLIC CHARTER (JETSUITEX AIR)	33,890	30,285	<u>-</u>	_
SKYWEST	22,380	24,271	<u>-</u>	_
		,		
TOTALS	56,270	54,556	-	-

- a Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- b Remain overnight fee rate per night at \$108.93 from May 2018, \$115.58 from November 2018, and \$113.99 from May 2019.
- c Operations fee rate per operations on apron at \$2.84 from May 2018, \$2.87 from November 2018, and \$2.83 from May 2019.

PM 1121-310-28 (a)

# DELUX PUBLIC CHARTER dba JETSUITEX AIR COMMUTER AIRLINE OPERATING LICENSE

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	NUMBER OF	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	ov	REMAIN ERNIGHT FEES (c)	LATE / PENALTY FEES		18-19 MONTHLY EVENUE
JULY	69	\$ 6,967	22	\$	2,396	\$	-	\$ 9,363
AUGUST	84	8,462	21		2,288		2,108	12,858
SEPTEMBER	81	8,160	22		2,396		-	10,556
OCTOBER	85	8,563	23		2,505		500	11,568
NOVEMBER	80	8,777	21		2,427		261	11,465
DECEMBER	125	13,714	8		925		-	14,639
JANUARY	146	16,018	18		2,080		453	18,551
FEBRUARY	183	20,077	60		6,935		7,500	34,512
MARCH	177	19,419	49		5,663		-	25,082
APRIL	169	18,541	55		6,357		-	24,898
MAY	222	23,723	65		7,409		-	31,132
JUNE	198	21,158	46		5,244		2,500	28,902
TOTALS	1,619	\$ 173,579	410	\$	46,625	\$	13,322	\$ 233,526

	1	7-18							
	MC	NTHLY		FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	RE	VENUE	% CHANGE	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$	-	N/A	70	69	955	980	-	-
AUGUST		-	N/A	85	84	1,300	1,230	-	-
SEPTEMBER		-	N/A	79	81	1,331	1,388	-	-
OCTOBER		-	N/A	83	85	1,638	1,641	-	-
NOVEMBER		-	N/A	82	80	1,782	1,682	-	-
DECEMBER		-	N/A	124	125	2,571	2,364	-	-
JANUARY		-	N/A	145	146	2,865	2,838	-	-
FEBRUARY		-	N/A	183	183	4,410	4,206	-	-
MARCH		-	N/A	177	177	4,230	4,292	-	-
APRIL		-	N/A	169	169	4,020	3,884	-	-
MAY		-	N/A	222	222	4,887	1,815	-	-
JUNE		512	5544.92%	200	198	3,901	3,965	-	-
TOTALS	\$	512	45510.55%	1,619	1,619	33,890	30,285	-	-

- a License effective June 5, 2018 and expired December 31, 2018.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Remain overnight fee rate per night at \$108.93 from May 2018, \$115.58 from November 2018, and \$113.99 from May 2019.

# SKYWEST AIRLINES COMMUTER AIRLINE OPERATING LICENSE

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I				NUMBER OF	RE	MAIN			ı	LATE /		18-19
	NUMBER OF	L	ANDING	REMAIN	OVE	RNIGHT	OPE	RATIONS	PI	ENALTY	٨	MONTHLY
	LANDINGS	F	EES (b)	OVERNIGHTS	FE	ES (c)	F	EES (d)		FEES	R	EVENUE
JULY	34	\$	5,627	-	\$	-	\$	97	\$	-	\$	5,724
AUGUST	35		5,792	-		-		99		-		5,891
SEPTEMBER	38		6,289	-		-		108		-		6,397
OCTOBER	41		6,785	-		-		116		559		7,460
NOVEMBER	29		5,227	-		-		83		-		5,310
DECEMBER	30		5,407	-		-		86		-		5,493
JANUARY	28		5,046	-		-		80		383		5,509
FEBRUARY	25		4,506	-		-		72		-		4,578
MARCH	23		4,145	1		116		66		-		4,327
APRIL	29		5,227	-		-		83		-		5,310
MAY	28		4,915	-		-		79		596		5,590
JUNE	28		4,915	-		-		79		160		5,154
TOTALS	368	\$	63,881	1	\$	116	\$	1,048	\$	1,698	\$	66,743

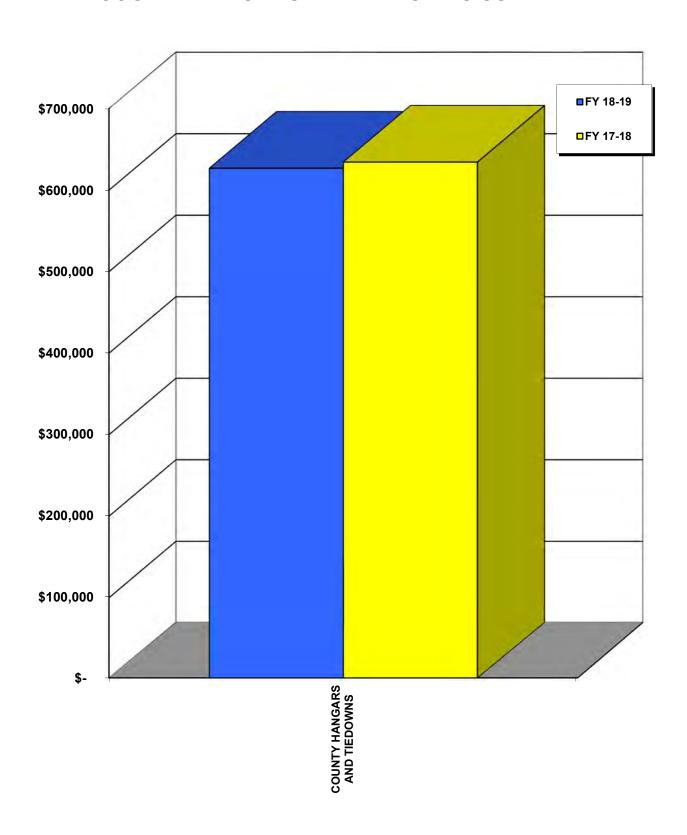
		17-18							
	1	MONTHLY		FLIGH	ITS	PASSE	NGERS	AIR FREIG	HT (TONS)
	R	REVENUE	% CHANGE	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$	3,139	82.35%	34	34	2,276	2,363	-	-
AUGUST		3,781	55.81%	35	35	2,366	2,326	-	-
SEPTEMBER		4,506	41.97%	38	38	2,543	2,412	-	-
OCTOBER		4,552	63.88%	41	41	2,646	2,703	-	-
NOVEMBER		3,584	48.16%	29	29	1,419	1,983	-	-
DECEMBER		4,791	14.65%	30	30	1,670	1,921	-	-
JANUARY		5,115	7.70%	28	28	1,682	1,722	-	-
FEBRUARY		2,738	67.20%	25	25	1,317	1,710	-	-
MARCH		4,564	-5.19%	23	23	1,307	1,394	-	-
APRIL		5,112	3.87%	29	29	1,784	1,968	-	-
MAY		5,060	10.47%	28	28	1,566	1,867	-	-
JUNE		5,845	-11.82%	28	28	1,804	1,902	-	-
TOTALS	\$	52,787	26.44%	368	368	22,380	24,271	-	-

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.47 from May 2018, \$2.69 from November 2018, and \$2.62 from May 2019.
- c Remain overnight fee rate per night at \$108.93 from May 2018, \$115.58 from November 2018, and \$113.99 from May 2019.
- d Operations fee rate per operations on apron at \$2.84 from May 2018, \$2.87 from November 2018, and \$2.83 from May 2019.

### **COUNTY HANGARS AND TIEDOWNS**



### **COUNTY HANGARS AND TIEDOWNS SUMMARY**



### **COUNTY HANGARS AND TIEDOWNS**

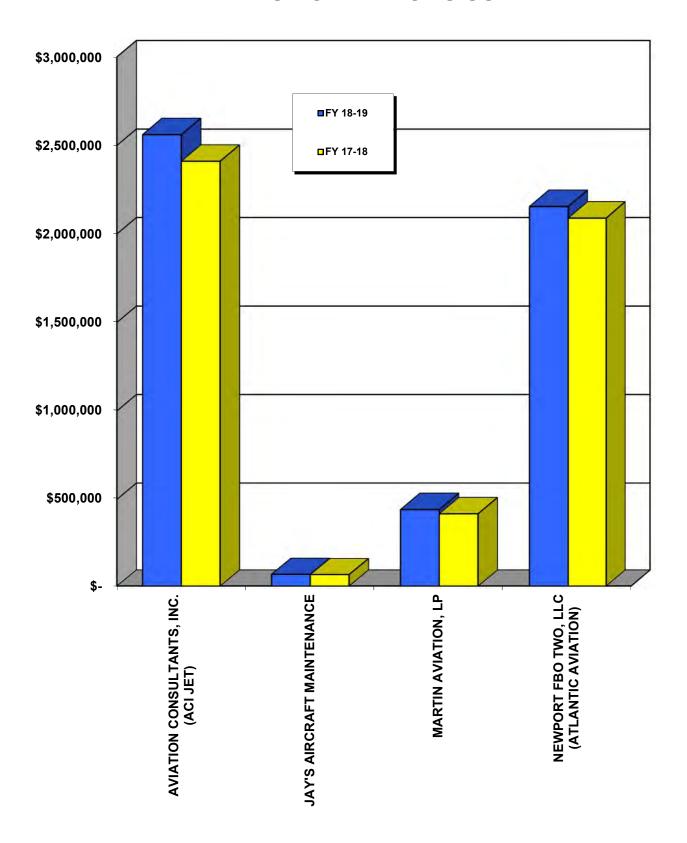
	C	COUNTY COUNTY HANGAR TIEDOWN S			COUNTY		LATE /		18-19		17-18		
	Н	IANGAR	Т	TEDOWN	SHA	ADED TIEDOWN	P	ENALTY		MONTHLY	N	ONTHLY	
	R	EVENUE	R	REVENUE		REVENUE		FEES	R	EVENUE (a)	RE	VENUE (a)	% CHANGE
JULY	\$	1,940	\$	34,304	\$	12,173	\$	78	\$	48,495	\$	41,098	18.00%
AUGUST		1,096		24,631		14,500		42		40,269		60,084	-32.98%
SEPTEMBER		1,948		30,353		20,026		46		52,373		34,688	50.98%
OCTOBER		3,088		41,314		18,905		86		63,393		70,828	-10.50%
NOVEMBER		1,737		30,848		14,901		47		47,533		27,122	75.26%
DECEMBER		2,706		27,162		11,783		17		41,668		61,170	-31.88%
JANUARY		2,511		35,834		29,443		112		67,900		58,696	15.68%
FEBRUARY		2,523		30,364		12,668		72		45,627		43,242	5.52%
MARCH		2,678		38,428		21,224		127		62,457		64,030	-2.46%
APRIL		1,544		28,315		12,896		124		42,879		61,529	-30.31%
MAY		3,281		37,748		22,800		41		63,870		46,323	37.88%
JUNE		2,509		32,438		15,441		55		50,443		65,626	-23.14%
TOTALS	\$	27,561	\$	391,739	\$	206,760	\$	847	\$	626,907	\$	634,436	-1.19%

a - For consistency between prior year Revenue Reports, County Hangar and Tiedown revenue are presented on a cash basis.

# FIXED-BASE OPERATORS



### FIXED-BASE OPERATORS SUMMARY



### FIXED-BASE OPERATORS SUMMARY FOR FY 2018-2019

LESSEE	GI	FBO ROUND RENT	STO	UEL ORAGE RENT	E	EQUIPMENT STORAGE RENT	ı	FUEL FLOWAGE FEES	1	FEES	RENTAL CAR FEES	-
AVIATION CONSULTANTS, INC. (ACI JET)	\$ 2	,115,729	\$	36,594	\$	-	\$	335,300	\$	37,886	\$ 33,050	_
JAY'S AIRCRAFT MAINTENANCE		67,747		-		-		-		-	-	
MARTIN AVIATION, LP NEWPORT FBO TWO, LLC		441,404		-		760		-		-	-	
(ATLANTIC AVIATION)	1	,507,196		38,488		-		329,692		113,578	45,415	-
TOTALS	\$ 4	,132,076	\$	75,082	\$	760	\$	664,992	\$	151,464	\$ 78,465	-
LESSEE	SE	IRLINE RVICES FEES	TIE	CRAFT -DOWN FEES		VEHICLE PARKING FEES		LATE / PENALTY FEES		18-19 TOTAL REVENUE	17-18 TOTAL REVENUE	% CHANGE
AVIATION CONSULTANTS, INC. (ACI JET)	\$	1,500	\$	-	\$	-	\$	592	\$	2,560,651	\$ 2,410,389	6.23%
JAY'S AIRCRAFT MAINTENANCE		-		-		-		-		67,747	66,208	2.32%
MARTIN AVIATION, LP NEWPORT FBO TWO, LLC		-		-		-		-		442,164	418,272	5.71%
(ATLANTIC AVIATION)		1,500		47,740		69,855		1,062		2,154,526	2,089,143	3.13%
TOTALS	\$	3,000	\$ -	47,740	\$	69,855	\$	1,654	\$	5,225,088	\$ 4,984,012	4.84%
	LUE	BRICANT				FUEL	DE	LIVERED - GA	LL	ONS		_
LESSEE		LIVERED ALLONS	1	00LL		JET-A		DIESEL		MOGAS	TOTAL	
AVIATION CONSULTANTS, INC. (ACI JET)		156		03,113		5,263,571		-		21,381	5,588,065	-
NEWPORT FBO TWO, LLC (ATLANTIC AVIATION)		600		82,719		5,381,596		16,788		12,746	5,493,849	_
TOTALS		756	3	85,832		10,645,167		16,788		34,127	11,081,914	_

PM 1121-223-26, 26.1 (a) PM 1121-281-30, 31 (a),(b) PM 1121-360-157 (a),(c)

#### AVIATION CONSULTANTS, INC. dba ACI JET FBO LEASE

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	FBO		FUEL		FUEL	TF	RANSIENT	RENTAL RENTAL		RENTAL		AIRLINE	Α	IRLINE	I	ATE /		
	GROUND	S	TORAGE	F	LOWAGE	P	ARKING	CAR		CAR	:	SERVICES	SE	RVICES	PI	ENALTY		
	RENT (d)	R	ENT (e)		FEES		FEES	GROSS		FEES		GROSS		FEES		FEES		
JULY	\$ 174,892	\$	3,025	\$	27,701	\$	2,900	\$ 77,323	\$	7,732	\$	-	\$	125	\$	-		
AUGUST	174,892		3,025		27,817		2,985	20,381		2,038		-		125		-		
SEPTEMBER	174,892		3,025		24,164		3,065	16,214		1,621		-		125		-		
OCTOBER	174,892		3,025		27,883		3,290	12,690		1,269		-		125		-		
NOVEMBER	174,892		3,025		26,015		2,860	23,024		2,302		-		125		-		
DECEMBER	174,892		3,025		27,727		3,000	15,802		1,580		-		125		-		
JANUARY	174,892		3,025		27,989		3,480	31,423		3,142		-		125		592		
<b>FEBRUARY</b>	174,892		3,025		25,117		2,783	16,622		1,662		-		125				
MARCH	174,892		3,025		30,149		3,000	22,605		2,261		-		125		-		
APRIL	180,567		3,123		29,190		3,000	23,689		2,369		-		125		-		
MAY	180,567		3,123		30,914		4,073	26,429		2,643		-		125		-		
JUNE	180,567		3,123		30,634		3,450	44,310	4,431		4,431					125		-
TOTALS	\$ 2,115,729	\$	36,594	\$	335,300	\$	37,886	\$ 330,512	\$	33,050	\$	-	\$	1,500	\$	592		

	18-19		17-18		LUBRICANT	•		FUEL DEL	IVERED - GAL	LONS	
	MONTHLY	,	MONTHLY		DELIVERED						
	REVENUE		REVENUE	% CHANGE	- GALLONS	100LL		JET-A	DIESEL	MOGAS	TOTAL
JULY	\$ 216,375	\$	200,499	7.92%	18	22,1	71	436,994	-	2,480	461,645
AUGUST	210,882		201,632	4.59%	33	35,1	87	425,910	-	2,466	463,563
SEPTEMBER	206,892		197,676	4.66%	-	26,1	28	376,606	-	-	402,734
OCTOBER	210,484		197,721	6.46%	15	26,6	71	435,655	-	2,367	464,693
NOVEMBER	209,219		196,057	6.71%	24	27,0	20	404,820	=	1,700	433,540
DECEMBER	210,349		199,403	5.49%	-	22,2	91	437,612	-	2,215	462,118
JANUARY	213,245		197,828	7.79%	21	17,9	42	448,505	-	-	466,447
<b>FEBRUARY</b>	207,604		198,967	4.34%	-	17,6	21	398,207	-	2,793	418,621
MARCH	213,452		200,417	6.50%	36	26,6	86	473,357	=	2,379	502,422
APRIL	218,374		205,835	6.09%	-	25,7	69	458,143	-	2,580	486,492
MAY	221,445		206,155	7.42%	6	30,6	01	484,630	-	-	515,231
JUNE	222,330		208,199	6.79%	3	25,0	26	483,132	-	2,401	510,559
TOTALS	\$ 2,560,651	\$	2,410,389	6.23%	156	303,1	13	5,263,571	-	21,381	5,588,065

- a Lease effective April 1, 2017 and expired December 31, 2018.
- b ACI Jet's Transient Parking licenses (East and West) are month-to-month.
- c ACI Jet's Airline Related Services license is month-to-month. Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts
- d Effective April 2019, monthly rent increased from \$174,892 to \$180,567.
- e -Effective April 2019, monthly rent increased from 3,025 to 3,123.

#### JAY'S AIRCRAFT MAINTENANCE FBO LEASE

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	FBO GROUND	LATE / PENALTY		18-19 MONTHLY	17-18 MONTHLY	% CHANCE
	 RENT (b)	FEES		REVENUE	REVENUE	% CHANGE
JULY	\$ 5,620	\$	-	\$ 5,620	\$ 5,500	2.18%
AUGUST	5,620		-	5,620	5,500	2.18%
SEPTEMBER	5,620		-	5,620	5,500	2.18%
OCTOBER	5,620		-	5,620	5,500	2.18%
NOVEMBER	5,620		-	5,620	5,500	2.18%
DECEMBER	5,620		-	5,620	5,500	2.18%
JANUARY	5,620		-	5,620	5,500	2.18%
FEBRUARY	5,620		-	5,620	5,500	2.18%
MARCH	5,620		-	5,620	5,500	2.18%
APRIL	5,620		-	5,620	5,500	2.18%
MAY	5,750		-	5,750	5,588	2.90%
JUNE	 5,797		-	5,797	5,620	3.15%
TOTALS	\$ 67,747	\$	-	\$ 67,747	\$ 66,208	2.32%

a - Lease expired December 31, 2018.

b - Effective May 9, 2019, monthly rent increased from \$5,620 to \$5,797.

#### MARTIN AVIATION, LP FBO LEASE

LEASE EXPIRES 08/31/2026

	FBO		E	QUIPMENT		LATE /	18-19	17-18	
	(	GROUND		STORAGE	F	PENALTY	MONTHLY	MONTHLY	
	F	RENT (a)		RENT (b)		FEES	REVENUE	REVENUE	% CHANGE
JULY	\$	34,922	\$	60	\$	-	\$ 34,982	\$ 34,226	2.21%
AUGUST		34,922		60		-	34,982	34,226	2.21%
SEPTEMBER		37,156		64		-	37,220	34,982	6.40%
OCTOBER		37,156		64		-	37,220	34,982	6.40%
NOVEMBER		37,156		64		-	37,220	34,982	6.40%
DECEMBER		37,156		64		-	37,220	34,982	6.40%
JANUARY		37,156		64		-	37,220	34,982	6.40%
FEBRUARY		37,156		64		-	37,220	34,982	6.40%
MARCH		37,156		64		-	37,220	34,982	6.40%
APRIL		37,156		64		-	37,220	34,982	6.40%
MAY		37,156		64		-	37,220	34,982	6.40%
JUNE		37,156		64		-	37,220	34,982	6.40%
TOTALS	\$	441,404	\$	760	\$	-	\$ 442,164	\$ 418,272	5.71%

- a Effective September 2018, monthly rent increased from \$34,922 to \$37,156.
- b Effective September 2018, monthly rent increased from \$60 to \$64.

PM 1121-223-25, 25.1, 25.2 (a)

PM 1121-281-28 (b)

PM 1121-360-152 (c)

PM 1121-281-30 (d)

PM 1121-223-29 (e)

#### NEWPORT FBO TWO, LLC dba ATLANTIC AVIATION FBO LEASE

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	FBO		FUEL	FUEL	TRANSIENT	RENTAL	ı	RENTAL	,	AIRLINE	Α	IRLINE	AIF	RCRAFT	٧	'EHICLE	L	ATE /
	GROUND	S	TORAGE	FLOWAGE	PARKING	CAR		CAR	S	ERVICES	SE	RVICES	TIE	-DOWN	P	ARKING	PE	NALTY
	 RENT (f)	R	ENT (g)	FEES	FEES	GROSS		FEES		GROSS		FEES		FEES		FEES		FEES
	10 1 00 5		2.440	<b>.</b>	<b></b>	÷ (0.330												
JULY	\$ 124,095	\$	3,169	\$ 27,464	\$ 16,965	\$ 69,338	\$	6,934	\$	-	\$	125	\$	-	\$	-	\$	-
AUGUST	124,095		3,169	33,371	10,198	47,890		4,789		-		125		4,340		2,035		-
SEPTEMBER	124,095		3,169	29,670	9,850	31,824		3,182		-		125		4,340		6,782		-
OCTOBER	124,095		3,169	33,081	9,818	45,289		4,529		-		125		4,340		6,782		1,062
NOVEMBER	124,095		3,169	26,886	9,790	36,945		3,695		-		125		4,340		6,782		-
DECEMBER	124,095		3,169	24,319	8,993	27,509		2,751		-		125		4,340		6,782		-
JANUARY	124,095		3,169	26,659	8,575	28,301		2,830		-		125		4,340		6,782		-
FEBRUARY	124,095		3,169	24,600	8,113	18,468		1,847		-		125		4,340		6,782		-
MARCH	128,609		3,284	28,802	9,623	40,259		4,026		-		125		4,340		6,782		-
APRIL	128,609		3,284	23,334	6,568	30,620		3,062		-		125		4,340		6,782		-
MAY	128,609		3,284	24,048	7,215	21,241		2,124		-		125		4,340		6,782		-
JUNE	128,609		3,284	27,458	7,870	56,464		5,646		-		125		4,340		6,782		
TOTALS	\$ 1,507,196	\$	38,488	\$ 329,692	\$ 113,578	\$ 454,148	\$	45,415	\$	-	\$	1,500	\$	47,740	\$	69,855	\$	1,062

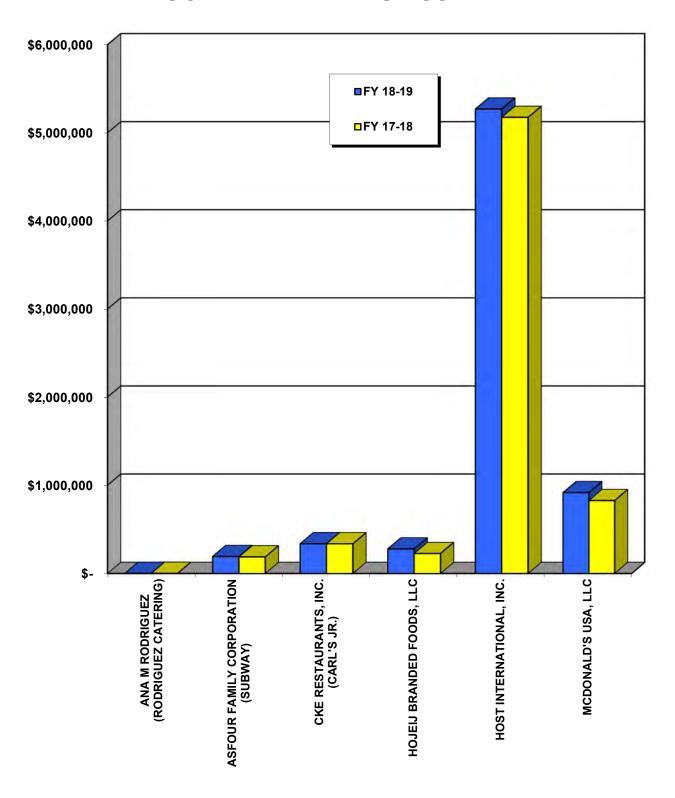
	18-19	17-18		LUBRICANT	FUEL DELIVERED - GALLONS							
	MONTHLY	MONTHLY		DELIVERED								
	 REVENUE	REVENUE	% CHANGE	- GALLONS	100LL	JET-A	DIESEL	MOGAS	TOTAL			
JULY	\$ 178,752	\$ 177,978	0.43%	50	8,142	442,019	4,051	3,438	457,650			
AUGUST	182,122	185,510	-1.83%	50	16,913	539,184	-	-	556,097			
SEPTEMBER	181,213	178,313	1.63%	50	-	494,420	-	-	494,420			
OCTOBER	187,001	175,478	6.57%	50	16,806	527,556	3,958	2,953	551,273			
NOVEMBER	178,882	170,376	4.99%	50	-	448,016	-	-	448,016			
DECEMBER	174,574	172,935	0.95%	50	8,495	396,740	-	-	405,235			
JANUARY	176,575	168,369	4.87%	50	-	436,748	3,999	3,483	444,230			
FEBRUARY	173,071	169,215	2.28%	50	8,397	401,512	-	-	409,909			
MARCH	185,591	175,838	5.55%	50	-	472,303	4,780	2,872	479,955			
APRIL	176,104	166,751	5.61%	50	7,998	380,813	-	-	388,811			
MAY	176,527	172,577	2.29%	50	8,022	392,688	-	-	400,710			
JUNE	 184,114	175,803	4.73%	50	7,946	449,597	-	-	457,543			
TOTALS	\$ 2,154,526	\$ 2,089,143	3.13%	600	82,719	5,381,596	16,788	12,746	5,493,849			

- a Lease effective March 1, 2017 and expired December 31, 2018.
- b Atlantic Aviation's Transient Parking license is month-to-month.
- c Atlantic Aviation's Airline Related Services license is month-to-month. Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- d Atlantic Aviation's Tie-down license effective August 1, 2018, and it is month-to-month. The monthly fee is \$4,340.
- e Atlantic Aviation's Vehicle license effective August 23, 2018 and expired December 31, 2018. The monthly fee is \$6,782.
- f Effective March 2019, monthly rent increased from \$124,095 to \$128,609.
- g Effective March 2019, monthly rent increased from \$3,169 to \$3,284.

# FOOD AND BEVERAGE



### FOOD AND BEVERAGE SUMMARY



### FOOD AND BEVERAGE SUMMARY FOR FY 2018-2019

LESSEE/LICENSEE	REVENUE		LATE / PENALTY FEES	18-19 TOTAL REVENUE	17-18 TOTAL REVENUE	% CHANGE
ANA M RODRIGUEZ (RODRIGUEZ CATERING) ASFOUR FAMILY CORPORATION	\$ 1,56	0 \$	-	\$ 1,560	\$ 1,636	-4.65%
(SUBWAY)	191,64	13	318	191,961	187,452	2.41%
CKE RESTAURANTS, INC. (CARL'S JR.)	336,85	51	-	336,851	335,626	0.36%
HOJEIJ BRANDED FOODS, LLC	276,43	34	1,530	277,964	225,650	23.18%
HOST INTERNATIONAL, INC.	5,250,77	7	18,520	5,269,297	5,174,488	1.83%
MCDONALD'S USA, LLC	911,30	)5	3,238	914,543	824,424	10.93%
TOTALS	\$ 6,968,57	0 \$	23,606	\$ 6,992,176	\$ 6,749,276	3.60%

#### MA-280-17011347 (a)

# ANA M RODRIGUEZ dba RODRIGUEZ CATERING CONTRACT AGREEMENT - FOOD CATERING TRUCK SERVICES

CONTRACT EXPIRES 02/23/2022

	MONTHLY GROSS		MIN	IIMUM		LATE /	•	18-19	1	7-18	
	G	ROSS	REN	NT OR	P	ENALTY	MC	ONTHLY	MO	NTHLY	
	RE	CEIPTS	% GR	OSS (b)		FEES	RE	VENUE	RE	VENUE	% CHANGE
JULY	\$	3,100	\$	130	\$	-	\$	130	\$	167	-22.16%
AUGUST		2,950		130		-		130		169	-23.08%
SEPTEMBER		3,000		130		-		130		130	0.00%
OCTOBER		3,100		130		-		130		130	0.00%
NOVEMBER		2,000		130		-		130		130	0.00%
DECEMBER		1,800		130		-		130		130	0.00%
JANUARY		2,990		130		-		130		130	0.00%
FEBRUARY		2,450		130		-		130		130	0.00%
MARCH		2,600		130		-		130		130	0.00%
APRIL		2,415		130		-		130		130	0.00%
MAY		2,125		130		-		130		130	0.00%
JUNE		2,300		130		-		130		130	0.00%
TOTALS	\$	30,830	\$	1,560	\$	-	\$	1,560	\$	1,636	-4.65%

- a Lease effective February 24, 2017.
- b Greater of monthly minimum of \$130 or 3.5% of food catering gross receipts.

# ASFOUR FAMILY CORPORATION dba SUBWAY LEASE AGREEMENT - SPECIALTY CONCESSION

**LEASE EXPIRES 11/17/2019** 

	MONTHLY		MINIMUM			LATE /		18-19		17-18	
		GROSS		RENT OR	ı	PENALTY		MONTHLY		MONTHLY	
		RECEIPTS	% GROSS (b),(c)			FEES		REVENUE		REVENUE	% CHANGE
JULY	\$	114,379	Ś	18,873	\$	_	\$	18,873	Ś	15,445	22.19%
AUGUST	Ţ	112,548	٠	18,570	ڔ	-	٠	18,570	٠	15,445	20.23%
SEPTEMBER		84,266		13,904		-		13,904		15,445	-9.98%
OCTOBER		94,653		15,618		-		15,618		15,445	1.12%
NOVEMBER		88,038		14,526		-		14,526		15,445	-5.95%
DECEMBER		86,012		15,736		-		15,736		16,343	-3.71%
JANUARY		83,164		15,736				15,736		15,091	4.27%
FEBRUARY		79,801		15,736		318		16,054		14,119	13.70%
MARCH		93,903		15,736		-		15,736		16,325	-3.61%
APRIL		98,603		15,736		-		15,736		16,644	-5.46%
MAY		95,291		15,736		-		15,736		15,317	2.74%
JUNE		86,954		15,736		-		15,736		16,388	-3.98%
TOTALS	\$	1,117,612	\$	191,643	\$	318	\$	191,961	\$	187,452	2.41%

- a Lease effective November 18, 2011.
- b Greater of minimum annual guarantee of \$181,808 or 16.5% of gross receipts through November 2018.
- c Effective December 2018, greater of minimum annual guarantee of \$188,832 or 16.5% of gross receipts.

### CKE RESTAURANTS, INC. dba CARL'S JR. LEASE AGREEMENT - FAST FOOD

LEASE EXPIRES 01/05/2022

	MONTHLY			MINIMUM	LATE /	18-19	17-18	
		GROSS		RENT OR	PENALTY	MONTHLY	MONTHLY	
	RECEIPTS		% GROSS (b),(c)		FEES	REVENUE	REVENUE	% CHANGE
		.=0		07.440		0= 440		. = 40/
JULY	\$	178,411	\$	27,618	\$ -	\$ 27,618	\$ 28,057	-1.56%
AUGUST		175,798		27,618	-	27,618	27,694	-0.27%
SEPTEMBER		135,236		27,618	-	27,618	27,584	0.12%
OCTOBER		159,569		27,618	-	27,618	30,371	-9.06%
NOVEMBER		147,088		27,618	-	27,618	28,394	-2.73%
DECEMBER		144,321		27,618	-	27,618	29,661	-6.89%
JANUARY		149,821		27,618	-	27,618	24,025	14.96%
FEBRUARY		159,297		28,705	-	28,705	27,618	3.94%
MARCH		179,364		28,705	-	28,705	29,368	-2.26%
APRIL		175,836		28,705	-	28,705	27,618	3.94%
MAY		184,371		28,705	-	28,705	27,618	3.94%
JUNE		173,028		28,705	-	28,705	27,618	3.94%
TOTALS	\$	1,962,140	\$	336,851	\$ -	\$ 336,851	\$ 335,626	0.36%

- a Lease effective January 6, 2012.
- b Effective February 2018, greater of minimum annual guarantee of \$331,410 or 16% of gross receipts up to \$2.5 million and 16.5% of gross receipts above \$2.5 million.
- c Effective February 2019, greater of minimum annual guarantee of \$344,460 or 16% of gross receipts up to \$2.5 million and 16.5% of gross receipts above \$2.5 million.

## PM 1121-360-133, 133.1 (a),(b) HOJEIJ BRANDED FOODS, LLC LEASE AGREEMENT - SPECIALTY CONCESSION

LEASE EXPIRES 07/19/2019

	MONTHLY	٨	MUMINIM		LATE /	18-19		17-18	
	GROSS	RI	ENT OR %	P	PENALTY	MONTHLY	N	ONTHLY	
	RECEIPTS	GROSS (c),(d)			FEES	REVENUE	R	EVENUE	% CHANGE
JULY	\$ 144,747	\$	23,159	\$	-	\$ 23,159	\$	15,848	46.13%
AUGUST	186,490		22,379		-	22,379		17,567	27.39%
SEPTEMBER	164,497		19,740		-	19,740		16,244	21.52%
OCTOBER	187,478		22,497		-	22,497		18,096	24.32%
NOVEMBER	179,801		21,576		-	21,576		17,640	22.31%
DECEMBER	164,034		19,684		-	19,684		15,412	27.72%
JANUARY	149,560		18,584		-	18,584		14,047	32.30%
FEBRUARY	159,957		22,394		509	22,903		16,047	42.72%
MARCH	186,619		26,127		479	26,606		23,731	12.11%
APRIL	157,771		22,812		-	22,812		21,316	7.02%
MAY	187,194		29,951		-	29,951		25,313	18.32%
JUNE	172,068		27,531		542	28,073		24,389	15.11%
TOTALS	\$ 2,040,216	\$	276,434	\$	1,530	\$ 277,964	\$	225,650	23.18%

- a Lease effective July 20, 2011.
- b Effective August 22, 2017, Consent to Assignment, from Taste, Inc. to Hojeij Branded Foods, LLC, was approved.
- c Effective August 2017, greater of minimum annual guarantee of \$147,831 or 12% of gross receipts up to \$1.0 million, 14% of gross receipts on \$1.0 to \$1.5 million and 16% of gross receipts at or above \$1.5 million.
- d Effective August 2018, greater of minimum annual guarantee of \$196,352 or 12% of gross receipts up to \$1.0 million, 14% of gross receipts on \$1.0 to \$1.5 million and 16% of gross receipts at or above \$1.5 million.

### HOST INTERNATIONAL, INC. LEASE AGREEMENT - PRIMARY FOOD & BEVERAGE

LEASE EXPIRES 09/30/2021

	FC	OOD & NON		ALCOHOLIC	C	ONCESSION RELATED	T	OTAL MONTHLY	MINIMUM		
	ALCOH	OLIC BEVERAGE		BEVERAGE		MERCHANDISE		GROSS		RENT OR	
	GRO	SS RECEIPTS	G	ROSS RECEIPTS		GROSS RECEIPTS		RECEIPTS	% GROSS (a),(b)		
JULY	\$	1,937,611	\$	647,624	\$	36,628	\$	2,621,863	\$	448,484	
AUGUST		1,997,139		731,099		36,615		2,764,853		476,074	
SEPTEMBER		1,735,028		676,362		31,629		2,443,019		422,632	
OCTOBER		1,925,624		736,757		33,900		2,696,281		465,813	
NOVEMBER		1,749,853		670,802		34,377		2,455,032		424,132	
DECEMBER		1,666,422		605,819		31,670		2,303,911		396,484	
JANUARY		1,742,337		613,426		29,913		2,385,676		409,652	
<b>FEBRUARY</b>		1,698,453		649,216		29,513		2,377,182		410,662	
MARCH		1,944,727		713,104		32,694		2,690,525		463,383	
APRIL		1,803,230		654,708		29,928		2,487,866		428,175	
MAY		1,909,285		755,046		32,834		2,697,165		467,139	
JUNE		1,850,157		664,888		32,886		2,547,931		438,147	
TOTALS	\$	21,959,866	\$	8,118,851	\$	392,587	\$	30,471,304	\$	5,250,777	

		LATE / PENALTY FEES		18-19 MONTHLY REVENUE		17-18 MONTHLY REVENUE	% CHANGE
JULY	\$		\$	448,484	\$	420,823	6.57%
AUGUST	,	-	•	476,074	•	453,153	5.06%
SEPTEMBER		-		422,632		423,580	-0.22%
OCTOBER		-		465,813		467,331	-0.32%
NOVEMBER		-		424,132		440,594	-3.74%
DECEMBER		-		396,484		420,295	-5.67%
JANUARY		-		409,652		380,030	7.79%
FEBRUARY		-		410,662		384,146	6.90%
MARCH		-		463,383		450,941	2.76%
APRIL		-		428,175		431,584	-0.79%
MAY		11,997		479,136		452,630	5.86%
JUNE		6,523		444,670		449,381	-1.05%
TOTALS	\$	18,520	\$	5,269,297	\$	5,174,488	1.83%

- a Effective December 2017, greater of minimum annual guarantee of \$4,509,408 or 15.5% of food/non-alcoholic beverage, 22% of alcoholic beverage, and 15.5% of concession-related merchandise gross receipts.
- b Effective December 2018, greater of minimum annual guarantee of \$4,683,828 or 15.5% of food/non-alcoholic beverage, 22% of alcoholic beverage, and 15.5% of concession-related merchandise gross receipts.

### MCDONALD'S USA, LLC LEASE AGREEMENT - FAST FOOD

**LEASE EXPIRES 05/13/2022** 

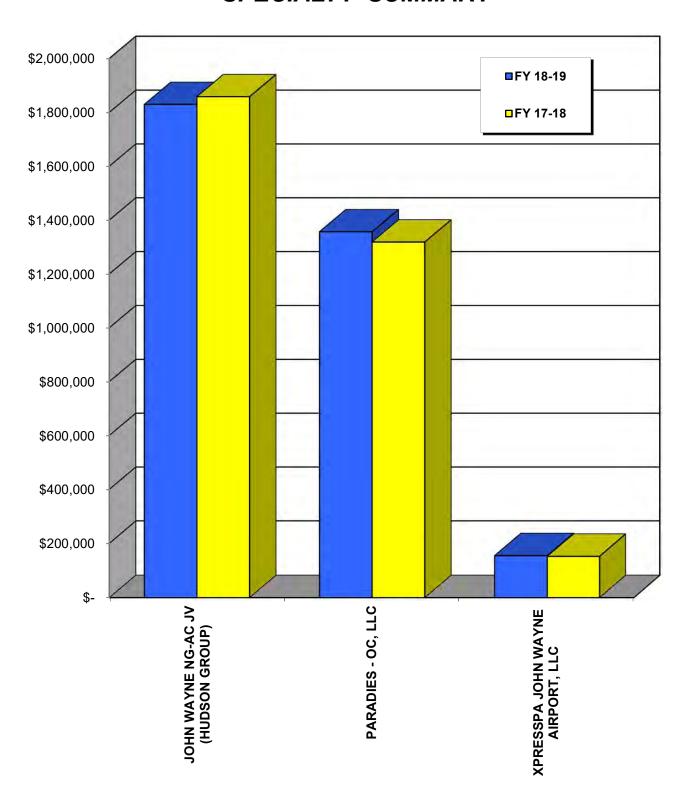
	FO	OD/BEVERAGE	1	MUMININ	LATE /		18-19	17-18	
		GROSS	R	ENT OR %	PENALTY		MONTHLY	MONTHLY	
		RECEIPTS	GR	OSS (a),(b)	FEES	REVENUE		REVENUE	% CHANGE
JULY	\$	439,836	\$	79,170	\$ -	\$	79,170	\$ 76,181	3.92%
AUGUST		435,508		78,391	-		78,391	70,608	11.02%
SEPTEMBER		370,295		66,653	-		66,653	62,594	6.48%
OCTOBER		405,379		72,968	-		72,968	68,277	6.87%
NOVEMBER		397,944		71,630	-		71,630	66,749	7.31%
DECEMBER		420,359		75,665	-		75,665	70,647	7.10%
JANUARY		375,550		67,599	-		67,599	62,263	8.57%
FEBRUARY		397,651		71,577	-		71,577	58,841	21.64%
MARCH		466,955		84,052	264		84,316	71,695	17.60%
APRIL		437,683		78,783	-		78,783	68,978	14.21%
MAY		447,094		80,477	2,974		83,451	71,369	16.93%
JUNE		468,557		84,340	-		84,340	76,222	10.65%
TOTALS	\$	5,062,811	\$	911,305	\$ 3,238	\$	914,543	\$ 824,424	10.93%

- a Effective August 2017, greater of minimum annual guarantee of \$680,214 or 18% of food/non-alcoholic beverage gross receipts.
- b Effective August 2018, greater of minimum annual guarantee of \$707,234 or 18% of food/non-alcoholic beverage gross receipts.

## **GIFTS, NEWS, SUNDRIES AND SPECIALTY**



## GIFTS, NEWS, SUNDRIES, & SPECIALTY SUMMARY



### GIFTS, NEWS, SUNDRIES, & SPECIALTY SUMMARY FOR FY 2018-2019

		LATE /	18-19	17-18	
		PENALTY	TOTAL	TOTAL	
LESSEE	REVENUE	FEES	REVENUE	REVENUE	% CHANGE
JOHN WAYNE NG-AC JV (HUDSON GROUP) (a	\$ 1,829,012	\$ -	\$ 1,829,012	\$ 1,857,793	-1.55%
PARADIES - OC, LLC	1,356,041	-	1,356,041	1,317,882	2.90%
XPRESSPA JOHN WAYNE AIRPORT, LLC	154,332	-	154,332	151,705	1.73%
TOTALS	\$ 3,339,385	\$ -	\$ 3,339,385	\$ 3,327,380	0.36%

a - Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

# JOHN WAYNE NG-AC JV dba HUDSON GROUP LEASE AGREEMENT-NEWS & GIFT & SPECIALTY RETAIL CONCESSION

LEASE EXPIRES 01/20/2022

	NEWS/SUNDRIES GROSS RECEIPTS		GIFT GROSS RECEIPTS	SPECIALTY GROSS RECEIPTS	TC	OTAL MONTHLY GROSS RECEIPTS	MINIMUM RENT OR % GROSS (a)
JULY	\$	614,876	\$ 184,519	\$ 99,220	\$	898,615	\$ 177,226
AUGUST		627,107	178,477	102,286		907,870	178,196
SEPTEMBER		537,602	151,779	70,653		760,034	149,864
OCTOBER		594,545	182,927	85,061		862,533	170,997
NOVEMBER		524,735	147,951	67,451		740,137	145,996
DECEMBER		486,596	135,747	60,836		683,179	134,721
JANUARY		479,824	158,015	57,016		694,855	139,164
FEBRUARY		516,076	127,376	57,644		701,096	137,206
MARCH		607,700	156,004	74,184		837,888	164,195
APRIL		561,359	134,533	74,497		770,389	149,889
MAY		533,355	114,866	77,248		725,469	139,753
JUNE		536,037	120,788	76,646		733,471	141,805
TOTALS	\$	6,619,812	\$ 1,792,982	\$ 902,742	\$	9,315,536	\$ 1,829,012

	LATE /		18-19		17-18	
	PENALTY		MONTHLY		MONTHLY	
	FEES		REVENUE	R	EVENUE (b)	% CHANGE
JULY	\$	-	\$ 177,226	\$	180,162	-1.63%
AUGUST		-	178,196		174,658	2.03%
SEPTEMBER		-	149,864		147,057	1.91%
OCTOBER		-	170,997		167,405	2.15%
NOVEMBER		-	145,996		143,860	1.48%
DECEMBER		-	134,721		135,845	-0.83%
JANUARY		-	139,164		125,421	10.96%
FEBRUARY		-	137,206		134,906	1.70%
MARCH		-	164,195		156,815	4.71%
APRIL		-	149,889		157,144	-4.62%
MAY		-	139,753		162,564	-14.03%
JUNE		-	141,805		171,956	-17.53%
TOTALS	\$	-	\$ 1,829,012	\$	1,857,793	-1.55%

- a Effective February 2018, greater of minimum annual guarantee of \$1,583,284 or percentage of gross receipts (18% of News/Sundries; 28% of Gifts and 15% of Specialty Retail).
- b Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

## PARADIES - OC, LLC LEASE AGREEMENT-NEWS & GIFT & SPECIALTY RETAIL CONCESSION

**LEASE EXPIRES 11/13/2021** 

	VS/SUNDRIES GROSS RECEIPTS	GIFT GROSS RECEIPTS	SPECIALTY  GROSS  RECEIPTS	ТО	TAL MONTHLY GROSS RECEIPTS	MINIMUM RENT OR % GROSS (a),(b)		
	 KLCLIF 13	NECEIF 13	RECEIF 13		RECEIF 13	/0 C	(a),(b)	
JULY	\$ 413,696	\$ 189,250	\$ 58,393	\$	661,339	\$	110,512	
AUGUST	432,773	178,989	70,403		682,165		110,512	
SEPTEMBER	364,504	153,541	65,690		583,735		110,512	
OCTOBER	396,141	172,369	67,158		635,668		110,512	
NOVEMBER	373,000	124,322	58,163		555,485		110,512	
DECEMBER	348,867	114,177	54,325		517,369		114,783	
JANUARY	344,024	105,737	49,172		498,933		114,783	
FEBRUARY	343,086	110,711	37,790		491,587		114,783	
MARCH	387,386	128,892	54,643		570,921		114,783	
APRIL	360,733	125,138	44,854		530,725		114,783	
MAY	411,671	137,829	48,369		597,869		114,783	
JUNE	396,700	142,295	49,991		588,986		114,783	
TOTALS	\$ 4,572,581	\$ 1,683,250	\$ 658,951	\$	6,914,782	\$	1,356,041	

	LATE /		18-19	17-18	
	PENALTY		MONTHLY	MONTHLY	
	FEES		REVENUE	REVENUE	% CHANGE
JULY	\$	-	\$ 110,512	\$ 109,202	1.20%
AUGUST		-	110,512	107,490	2.81%
SEPTEMBER		-	110,512	109,202	1.20%
OCTOBER		-	110,512	109,202	1.20%
NOVEMBER		-	110,512	107,490	2.81%
DECEMBER		-	114,783	110,512	3.86%
JANUARY		-	114,783	112,224	2.28%
FEBRUARY		-	114,783	110,512	3.86%
MARCH		-	114,783	110,512	3.86%
APRIL		-	114,783	110,512	3.86%
MAY		-	114,783	110,512	3.86%
JUNE		-	114,783	110,512	3.86%
TOTALS	\$	-	\$ 1,356,041	\$ 1,317,882	2.90%

- a Effective December 2017, greater of minimum annual guarantee of \$1,326,140 or percentage of gross receipts (17% of News/Sundries; 26% of Gifts; and 12% of Specialty Retail).
- b Effective December 2018, greater of minimum annual guarantee of \$1,377,400 or percentage of gross receipts (17% of News/Sundries; 26% of Gifts; and 12% of Specialty Retail).

### XPRESSPA JOHN WAYNE AIRPORT, LLC LEASE AGREEMENT- SPECIALTY RETAIL CONCESSION

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	BR	OOKSTONE		XPRESSPA		XPRESSPA	то	TAL MONTHLY		MINIMUM		
		SALES	SEI	RVICE SALES	R	ETAIL SALES		GROSS		RENT OR		
	GROSS RECEIPTS		GRO	SS RECEIPTS	GR	OSS RECEIPTS	RECEIPTS			% GROSS (b),(c)		
JULY	\$	37,332	\$	37,008	\$	7,274	\$	81,614	\$	12,553		
AUGUST		34,404		44,535		6,703		85,642		12,553		
SEPTEMBER		26,863		43,874		5,656		76,393		12,553		
OCTOBER		25,064		47,483		6,664		79,211		12,553		
NOVEMBER		19,705		43,044		4,854		67,603		13,015		
DECEMBER		24,848		32,290		3,347		60,485		13,015		
JANUARY		22,602		40,637		2,395		65,634		13,015		
FEBRUARY		26,355		47,719		3,347		77,421		13,015		
MARCH		30,422		53,813		3,668		87,903		13,015		
APRIL		28,977		52,802		4,365		86,144		13,015		
MAY		34,104		60,990		4,783		99,877		13,015		
JUNE		35,109		52,377		4,536		92,022		13,015		
TOTALS	\$	345,785	\$	556,572	\$	57,592	\$	959,949	\$	154,332		

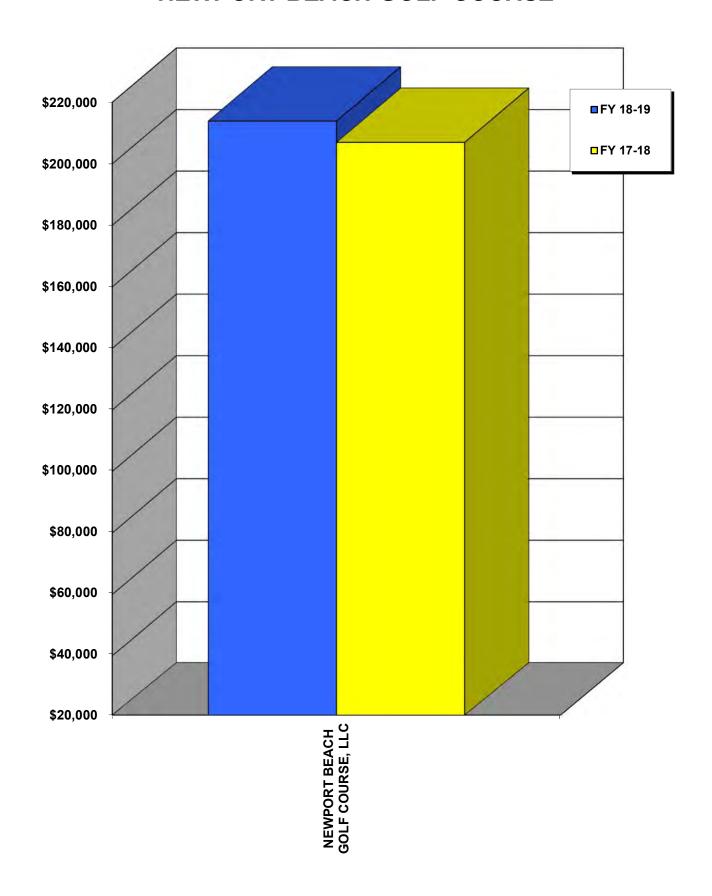
		LATE /			18-19		17-18	
		PENALTY			MONTHLY		MONTHLY	
		FEES			REVENUE		REVENUE	% CHANGE
шшу	ċ		_	\$	42 552	Ļ	42 E70	7 400/
JULY	\$		-	Ş	12,553	\$	13,570	-7.49%
AUGUST			-		12,553		13,676	-8.21%
SEPTEMBER			-		12,553		11,284	11.25%
OCTOBER			-		12,553		12,463	0.72%
NOVEMBER			-		13,015		12,553	3.68%
DECEMBER			-		13,015		12,553	3.68%
JANUARY			-		13,015		12,553	3.68%
FEBRUARY			-		13,015		12,553	3.68%
MARCH			-		13,015		12,553	3.68%
APRIL			-		13,015		12,553	3.68%
MAY			-		13,015		12,553	3.68%
JUNE			-		13,015		12,841	1.36%
TOTALS	\$		-	\$	154,332	\$	151,705	1.73%

- a Lease effective November 1, 2013 and expired October 31, 2018.
- b Effective November 2017, greater of minimum annual guarantee of \$150,640 or percentage of gross receipts (12% of Brookstone sales, 12% of XpresSpa service sales and 15% of XpresSpa retail sales).
- c Effective November 2018, greater of minimum annual guarantee of \$156,186 or percentage of gross receipts (12% of Brookstone sales, 12% of XpresSpa service sales and 15% of XpresSpa retail sales).

## **GOLF COURSE**



### **NEWPORT BEACH GOLF COURSE**



### NEWPORT BEACH GOLF COURSE, LLC GOLF COURSE LEASE

LEASE EXPIRES 11/30/2020

	RESTAURANT	PRO SHOP	GOLF LESSONS	GOLF	SPECIAL EVENTS	RESTAURANT	PRO SHOP	
	GR. RECEIPTS	GR. RECEIPTS	GR. RECEIPTS	REVENUE	GR. RECEIPTS	GR. RECEIPTS	GR. RECEIPTS	
	(SALES)	(SALES)	(SALES)	GR. RECEIPTS	(SALES)	(RENT)	(RENT)	
JULY	\$	- \$ 110,203	\$ -	\$ 158,048	\$ -	\$ -	\$ 4,500	
AUGUST		- 124,740	-	158,574	-	-	4,500	
SEPTEMBER	6,52	6 103,700	-	151,241	1,250	-	4,500	
OCTOBER	22,68	81,987	-	146,647	-	-	4,500	
NOVEMBER	17,72	6 76,027	-	152,192	-	-	4,500	
DECEMBER	17,74	7 110,413	-	108,118	3,815	-	4,500	
JANUARY	14,98	2 82,627	-	120,544	-	-	4,500	
FEBRUARY	15,55	6 88,363	-	112,386	-	-	4,500	
MARCH	16,91	2 112,595	-	120,817	-	-	4,500	
APRIL	16,81	3 126,477	-	122,367	-	-	4,500	
MAY	18,56	0 130,450	-	170,856	-	-	4,500	
JUNE	25,00	120,662	-	162,658	-	-	4,500	
TOTALS	\$ 172,51	0 \$ 1,268,244	\$ -	\$ 1,684,448	\$ 5,065	\$ -	\$ 54,000	

	TOTAL MONTHLY SS RECEIPTS	RESTAURANT (SALES) (3.5% GROSS)	(	PRO SHOP (SALES) 2.5% GROSS)	GOLF LESSONS (SALES) (7.5% GROSS)		GOLF REVENUE (10% GROSS)		SPECIAL EVENTS (7.5% GROSS)		RESTAURANT (RENT) (3.5% GROSS)		(	PRO SHOP (RENT) (2.5% GROSS)	_
JULY	\$ 272,751	\$ -	\$	2,755	\$ -		\$	15,805	\$	-	\$	-		\$ 113	
AUGUST	287,814	-		3,119	-			15,857		-		-		113	
SEPTEMBER	267,217	228		2,593	-			15,124		94		-		113	
OCTOBER	255,822	794		2,050	-			14,665		-		-		113	
NOVEMBER	250,445	620		1,901	-			15,219		-		-		113	
DECEMBER	244,593	621		2,760	-			10,812		286		-		113	
JANUARY	222,653	524		2,066	-			12,054		-		-		113	
FEBRUARY	220,805	544		2,209	-			11,239		-		-		113	
MARCH	254,824	592		2,815	-			12,082		-		-		113	
APRIL	270,157	588		3,162	-			12,237		-		-		113	
MAY	324,366	650		3,261	-			17,086		-		-		113	
JUNE	 312,820	875		3,017	-			16,266		-		-		113	_
TOTALS	\$ 3,184,267	\$ 6,036	\$	31,708	\$ -		\$	168,446	\$	380	\$	-		\$ 1,356	-

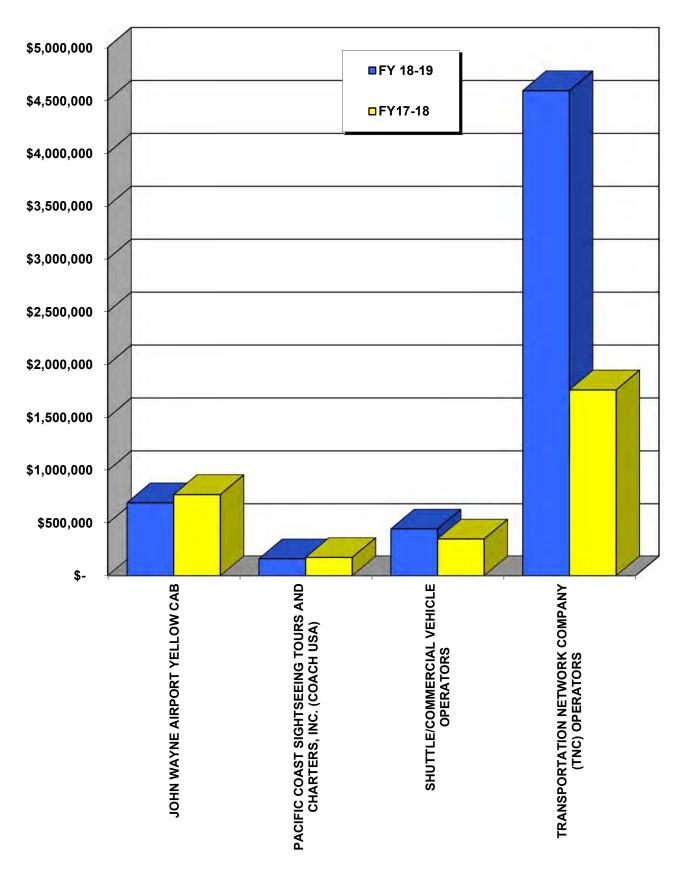
	RI	INIMUM ENT OR OSS (a),(b)	LATE / PENALTY FEES	18-19 MONTHLY REVENUE	17-18 MONTHLY REVENUE	% CHANGE
JULY	\$	19,317	\$ -	\$ 19,317	\$ 20,260	-4.65%
AUGUST		19,317	-	19,317	20,976	-7.91%
SEPTEMBER		19,317	-	19,317	18,040	7.08%
OCTOBER		19,317	-	19,317	18,254	5.82%
NOVEMBER		14,772	-	14,772	16,628	-11.16%
DECEMBER		15,343	-	15,343	14,772	3.87%
JANUARY		15,343	-	15,343	14,772	3.87%
FEBRUARY		15,343	-	15,343	14,772	3.87%
MARCH		15,343	-	15,343	14,772	3.87%
APRIL		15,343	-	15,343	14,772	3.87%
MAY		20,064	-	20,064	19,317	3.87%
JUNE		20,064	5,000	25,064	19,632	27.67%
TOTALS	\$	208,883	\$ 5,000	\$ 213,883	\$ 206,967	3.34%

- a Effective December 2017, the greater of minimum annual guarantee of \$204,536 (payable in monthly installments of \$14,772 for December 2017-April 2018, \$19,317 from May 2018-October 2018 and \$14,772 for November 2018) or percentage of gross receipts.
- b Effective December 2018, the greater of minimum annual guarantee of \$212,444 (payable in monthly installments of \$15,343 for December 2018-April 2019, \$20,064 from May 2019-October 2019 and \$15,343 for November 2019) or percentage of gross receipts.

### **GROUND TRANSPORTATION**



### **GROUND TRANSPORTATION SUMMARY**



### **GROUND TRANSPORTATION SUMMARY FOR FY 2018-2019**

		LATE / PENALTY			
LESSEE/LICENSEE	REVENUE	FEES	REVENUE	REVENUE	% CHANGE
					_
JOHN WAYNE AIRPORT YELLOW CAB	\$ 685,391	\$ 10,178	\$ 695,569	\$ 773,298	-10.05%
PACIFIC COAST SIGHTSEEING TOURS AND					
CHARTERS, INC. (COACH USA)	161,258	292	161,550	174,313	-7.32%
SHUTTLE/COMMERCIAL VEHICLE OPERATORS TRANSPORTATION NETWORK COMPANY (TNC)	443,198	2,825	446,023	350,611	27.21%
OPERATORS	4,589,746	-	4,589,746	1,762,394	160.43%
TOTALS	\$ 5,879,593	\$ 13,295	\$ 5,892,888	\$ 3,060,616	92.54%

### JOHN WAYNE AIRPORT YELLOW CAB OPERATING AGREEMENT - TAXICAB

**OPERATING AGREEMENT EXPIRES 12/31/2022** 

1		TOTAL	REVENUE	LATE /	18-19	17-18	
	MONTHLY	NUMBER OF	/ TRIP	PENALTY	MONTHLY	MONTHLY	
	USE FEE (b)	TRIPS	FEES (c)	FEES	REVENUE	REVENUE	% CHANGE
JULY	\$ 20,735	17,056	\$ 38,476	\$ 760	\$ 59,971	\$ 64,463	-6.97%
AUGUST	20,735	16,945	38,226	1,092	60,053	64,985	-7.59%
SEPTEMBER	20,735	16,814	37,932	-	58,667	62,225	-5.72%
OCTOBER	20,735	18,699	42,173	1,499	64,407	69,933	-7.90%
NOVEMBER	20,735	15,567	35,126	673	56,534	72,455	-21.97%
DECEMBER	20,735	13,242	29,895	-	50,630	56,487	-10.37%
JANUARY	22,033	15,088	34,048	2,782	58,863	63,237	-6.92%
FEBRUARY	22,033	15,163	34,217	-	56,250	62,924	-10.61%
MARCH	22,033	16,190	36,528	959	59,520	66,470	-10.46%
APRIL	22,033	15,125	34,131	-	56,164	64,858	-13.40%
MAY	22,033	15,903	35,882	1,765	59,680	65,141	-8.38%
JUNE	22,033	14,244	32,149	648	54,830	60,120	-8.80%
TOTALS	\$ 256,608	190,036	\$ 428,783	\$ 10,178	\$ 695,569	\$ 773,298	-10.05%

- a Operating Agreement effective January 1, 2017.
- b Monthly use fee is \$20,735 through December 31, 2018. Effective January 1, 2019, monthly use fee is \$22,033.
- c Trip fees based on \$2.25 per trip. Includes share of lot and planter maintenance at the rate of \$100 per month.

## PACIFIC COAST SIGHTSEEING TOURS AND CHARTERS, INC. dba COACH USA

### LICENSE AGREEMENT - PASSENGER STAGE COACH

MONTH TO MONTH

	TOTAL	TOTAL		TOTAL	MINIMUM
	NUMBER OF	NUMBER OF	P.	ASSENGER	RENT OR
	PASSENGERS	TRIPS	GROS	SS RECEIPTS	20% GROSS (a)
JULY	4,377	496	\$	58,122	\$ 11,624
AUGUST	4,780	496	·	61,932	12,386
SEPTEMBER	5,549	480		69,739	13,948
OCTOBER	6,943	496		92,139	18,428
NOVEMBER	5,170	480		65,404	13,081
DECEMBER	5,225	496		65,471	13,094
JANUARY	4,711	496		74,439	14,888
FEBRUARY	4,204	448		60,201	12,040
MARCH	3,596	496		71,906	14,381
APRIL	4,145	480		68,095	13,619
MAY	5,090	496		66,867	13,373
JUNE	3,533	480		51,982	10,396
TOTALS	57,323	5,840	\$	806,297	\$ 161,258

	LA	TE /	18-19	17-18	
	PEN	ALTY	MONTHLY	MONTHLY	
	F	EES	REVENUE	REVENUE	% CHANGE
JULY	\$	- \$	11,624	\$ 9,926	17.11%
AUGUST		292	12,678	13,128	-3.43%
SEPTEMBER		-	13,948	16,327	-14.57%
OCTOBER		-	18,428	18,016	2.29%
NOVEMBER		-	13,081	15,394	-15.03%
DECEMBER		-	13,094	15,598	-16.05%
JANUARY		-	14,888	14,892	-0.03%
FEBRUARY		-	12,040	12,960	-7.10%
MARCH		-	14,381	13,986	2.82%
APRIL		-	13,619	15,795	-13.78%
MAY		-	13,373	15,475	-13.58%
JUNE		-	10,396	12,816	-18.88%
TOTALS	\$	292 \$	161,550	\$ 174,313	-7.32%

### NOTE:

a - Effective November 2017, greater of monthly minimum of \$1,237 or 20% of gross receipts. Effective November 2018, greater of monthly minimum of \$1,290 or 20% of gross receipts.

## GROUND TRANSPORTATION SHUTTLE/COMMERCIAL VEHICLE OPERATORS

•	TOTAL	REVENUE	LATE /	18-19	17-18	
	NUMBER OF	TO COUNTY	PENALTY	MONTHLY	MONTHLY	
_	TRIPS (a)	TRIP FEES (b)	FEES	REVENUE	REVENUE	% CHANGE
JULY	12,961	\$ 29,162	\$ 165	\$ 29,327	\$ 29,612	-0.96%
AUGUST	13,341	30,017	58	30,075	30,212	-0.45%
SEPTEMBER	12,896	29,016	155	29,171	29,566	-1.34%
OCTOBER	13,617	30,638	607	31,245	32,681	-4.39%
NOVEMBER	12,363	27,817	147	27,964	28,945	-3.39%
DECEMBER	11,747	26,431	433	26,864	28,373	-5.32%
JANUARY	11,575	26,044	239	26,283	29,766	-11.70%
FEBRUARY	11,702	26,330	72	26,402	26,250	0.58%
MARCH	15,230	45,690	151	45,841	25,563	79.33%
APRIL	17,178	51,534	140	51,674	30,727	68.17%
MAY	19,769	59,307	123	59,430	30,279	96.27%
JUNE	20,404	61,212	535	61,747	28,637	115.62%
TOTALS	172,783	\$ 443,198	\$ 2,825	\$ 446,023	\$ 350,611	27.21%

a - Effective September 1, 2018, drop-off trips were added at \$2.25 per trip.

b - Effective March 1, 2019, pick-up and drop-off trip fees increased from \$2.25 to \$3.00.

# GROUND TRANSPORTATION TRANSPORTATION NETWORK COMPANY (TNC) OPERATORS GROUND TRANSPORTATION OPERATING PERMITS

	NUMBER	NUMBER	NUMBER	TNC TOTAL
	OF TRIPS	OF TRIPS	OF TRIPS	NUMBER
	LYFT, INC. (a)	UBER (a)	WINGZ (a)	OF TRIPS
JULY	24,156	49,519	23	73,698
AUGUST	26,785	52,007	17	78,809
SEPTEMBER	52,961	103,180	52	156,193
OCTOBER	58,781	111,097	67	169,945
NOVEMBER	54,564	101,697	45	156,306
DECEMBER	51,090	93,662	57	144,809
JANUARY	53,051	100,570	56	153,677
FEBRUARY	55,172	100,842	47	156,061
MARCH	63,180	120,247	51	183,478
APRIL	58,822	111,687	45	170,554
MAY	64,021	121,507	46	185,574
JUNE	59,166	113,981	39	173,186
TOTALS	621,749	1,179,996	545	1,802,290

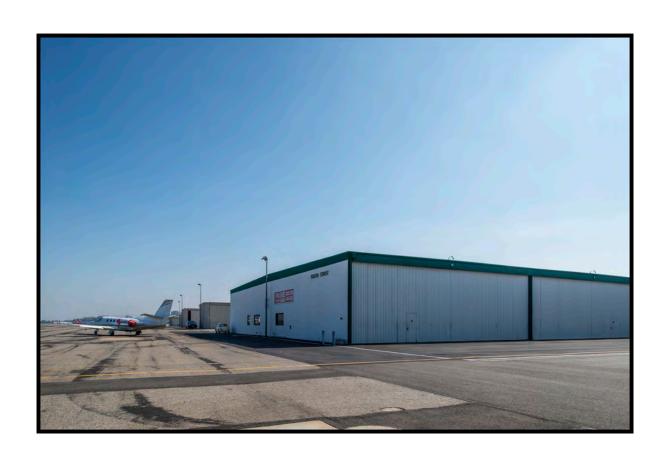
١		REVENUE	LATE /			18-19	17-18	
		O COUNTY		PENALTY		MONTHLY	MONTHLY	
	TF	RIP FEES (b)		FEES		REVENUE	REVENUE	% CHANGE
JULY	\$	165,821	\$		-	\$ 165,821	\$ 125,105	32.55%
AUGUST		177,320			-	177,320	136,066	30.32%
SEPTEMBER		351,434			-	351,434	141,048	149.16%
OCTOBER		382,376			-	382,376	157,236	143.19%
NOVEMBER		351,689			-	351,689	148,579	136.70%
DECEMBER		325,820			-	325,820	135,336	140.75%
JANUARY		345,773			-	345,773	149,582	131.16%
FEBRUARY		351,137			-	351,137	134,456	161.15%
MARCH		550,434			-	550,434	153,817	257.85%
APRIL		511,662			-	511,662	155,855	228.29%
MAY		556,722			-	556,722	165,654	236.08%
JUNE		519,558			-	519,558	159,660	225.42%
TOTALS	\$	4,589,746	\$		-	\$ 4,589,746	\$ 1,762,394	160.43%

a - Effective September 1, 2018, drop-off trips were added at \$2.25 per trip.

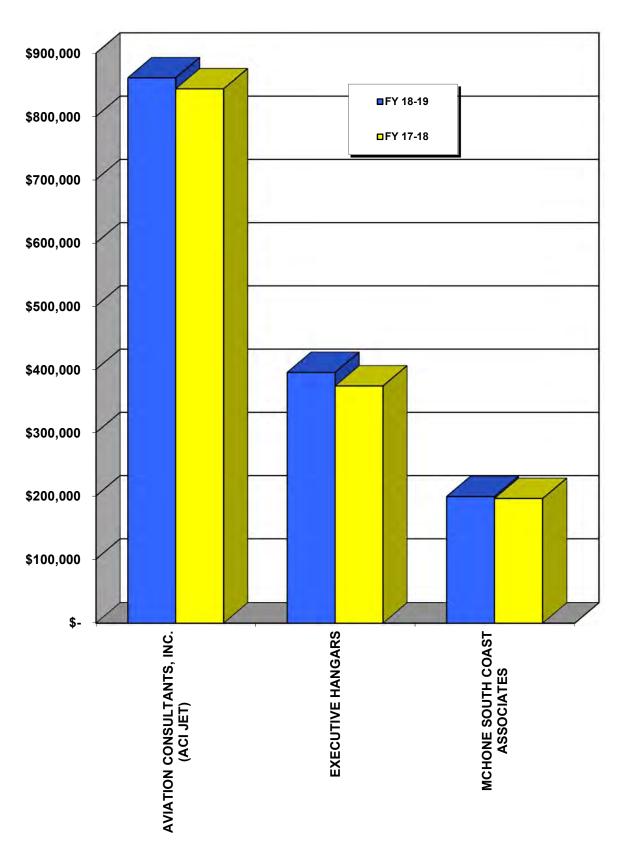
b - Effective March 1, 2019, pick-up and drop-off trip fees increased from \$2.25 to \$3.00.

# HANGARS

## **HANGARS**



### HANGARS SUMMARY



### HANGARS SUMMARY FOR FY 2018-2019

						LATE /		18-19	17-18		
	ŀ	HANGAR		TIEDOWN		PENALTY		TOTAL	TOTAL		
LESSEE	R	REVENUE		VENUE		FEES	REVENUE		REVENUE		% CHANGE
AVIATION CONSULTANTS, INC. (ACI JET)	\$	860,931	\$	-	\$	-	\$	860,931	\$	843,501	2.07%
EXECUTIVE HANGARS		395,123		-		-		395,123		373,711	5.73%
MCHONE SOUTH COAST ASSOCIATES		192,225		6,720		-		198,945		195,778	1.62%
TOTALS	\$ <sup>-</sup>	1,448,279	\$	6,720	\$	-	\$	1,454,999	\$	1,412,990	2.97%

### AVIATION CONSULTANTS, INC. dba ACI JET HANGAR LEASE

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	HANGAR MONTHLY		LATE / PENALTY		18-19 MONTHLY	17-18 MONTHLY	
	 RENT (b)		FEES		REVENUE	REVENUE	% CHANGE
JULY	\$ 71,167	\$		-	\$ 71,167	\$ 70,000	1.67%
AUGUST	71,167			-	71,167	70,000	1.67%
SEPTEMBER	71,167			-	71,167	70,000	1.67%
OCTOBER	71,167			-	71,167	70,000	1.67%
NOVEMBER	71,167			-	71,167	70,000	1.67%
DECEMBER	71,167			-	71,167	70,000	1.67%
JANUARY	71,167			-	71,167	70,000	1.67%
FEBRUARY	71,167			-	71,167	70,000	1.67%
MARCH	71,167			-	71,167	70,000	1.67%
APRIL	73,476			-	73,476	71,167	3.24%
MAY	73,476			-	73,476	71,167	3.24%
JUNE	73,476			-	73,476	71,167	3.24%
TOTALS	\$ 860,931	\$		-	\$ 860,931	\$ 843,501	2.07%

- a Lease effective April 1, 2017 and expired December 31, 2018.
- b Effective April 2019, monthly rent increased from \$71,167 to 73,476.

## EXECUTIVE HANGARS HANGAR LEASE

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		HANGAR		MINIMUM		LATE /	18-19		17-18	
	٨	MONTHLY		RENT OR		PENALTY	MONTHLY	٨	MONTHLY	
	GROSS RECEIPTS		45% GROSS (a)			FEES	REVENUE	l	REVENUE	% CHANGE
JULY	\$	75, <del>4</del> 30	\$	31,503	\$	-	\$ 31,503	\$	30,638	2.82%
AUGUST		75,430		31,503		-	31,503		30,638	2.82%
SEPTEMBER		75,430		31,503		-	31,503		30,638	2.82%
OCTOBER		75,430		31,503		-	31,503		30,638	2.82%
NOVEMBER		75,430		31,503		-	31,503		30,638	2.82%
DECEMBER		75,430		33,944		-	33,944		31,503	7.75%
JANUARY		75,430		33,944		-	33,944		31,503	7.75%
FEBRUARY		75,430		33,944		-	33,944		31,503	7.75%
MARCH		75,430		33,944		-	33,944		31,503	7.75%
APRIL		75,430		33,944		-	33,944		31,503	7.75%
MAY		75,430		33,944		-	33,944		31,503	7.75%
JUNE		75,430		33,944		-	33,944		31,503	7.75%
TOTALS	\$	905,160	\$	395,123	\$	-	\$ 395,123	\$	373,711	5.73%

a - Effective December 2017, greater of annual minimum guarantee of \$378,041 or 45% of gross receipts. Effective December 2018, greater of annual minimum guarantee of \$392,657 or 45% of gross receipts.

PM 1121-152.02 PM 1121-0223 (a)

## MCHONE SOUTH COAST ASSOCIATES HANGAR AND TIEDOWN LEASES

**UPON WRITTEN NOTICE** 

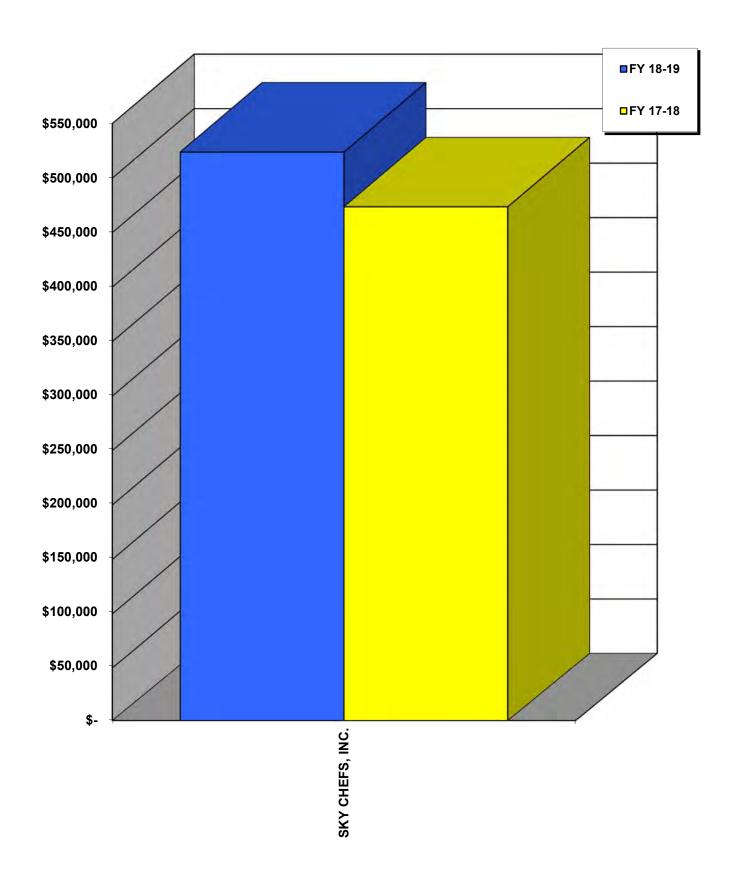
		HANGAR	٨	MINIMUM	1	ΓΙΕDOWN	L	ATE /		18-19		17-18		
	MONTHLY		F	RENT OR	MONTHLY			PENALTY		ONTHLY	٨	MONTHLY		
	GRO	OSS RECEIPTS	30%	30% GROSS (b)		RENT (c)		FEES		EVENUE	F	REVENUE	% CHANGE	
JULY	\$	51,960	\$	15,565	\$	560	\$	-	\$	16,125	\$	16,178	-0.33%	
AUGUST		48,600		16,060		560		-		16,620		16,479	0.86%	
SEPTEMBER		49,125		16,060		560		-		16,620		16,479	0.86%	
OCTOBER		49,125		16,060		560		-		16,620		16,479	0.86%	
NOVEMBER		49,125		16,060		560		-		16,620		16,479	0.86%	
DECEMBER		52,317		16,060		560		-		16,620		16,479	0.86%	
JANUARY		49,875		16,060		560		-		16,620		16,479	0.86%	
FEBRUARY		50,425		16,060		560		-		16,620		16,226	2.43%	
MARCH		53,925		16,060		560		-		16,620		16,125	3.07%	
APRIL		54,085		16,060		560		-		16,620		16,125	3.07%	
MAY		54,085		16,060		560		-		16,620		16,125	3.07%	
JUNE		54,085		16,060		560		-		16,620		16,125	3.07%	
TOTALS	\$	616,732	\$	192,225	\$	6,720	\$	-	\$	198,945	\$	195,778	1.62%	

- a Tiedown lease effective February 9, 2018.
- b Effective August 2017, greater of annual minimum guarantee of \$186,780 or 30% of gross receipts. Effective August 2018, greater of annual minimum guarantee of \$192,720 or 30% of gross receipts.
- c Effective February 9, 2018, monthly tiedown rent is \$560.

## IN—FLIGHT FOOD SERVICE



### IN-FLIGHT FOOD SERVICE SUMMARY



## SKY CHEFS, INC. IN-FLIGHT FOOD SERVICE

**UPON WRITTEN NOTICE** 

		MONTHLY		MINIMUM	LATE / PENALTY FEES		
		GROSS	R	RENT OR			
		RECEIPTS	6%	GROSS (a)			
JULY	\$	692,374	\$	41,542	\$	-	
AUGUST		718,190		43,091		-	
SEPTEMBER		672,390		40,343		-	
OCTOBER		744,187		44,651		-	
NOVEMBER		712,018		42,721		-	
DECEMBER		745,430		44,726		-	
JANUARY		706,780		42,407		-	
FEBRUARY		680,662		40,840		-	
MARCH		758,789		45,527		-	
APRIL		726,526		43,592		-	
MAY		765,768		45,946		-	
JUNE		808,004		48,480		-	
TOTALS	\$	8,731,118	\$	523,866	\$	-	
	_	18-19		17-18			
	٨	MONTHLY	M	ONTHLY			
	F	REVENUE	R	EVENUE	% CHANGE		

		18-19		17-18		
	M	ONTHLY	M	ONTHLY		
	R	EVENUE	R	EVENUE	% CHANGE	
JULY	\$	41,542	\$	40,721	2.02%	
AUGUST		43,091		40,698	5.88%	
SEPTEMBER		40,343		40,828	-1.19%	
OCTOBER		44,651		43,268	3.20%	
NOVEMBER		42,721		42,320	0.95%	
DECEMBER		44,726		39,536	13.13%	
JANUARY		42,407		38,604	9.85%	
FEBRUARY		40,840		34,440	18.58%	
MARCH		45,527		36,473	24.82%	
APRIL		43,592		37,844	15.19%	
MAY		45,946		39,086	17.55%	
JUNE		48,480		39,765	21.92%	
TOTALS	\$	523,866	\$	473,583	10.62%	

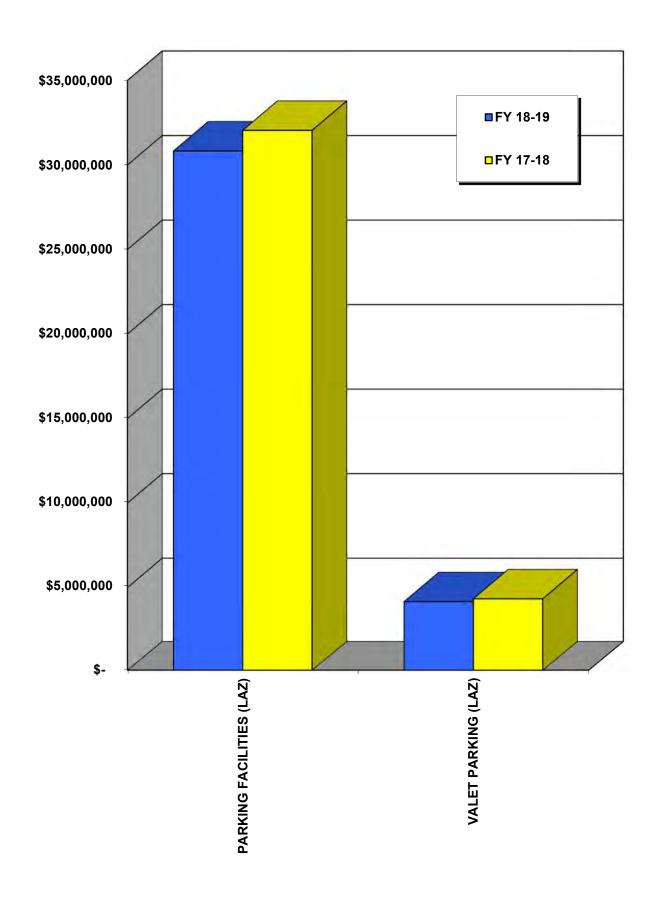
### NOTE:

a - Greater of monthly minimum of \$125 or 6% of monthly in-flight food service gross receipts.

### **PARKING**



### **PARKING SUMMARY**



### PARKING SUMMARY FOR FY 2018-2019

REVENUE TYPE	REVENUE	LATE / PENALTY FEES		18-19 TOTAL REVENUE	17-18 TOTAL REVENUE	% CHANGE
PARKING FACILITIES (LAZ)	\$ 30,823,394	\$	-	\$ 30,823,394	\$ 32,042,554	-3.80%
VALET PARKING (LAZ)	4,163,565		-	4,163,565	4,328,247	-3.80%
TOTALS	\$ 34,986,959	\$	-	\$ 34,986,959	\$ 36,370,801	-3.80%

## OPERATING AGREEMENT - PARKING FACILITIES LAZ PARKING CALIFORNIA, LLC

OPERATING AGREEMENT EXPIRES 4/30/2020

	OFF	AIRPORT (b)				TERMII	(c)				
			1	NORTHWEST		NORTHEAST		SOUTHEAST			
	MA	AIN STREET		GARAGE	GARAGE			GARAGE	S	TRUCTURE C	
		GROSS	GROSS			GROSS		GROSS		GROSS	
	RECEIPTS		RECEIPTS			RECEIPTS		RECEIPTS	RECEIPTS		
JULY	\$	228,710	\$	565,726	\$	426,079	\$	706,373	\$	509,688	
AUGUST		221,365		645,636		479,767		778,550		602,908	
SEPTEMBER		213,435		586,836		469,135		694,258		585,161	
OCTOBER		211,841		645,862		514,939		745,457		615,289	
NOVEMBER		193,073		554,647		438,011		665,196		505,418	
DECEMBER		154,084		465,708		337,657		553,372		403,229	
JANUARY		158,382		506,081		368,815		663,613		503,778	
FEBRUARY		142,923		540,542		392,096		652,118		527,001	
MARCH		164,961		600,214		442,597		728,750		585,539	
APRIL		179,032		576,704		428,972		706,653		558,548	
MAY		198,449		656,832		525,340		761,468		600,179	
JUNE		194,450		602,840		452,549		734,408		516,165	
TOTALS	\$	2,260,705	\$	6,947,628	\$	5,275,957	\$	8,390,216	\$	6,512,903	

		EMPLOYEE		PARKING					
		PARKING		INVOICE/ADJ		18-19		17-18	
		GROSS	GROSS		MONTHLY			MONTHLY	
	R	ECEIPTS (d)	RECEIPTS			REVENUE (e)		REVENUE	% CHANGE
JULY	\$	105,925	\$	1,800	\$	2,544,301	\$	2,523,493	0.82%
AUGUST		156,000		6,277		2,890,503		2,946,448	-1.90%
SEPTEMBER		115,650		720		2,665,195		2,749,660	-3.07%
OCTOBER		110,975		647		2,845,010		2,924,594	-2.72%
NOVEMBER		110,775		980		2,468,100		2,706,734	-8.82%
DECEMBER		175,117	80,651			2,169,818		2,390,561	-9.23%
JANUARY		72,175		2,703		2,275,547		2,409,662	-5.57%
FEBRUARY		73,075		2,491		2,330,246		2,347,234	-0.72%
MARCH		63,000		559		2,585,620		2,745,676	-5.83%
APRIL		35,300		1,533		2,486,742		2,650,031	-6.16%
MAY		230,175		679		2,973,122		2,882,081	3.16%
JUNE		85,525		3,253		2,589,190		2,766,380	-6.41%
TOTALS	\$	1,333,692	\$	102,293	\$	30,823,394	\$	32,042,554	-3.80%

- a Operating Agreement effective May 1, 2017.
- b Parking rate is \$2/hr. Maximum rate per day is \$14.
- c Parking rate is \$2/hr. Maximum rate per day is \$20.
- d Includes \$2,750 in Legislator parking. Employee and Legislator Parking revenue are presented on a cash basis.
- e Includes \$28,166,638 of parking revenue paid via credit cards.

### OPERATING AGREEMENT - VALET PARKING LAZ PARKING CALIFORNIA, LLC

**OPERATING AGREEMENT EXPIRES 4/30/2020** 

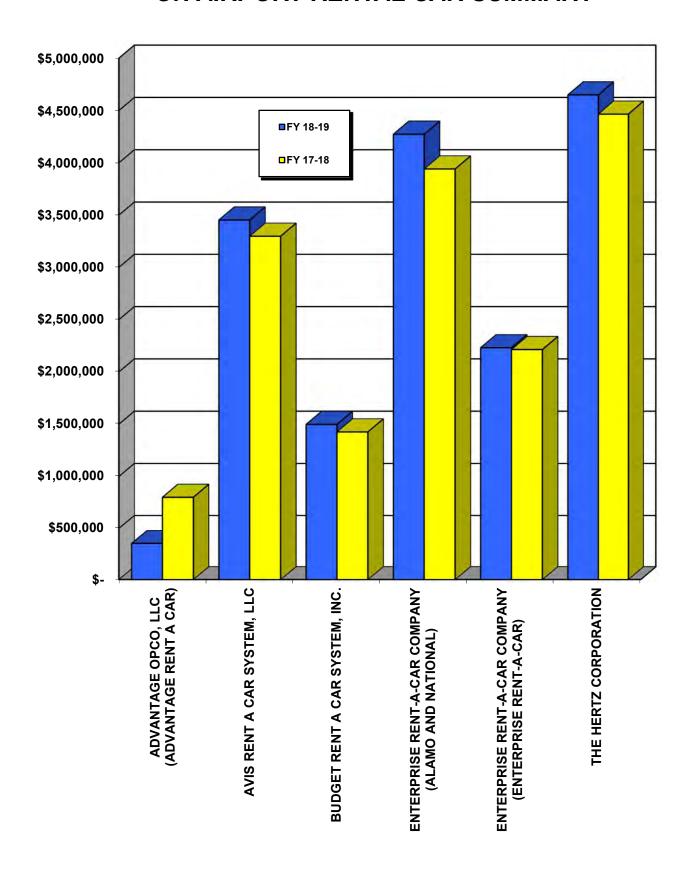
		MONTHLY	MONTHLY			18-19		17-18	
	PARKING		C	AR WASH	٨	MONTHLY	٨	MONTHLY	
	RE	EVENUE (b)	R	REVENUE		REVENUE	F	REVENUE	% CHANGE
		204		02.250		200 407		222 424	0.440/
JULY	\$	304,777	\$	23,350	\$	328,127	\$	330,131	-0.61%
AUGUST		336,379		26,256		362,635		381,984	-5.07%
SEPTEMBER		338,707		26,791		365,498		358,176	2.04%
OCTOBER		382,595		24,300		406,895		425,724	-4.42%
NOVEMBER		326,030		21,992		348,022		362,144	-3.90%
DECEMBER		262,070		14,173		276,243		286,987	-3.74%
JANUARY		307,751		16,772		324,523		329,659	-1.56%
FEBRUARY		313,250		13,219		326,469		321,791	1.45%
MARCH		329,789		18,709		348,498		370,656	-5.98%
APRIL		319,262		28,574		347,836		377,963	-7.97%
MAY		363,572		26,011		389,583		406,512	-4.16%
JUNE		312,024		27,212		339,236		376,520	-9.90%
TOTALS	\$	3,896,206	\$	267,359	\$	4,163,565	\$	4,328,247	-3.80%

- a Operating Agreement effective May 1, 2017.
- b Rate per day at \$30 and \$10 per hour for subsequent 24 hour periods up to \$30 daily.
- c The operator fee is 32.5% of valet parking revenue collected and 92% of valet car wash revenue collected.

## **RENTAL CAR CONCESSIONS**



### ON AIRPORT RENTAL CAR SUMMARY



### RENTAL CAR SUMMARY FOR FY 2018-2019 ON AIRPORT

	•	GROSS	MINIMUM RENT OR		READY CAR		ATE /	18-19 TOTAL	17-18 TOTAL	
LESSEE	_	RECEIPTS	10% GROSS		PARKING	FEES		REVENUE	REVENUE	% CHANGE
ADVANTAGE OPCO, LLC (ADVANTAGE RENT A CAR)		\$ 2,078,969	\$ 315,068	\$	37,425	\$	162	\$ 352,655	\$ 800,508	-55.95%
AVIS RENT A CAR SYSTEM, LLC		23,804,270	2,875,296		574,807		2,493	3,452,596	3,297,379	4.71%
BUDGET RENT A CAR SYSTEM, INC. ENTERPRISE RENT-A-CAR COMPANY		13,947,878	1,394,788		102,492		706	1,497,986	1,425,525	5.08%
(ALAMO AND NATIONAL)		40,886,437	4,088,645		184,590		-	4,273,235	3,940,525	8.44%
ENTERPRISE RENT-A-CAR COMPANY (ENTERPRISE RENT-A-CAR)	(a)	20,969,697	2,096,971		134,093		-	2,231,064	2,213,496	0.79%
THE HERTZ CORPORATION	_	39,520,879	4,010,004		638,345		762	4,649,111	4,464,893	4.13%
TOTALS	_	\$ 141,208,130	\$ 14,780,772	\$ 1	1,671,752	\$	4,123	\$ 16,456,647	\$ 16,142,326	1.95%

a - Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

# ADVANTAGE OPCO, LLC dba ADVANTAGE RENT A CAR LEASE AGREEMENT - RENTAL CAR CONCESSION

LEASE TERMINATED 11/30/2018

	MONTHLY		MINIMUM			L	ATE /
	GROSS		RENT OR	RE.	ADY CAR	PE	NALTY
	 RECEIPTS	10%	GROSS (a)	PAF	RKING (b)	FEES	
JULY	\$ 492,206	\$	62,500	\$	7,485	\$	162
AUGUST	470,686		62,500		7,485		-
SEPTEMBER	342,449		62,500		7,485		-
OCTOBER	412,640		62,500		7,485		-
NOVEMBER	335,296		62,500		7,485		-
DECEMBER	23,764		2,376		-		-
JANUARY	1,543		154		-		-
FEBRUARY	223		22		-		-
MARCH	162		16		-		-
APRIL	-		-		-		-
MAY	-		-		-		-
JUNE	 -		-		-		-
TOTALS	\$ 2,078,969	\$	315,068	\$	37,425	\$	162

		18-19		17-18	
	1	MONTHLY	ı	MONTHLY	
		REVENUE	I	REVENUE	% CHANGE
JULY	\$	70,147	\$	66,511	5.47%
AUGUST		69,985		66,511	5.22%
SEPTEMBER		69,985		66,511	5.22%
OCTOBER		69,985		66,671	4.97%
NOVEMBER		69,985		66,671	4.97%
DECEMBER		2,376		66,826	-96.44%
JANUARY		154		66,666	-99.77%
FEBRUARY		22		66,828	-99.97%
MARCH		16		66,828	-99.98%
APRIL		-		66,991	-100.00%
MAY		-		66,828	-100.00%
JUNE		-		66,666	-100.00%
TOTALS	\$	352,655	\$	800,508	-55.95%

- a Greater of minimum annual guarantee of \$750,000 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2017, 15,428 sf at \$0.27/sf for East Parking Structure; effective July 2018, 4,425 sf at \$0.75/sf for Overflow Ready Car Parking Area.
- c Lease effective December 1, 2013 and terminated November 30, 2018.

#### AVIS RENT A CAR SYSTEM, LLC LEASE AGREEMENT - RENTAL CAR CONCESSION

**LEASE EXPIRES 11/30/2019** 

	MONTHLY		MINIMUM				LATE /
	GROSS		RENT OR	RE	ADY CAR	ı	PENALTY
	RECEIPTS	10	% GROSS (a)	PA	RKING (b)		FEES
JULY	\$ 2,293,806	\$	239,608	\$	42,132	\$	-
AUGUST	2,703,841		239,608		42,132		-
SEPTEMBER	1,815,546		239,608		42,132		-
OCTOBER	1,860,056		239,608		42,132		732
NOVEMBER	1,780,507		239,608		42,132		-
DECEMBER	1,640,679		239,608		52,021		-
JANUARY	1,852,639		239,608		52,021		-
FEBRUARY	1,814,450		239,608		52,021		-
MARCH	2,293,704		239,608		52,021		-
APRIL	1,963,434		239,608		52,021		-
MAY	1,936,326		239,608		52,021		1,761
JUNE	1,849,282		239,608		52,021		
TOTALS	\$ 23,804,270	\$	2,875,296	\$	574,807	\$	2,493

		18-19		17-18	
	ı	MONTHLY		MONTHLY	
		REVENUE	l	REVENUE	% CHANGE
JULY	\$	281,740	\$	270,074	4.32%
AUGUST		281,740		270,074	4.32%
SEPTEMBER		281,740		270,074	4.32%
OCTOBER		282,472		270,074	4.59%
NOVEMBER		281,740		270,074	4.32%
DECEMBER		291,629		271,215	7.53%
JANUARY		291,629		271,215	7.53%
FEBRUARY		291,629		271,215	7.53%
MARCH		291,629		271,215	7.53%
APRIL		291,629		271,789	7.30%
MAY		293,390		304,140	-3.53%
JUNE		291,629		286,220	1.89%
TOTALS	\$	3,452,596	\$	3,297,379	4.71%

- a Greater of minimum annual guarantee of \$2,875,300 or 10% of gross receipts.
- b Ready Car Parking: Effective June 7, 2018, 34,099 sf at \$0.27/sf for East Parking Structure and 43,901 sf at \$0.75/sf for Overflow Ready Car Parking Area; effective December 2018, 34,099 sf at \$0.56/sf for East Parking Structure and 43,901 sf at \$0.75/sf for Overflow Ready Car Parking Area.
- c Lease effective December 1, 2013.

PM 1121-390-36 (c)

#### BUDGET RENT A CAR SYSTEM, INC. LEASE AGREEMENT - RENTAL CAR CONCESSION

**LEASE EXPIRES 11/30/2019** 

	MONTHLY		MINIMUM			LATE /
	GROSS		RENT OR	RE	ADY CAR	PENALTY
	 RECEIPTS	10	% GROSS (a)	PARKING (b)		FEES
JULY	\$ 1,566,156	\$	156,616	\$	5,251	\$ -
AUGUST	1,635,720		163,572		5,251	-
SEPTEMBER	1,168,631		116,863		5,251	-
OCTOBER	1,085,640		108,564		5,251	179
NOVEMBER	920,432		92,043		5,251	-
DECEMBER	939,938		93,994		10,891	-
JANUARY	981,552		98,155		10,891	-
FEBRUARY	1,008,285		100,829		10,891	-
MARCH	1,208,890		120,889		10,891	-
APRIL	1,148,699		114,870		10,891	-
MAY	1,070,622		107,062		10,891	527
JUNE	1,213,313		121,331		10,891	-
TOTALS	\$ 13,947,878	\$	1,394,788	\$	102,492	\$ 706

	18-19	17-18	
	MONTHLY	MONTHLY	
	 REVENUE	REVENUE	% CHANGE
JULY	\$ 161,867	\$ 170,412	-5.01%
AUGUST	168,823	144,524	16.81%
SEPTEMBER	122,114	93,882	30.07%
OCTOBER	113,994	106,081	7.46%
NOVEMBER	97,294	102,182	-4.78%
DECEMBER	104,885	105,346	-0.44%
JANUARY	109,046	99,799	9.27%
FEBRUARY	111,720	108,745	2.74%
MARCH	131,780	129,177	2.02%
APRIL	125,761	117,490	7.04%
MAY	118,480	114,516	3.46%
JUNE	 132,222	133,371	-0.86%
TOTALS	\$ 1,497,986	\$ 1,425,525	5.08%

- a Greater of minimum annual guarantee of \$981,942 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2017, 19,448 sf at \$0.27/sf for East Parking Structure; effective December 2018, 19,448 sf at \$0.56/sf for East Parking Structure.
- c Lease effective December 1, 2013.

PM 1121-390-33 (c)

## ENTERPRISE RENT-A-CAR COMPANY OF LOS ANGELES, LLC dba ALAMO RENT A CAR AND NATIONAL CAR RENTAL LEASE AGREEMENT - RENTAL CAR CONCESSION

**LEASE EXPIRES 11/30/2019** 

	MONTHLY GROSS RECEIPTS	10	MINIMUM RENT OR % GROSS (a)	EADY CAR RKING (b)	LATE / PENALTY FEES		
JULY	\$ 4,031,825	\$	403,183	\$ 9,457	\$	-	
AUGUST	4,351,351		435,135	9,457		-	
SEPTEMBER	2,928,357		292,836	9,457		-	
OCTOBER	3,266,029		326,603	9,457		-	
NOVEMBER	3,102,055		310,206	9,457		-	
DECEMBER	2,946,022		294,602	19,615		-	
JANUARY	3,277,382		327,738	19,615		-	
FEBRUARY	3,182,072		318,207	19,615		-	
MARCH	3,718,005		371,801	19,615		-	
APRIL	3,369,405		336,941	19,615		-	
MAY	3,280,221		328,022	19,615		-	
JUNE	3,433,713		343,371	19,615			
TOTALS	\$ 40,886,437	\$	4,088,645	\$ 184,590	\$	-	

		18-19		17-18	
		MONTHLY		MONTHLY	
		REVENUE		REVENUE	% CHANGE
JULY	\$	412,640	\$	356,258	15.83%
AUGUST	·	444,592	,	380,114	16.96%
SEPTEMBER		302,293		292,119	3.48%
OCTOBER		336,060		324,211	3.65%
NOVEMBER		319,663		299,278	6.81%
DECEMBER		314,217		289,612	8.50%
JANUARY		347,353		309,852	12.10%
FEBRUARY		337,822		311,696	8.38%
MARCH		391,416		368,219	6.30%
APRIL		356,556		346,443	2.92%
MAY		347,637		318,138	9.27%
JUNE		362,986		344,585	5.34%
TOTALS	\$	4,273,235	\$	3,940,525	8.44%

- a Greater of minimum annual guarantee of \$3,002,382 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2017, 35,027 sf at \$0.27/sf for East Parking Structure; effective December 2018, 35,027 sf at \$0.56/sf for East Parking Structure.
- c Lease effective December 1, 2013.

#### PM 1121-390-35 (c)

# ENTERPRISE RENT-A-CAR COMPANY OF LOS ANGELES, LLC dba ENTERPRISE RENT-A-CAR LEASE AGREEMENT - RENTAL CAR CONCESSION

**LEASE EXPIRES 11/30/2019** 

	MONTHLY		MINIMUM			L	ATE /
	GROSS		RENT OR	RI	EADY CAR	PE	NALTY
	 RECEIPTS	10	% GROSS (a)	PA	RKING (b)	l	FEES
JULY	\$ 2,218,080	\$	221,808	\$	6,870	\$	-
AUGUST	2,197,831		219,783		6,870		-
SEPTEMBER	1,544,766		154,477		6,870		-
OCTOBER	1,654,246		165,425		6,870		-
NOVEMBER	1,669,687		166,969		6,870		-
DECEMBER	1,396,200		139,620		14,249		-
JANUARY	1,672,718		167,272		14,249		-
FEBRUARY	1,541,395		154,140		14,249		-
MARCH	1,990,783		199,078		14,249		-
APRIL	1,760,513		176,051		14,249		-
MAY	1,629,382		162,938		14,249		-
JUNE	 1,694,096		169,410	14,249			-
TOTALS	\$ 20,969,697	\$	2,096,971	\$	134,093	\$	-

	18-19		17-18	
	MONTHLY		MONTHLY	
	REVENUE	R	EVENUE (d)	% CHANGE
JULY	\$ 228,678	\$	230,549	-0.81%
AUGUST	226,653		235,095	-3.59%
SEPTEMBER	161,347		166,944	-3.35%
OCTOBER	172,295		171,943	0.20%
NOVEMBER	173,839		165,969	4.74%
DECEMBER	153,869		164,283	-6.34%
JANUARY	181,521		173,094	4.87%
FEBRUARY	168,389		154,521	8.97%
MARCH	213,327		196,617	8.50%
APRIL	190,300		186,381	2.10%
MAY	177,187		181,840	-2.56%
JUNE	183,659		186,260	-1.40%
TOTALS	\$ 2,231,064	\$	2,213,496	0.79%

- a Greater of minimum annual guarantee of \$1,758,152 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2017, 25,445 sf at \$0.27/sf for East Parking Structure; effective December 2018, 25,445 sf at \$0.56/sf for East Parking Structure.
- c Lease effective December 1, 2013.
- d Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

### THE HERTZ CORPORATION LEASE AGREEMENT - RENTAL CAR CONCESSION

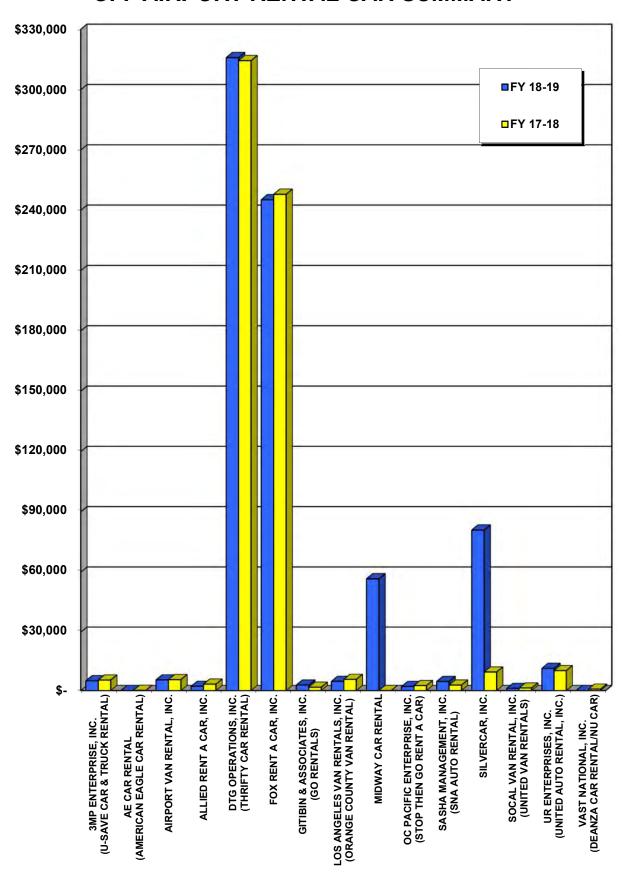
**LEASE EXPIRES 11/30/2019** 

	A	TLANTIC				HERTZ		DOLLAR		MONTHLY		MINIMUM
	AVI	ATION FBO		ACI FBO		TERMINAL	TERMINAL			GROSS	RENT OR	
	GROS	GROSS RECEIPTS GF		GROSS RECEIPTS (d)		<b>GROSS RECEIPTS</b>		GROSS RECEIPTS		RECEIPTS	10% GROSS (a)	
JULY	\$	18,785	\$	10,489	\$	3,203,243	\$	828,142	\$	4,060,659	\$	334,167
AUGUST		18,820		18,927		3,366,715		735,154		4,139,616		334,167
SEPTEMBER		19,169		10,223		2,331,388		588,348		2,949,128		334,167
OCTOBER		16,429		11,946		2,453,084		573,187		3,054,646		334,167
NOVEMBER		12,843		12,972		2,288,703		483,143		2,797,661		334,167
DECEMBER		11,255		10,588		2,069,778		655,994		2,747,615		334,167
JANUARY		20,932		9,691		2,371,525		637,559		3,039,707		334,167
<b>FEBRUARY</b>		13,582		7,467		2,394,766		546,844		2,962,659		334,167
MARCH		19,654		12,214		2,948,976		667,588		3,648,432		334,167
APRIL		18,222		10,635		2,660,920		752,813		3,442,590		334,167
MAY		14,113		8,404		2,495,492		694,134		3,212,143		334,167
JUNE		18,326		11,975		2,659,907		775,815		3,466,023		334,167
TOTALS	\$	202,130	\$	135,531	\$	31,244,497	\$	7,938,721	\$	39,520,879	\$	4,010,004

				LATE /	18-19		17-18	
	RE	EADY CAR		PENALTY	MONTHLY		MONTHLY	
	PARKING (b)		FEES	REVENUE		REVENUE	% CHANGE	
JULY	\$	65,411	\$	-	\$ 399,578	\$	365,819	9.23%
AUGUST		44,131		-	378,298		366,819	3.13%
SEPTEMBER		44,131		-	378,298		365,893	3.39%
OCTOBER		44,131		-	378,298		365,893	3.39%
NOVEMBER		44,131		-	378,298		365,893	3.39%
DECEMBER		56,630		-	390,797		367,084	6.46%
JANUARY		56,630		762	391,559		367,084	6.67%
FEBRUARY		56,630		-	390,797		367,084	6.46%
MARCH		56,630		-	390,797		367,084	6.46%
APRIL		56,630		-	390,797		367,084	6.46%
MAY		56,630		-	390,797		399,578	-2.20%
JUNE		56,630		-	390,797		399,578	-2.20%
TOTALS	\$	638,345	\$	762	\$ 4,649,111	\$	4,464,893	4.13%

- a Greater of minimum annual guarantee of \$4,010,000 or 10% of gross receipts.
- b Ready Car Parking: Effective May 2018, 43,100 sf at \$0.27/sf for East Parking Structure, 38,000 sf at \$0.56/sf for Main Street Parking Lot, and 43,325 sf at \$0.75/sf for Overflow-East Parking Structure; effective August 2018, 43,100 sf at \$0.27/sf for East Parking Structure and 43,325 sf at \$0.75/sf for Overflow-East Parking Structure; effective December 2018, 43,100 sf at \$0.56/sf for East Parking Structure and 43,325 sf at \$0.75/sf for Overflow-East Parking Structure.
- c Lease effective December 1, 2013.
- d Aviation Consultants' lease effective on April 1, 2017.

#### OFF AIRPORT RENTAL CAR SUMMARY



#### RENTAL CAR SUMMARY FOR FY 2018-19 OFF AIRPORT

LICENSEE	GROSS RECEIPTS	MONTHLY REVENUE 9% GROSS (a)	RENTAL CAR PARKING	LATE / PENALTY FEES	18-19 TOTAL REVENUE	17-18 TOTAL REVENUE	% CHANGE
3MP ENTERPRISE, INC. (U-SAVE CAR & TRUCK RENTAL)	\$ 55,694	\$ 5,013	\$ -	\$ -	\$ 5,013	\$ 5,387	-6.94%
AE CAR RENTAL (AMERICAN EAGLE CAR RENTAL)	-	-	-	-	-	81	-100.00%
AIRPORT VAN RENTAL, INC.	48,881	4,399	-	1,072	5,471	5,597	-2.25%
ALLIED RENT A CAR, INC.	23,756	2,139	-	-	2,139	3,272	-34.63%
DTG OPERATIONS, INC. (THRIFTY CAR RENTAL)	3,510,446	315,940	-	-	315,940	314,432	0.48%
FOX RENT A CAR, INC.	2,655,531	238,999	-	6,274	245,273	247,946	-1.08%
GITIBIN & ASSOCIATES, INC. (GO RENTALS)	31,439	2,829	-	-	2,829	1,700	66.41%
LOS ANGELES VAN RENTALS, INC. (ORANGE COUNTY VAN RENTAL)	52,460	4,721	-	-	4,721	5,739	-17.74%
MIDWAY CAR RENTAL	622,539	56,028	-	696	56,724	-	N/A
OC PACIFIC ENTERPRISE, INC. (STOP THEN GO RENT A CAR)	22,867	2,060	-	-	2,060	2,537	-18.80%
SASHA MANAGEMENT, INC. (SNA AUTO RENTAL)	46,026	4,142	-	523	4,665	2,805	66.31%
SILVERCAR, INC.	554,788	49,932	30,372	648	80,952	9,512	751.05%
SOCAL VAN RENTAL, INC. (UNITED VAN RENTALS)	10,989	990	-	100	1,090	1,295	-15.83%
UR ENTERPRISES, INC. (UNITED AUTO RENTAL, INC.)	126,577	11,392	-	-	11,392	10,209	11.59%
VAST NATIONAL, INC. (DEANZA CAR RENTAL/NU CAR)		-	-	-	-	731	-100.00%
TOTALS	\$ 7,761,993	\$ 698,584	\$ 30,372	\$ 9,313	\$ 738,269	\$ 611,243	20.78%

#### NOTE

a - Licensees paid 9% of gross receipts unless otherwise noted in the individual schedules.

PM 1121-296-71 (a) PM 1121-296-89 (b)

#### 3MP ENTERPRISE, INC. dba U-SAVE CAR & TRUCK RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 09/18/2023

	M	ONTHLY	N	ONTHLY	LATE /		18-19		17-18	
		GROSS	R	REVENUE	PENALTY		MONTHLY	٨	MONTHLY	
	RI	ECEIPTS	PTS 9% GF		FEES		REVENUE	ı	REVENUE	% CHANGE
										_
JULY	\$	5,190	\$	467	\$	-	\$ 467	\$	546	-14.47%
AUGUST		5,730		516		-	516		530	-2.64%
SEPTEMBER		3,520		317		-	317		381	-16.80%
OCTOBER		3,793		341		-	341		400	-14.75%
NOVEMBER		3,731		336		-	336		444	-24.32%
DECEMBER		4,446		400		-	400		412	-2.91%
JANUARY		6,932		624		-	624		439	42.14%
<b>FEBRUARY</b>		3,723		335		-	335		394	-14.97%
MARCH		5,098		459		-	459		572	-19.76%
APRIL		4,867		438		-	438		446	-1.79%
MAY		4,480		403		-	403		372	8.33%
JUNE		4,184		377		-	377		451	-16.41%
TOTALS	\$	55,694	\$	5,013	\$	-	\$ 5,013	\$	5,387	-6.94%

- a License effective September 18, 2013 and expired September 17, 2018.
- b License effective September 19, 2018.

#### AE CAR RENTAL dba AMERICAN EAGLE CAR RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE TERMINATED 05/15/2018

	MONTHLY MONTHLY			LATE /		18-19		17	7-18			
	GRO	SS	REVE	NUE		PENALTY		MONTHL	Y.	MON	NTHLY	
	RECEI	PTS	9% GI	ROSS		FEES		REVENU	E	REV	'ENUE	% CHANGE
JULY	\$	_	\$	_	\$		_	\$	_	\$	13	-100.00%
	۲	_	Ļ	_	ڔ		-	ڔ	_	ب		
AUGUST		-		-			-		-		10	-100.00%
SEPTEMBER		-		-			-		-		10	-100.00%
OCTOBER		-		-			-		-		9	-100.00%
NOVEMBER		-		-			-		-		7	-100.00%
DECEMBER		-		-			-		-		14	-100.00%
JANUARY		-		-			-		-		12	-100.00%
FEBRUARY		-		-			-		-		6	-100.00%
MARCH		-		-			-		-		-	N/A
APRIL		-		-			-		-		-	N/A
MAY		-		-			-		-		-	N/A
JUNE		-		-			-		-		-	N/A
TOTALS	\$	-	\$	-	\$		-	\$	-	\$	81	-100.00%

#### NOTE:

a - License effective January 31, 2013 and terminated May 15, 2018.

#### PM 1121-296-69 (a)

### AIRPORT VAN RENTAL, INC. OFF AIRPORT RENTAL CAR LICENSE

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	М	ONTHLY	M	ONTHLY	LATE /	18-19	17-18	
		GROSS	R	EVENUE	PENALTY	MONTHLY	MONTHLY	
	R	ECEIPTS	99	% GROSS	FEES	REVENUE	REVENUE	% CHANGE
								_
JULY	\$	4,692	\$	422	\$ 106	\$ 528	\$ 1,233	-57.18%
AUGUST		4,648		418	103	521	869	-40.05%
SEPTEMBER		4,716		424	106	530	298	77.85%
OCTOBER		3,341		301	106	407	288	41.32%
NOVEMBER		4,077		367	106	473	263	79.85%
DECEMBER		3,702		333	-	333	134	148.51%
JANUARY		5,460		491	215	706	314	124.84%
<b>FEBRUARY</b>		3,606		325	-	325	207	57.00%
MARCH		2,870		258	-	258	498	-48.19%
APRIL		4,730		426	-	426	627	-32.06%
MAY		3,131		282	330	612	426	43.66%
JUNE		3,908		352	-	352	440	-20.00%
TOTALS	\$	48,881	\$	4,399	\$ 1,072	\$ 5,471	\$ 5,597	-2.25%

#### NOTE:

a - License effective July 8, 2013 and expired July 7, 2018.

### ALLIED RENT A CAR, INC. OFF AIRPORT RENTAL CAR LICENSE

LICENSE TERMINATED 05/01/2019

	М	ONTHLY	M	ONTHLY	LATE /		18-19		17-18	
		GROSS	R	EVENUE	PENALTY		MONTHLY	٨	NONTHLY	
	R	ECEIPTS	9% GROSS		FEES		REVENUE	F	REVENUE	% CHANGE
JULY	\$	2,778	\$	250	\$	-	\$ 250	\$	407	-38.57%
AUGUST		2,544		229		-	229		322	-28.88%
SEPTEMBER		2,700		243		-	243		276	-11.96%
OCTOBER		2,473		223		-	223		257	-13.23%
NOVEMBER		2,298		207		-	207		224	-7.59%
DECEMBER		2,433		219		-	219		302	-27.48%
JANUARY		2,102		189		-	189		234	-19.23%
FEBRUARY		2,167		195		-	195		246	-20.73%
MARCH		1,941		175		-	175		338	-48.22%
APRIL		2,320		209		-	209		218	-4.13%
MAY		-		-		-	-		235	-100.00%
JUNE		-		-		-	-		213	-100.00%
TOTALS	\$	23,756	\$	2,139	\$	-	\$ 2,139	\$	3,272	-34.63%

#### NOTE:

a - License effective July 8, 2012 and terminated May 1, 2019.

PM 1121-296-73 (a) PM 1121-296-93 (b)

#### DTG OPERATIONS, INC. dba THRIFTY CAR RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 04/30/2024

!	<i>N</i>	ONTHLY	M	ONTHLY		LATE /			18-19		17-18	
		GROSS	R	EVENUE	I	PENALTY			MONTHLY	M	ONTHLY	
	R	ECEIPTS	9% GROSS			FEES		ı	REVENUE	R	EVENUE	% CHANGE
JULY	\$	388,489	\$	34,964	\$		-	\$	34,964	\$	31,278	11.78%
AUGUST		337,924		30,413			-		30,413		29,665	2.52%
SEPTEMBER		287,921		25,913			-		25,913		20,899	23.99%
OCTOBER		259,166		23,325			-		23,325		20,330	14.73%
NOVEMBER		244,370		21,993			-		21,993		17,843	23.26%
DECEMBER		293,680		26,431			-		26,431		22,570	17.11%
JANUARY		311,836		28,065			-		28,065		28,959	-3.09%
FEBRUARY		199,931		17,994			-		17,994		26,636	-32.44%
MARCH		302,254		27,203			-		27,203		29,211	-6.87%
APRIL		304,817		27,434			-		27,434		30,703	-10.65%
MAY		280,909		25,282			-		25,282		28,065	-9.92%
JUNE		299,149		26,923			-		26,923		28,273	-4.77%
TOTALS	\$	3,510,446	\$	315,940	\$		-	\$	315,940	\$	314,432	0.48%

- a License effective April 15, 2014 and expired April 14, 2019
- b License effective May 1, 2019.

### FOX RENT A CAR, INC. OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 01/31/2023

ı	N	ONTHLY	M	ONTHLY		LATE /		18-19		17-18	
		GROSS	R	EVENUE	I	PENALTY	٨	MONTHLY	M	ONTHLY	
	R	ECEIPTS	9% GROSS			FEES	F	REVENUE	R	EVENUE	% CHANGE
											_
JULY	\$	303,117	\$	27,281	\$	-	\$	27,281	\$	29,048	-6.08%
AUGUST		267,039		24,034		1,461		25,495		28,192	-9.57%
SEPTEMBER		171,480		15,433		-		15,433		18,992	-18.74%
OCTOBER		204,345		18,391		-		18,391		18,944	-2.92%
NOVEMBER		159,607		14,365		461		14,826		18,547	-20.06%
DECEMBER		184,701		16,623		-		16,623		19,034	-12.67%
JANUARY		261,275		23,515		-		23,515		18,178	29.36%
FEBRUARY		203,631		18,327		-		18,327		16,174	13.31%
MARCH		218,517		19,667		2,834		22,501		21,606	4.14%
APRIL		213,505		19,215		-		19,215		20,291	-5.30%
MAY		201,724		18,155		828		18,983		18,286	3.81%
JUNE		266,590		23,993		690		24,683		20,654	19.51%
TOTALS	\$	2,655,531	\$	238,999	\$	6,274	\$	245,273	\$	247,946	-1.08%

#### NOTE:

a - License effective February 1, 2018.

#### PM 1121-296-75 (a)

# GITIBIN & ASSOCIATES, INC. dba GO RENTALS OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 03/31/2021

	М	ONTHLY	MONTHLY			LATE /		18-19		17-18	
		GROSS	ı	REVENUE		PENALTY		MONTHLY	٨	MONTHLY	
	R	ECEIPTS	9	9% GROSS		FEES		REVENUE	ı	REVENUE	% CHANGE
JULY		6,260	\$	563	\$		-	\$ 563	\$	281	100.36%
AUGUST		2,580		232			-	232		247	-6.07%
SEPTEMBER		1,350		122			-	122		80	52.50%
OCTOBER		2,500		225			-	225		56	301.79%
NOVEMBER		3,790		341			-	341		-	100.00%
DECEMBER		4,710		424			-	424		333	27.33%
JANUARY		710		64			-	64		59	8.47%
FEBRUARY		5,080		457			-	457		57	701.75%
MARCH		1,170		105			-	105		201	-47.76%
APRIL		1,221		110			-	110		243	-54.73%
MAY		698		63			-	63		143	-55.94%
JUNE		1,370		123			-	123		-	100.00%
TOTALS	\$	31,439	\$	2,829	\$		-	\$ 2,829	\$	1,700	66.41%

#### NOTE:

a - License effective April 1, 2016.

PM 1121-296-70 (a) PM 1121-296-90 (b)

#### LOS ANGELES VAN RENTALS, INC. dba ORANGE COUNTY VAN RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 08/28/2023

	M	ONTHLY	M	ONTHLY	LATE /		18-19	17-18	
		GROSS	R	EVENUE	PENALTY		MONTHLY	MONTHLY	
	RI	ECEIPTS	9% GROSS		FEES		REVENUE	REVENUE	% CHANGE
JULY	\$	7,213	\$	649	\$	-	\$ 649	\$ 1,220	-46.80%
AUGUST		7,030		633		-	633	871	-27.32%
SEPTEMBER		2,217		200		-	200	89	124.72%
OCTOBER		2,039		184		-	184	286	-35.66%
NOVEMBER		3,323		299		-	299	277	7.94%
DECEMBER		4,900		441		-	441	389	13.37%
JANUARY		10,735		966		-	966	595	62.35%
<b>FEBRUARY</b>		2,368		213		-	213	264	-19.32%
MARCH		4,447		400		-	400	399	0.25%
APRIL		4,071		366		-	366	341	7.33%
MAY		1,956		176		-	176	371	-52.56%
JUNE		2,161		194		-	194	637	-69.54%
TOTALS	\$	52,460	\$	4,721	\$	-	\$ 4,721	\$ 5,739	-17.74%

- a License effective August 29, 2013 and expired August 28, 2018.
- b License effective August 29, 2018.

#### MIDWAY CAR RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 06/30/2023

	N	ONTHLY	M	ONTHLY		LATE /	18-19		17-18	
		GROSS	RE	EVENUE		PENALTY	MONTHLY	N	NONTHLY	
	R	ECEIPTS	9%	9% GROSS		FEES	REVENUE	F	REVENUE	% CHANGE
										_
JULY	\$	39,338	\$	3,540	\$	-	\$ 3,540	\$	-	N/A
AUGUST		68,819		6,194		-	6,194		-	N/A
SEPTEMBER		37,927		3,413		-	3,413		-	N/A
OCTOBER		89,075		8,017		-	8,017		-	N/A
NOVEMBER		68,429		6,159		-	6,159		-	N/A
DECEMBER		39,966		3,597		696	4,293		-	N/A
JANUARY		55,381		4,984		-	4,984		-	N/A
FEBRUARY		28,533		2,568		-	2,568		-	N/A
MARCH		49,102		4,419		-	4,419		-	N/A
APRIL		55,848		5,026		-	5,026		-	N/A
MAY		32,343		2,911		-	2,911		-	N/A
JUNE		57,778		5,200		-	5,200		-	N/A
TOTALS	\$	622,539	\$	56,028	\$	696	\$ 56,724	\$	-	N/A

#### NOTE:

a - License effective July 1, 2018.

PM 1121-296-76 (a)

#### OC PACIFIC ENTERPRISE, INC. dba STOP THEN GO RENT A CAR OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 03/07/2021

	M	ONTHLY	M	ONTHLY	LATE /		18-19		17-18	
		GROSS	R	EVENUE	PENALTY		MONTHLY	٨	MONTHLY	
	RI	ECEIPTS	9% GROSS		FEES		REVENUE	F	REVENUE	% CHANGE
										_
JULY	\$	3,615	\$	325	\$	-	\$ 325	\$	362	-10.22%
AUGUST		3,530		318		-	318		261	21.84%
SEPTEMBER		1,208		109		-	109		152	-28.29%
OCTOBER		830		75		-	75		213	-64.79%
NOVEMBER		1,706		154		-	154		210	-26.67%
DECEMBER		1,719		155		-	155		248	-37.50%
JANUARY		1,785		161		-	161		209	<b>-22.97</b> %
<b>FEBRUARY</b>		1,198		108		-	108		133	-18.80%
MARCH		2,301		207		-	207		271	-23.62%
APRIL		1,712		154		-	154		226	-31.86%
MAY		1,524		137		-	137		83	65.06%
JUNE		1,739		157		-	157		169	-7.10%
TOTALS	\$	22,867	\$	2,060	\$	-	\$ 2,060	\$	2,537	-18.80%

#### NOTE:

a - License effective March 8, 2016.

#### SASHA MANAGEMENT, INC. dba SNA AUTO RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 02/09/2021

	М	ONTHLY	MONTH	LY		LATE /	18-19		17-18	
		GROSS	REVEN	UE	I	PENALTY	MONTHLY	М	ONTHLY	
	R	ECEIPTS	9% GROSS			FEES	REVENUE	R	EVENUE	% CHANGE
										_
JULY	\$	6,115	\$	550	\$	216	\$ 766	\$	325	135.69%
AUGUST		4,170		375		100	475		189	151.32%
SEPTEMBER		2,474		223		-	223		120	85.83%
OCTOBER		2,227		200		-	200		145	37.93%
NOVEMBER		3,292		296		103	399		225	77.33%
DECEMBER		5,274		475		-	475		326	45.71%
JANUARY		2,900		261		-	261		196	33.16%
<b>FEBRUARY</b>		2,788		251		-	251		83	202.41%
MARCH		6,136		552		-	552		344	60.47%
APRIL		4,068		366		-	366		302	21.19%
MAY		2,406		217		104	321		185	73.51%
JUNE		4,176		376		-	376		365	3.01%
TOTALS	\$	46,026	\$ 4	,142	\$	523	\$ 4,665	\$	2,805	66.31%

#### NOTE:

a - License effective February 10, 2016.

PM 1121-296-86 (a)

### SILVERCAR, INC. OFF AIRPORT RENTAL CAR LICENSE

PM 1121-296-88 (b) PM 1121-296-92 (c)

LICENSE EXPIRES 04/29/2023

	М	ONTHLY	٨	MONTHLY		RENTAL	LATE /		18-19	17-18	
		GROSS	F	REVENUE		CAR	PENALTY		MONTHLY	MONTHLY	
	R	ECEIPTS	9	% GROSS	PARKING (d)		FEES		REVENUE	REVENUE	% CHANGE
								_			
JULY	\$	55,059	\$	4,955	\$	3,054	\$ 356	\$	8,365	\$ -	N/A
AUGUST		53,520		4,817		3,054	-		7,871	-	N/A
SEPTEMBER		36,956		3,326		3,054	146		6,526	-	N/A
OCTOBER		46,044		4,144		3,054	-		7,198	-	N/A
NOVEMBER		46,777		4,210		3,054	146		7,410	-	N/A
DECEMBER		43,007		3,871		3,054	-		6,925	-	N/A
JANUARY		44,810		4,033		3,054	-		7,087	-	N/A
FEBRUARY		44,153		3,974		3,054	-		7,028	-	N/A
MARCH		50,853		4,577		3,054	-		7,631	-	N/A
APRIL		44,186		3,977		962	-		4,939	-	N/A
MAY		40,233		3,621		962	-		4,583	4,224	8.50%
JUNE		49,190		4,427		962	-		5,389	5,288	1.91%
TOTALS	\$	554,788	\$	49,932	\$	30,372	\$ 648	\$	80,952	\$ 9,512	751.05%

- a Off Airport license effective April 30, 2018.
- b Rental Car Parking license effective May 8, 2018 and expired November 30, 2018.
- c Rental Car Parking license effective April 1, 2019 and expires March 31, 2020.
- d Monthly rent is \$3,054 through March 31, 2019. Effective April 1, 2019, monthly rent is \$962.

#### SOCAL VAN RENTAL, INC. dba UNITED VAN RENTALS OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 01/31/2021

	W	ONTHLY	M	ONTHLY	LATE /	18-19		17-18	
		GROSS	RI	EVENUE	PENALTY	MONTHLY	M	ONTHLY	
	RI	ECEIPTS	<b>9</b> %	6 GROSS	FEES	REVENUE	R	EVENUE	% CHANGE
JULY	\$	1,950	\$	176	\$ -	\$ 176	\$	262	-32.82%
AUGUST		-		-	-	-		201	-100.00%
SEPTEMBER		871		78	-	78		-	100.00%
OCTOBER		1,106		100	-	100		75	33.33%
NOVEMBER		1,428		129	-	129		89	44.94%
DECEMBER		738		66	-	66		236	-72.03%
JANUARY		264		24	-	24		54	-55.56%
FEBRUARY		-		-	-	-		46	-100.00%
MARCH		1,004		90	-	90		114	-21.05%
APRIL		862		78	-	78		25	212.00%
MAY		-		-	100	100		77	29.87%
JUNE		2,766		249	-	249		116	114.66%
TOTALS	\$	10,989	\$	990	\$ 100	\$ 1,090	\$	1,295	-15.83%

#### NOTE:

a - License effective February 1, 2016.

#### PM 1121-296-83 (a)

#### UR ENTERPRISES, INC. dba UNITED AUTO RENTAL, INC. OFF AIRPORT RENTAL CAR LICENSE

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	Μ	ONTHLY	M	ONTHLY		LATE /		18-19		17-18	
		GROSS	RE	EVENUE	I	PENALTY		MONTHLY	1	MONTHLY	
	R	ECEIPTS	9%	6 GROSS		FEES		REVENUE		REVENUE	% CHANGE
											_
JULY	\$	21,895	\$	1,971	\$		-	\$ 1,971	\$	1,340	47.09%
AUGUST		18,500		1,665			-	1,665		1,760	-5.40%
SEPTEMBER		5,873		529			-	529		605	-12.56%
OCTOBER		6,754		608			-	608		656	-7.32%
NOVEMBER		10,847		976			-	976		749	30.31%
DECEMBER		9,901		891			-	891		813	9.59%
JANUARY		10,148		913			-	913		694	31.56%
FEBRUARY		7,478		673			-	673		660	1.97%
MARCH		13,193		1,187			-	1,187		720	64.86%
APRIL		10,700		963			-	963		768	25.39%
MAY		6,689		602			-	602		564	6.74%
JUNE		4,599		414			-	414		880	-52.95%
TOTALS	\$	126,577	\$	11,392	\$		-	\$ 11,392	\$	10,209	11.59%

#### NOTE:

a - License effective January 31, 2013 and expired January 30, 2018.

#### VAST NATIONAL, INC. dba DEANZA CAR RENTAL/NU CAR OFF AIRPORT RENTAL CAR LICENSE

LICENSE TERMINATED 07/22/2017

	MONT	HLY	MONTHLY	LATE /	18-19	17-18	
	GRO	SS	REVENUE	PENALTY	MONTHLY	MONTHLY	
	RECEI	PTS	9% GROSS	FEES	REVENUE	REVENUE	% CHANGE
JULY	\$	_	_	_	\$ -	\$ 506	-100.00%
AUGUST	Ţ	_	_	_	-	, 300 -	N/A
SEPTEMBER		_	-	-	_	_	N/A
OCTOBER		-	-	-	-	225	-100.00%
NOVEMBER		-	-	-	-	-	N/A
DECEMBER		-	-	-	-	-	N/A
JANUARY		-	-	-	-	-	N/A
FEBRUARY		-	-	-	-	-	N/A
MARCH		-	-	-	-	-	N/A
APRIL		-	-	-	-	-	N/A
MAY		-	-	-	-	-	N/A
JUNE (b)		-	-	-	-	-	N/A
TOTALS	\$	- (	-	\$ -	\$ -	\$ 731	-100.00%

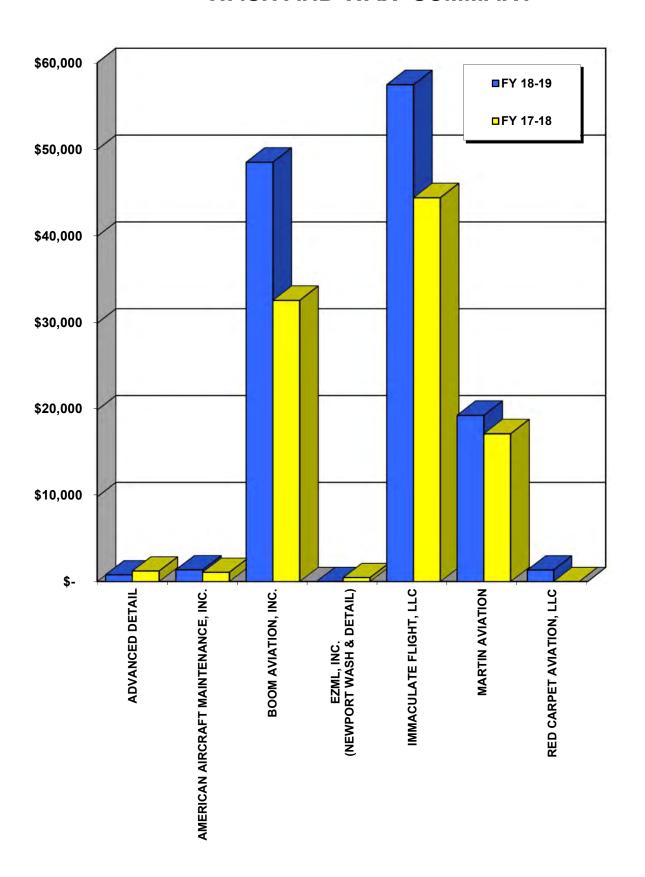
#### NOTE:

a - License effective April 1, 2016 and terminated July 22, 2017.

### WASH AND WAX



#### WASH AND WAX SUMMARY



WASH & WAX LICENSE SUMMARY FOR FY 2018-19

LICENSEE		REVENUE		LATE / PENALTY FEES		18-19 TOTAL REVENUE	-	17-18 TOTAL EVENUE	% CHANGE
ADVANCED DETAIL		\$	800	\$	-	\$ 800	\$	1,245	-35.74%
AMERICAN AIRCRAFT MAINTENANCE, INC.			1,277		116	1,393		1,096	27.10%
BOOM AVIATION, INC.			43,538		5,000	48,538		32,630	48.75%
EZML, INC. (NEWPORT WASH & DETAIL)			-		-	-		467	-100.00%
IMMACULATE FLIGHT, LLC	(a)		57,478		-	57,478		44,456	29.29%
MARTIN AVIATION			19,384		-	19,384		17,266	12.27%
RED CARPET AVIATION, LLC			1,156		218	1,374		-	N/A
TOTALS		\$	123,633	\$	5,334	\$ 128,967	\$	97,160	32.74%

a - Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

### ADVANCED DETAIL WASH & WAX LICENSE

#### **UPON WRITTEN NOTICE**

	WASH & WAX GROSS RECEIPTS		REVENUE 15% GROSS OR \$200/QTR			LATE / PENALTY FEES	-	18-19 JARTERLY EVENUE	-	17-18 IARTERLY EVENUE	% CHANGE
JUL-SEP OCT-DEC JAN-MAR APR-JUN	\$	565 625 750	\$	200 200 200 200	\$	- - -	\$	200 200 200 200	\$	312 312 200 421	-35.90% -35.90% 0.00% -52.49%
TOTALS	\$	1,940	\$	800	\$	-	\$	800	\$	1,245	-35.74%

#### PM 1121-187-39 (a)

### AMERICAN AIRCRAFT MAINTENANCE, INC. WASH & WAX LICENSE

UPON WRITTEN NOTICE

	(	H & WAX GROSS ECEIPTS	REVENUE 15% GROSS OR \$200/QTR		LATE / PENALTY FEES		18-19 QUARTERLY REVENUE		QU	17-18 ARTERLY EVENUE	% CHANGE
JUL-SEP OCT-DEC JAN-MAR APR-JUN	\$	1,675 1,795 3,600 1,445	\$ \$	251 269 540 217	\$	116 - -	\$	367 269 540 217	\$	284 274 269 269	29.23% -1.82% 100.74% -19.33%
TOTALS	\$	8,515	\$	1,277	\$	116	\$	1,393	\$	1,096	27.10%

#### NOTE:

a - License effective July 27, 2017.

### BOOM AVIATION, INC. WASH & WAX LICENSE

UPON WRITTEN NOTICE

	WASH & WAX		REVENUE			LATE /		18-19	17-18		
	GROSS		15% GROSS		PENALTY		QU	ARTERLY	QUARTERLY		
	RECEIPTS		OR \$200/QTR		FEES		R	EVENUE	R	EVENUE	% CHANGE
JUL-SEP	\$	51,248	\$	7,687	\$	-	\$	7,687	\$	6,348	21.09%
OCT-DEC		69,557		10,434		5,000		15,434		6,067	154.39%
JAN-MAR		89,539		13,431		-		13,431		9,050	48.41%
APR-JUN		79,907		11,986		-		11,986		11,165	7.35%
TOTALS	\$	290,251	\$	43,538	\$	5,000	\$	48,538	\$	32,630	48.75%

#### NOTE:

a - License effective June 30, 2017.

#### EZML, INC. dba NEWPORT WASH & DETAIL WASH & WAX LICENSE

LICENSE TERMINATED 07/04/2017

	WASH 8	t WAX	REV	ENUE	LA	TE /	18	3-19	•	17-18	
	GRO	OSS	15%	GROSS	PEN	IALTY	QUA	RTERLY	QUA	ARTERLY	
	RECE	IPTS	OR \$2	00/QTR	F	EES	REV	ENUE	RE	VENUE	% CHANGE
JUL-SEP	Ś	_	\$	_	\$	_	\$	_	\$	467	-100.00%
OCT-DEC	·	-	·	-		-	•	-	·	-	N/A
JAN-MAR		-		-		-		-		-	N/A
APR-JUN		-		-		-		-		-	N/A
TOTALS	\$	-	\$	-	\$	-	\$	-	\$	467	-100.00%

#### NOTE:

a - License terminated on July 4, 2017.

#### IMMACULATE FLIGHT, LLC WASH & WAX LICENSE

**UPON WRITTEN NOTICE** 

		SH & WAX GROSS RECEIPTS	15	EVENUE % GROSS \$200/QTR	F	LATE / PENALTY FEES	•	18-19 UARTERLY REVENUE	-	17-18 JARTERLY REVENUE	% CHANGE
JUL-SEP OCT-DEC JAN-MAR APR-JUN	\$ 107,567 86,106 104,070		5 107,567 \$ 16 86,106 12			- - -	\$	16,135 12,916 15,611 12,816	\$	11,328 9,175 10,930 13,023	42.43% 40.77% 42.83% -1.59%
TOTALS	\$	383,183	\$	57,478	\$	-	\$	57,478	\$	44,456	29.29%

#### NOTE:

a - Includes auditor adjustments to increase revenue reported in the 2017-2018 Revenue Report.

#### MARTIN AVIATION WASH & WAX LICENSE

UPON WRITTEN NOTICE

	WASH & WAX		REVENUE			LATE /			18-19		17-18	
	GROSS		15% GROSS		PENALTY		QU	ARTERLY	QU	ARTERLY		
	RECEIPTS		OR \$200/QTR		FEES		RI	EVENUE	RI	EVENUE	% CHANGE	
JUL-SEP	\$	28,340	\$	4,251	\$		-	\$	4,251	\$	3,269	30.04%
OCT-DEC		36,306		5,446			-		5,446		4,143	31.45%
JAN-MAR		31,030		4,655			-		4,655		4,890	-4.81%
APR-JUN		33,545		5,032			-		5,032		4,964	1.37%
TOTALS	\$	129,221	\$	19,384	\$		-	\$	19,384	\$	17,266	12.27%

#### NOTE:

a - License effective June 9, 2017.

### RED CARPET AVIATION, LLC WASH & WAX LICENSE

**UPON WRITTEN NOTICE** 

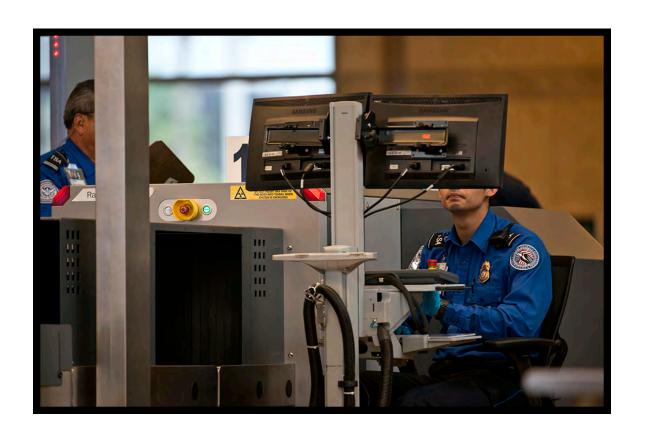
	WASH & WAX		REVENUE			LATE /		18-19		17-18	
	GROSS		15% GROSS		P	PENALTY		ARTERLY	QU	ARTERLY	
	RECEIPTS		OR \$200/QTR		FEES		R	EVENUE	RE	EVENUE	% CHANGE
											_
JUL-SEP	\$	1,525	\$	229	\$	-	\$	229	\$	-	N/A
OCT-DEC		1,785		268		-		268		-	N/A
JAN-MAR		2,055		308		218		526		-	N/A
APR-JUN		2,340		351		-		351		-	N/A
TOTALS	\$	7,705	\$	1,156	\$	218	\$	1,374	\$	-	N/A

#### NOTE:

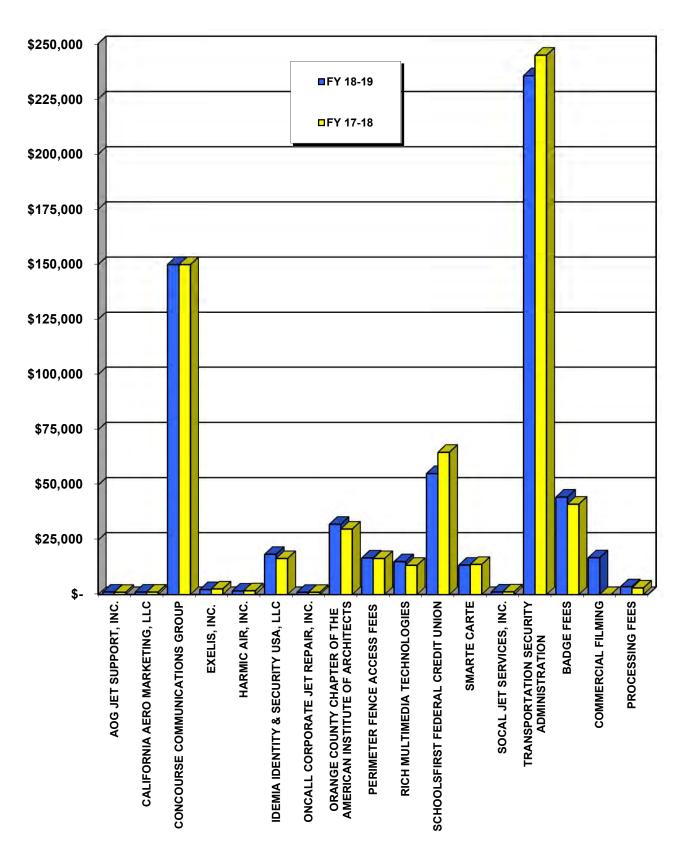
a - License effective July 17, 2018.

# **MISCELLANEOUS**

### **MISCELLANEOUS**



#### MISCELLANEOUS SUMMARY



#### MISCELLANEOUS REVENUE SUMMARY FOR FY 2018-2019

REVENUE TYPE, LESSEE OR LICENSEE		REVENUE	LATE / PENALTY FEES		TOTAL 18-19 REVENUE	TOTAL 17-18 REVENUE	% CHANGE
AOG JET SUPPORT, INC.		\$ 1,000	\$	134	\$ 1,134	\$ 1,000	13.40%
CALIFORNIA AERO MARKETING, LLC		1,000		119	1,119	1,108	0.99%
CONCOURSE COMMUNICATIONS GROUP		150,000		-	150,000	150,000	0.00%
EXELIS, INC.		2,256		-	2,256	2,565	-12.05%
HARMIC AIR, INC.		1,500		102	1,602	1,704	-5.99%
IDEMIA IDENTITY & SECURITY USA, LLC		18,443		-	18,443	16,564	11.34%
ONCALL CORPORATE JET REPAIR, INC.		1,000		-	1,000	1,000	0.00%
ORANGE COUNTY CHAPTER OF THE AMERICAN INSTITUTE OF ARCHITECTS		32,269		-	32,269	30,063	7.34%
PERIMETER FENCE ACCESS FEES		16,695		104	16,799	16,543	1.55%
RICH MULTIMEDIA TECHNOLOGIES		14,400		706	15,106	13,411	12.64%
SCHOOLSFIRST FEDERAL CREDIT UNION		55,229		-	55,229	64,840	-14.82%
SMARTE CARTE		13,504		-	13,504	13,809	-2.21%
SOCAL JET SERVICES, INC. TRANSPORTATION SECURITY ADMINISTRATION		1,000		162	1,162	1,188	-2.19%
		235,548		-	235,548	244,839	-3.79%
BADGE FEES	(a)	44,611		-	44,611	41,401	7.75%
COMMERCIAL FILMING	(a)	16,881		-	16,881	-	100.00%
PROCESSING FEES	(a),(b)	3,580		-	3,580	3,000	19.33%
TOTALS		\$ 608,916	\$ 1	1,327	\$ 610,243	\$ 603,035	1.20%

a - Individual schedules not included in this report.

b - Processing Fees are charged for staff time expended on contracts and agreements initiated by tenants and other second parties.

# AOG JET SUPPORT, INC. MECHANIC LICENSE

	QI	QUARTERLY RENT		LATE / PENALTY FEES	18-19 TOTAL REVENUE	17-18 TOTAL REVENUE	% CHANGE
JUL-SEP OCT-DEC JAN-MAR	\$	250 250	\$	- - 134	\$ 250 250 384	\$ 250 250 250	0.00% 0.00% 53.60%
APR-JUN		250		-	250	250	0.00%
TOTALS	\$	1,000	\$	134	\$ 1,134	\$ 1,000	13.40%

# CALIFORNIA AERO MARKETING, LLC MECHANIC LICENSE

	QUARTERLY RENT		LATE / PENALTY FEES	18-19 TOTAL REVENUE	17-18 TOTAL REVENUE	% CHANGE
JUL-SEP OCT-DEC JAN-MAR	\$	250 250 250	\$ - - -	\$ 250 250 250	\$ 250 250 304	0.00% 0.00% -17.76%
APR-JUN		250	119	369	304	21.38%
TOTALS	\$	1,000	\$ 119	\$ 1,119	\$ 1,108	0.99%

# CONCOURSE COMMUNICATIONS GROUP WIRELESS PUBLIC INTERNET ACCESS AGREEMENT

AGREEMENT EXPIRES 07/31/2021

				LATE /			18-19		17-18	
		MONTHLY		PENALTY			MONTHLY		MONTHLY	
		RENT (b)		FEES			REVENUE		REVENUE	% CHANGE
									40.500	
JULY	\$	•	\$		-	\$	12,500	\$	12,500	0.00%
AUGUST		12,500			-		12,500		12,500	0.00%
SEPTEMBER		12,500			-		12,500		12,500	0.00%
OCTOBER		12,500			-		12,500		12,500	0.00%
NOVEMBER		12,500			-		12,500		12,500	0.00%
DECEMBER		12,500			-		12,500		12,500	0.00%
JANUARY		12,500			-		12,500		12,500	0.00%
FEBRUARY		12,500			-		12,500		12,500	0.00%
MARCH		12,500			-		12,500		12,500	0.00%
APRIL		12,500			-		12,500		12,500	0.00%
MAY		12,500			-		12,500	12,500		0.00%
JUNE	12,500				-		12,500		12,500	0.00%
TOTALS	<u> </u>		\$	-	-		\$ 150,000		150,000	0.00%

- a Agreement effective August 1, 2014.
- b Annual rent is \$150,000; monthly payment of \$12,500.

# EXELIS, INC. GROUND LICENSE

EXPIRES 07/14/2028

		MONTHLY RENT		LATE /		18-19	17-18	
	M			PENALTY		MONTHLY	MONTHLY	
				FEES		REVENUE	REVENUE	% CHANGE
JULY	\$	188	\$	-	\$	188	\$ 188	0.00%
AUGUST		188		-		188	188	0.00%
SEPTEMBER		188		-		188	188	0.00%
OCTOBER		188		-		188	394	-52.28%
NOVEMBER		188		-		188	291	-35.40%
DECEMBER		188		-		188	188	0.00%
JANUARY		188		-		188	188	0.00%
FEBRUARY		188		-		188	188	0.00%
MARCH		188		-		188	188	0.00%
APRIL		188		-		188	188	0.00%
MAY		188		-		188	188	0.00%
JUNE		188		-		188	188	0.00%
TOTALS	\$	2,256	\$	-	\$	2,256	\$ 2,565	-12.05%

HARMIC AIR, INC. LICENSE AGREEMENT - TIEDOWN RELATED SERVICES

UPON WRITTEN NOTICE

	ONTHLY GROSS ECEIPTS	MINIMUM RENT OR 8% GROSS (a)		F	LATE / PENALTY FEES	18-19 MONTHLY REVENUE	17-18 ONTHLY EVENUE	% CHANGE
JULY	\$ 1,350	\$	125	\$	_	\$ 125	\$ 125	0.00%
AUGUST	1,350		125		-	125	125	0.00%
SEPTEMBER	1,350		125		-	125	125	0.00%
OCTOBER	1,350		125		-	125	227	-44.93%
NOVEMBER	1,350		125		102	227	125	81.60%
DECEMBER	1,350		125		-	125	125	0.00%
JANUARY	1,350		125		-	125	125	0.00%
FEBRUARY	1,350		125		-	125	125	0.00%
MARCH	1,350		125		-	125	125	0.00%
APRIL	1,350		125		-	125	125	0.00%
MAY	1,350		125		-	125	227	-44.93%
JUNE	1,350		125		-	125	125	0.00%
TOTALS	\$ 16,200	\$	1,500	\$	102	\$ 1,602	\$ 1,704	-5.99%

### NOTE:

a - Greater of monthly minimum of \$125 or 8% of monthly gross receipts.

## IDEMIA IDENTITY & SECURITY USA, LLC LICENSE

**UPON WRITTEN NOTICE** 

				LATE /			18-19	17-18	
	M	MONTHLY		PENALTY			MONTHLY	MONTHLY	
	R	ENT (b)		FEES			REVENUE	REVENUE	% CHANGE
JULY	\$	1,527	\$		-	\$	1,527	\$ 1,367	11.70%
AUGUST		1,527			-		1,527	1,367	11.70%
SEPTEMBER		1,527			-		1,527	1,367	11.70%
OCTOBER		1,527			-		1,527	1,367	11.70%
NOVEMBER		1,527			-		1,527	1,367	11.70%
DECEMBER		1,527			-		1,527	1,367	11.70%
JANUARY		1,527			-		1,527	1,367	11.70%
FEBRUARY		1,527			-		1,527	1,367	11.70%
MARCH		1,527			-		1,527	1,367	11.70%
APRIL		1,527			-		1,527	1,367	11.70%
MAY		1,527			-		1,527	1,367	11.70%
JUNE		1,646			-		1,646	1,527	7.79%
TOTALS	\$	18,443	\$	-		\$	18,443	\$ 16,564	11.34%

- a License effective April 10, 2014. Effective January 1, 2018, name changed from MorphoTrust USA, LLC to Idemia Identity & Security USA, LLC.
- b Effective June 2018, monthly rent is \$1,527. Effective June 2019, monthly rent is \$1,646.

# ONCALL CORPORATE JET REPAIR, INC. MECHANIC LICENSE

	-	QUARTERLY RENT		LATE / PENALTY FEES		18-19 TOTAL REVENUE		17-18 TOTAL REVENUE	% CHANGE
JUL-SEP OCT-DEC JAN-MAR APR-JUN	\$	250 250 250 250	\$		- - -	\$ 250 250 250 250	\$	250 250 250 250	0.00% 0.00% 0.00% 0.00%
TOTALS	\$	1,000	\$	-		\$ 1,000	\$	1,000	0.00%

### PM 1121-500-36 (a)

# ORANGE COUNTY CHAPTER OF THE AMERICAN INSTITUTE OF ARCHITECTS, A CALIFORNIA CORPORATION

LEASE EXPIRES 07/14/2027

				LATE /		18-19	17-18	
	M	MONTHLY		PENALTY		MONTHLY	MONTHLY	
	R	ENT (b)		FEES		REVENUE	REVENUE	% CHANGE
JULY	\$	2,646	\$		-	\$ 2,646	\$ 1,295	104.32%
AUGUST		2,693			-	2,693	2,590	3.98%
SEPTEMBER		2,693			-	2,693	2,590	3.98%
OCTOBER		2,693			-	2,693	2,590	3.98%
NOVEMBER		2,693			-	2,693	2,729	-1.32%
DECEMBER		2,693			-	2,693	2,729	-1.32%
JANUARY		2,693			-	2,693	2,590	3.98%
FEBRUARY		2,693			-	2,693	2,590	3.98%
MARCH		2,693			-	2,693	2,590	3.98%
APRIL		2,693			-	2,693	2,590	3.98%
MAY		2,693			-	2,693	2,590	3.98%
JUNE		2,693			-	2,693	2,590	3.98%
TOTALS	\$	32,269	\$	-		\$ 32,269	\$ 30,063	7.34%

a - Lease effective July 15, 2017.

a - Effective July 15 2018, monthly rent increased from \$2,590 to \$2,693.

### VARIOUS (a)

### PERIMETER FENCE ACCESS FEES

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				LATE /		18-19		17-18	
		TOTAL		PENALTY		TOTAL		TOTAL	
LESSEE	R	EVENUE		FEES		REVENUE		REVENUE	% CHANGE
Alori Alore	<b>.</b>	2 220	÷		,	2 220	,	2 222	2.400/
Alaska Airlines	\$	•	\$	-	\$	3,339	\$	3,223	3.60%
American Airlines		3,339		-		3,339		3,223	3.60%
Delta Airlines		3,339		-		3,339		3,547	-5.86%
Southwest Airlines		3,339		104		3,443		3,327	3.49%
United Airlines		3,339		-		3,339		3,223	3.60%
TOTALS	\$	16,695	\$	104	\$	16,799	\$	16,543	1.55%

### NOTE:

a - Effective March 2019, monthly access fee increased from \$274.89 to \$284.88.

# RICH MULTIMEDIA TECHNOLOGIES CONTRACT AGREEMENT - PUBLIC PHONE CONCESSION

AGREEMENT EXPIRES 06/02/2020

	MONT GRO RECE	oss	MINIMUM RENT OR 20% GROSS (b)			LATE / PENALTY FEES		18-19 MONTHLY REVENUE		17-18 AONTHLY REVENUE	% CHANGE
JULY	\$	_	\$	1,200	\$	_	\$	1,200	\$	1,168	2.74%
AUGUST	•	-	•	1,200	•	116	•	1,316	•	1,045	25.93%
SEPTEMBER		_		1,200		-		1,200		1,045	14.83%
OCTOBER		-		1,200		118		1,318		1,168	12.84%
NOVEMBER		-		1,200		-		1,200		1,045	14.83%
DECEMBER		-		1,200		118		1,318		1,045	26.12%
JANUARY		-		1,200		118		1,318		1,303	1.15%
FEBRUARY		-		1,200		-		1,200		1,045	14.83%
MARCH		-		1,200		236		1,436		1,160	23.79%
APRIL		-		1,200		-		1,200		1,045	14.83%
MAY		-		1,200		-		1,200		1,045	14.83%
JUNE		-		1,200		-		1,200		1,297	-7.48%
TOTALS	\$	-	\$	14,400	\$	706	\$	15,106	\$	13,411	12.64%

a - Agreement effective June 3, 2015.

b - Effective June 3, 2018, greater of monthly minimum of \$1,200 or 20% of gross receipts.

# SCHOOLSFIRST FEDERAL CREDIT UNION AUTOMATED TELLER MACHINE

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	TOTAL	REVENUE	LATE /	18-19	17-18	
	NUMBER OF	то	PENALTY	MONTHLY	MONTHLY	
	TRANSACTIONS	COUNTY (a)	FEES	REVENUE	REVENUE	% CHANGE
JULY	2,217	\$ 5,476	\$ -	\$ 5,476	\$ 5,853	-6.44%
AUGUST	2,150	5,311	-	5,311	6,157	-13.74%
SEPTEMBER	1,907	4,710	-	4,710	5,650	-16.64%
OCTOBER	2,047	5,056	-	5,056	5,605	-9.79%
NOVEMBER	1,835	4,532	-	4,532	5,112	-11.35%
DECEMBER	1,628	4,021	-	4,021	4,770	-15.70%
JANUARY	1,708	4,219	-	4,219	4,897	-13.85%
FEBRUARY	1,685	4,162	-	4,162	4,589	-9.30%
MARCH	1,879	4,641	-	4,641	6,056	-23.37%
APRIL	1,774	4,382	-	4,382	5,330	-17.79%
MAY	1,788	4,416	-	4,416	5,377	-17.87%
JUNE	1,742	4,303	-	4,303	5,444	-20.96%
TOTALS	22,360	\$ 55,229	\$ -	\$ 55,229	\$ 64,840	-14.82%

### NOTE:

a - Effective April 2018, fee is \$2.47 per transaction.

# SMARTE CARTE OPERATING AGREEMENT - LUGGAGE CART

AGREEMENT EXPIRES 05/31/2020

	Μ	MONTHLY		MONTHLY		LATE /		18-19		17-18	
		GROSS		REVENUE	F	PENALTY		MONTHLY	٨	MONTHLY	
	R	ECEIPTS	% GROSS (b)			FEES		REVENUE	ı	REVENUE	% CHANGE
JULY	\$	20,371	\$	1,324	\$	_	\$	1,324	\$	1,211	9.33%
AUGUST	,	20,689	•	1,345	•	_	•	1,345	,	1,302	3.30%
SEPTEMBER		18,746		1,218		-		1,218		1,151	5.82%
OCTOBER		15,742		1,023		-		1,023		1,340	-23.66%
NOVEMBER		14,622		950		-		950		990	-4.04%
DECEMBER		16,616		1,080		-		1,080		1,114	-3.05%
JANUARY		20,179		1,312		-		1,312		1,421	-7.67%
FEBRUARY		16,307		1,060		-		1,060		1,035	2.42%
MARCH		14,355		933		-		933		902	3.44%
APRIL		13,693		890		-		890		1,047	-15.00%
MAY		17,301		1,125		-		1,125		1,007	11.72%
JUNE		19,146		1,244		-		1,244		1,289	-3.49%
TOTALS	\$	207,767	\$	13,504	\$	-	\$	13,504	\$	13,809	-2.21%

- a Agreement effective June 1, 2015.
- b Operator is required to remit 6.5% of gross receipts.

# SOCAL JET SERVICES, INC. MECHANIC LICENSE

	-	RTERLY	LATE / PENALTY FEES	18-19 TOTAL REVENUE	17-18 TOTAL REVENUE		% CHANGE
JUL-SEP OCT-DEC JAN-MAR APR-JUN	\$	250 250 250 250	\$ 54 54 - 54	\$ 304 304 250 304	\$	250 250 384 304	21.60% 21.60% -34.90% 0.00%
TOTALS	\$	1,000	\$ 162	\$ 1,162	\$	1,188	-2.19%

### TRANSPORTATION SECURITY ADMINISTRATION

**LEASE EXPIRES 09/30/2023** 

			LATE /			18-19		17-18		
	MONTHLY		PENALTY			MONTHLY		MONTHLY		
	RENT (c)		FEES			REVENUE		REVENUE		% CHANGE
JULY	\$	20,649	\$		_	\$	20,649	\$	19,666	5.00%
AUGUST	7	20,649	~		_	~	20,649	~	19,666	5.00%
SEPTEMBER		20,649			-		20,649		19,666	5.00%
OCTOBER		19,289			-		19,289		20,649	-6.59%
NOVEMBER		19,289			-		19,289		20,649	-6.59%
DECEMBER		19,289			-		19,289		20,649	-6.59%
JANUARY		19,289			-		19,289		20,649	-6.59%
FEBRUARY		19,289			-		19,289		20,649	-6.59%
MARCH		19,289			-		19,289		20,649	-6.59%
APRIL		19,289			-		19,289		20,649	-6.59%
MAY		19,289			-		19,289		20,649	-6.59%
JUNE		19,289			-		19,289		20,649	-6.59%
TOTALS	\$	235,548	\$		-	\$	235,548	\$	244,839	-3.79%

- a Lease expired September 30, 2018.
- b Lease effective October 1, 2018.
- c Effective October 2018, monthly rent decreased from \$20,649 to \$19,289.

# JOHN WAYNE AIRPORT | ADMINISTRATION BUILDING 3160 AIRWAY AVENUE | COSTA MESA, CA 92626-4608

