# JOHN WAYNE AIRPORT

REVENUE REPORT
FISCAL YEAR
2016—2017









#### REPORT OVERVIEW

This report summarizes revenue from John Wayne Airport operations for Fiscal Year (FY) 2016-2017. Revenue from operations for FY 2015-2016 is also included for comparative purposes. Operational revenue consists of revenue from commercial and commuter airlines, all cargo air service, parking, general aviation, concessionaires and rental car agencies. Non-operational revenue such as interest income, grant funding, and passenger facility charges is not included.

Operational revenue for FY 2016-2017 increased 0.83% from the prior year. The change is primarily attributable to an increase in revenue from advertising, commercial airlines, fixed base operators, and ground transportation, partially offset by a decrease in revenue from parking.

This report was prepared on the accrual basis of accounting, unless otherwise noted. Revenue is recognized when earned. The revenue reported is based on actual revenue earned for the fiscal year, whereas the revenue reported in the audited financial statements includes estimates.

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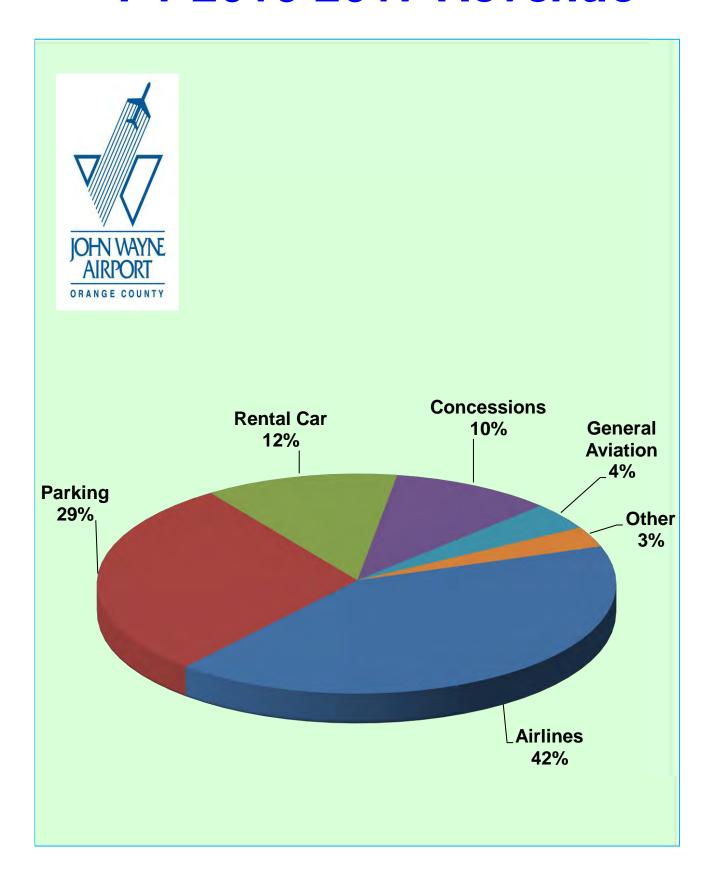
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## AIRPORT REVENUE SUMMARY



# FY 2016-2017 Revenue





#### **REVENUE SUMMARY FOR FY 2016-2017**

CATEGORY	2016-2017 REVENUE (a)	2015-2016 REVENUE (b)	% CHANGE
ADVERTISING	\$ 1,796,642	\$ 1,320,564	36.05%
AIRLINE RELATED SERVICES	898,414	721,020	24.60%
ALL CARGO AIR SERVICE	829,654	848,498	-2.22%
COMMERCIAL AIRLINES	53,441,871	51,561,778	3.65%
COMMUTER AIRLINES	83,625	255,719	-67.30%
COUNTY HANGARS & TIEDOWNS	625,558	620,134	0.87%
FIXED BASE OPERATORS	3,706,187	3,138,769	18.08%
FOOD AND BEVERAGE	6,739,257	6,381,527	5.61%
GIFTS, NEWS, SUNDRIES, & SPECIALTY	3,358,565	3,384,998	-0.78%
GOLF COURSE	216,753	195,198	11.04%
GROUND TRANSPORTATION	2,687,736	2,213,527	21.42%
HANGARS	1,048,583	920,872	13.87%
IN-FLIGHT FOOD SERVICE	481,555	429,759	12.05%
PARKING	37,783,945	40,826,145	-7.45%
RENTAL CAR - ON AIRPORT	15,326,719	15,150,792	1.16%
RENTAL CAR - OFF AIRPORT	649,088	647,690	0.22%
WASH AND WAX	63,029	58,501	7.74%
MISCELLANEOUS	572,305	556,511	2.84%
TOTALS	\$ 130,309,486	\$ 129,232,002	0.83%

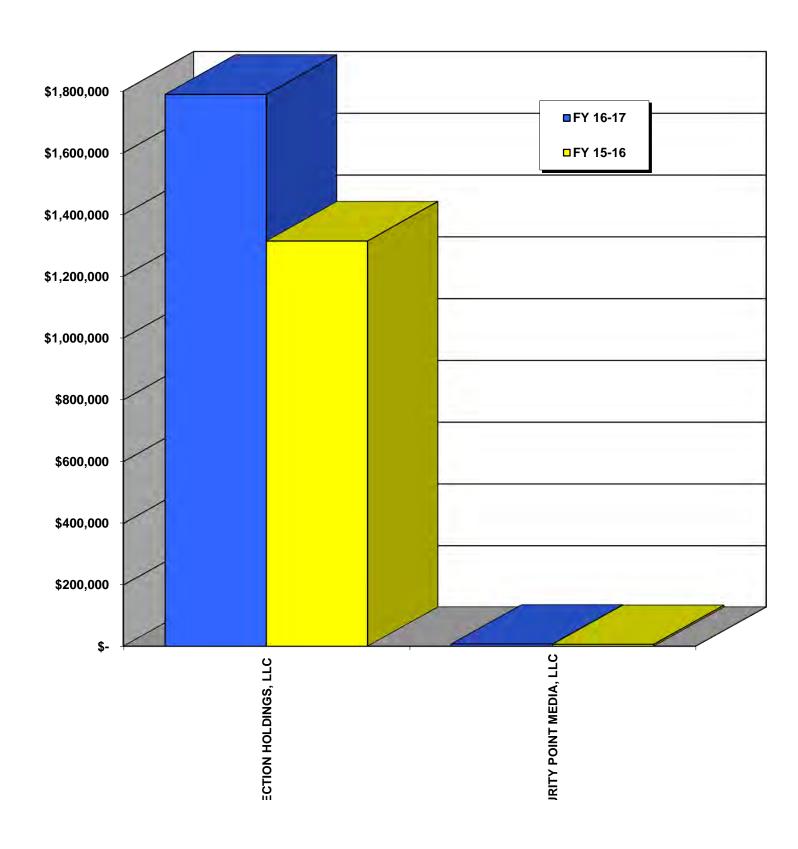
a - The revenue reported is based on actual revenue earned for the fiscal year, whereas the revenue reported in the audited financial statements includes estimates.

b - Includes adjustments to revenues reported in the 2015-2016 Revenue Report. See pages 3-16 and 15-3 for additional information.

# **ADVERTISING**



#### **ADVERTISING SUMMARY**



#### ADVERTISING SUMMARY FOR FY 2016-2017

LICENSEE/LESSEE		16-17 REVENUE		LATE / PENALTY FEES		16-17 TOTAL REVENUE		15-16 TOTAL REVENUE	% CHANGE 15-16 TO 16-17
INTERSECTION HOLDINGS, LLC	\$	1,789,360	\$	-	\$	1,789,360	\$	1,314,564	36.12%
SECURITY POINT MEDIA, LLC	RITY POINT MEDIA, LLC 7,1			108		7,282		6,000	21.37%
TOTALS	\$	1,796,534	\$	108	\$	1,796,642	\$	1,320,564	36.05%

# INTERSECTION HOLDINGS, LLC ADVERTISING LEASE

LEASE EXPIRES 1/13/2018

	STATIC	DIGITAL	TOTAL MONTHLY	MINIMUM	LATE /	
16-17	GROSS	GROSS	GROSS	RENT OR	PENALTY	
	RECEIPTS	RECEIPTS	RECEIPTS	% GROSS (b), (c)	FEES	
JULY	\$ 84,671	\$ 60,493	\$ 145,164	\$ 88,307	\$ -	
AUGUST	89,139	83,153	172,293	103,675	-	
SEPTEMBER	179,994	149,444	329,438	199,190	-	
OCTOBER	195,185	146,590	341,775	207,495	-	
NOVEMBER	151,069	138,400	289,469	174,315	-	
DECEMBER	156,687	178,613	335,300	200,084	-	
JANUARY	142,831	167,907	310,737	185,189	-	
FEBRUARY	111,738	52,749	164,487	101,641	-	
MARCH	135,247	95,243	230,489	140,294	-	
APRIL	150,836	60,800	211,636	131,484	-	
MAY	163,910	87,589	251,499	154,716	-	
JUNE	107,345	60,357	167,702	102,970	-	
TOTALS	\$ 1,668,652	\$ 1,281,338	\$ 2,949,989	\$ 1,789,360	\$ -	

16-17		16-17		15-16	% CHANGE
		MONTHLY		MONTHLY	15-16 TO
		REVENUE		REVENUE	16-17
JULY	\$	88,307	\$	106,819	-17.33%
AUGUST		103,675		106,819	-2.94%
SEPTEMBER		199,190		106,819	86.47%
OCTOBER		207,495		106,819	94.25%
NOVEMBER	174,315		106,819		63.19%
DECEMBER		200,084		106,819	87.31%
JANUARY	185,189		106,819		73.37%
FEBRUARY		101,641		131,649	-22.79%
MARCH		140,294		120,312	16.61%
APRIL		131,484		84,761	55.12%
MAY		154,716		95,831	61.45%
JUNE		102,970		134,278	-23.32%
TOTALS	\$	1,789,360	\$	1,314,564	36.12%

- a Lease was executed on October 16, 2012, and the Date of Beneficial Occupancy was January 14, 2013.
- b Effective February 1, 2016, greater of minimum annual guarantee of \$1,089,556 or 65% of static advertising and 55% of digital advertising.
- c Effective February 1, 2017, greater of minimum annual guarantee of \$1,432,332 or 65% of static advertising and 55% of digital advertising.

#### SECURITY POINT MEDIA, LLC ADVERTISING LICENSE

UPON WRITTEN NOTICE

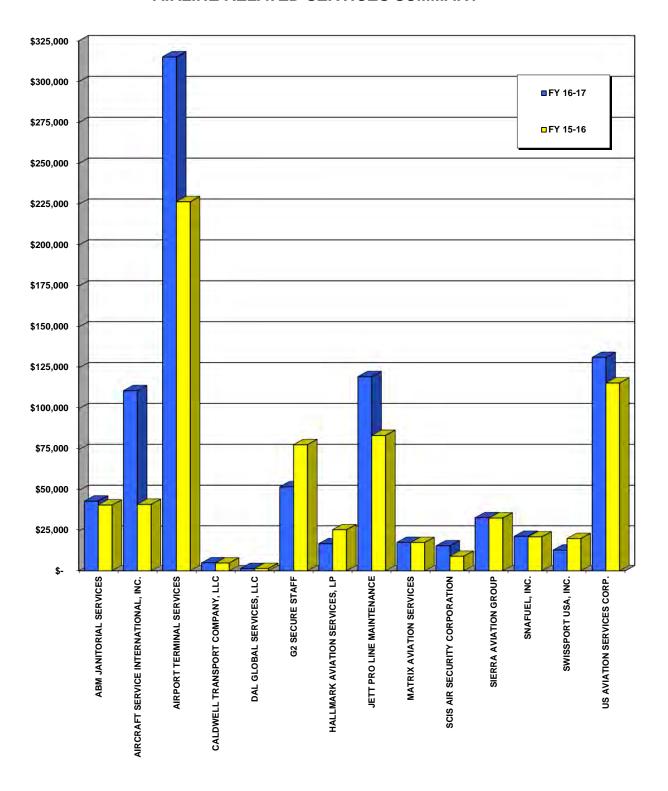
	M	YJHTNC	MINIMUM		L	ATE /		16-17		15-16	% CHANGE
16-17	GROSS		RENT OR		PE	PENALTY		MONTHLY		ONTHLY	15-16 TO
	RI	ECEIPTS	20	0% GROSS (b)		FEES		REVENUE	RE	VENUE	16-17
JULY	\$	-	\$	500	\$	108	\$	608	\$	500	21.60%
AUGUST		-		500		-		500		500	0.00%
SEPTEMBER		-		500		-		500		500	0.00%
OCTOBER		-		500		-		500		500	0.00%
NOVEMBER		-		500		-		500		500	0.00%
DECEMBER		-		500		-		500		500	0.00%
JANUARY		-		500		-		500		500	0.00%
FEBRUARY		-		500		-		500		500	0.00%
MARCH		-		500		-		500		500	0.00%
APRIL		-		500		-		500		500	0.00%
MAY		8,369		1,674		-		1,674		500	234.80%
JUNE		-		500		-		500		500	0.00%
TOTALS	\$	8,369	\$	7,174	\$	108	\$	7,282	\$	6,000	21.37%

- a Lease effective October 1, 2015.
- b Greater of minimum annual guarantee of \$6,000 or 20% of gross receipts.

## **AIRLINE RELATED SERVICES**



#### AIRLINE RELATED SERVICES SUMMARY



#### AIRLINE RELATED SERVICES SUMMARY FOR FY 2016-2017

LICENSEE/LESSEE	16-17 REVENUE	LATE / PENALTY FEES	16-17 TOTAL REVENUE	15-16 TOTAL REVENUE	% CHANGE 15-16 TO 16-17
ABM JANITORIAL SERVICES	\$ 43,239	\$ 292	\$ 43,531	\$ 41,153	5.78%
AIRCRAFT SERVICE INTERNATIONAL, INC.	110,691	364	111,055	41,595	166.99%
AIRPORT TERMINAL SERVICES	312,666	2,519	315,185	226,638	39.07%
CALDWELL TRANSPORT COMPANY, LLC	5,016	-	5,016	4,920	1.95%
DAL GLOBAL SERVICES, LLC	1,500	-	1,500	1,500	0.00%
G2 SECURE STAFF	50,621	1,607	52,228	78,047	-33.08%
HALLMARK AVIATION SERVICES, LP	17,088	-	17,088	25,850	-33.90%
JETT PRO LINE MAINTENANCE	117,809	1,849	119,658	83,724	42.92%
MATRIX AVIATION SERVICES	16,606	1,293	17,899	17,831	0.38%
SCIS AIR SECURITY CORPORATION	15,718	-	15,718	9,154	71.71%
SIERRA AVIATION GROUP	33,230	133	33,363	33,166	0.59%
SNAFUEL, INC.	21,693	-	21,693	21,354	1.59%
SWISSPORT USA, INC.	12,968	108	13,076	20,321	-35.65%
US AVIATION SERVICES CORP. (a	129,301	2,103	131,404	115,767	13.51%
TOTALS	\$ 888,146	\$ 10,268	\$ 898,414	\$ 721,020	24.60%

a - Includes auditor adjustments to increase revenue reported in the 2015-2016 Revenue Report.

# ABM JANITORIAL SERVICES LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

16-17	MONTHLY		MONTHLY MINIMUM GROSS RENT OR		LATE / PENALTY		16-17 MONTHLY		15-16 ONTHLY	% CHANGE 15-16 TO
10 17	F	RECEIPTS	% GROSS (a)		FEES		REVENUE	REVENUE		16-17
		KEGEN 10	70 GITGGG (a)		1 220		THE VEIVOL			10 17
JULY	\$	20,924	\$ 3,139	\$	145	\$	3,284	\$	3,459	-5.06%
AUGUST		22,800	3,420		-		3,420		3,475	-1.58%
SEPTEMBER		22,244	3,337		147		3,484		3,495	-0.31%
OCTOBER		23,263	3,489		-		3,489		3,635	-4.02%
NOVEMBER		22,263	3,340		-		3,340		3,616	-7.63%
DECEMBER		24,283	3,642		-		3,642		3,638	0.11%
JANUARY		22,429	3,364		-		3,364		3,503	-3.97%
FEBRUARY		22,108	3,316		-		3,316		3,241	2.31%
MARCH		28,137	4,221		-		4,221		3,349	26.04%
APRIL		26,530	3,979		-		3,979		3,291	20.91%
MAY		27,525	4,129		-		4,129		3,462	19.27%
JUNE		25,756	3,863		-		3,863		2,989	29.24%
TOTALS	\$	288,262	\$ 43,239	\$	292	\$	43,531	\$	41,153	5.78%

a - Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services gross receipts.

PM 1121-360-156 (a) PM 1121-360-144

#### AIRCRAFT SERVICE INTERNATIONAL, INC. LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

	MONTHLY	MINIMUM	TEMPORARY	LATE /	16-17	15-16	% CHANGE
16-17	GROSS	RENT OR	OFFICE	PENALTY	MONTHLY	MONTHLY	15-16 TO
	RECEIPTS	% GROSS (b)	RENT (c)	FEES	REVENUE	REVENUE	16-17
JULY	\$ 14,944	\$ 1,494	\$ 1,440	\$ 121	\$ 3,055	\$ 3,140	-2.71%
AUGUST	21,084	2,108	1,440	121	3,669	2,942	24.71%
SEPTEMBER	17,138	1,714	1,440	-	3,154	3,384	-6.80%
OCTOBER	18,316	1,832	1,440	-	3,272	3,122	4.80%
NOVEMBER	20,578	2,058	1,440	- 3,498		3,616	-3.26%
DECEMBER	30,245	3,025	1,440	-	4,465	5,372	-16.88%
JANUARY	65,488	6,549	1,440	122	8,111	3,191	154.18%
FEBRUARY	132,326	13,233	1,440	-	14,673	3,593	308.38%
MARCH	149,536	14,954	1,440	-	16,394	3,455	374.50%
APRIL	148,600	14,860	1,440	-	16,300	3,043	435.66%
MAY	158,968	15,897	1,379	-	17,276	3,419	405.29%
JUNE	158,088	15,809	1,379	=	17,188	3,318	418.02%
TOTALS	\$ 935,311	\$ 93,533	\$ 17,158	\$ 364	\$ 111,055	\$ 41,595	166.99%

- a Lease effective January 18, 2017.
- b Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services gross receipts and 10% of monthly ramp services gross receipts.
- c Temporary office monthly rent at \$1,440 from May 2016, and \$1,379 from May 2017.

PM 1121-360-45 PM 1121-360-117

# AIRPORT TERMINAL SERVICES LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

	MONTHLY	N	MINIMUM	TEN	MPORARY	L	ATE /		16-17		15-16	% CHANGE
16-17	GROSS	F	RENT OR	(	OFFICE	PE	NALTY	Λ	MONTHLY	M	ONTHLY	15-16 TO
	 RECEIPTS	%	GROSS (a)	R	ENT (b)		FEES	F	REVENUE	R	EVENUE	16-17
JULY	\$ 230,904	\$	23,090	\$	801	\$	431	\$	24,322	\$	16,375	48.53%
AUGUST	251,185		25,119		801		-		25,920		16,307	58.95%
SEPTEMBER	220,901		22,090		801		-		22,891		16,175	41.52%
OCTOBER	255,469		25,547		801		-		26,348		16,714	57.64%
NOVEMBER	220,962		22,096		801		-		22,897		15,992	43.18%
DECEMBER	228,653		22,865		801		112		23,778		17,022	39.69%
JANUARY	230,679		23,068		801		431		24,300		16,480	47.45%
FEBRUARY	238,422		23,842		801		-		24,643		15,499	59.00%
MARCH	285,766		28,577		801		558		29,936		20,172	48.40%
APRIL	276,954		27,695		801		458		28,954		20,458	41.53%
MAY	290,144		29,014		767		529		30,310		32,610	-7.05%
JUNE	 301,191		30,119		767		-		30,886		22,834	35.26%
TOTALS	\$ 3,031,230	\$	303,122	\$	9,544	\$	2,519	\$	315,185	\$	226,638	39.07%

a - Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.

b - Temporary office monthly rent at \$801 from May 2016, and \$767 from May 2017.

# CALDWELL TRANSPORT COMPANY, LLC LICENSE AGREEMENT - AIRLINE RELATED SERVICES UPON WRITTEN NOTICE

16-17	NTHLY NT (a)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE	15-16 MONTHLY REVENUE	% CHANGE 15-16 TO 16-17
JULY	\$ 410	\$ -	\$ 410	\$ 410	0.00%
AUGUST	410	-	410	410	0.00%
SEPTEMBER	410	-	410	410	0.00%
OCTOBER	410	-	410	410	0.00%
NOVEMBER	410	-	410	410	0.00%
DECEMBER	410	-	410	410	0.00%
JANUARY	410	-	410	410	0.00%
FEBRUARY	410	-	410	410	0.00%
MARCH	434	-	434	410	5.85%
APRIL	434	-	434	410	5.85%
MAY	434	-	434	410	5.85%
JUNE	434	-	434	410	5.85%
TOTALS	\$ 5,016	\$ -	\$ 5,016	\$ 4,920	1.95%

#### NOTE:

a - Monthly rent at \$434 from March 2017.

#### DAL GLOBAL SERVICES, LLC LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

16-17	MONTHLY GROSS RECEIPTS (b)	MINIMUM RENT OR % GROSS (a)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE	15-16 MONTHLY REVENUE	% CHANGE 15-16 TO 16-17
JULY	\$ -	\$ 125	\$ -	\$ 125	\$ 125	0.00%
AUGUST	-	125	-	125	125	0.00%
SEPTEMBER	-	125	-	125	125	0.00%
OCTOBER	-	125	-	125	125	0.00%
NOVEMBER	-	125	-	125	125	0.00%
DECEMBER	-	125	-	125	125	0.00%
JANUARY	-	125	-	125	125	0.00%
FEBRUARY	-	125	-	125	125	0.00%
MARCH	-	125	-	125	125	0.00%
APRIL	-	125	-	125	125	0.00%
MAY	-	125	-	125	125	0.00%
JUNE		125	-	125	125	0.00%
TOTALS	\$ -	\$ 1,500	\$ -	\$ 1,500	\$ 1,500	0.00%

- a Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- b Beginning August 2014, DAL Global Services is only servicing Delta Airlines and, as a wholly owned subsidiary of Delta Airlines, does not report this revenue to JWA.

#### G2 SECURE STAFF LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

16-17	N	MONTHLY GROSS		INIMUM ENT OR	[	LATE / PENALTY	N	16-17 MONTHLY	N	15-16 IONTHLY	% CHANGE 15-16 TO
10-17	Ę.	RECEIPTS		ROSS (a)	'	FEES		REVENUE		REVENUE	16-17
		CECEII 13	70 C	1000 (a)		TLLU		VE VENOE		KLVLINOL	10-17
JULY	\$	33,650	\$	5,047	\$	286	\$	5,333	\$	7,011	-23.93%
AUGUST		36,288		5,443		-		5,443		5,934	-8.27%
SEPTEMBER		35,665		5,350		182		5,532		5,011	10.40%
OCTOBER		37,796		5,669		-		5,669		6,504	-12.84%
NOVEMBER		35,615		5,342		180		5,522		5,946	-7.13%
DECEMBER		35,534		5,330		185		5,515		6,091	-9.46%
JANUARY		25,572		3,836		259		4,095		6,093	-32.79%
FEBRUARY		22,274		3,341		-		3,341		6,848	-51.21%
MARCH		25,005		3,751		158		3,909		8,227	-52.49%
APRIL		22,588		3,388		150		3,538		7,528	-53.00%
MAY		13,826		2,074		-		2,074		7,379	-71.89%
JUNE		13,668		2,050		207		2,257		5,475	-58.78%
TOTALS	\$	337,481	\$	50,621	\$	1,607	\$	52,228	\$	78,047	-33.08%

a - Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services gross receipts.

#### PM 1121-360-146 (a)

#### HALLMARK AVIATION SERVICES, LP LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

		ONTHLY		INIMUM		LATE /		16-17		15-16	% CHANGE
16-17		GROSS	RI	ENT OR	[	PENALTY	Ν	MONTHLY	M	IONTHLY	15-16 TO
	R	ECEIPTS	% GR	OSS (b),(c)		FEES	I	REVENUE	R	REVENUE	16-17
JULY	\$	20,514	\$	2,051	\$	-	\$	2,051	\$	2,389	-14.15%
AUGUST		20,494		2,049		-		2,049		2,068	-0.92%
SEPTEMBER		23,403		2,340		-		2,340		1,983	18.00%
OCTOBER		19,923		1,992		-		1,992		2,338	-14.80%
NOVEMBER		19,220		1,922		-		1,922		1,937	-0.77%
DECEMBER		25,645		2,565		-		2,565		2,015	27.30%
JANUARY		19,665		1,966		-		1,966		2,300	-14.52%
FEBRUARY		11,149		1,115		-		1,115		2,050	-45.61%
MARCH		5,472		547		-		547		2,125	-74.26%
APRIL		5,412		541		-		541		2,255	-76.01%
MAY		-		-		-		-		2,051	-100.00%
JUNE	1	-		-		-		-		2,339	-100.00%
TOTALS	\$	170,897	\$	17,088	\$	-	\$	17,088	\$	25,850	-33.90%

- a License effective June 1, 2013.
- b Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- c One of the major carriers ceased operations with Licensee on February 9, 2017.

#### JETT PRO LINE MAINTENANCE LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

	MONTHLY	N	MINIMUM	TEI	MPORARY	L	_ATE /		16-17		15-16	% CHANGE
16-17	GROSS	F	RENT OR	(	OFFICE	PE	ENALTY	٨	MONTHLY	M	ONTHLY	15-16 TO
	RECEIPTS	%	GROSS (a)	R	ENT (b)		FEES	F	REVENUE	RI	EVENUE	16-17
JULY	\$ 77,510	\$	7,751	\$	1,050	\$	232	\$	9,033	\$	5,860	54.15%
AUGUST	84,489		8,449		1,050		=		9,499		5,858	62.15%
SEPTEMBER	70,247		7,025		1,050		=		8,075		5,091	58.61%
OCTOBER	71,538		7,154		1,050		242		8,446		5,179	63.08%
NOVEMBER	61,640		6,164		1,050		205		7,419		5,302	39.93%
DECEMBER	65,451		6,545		1,050		=		7,595		5,391	40.88%
JANUARY	100,465		10,047		1,050		223		11,320		4,977	127.45%
FEBRUARY	97,685		9,769		1,050		399		11,218		7,875	42.45%
MARCH	113,015		11,302		1,140		=		12,442		9,690	28.40%
APRIL	103,531		10,353		1,140		548		12,041		9,065	32.83%
MAY	95,389		9,539		1,140		=		10,679		9,723	9.83%
JUNE	107,510		10,751		1,140		=		11,891		9,713	22.42%
TOTALS	\$ 1,048,470	\$	104,849	\$	12,960	\$	1,849	\$	119,658	\$	83,724	42.92%

a - Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.

b - Monthly rent at \$1,050 from March 2016, and \$1,140 from March 2017.

#### MATRIX AVIATION SERVICES LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

	N	MONTHLY	М	INIMUM	L	ATE /		16-17		15-16	% CHANGE
16-17		GROSS	R	ENT OR	PE	ENALTY	M	ONTHLY	M	IONTHLY	15-16 TO
	R	ECEIPTS	% C	GROSS (a)		FEES	R	EVENUE	R	EVENUE	16-17
JULY	\$	15,197	\$	1,520	\$	244	\$	1,764	\$	1,498	17.76%
AUGUST		15,197		1,520		-		1,520		1,628	-6.63%
SEPTEMBER		14,636		1,464		123		1,587		1,658	-4.28%
OCTOBER		14,500		1,450		-		1,450		1,305	11.11%
NOVEMBER		12,083		1,208		147		1,355		1,476	-8.20%
DECEMBER		13,235		1,324		144		1,468		1,618	-9.27%
JANUARY		13,017		1,302		118		1,420		1,336	6.29%
FEBRUARY		13,162		1,316		120		1,436		1,357	5.82%
MARCH		12,830		1,283		120		1,403		1,380	1.67%
APRIL		12,567		1,257		120		1,377		1,389	-0.86%
MAY		14,843		1,484		-		1,484		1,617	-8.23%
JUNE		14,781		1,478		157		1,635		1,569	4.21%
TOTALS	\$	166,048	\$	16,606	\$	1,293	\$	17,899	\$	17,831	0.38%

#### NOTE:

a - Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.

# SCIS AIR SECURITY CORPORATION LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

16-17	MONTHLY GROSS RECEIPTS	RI	INIMUM ENT OR ROSS (a)	LATI PENA FEE	LTY	M	16-17 ONTHLY EVENUE	MC	15-16 DNTHLY EVENUE	% CHANGE 15-16 TO 16-17
JULY	\$ 23,290	\$	1,397	\$	-	\$	1,397	\$	615	127.15%
AUGUST	22,958		1,377		-		1,377		649	112.17%
SEPTEMBER	19,608		1,177		-		1,177		615	91.38%
OCTOBER	22,837		1,370		-		1,370		649	111.09%
NOVEMBER	20,704		1,242		-		1,242		796	56.03%
DECEMBER	21,436		1,286		-		1,286		640	100.94%
JANUARY	21,637		1,298		-		1,298		577	124.96%
FEBRUARY	18,135		1,088		-		1,088		637	70.80%
MARCH	23,720		1,423		-		1,423		752	89.23%
APRIL	21,472		1,288		=		1,288		695	85.32%
MAY	22,959		1,378		-		1,378		1,231	11.94%
JUNE	 23,225		1,394		-		1,394		1,298	7.40%
TOTALS	\$ 261,981	\$	15,718	\$	=	\$	15,718	\$	9,154	71.71%

a - Greater of monthly minimum of \$125 or 6% of monthly in-flight food delivery security services gross receipts.

PM 1121-360-122 PM 1121-360-141

#### SIERRA AVIATION GROUP LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

	N.	MONTHLY	N/	IINIMUM		1.	ATE /		16-17		15-16	% CHANGE
14 17	IV			NT OR %	CDACE			Ι. /				
16-17	_	GROSS			SPACE		NALTY		ONTHLY		ONTHLY	15-16 TO
		RECEIPTS	Gl	ROSS (a)	RENT (b)	ŀ	EES	R	EVENUE	RI	EVENUE	16-17
JULY	\$	22,308	\$	2,231	\$ 1,220	\$	-	\$	3,451	\$	2,703	27.67%
AUGUST		22,299		2,230	1,220		-		3,450		2,580	33.72%
SEPTEMBER		21,403		2,140	852		-		2,992		2,619	14.24%
OCTOBER		21,817		2,182	852		-		3,034		2,497	21.51%
NOVEMBER		21,403		2,140	852		-		2,992		2,547	17.47%
DECEMBER		19,377		1,938	852		133		2,923		2,689	8.70%
JANUARY		16,315		1,631	852		-		2,483		2,497	-0.56%
FEBRUARY		14,708		1,471	852		-		2,323		2,712	-14.34%
MARCH		16,164		1,616	852		-		2,468		2,723	-9.36%
APRIL		15,672		1,567	852		-		2,419		2,633	-8.13%
MAY		16,333		1,633	816		-		2,449		3,446	-28.93%
JUNE		15,631		1,563	816		-		2,379		3,520	-32.41%
TOTALS	\$	223,430	\$	22,342	\$ 10,888	\$	133	\$	33,363	\$	33,166	0.59%

a - Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.

b - Monthly rent at \$852 from Septembber 2016, and \$816 from May 2017.

#### SNAFUEL, INC. HYDRANT FUELING FACILITIES LEASE

LEASE EXPIRES 12/31/2030

16-17	ONTHLY ENT (a)	ļ	LATE / PENALTY FEES	16-17 MONTHLY REVENUE	15-16 MONTHLY REVENUE	% CHANGE 15-16 TO 16-17
JULY	\$ 1,783	\$	-	\$ 1,783	\$ 1,769	0.79%
AUGUST	1,783		=	1,783	1,769	0.79%
SEPTEMBER	1,783		-	1,783	1,769	0.79%
OCTOBER	1,816		-	1,816	1,783	1.85%
NOVEMBER	1,816		-	1,816	1,783	1.85%
DECEMBER	1,816		-	1,816	1,783	1.85%
JANUARY	1,816		-	1,816	1,783	1.85%
FEBRUARY	1,816		-	1,816	1,783	1.85%
MARCH	1,816		-	1,816	1,783	1.85%
APRIL	1,816		-	1,816	1,783	1.85%
MAY	1,816		-	1,816	1,783	1.85%
JUNE	 1,816		-	1,816	1,783	1.85%
TOTALS	\$ 21,693	\$	-	\$ 21,693	\$ 21,354	1.59%

#### NOTE:

a - Monthly rent at \$1,783 from October 2015, and \$1,816 from October 2016.

# SWISSPORT USA, INC. LICENSE AGREEMENT - AIRLINE RELATED SERVICES UPON WRITTEN NOTICE

	RAMP	MINIMUM	LATE /	16-17	15-16	% CHANGE
16-17	SERVICES	RENT OR	PENALTY	MONTHLY	MONTHLY	15-16 TO
	GROSS	% GROSS (b),(c)	FEES	REVENUE	REVENUE	16-17
JULY	\$ 17,76	5 \$ 1,777	\$ -	\$ 1,777	\$ 1,690	5.15%
AUGUST	18,01	1,801	-	1,801	1,707	5.51%
SEPTEMBER	17,44	5 1,744	-	1,744	1,661	5.00%
OCTOBER	17,42	3 1,742	-	1,742	1,621	7.46%
NOVEMBER	16,26	5 1,626	-	1,626	3,997	-59.32%
DECEMBER	19,34	7 1,935	-	1,935	1,862	3.92%
JANUARY	18,32	5 1,832	-	1,832	1,794	2.12%
FEBRUARY	5,11	511	-	511	1,224	-58.25%
MARCH			-	-	1,149	-100.00%
APRIL			108	108	1,135	-90.48%
MAY			-	-	1,285	-100.00%
JUNE			-	-	1,196	-100.00%
TOTALS	\$ 129,69	3 \$ 12,968	\$ 108	\$ 13,076	\$ 20,321	-35.65%

- a License effective June 1, 2013.
- b Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services and 10% of monthly ramp services gross receipts.
- c Ceased operations at John Wayne Airport on February 9, 2017.

#### US AVIATION SERVICES CORP. LICENSE AGREEMENT - AIRLINE RELATED SERVICES

UPON WRITTEN NOTICE

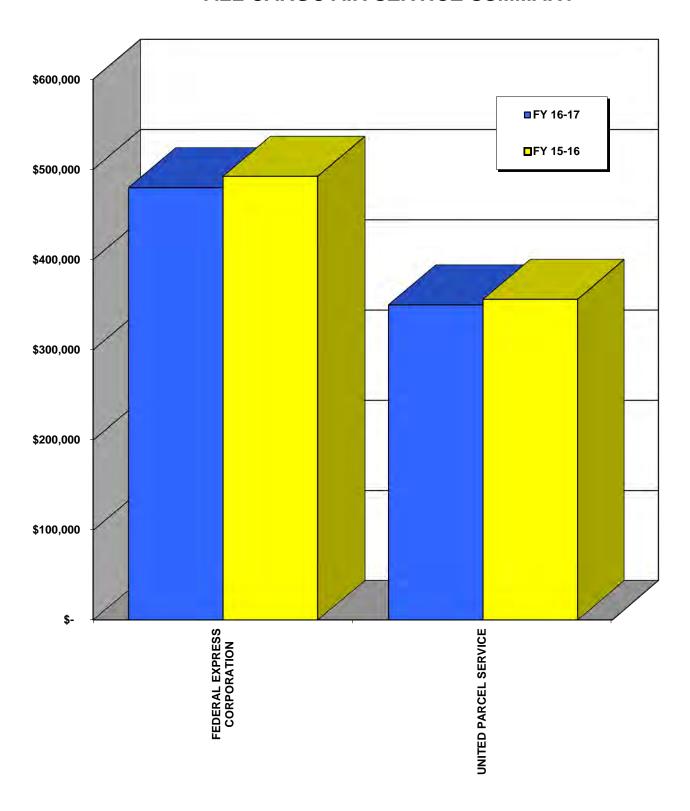
16-17	MONTHLY GROSS RECEIPTS	F	MINIMUM RENT OR GROSS (a)	LATE / ENALTY FEES	16-17 IONTHLY EVENUE	15-16 IONTHLY VENUE (b)	% CHANGE 15-16 TO 16-17
JULY	\$ 71,721	\$	10,758	\$ 479	\$ 11,237	\$ 9,445	18.97%
AUGUST	74,147		11,122	-	11,122	9,601	15.84%
SEPTEMBER	69,333		10,400	241	10,641	9,586	11.01%
OCTOBER	69,599		10,440	247	10,687	9,487	12.65%
NOVEMBER	62,060		9,309	-	9,309	9,179	1.42%
DECEMBER	76,015		11,402	515	11,917	9,491	25.56%
JANUARY	73,251		10,988	356	11,344	8,945	26.82%
FEBRUARY	67,492		10,124	-	10,124	8,592	17.83%
MARCH	74,543		11,181	265	11,446	10,165	12.60%
APRIL	68,609		10,291	-	10,291	10,173	1.16%
MAY	79,869		11,980	-	11,980	10,562	13.43%
JUNE	75,373		11,306	-	11,306	10,541	7.26%
TOTALS	\$ 862,012	\$	129,301	\$ 2,103	\$ 131,404	\$ 115,767	13.51%

- a Greater of monthly minimum of \$125 or 15% of monthly aircraft interior cleaning services gross receipts.
- b Includes auditor adjustments to increase revenue reported in the 2015-2016 Revenue Report.

# **ALL CARGO AIR SERVICE**



#### ALL CARGO AIR SERVICE SUMMARY



#### ALL CARGO AIR SERVICE SUMMARY FOR FY 2016-2017

LESSEE		SPACE RENT		MBER OF		LANDING FEES (a)	DAYS USE OF CARGO RAMP OPERATING AREA			CARGO RAMP PERATING AREA FEES (b)	
FEDERAL EXPRESS CORPORATION	\$	238,573		254	\$	192,959		254	\$	42,765	
UNITED PARCEL SERVICE		192,874		209		114,841		209		35,192	
TOTALS	\$	431,447		463	\$	307,800		463	\$	77,957	
LESSEE		OPERATIONS PEN		_ATE / PENALTY FEES		16-17 TOTAL REVENUE		15-16 TOTAL REVENUE	% CHANGE 15-16 TO 16-17		
FEDERAL EXPRESS CORPORATION	\$	5,458	\$	-	\$	479,755	\$	492,414		-2.57%	
UNITED PARCEL SERVICE		4,492		2,500		349,899		356,084		-1.74%	
TOTALS	\$	9,950	\$	2,500	\$	829,654	\$	848,498		-2.22%	
LESSEE	DE	FLIGHTS DEPARTURES ARRIV		RRIVALS	AIR FREI /ALS ENPLANED			TONS) DEPLANED			
FEDERAL EXPRESS CORPORATION		254	254			8,362.28		690.99			
UNITED PARCEL SERVICE		209		209		4,167.05		2,599.30			
TOTALS		463		463		12,529.33	3,290.29				

a - Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.

b - Cargo Ramp Operating Area fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.

c - Operations fee rate per departure at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.

# FEDERAL EXPRESS CORPORATION ALL CARGO AIR SERVICE LEASE

LEASE EXPIRES 12/31/2020

DAYS USE OF

CARGO RAMP

Performance									113 USE OF	CARGO RAIVIP			
DILY	16-17	S	SPACE		NUMBER OF		ANDING	CA	RGO RAMP	OPE	OPERATING		
AUGUST SEPTEMBER         20.210         23         18.099         23         3.890           COTOBER         20.210         21         16.514         21         3.552           COTOBER         20.201         21         16.526         21         3.552           NOVEMBER         20.201         21         15.942         21         3.572           DECEMBER         20.201         21         15.942         21         3.572           JANUARY         20.201         23         17.461         23         3.712           APRIL         20.201         23         17.461         23         3.912           APRIL         20.201         20         15.183         20         3.563           JUNE         18.263         22         15.615         22         3.563           JUNE		F	RENT	LANDINGS		F	EES (b)	OPERATING AREA		AREA FEES (c)			
COTTOBER         20,211         21         16,514         21         3,552           OCTOBER         20,210         21         16,526         21         3,552           NOVEMBER         20,201         21         15,942         21         3,572           DECEMBER         20,201         21         15,942         21         3,572           JANUARY         20,201         19         14,424         19         3,232           MARCH         20,201         20         15,832         20         3,402           APPIL         20,201         20         15,833         20         3,402           APPIL         18,263         22         15,605         22         3,563           JUNE         18,263         22         15,615         22         3,563           JULY         \$ 18,263         22         15,615         22         3,563           JULY         \$ 18,263         22         15,615         22         3,563           JULY         \$ 439         \$ 2         15,615         22         3,563           JULY         \$ 439         \$ 2         33,759         242,379         46,161           SEPTEMBER	JULY	\$	20,210	20		\$	15,727		20	\$	3,383		
COTOBER         20,210         21         16,526         21         3,552           NOVEMBER         20,201         21         15,942         21         3,572           DECEMBER         20,201         21         15,942         21         3,572           JANUARY         20,201         19         14,424         419         3,232           FEBRUARY         20,201         20         15,183         20         3,912           APRIL         20,201         20         15,605         22         3,563           JUNE         18,263         22         15,605         22         3,563           JUNE         18,263         22         15,615         22         3,563           FERS         22,8553         254         \$ 192,959         254         \$ 42,765           FERS         PENALTY         MONTHLY         15-16         % CHANGE           JULY         \$ 439         \$         \$ 39,759         \$ 42,379         \$ 41,765           AUGUST         \$ 4439         \$         \$ 39,759         \$ 42,379         \$ 3,15%           SEPTEMBER         461         \$         \$ 40,749         \$ 41,339         \$ 1,52% <t< td=""><td>AUGUST</td><td></td><td>20,210</td><td>23</td><td></td><td></td><td>18,099</td><td></td><td>23</td><td></td><td>3,890</td></t<>	AUGUST		20,210	23			18,099		23		3,890		
NOVEMBER   20.201   21   15.942   21   3.572     DECEMBER   20.201   21   15.942   21   3.572     DECEMBER   20.201   21   15.942   21   3.572     FEBRUARY   20.201   19   14.424   19   3.232     MARCH   20.201   20   15.183   20   3.402     MARCH   20.201   20   15.183   20   3.402     MAY   18.263   22   15.605   22   3.563     JUNE   18.263   22   15.605   22   3.563     JUNE   18.263   22   15.605   22   3.563     JUNE   18.263   22   15.605   22   3.563     JULY   5439   5   59.959   254   \$42.765     JULY   \$439   \$   \$39.759   \$42.379   -6.18%     AUGUST   504   40.738   41.409   -1.62%     OCTOBER   461   - 40.738   41.409   -1.62%     OCTOBER   461   - 40.738   41.409   -1.62%     OCTOBER   452   - 40.167   39.412   1.92%     DECEMBER   452   - 40.167   39.412   1.92%     DECEMBER   451   - 3.3826   40.383   -5.24%     MARCH   495   - 42.609   42.358   -0.68%     APRIL   431   - 3.7882   40.749   -7.04%     JULY   451   - 3.7882   40.749   41.725   -2.94%     MAY   451   - 3.7882   40.749   -7.04%     JULY   20   20   705.01   37.11     JULY   451   - 3.7882   40.749   -7.04%     APRIL   431   - 3.7882   40.749   -7.04%     APRIL   451   - 3.7882   40.749   -7.04%     JULY   20   20   705.01   37.11     JULY   20   20   705.01   37.11     AUGUST   23   23   23   40.749   -7.04%     APRIL   451   - 21   -7.889   74.23     AUGUST   23   23   23   40.749   -7.04%     APRIL   451   -21   -21   -28   -8.98   74.23     AUGUST   23   23   23   -2.889   74.23     AUGUST   24   -2.578   -2.898   74.23     AUGUST   25   -2.898	SEPTEMBER		20,211	21			16,514		21		3,552		
DECEMBER   20.201   21   15.921   21   3.572   JANUARY   20.201   21   15.942   21   3.572   JANUARY   20.201   19   14.424   19   3.332   MARCH   20.201   23   17.461   23   3.912   APRIL   20.201   20   15.183   20   3.402   APRIL   20.201   20   15.183   20   3.663   JUNE   18.263   22   15.605   22   3.563   JUNE   18.263   22   15.615   22   3.563   JUNE   18.263   22   15.615   22   3.563   JUNE   18.263   25   15.615   22   3.563   JUNE   16.17   MONTHLY   MONTHLY   MONTHLY   15.16   TO TOTALS   5.238.573   3.54   \$192.959   3.54   \$42.765   \$1.0000   \$1.0000   \$1.0000   \$1.0000   \$1.0000   \$1.0000   \$1.0000   \$1.0000   \$1.0	OCTOBER		20,210	21			16,526		21		3,552		
DANUARY	NOVEMBER		20,201	21			15,942		21		3,572		
PEBRUARY   20,201	DECEMBER		20,201	21			15,921		21		3,572		
MARCH APRIL APPRIL APRIL APPRIL APRIL APPRIL APPRI	JANUARY		20,201	21			15,942		21		3,572		
APRIL MAY I 18,263         20         15,183         20         3,402           MAY JUNE 18,263         22         15,605         22         3,563           JUNE 18,263         22         15,615         22         3,563           TOTALS         \$ 238,573         254         \$ 192,959         254         \$ 42,765           JULY AND MONTHLY TEES (d)         FESS (REVENUE REVENUE REVE	FEBRUARY		20,201	19			14,424		19		3,232		
MAY	MARCH		20,201	23			17,461		23		3,912		
TOTALS	APRIL		20,201	20			15,183		20		3,402		
TOTALS	MAY		18,263	22			15,605		22		3,563		
16-17   OPERATIONS	JUNE		18,263	22			15,615		22		3,563		
16-17         OPERATIONS FEES (d)         PENALTY REVENUE         MONTHLY REVENUE         15-16 TO           JULY         \$ 439         \$ 39,759         \$ 42,379         -6.18%           AUGUST         504         - 42,703         41,397         3.15%           SEPTEMBER         461         - 40,738         41,409         -1.62%           OCTOBER         461         - 40,749         41,376         -1.52%           NOVEMBER         452         - 40,167         39,412         1.92%           DECEMBER         452         - 40,167         39,412         1.92%           DECEMBER         452         - 40,167         39,412         1.92%           MARCH         495         - 24         40,167         39,434         1.86%           FEBRUARY         409         - 38,266         40,383         5.24%           MARCH         495         - 42,069         42,358         - 0.68%           APRIL         431         - 37,882         40,749         - 7.04%           JUNE         5,458         - \$479,755         \$492,414         - 2.57%           JULY         20         20         705.01         37.11           AUGUST         23	TOTALS	\$	238,573	254		\$	192,959		254	\$	42,765		
16-17         OPERATIONS FEES (d)         PENALTY REVENUE         MONTHLY REVENUE         15-16 TO           JULY         \$ 439         \$ 39,759         \$ 42,379         -6.18%           AUGUST         504         - 42,703         41,397         3.15%           SEPTEMBER         461         - 40,738         41,409         -1.62%           OCTOBER         461         - 40,749         41,376         -1.52%           NOVEMBER         452         - 40,167         39,412         1.92%           DECEMBER         452         - 40,167         39,412         1.92%           DECEMBER         452         - 40,167         39,412         1.92%           MARCH         495         - 24         40,167         39,434         1.86%           FEBRUARY         409         - 38,266         40,383         5.24%           MARCH         495         - 42,069         42,358         - 0.68%           APRIL         431         - 37,882         40,749         - 7.04%           JUNE         5,458         - \$479,755         \$492,414         - 2.57%           JULY         20         20         705.01         37.11           AUGUST         23				LATE	,		1 / 1 7		15 17	0/ /	CHANCE		
JULY         \$ 439         □ \$39,759         \$42,379         6.18%           AUGUST         504         □ \$39,759         \$42,379         6.18%           AUGUST         504         □ 42,703         41,397         3.15%           SEPTEMBER         461         □ 40,738         41,409         −1.62%           OCTOBER         461         □ 40,749         41,376         −1.52%           NOVEMBER         452         □ 40,146         41,387         −3.00%           DECEMBER         452         □ 40,146         41,387         −3.00%           FEBRUARY         409         □ 38,266         40,383         −5.24%           MARCH         495         □ 42,069         42,358         □ 68%           APRIL         431         □ 39,217         40,405         −2.94%           MAY         451         □ 337,892         40,749         −7.04%           JUNE         451         □ 37,892         40,749         −7.04%           JULY         20         20         705.01         37.11           AUGUST         23         23         80.40         90.17           SEPTEMBER         21         21         743.79         45.76													
JULY	16-17	OPER	OPERATIONS		PENALTY		ONTHLY	MONTHLY		15-16 TO			
NUMBER   STATE   STA													
SEPTEMBER         461         -         40,738         41,409         -1.62%           OCTOBER         461         -         40,749         41,376         -1.52%           NOVEMBER         452         -         40,167         39,412         1.92%           DECEMBER         452         -         40,167         39,434         1.86%           JANUARY         452         -         40,167         39,434         1.86%           FEBRUARY         409         -         38,266         40,383         -5.24%           MARCH         495         -         42,069         42,358         -0.68%           APRIL         431         -         39,217         40,405         -2.94%           MAY         451         -         37,882         40,749         -7.04%           MAY         451         -         37,892         41,725         -9.19%           TOTALS         \$ 5,458         *         479,755         \$ 492,414         -2.57%           JULY         20         20         705.01         37.11           ALIGHTERS         ARRIVALS         ENPLANED         DEPLANED           JULY         20         20		\$		\$	-	\$		\$					
OCTOBER         461         -         40,749         41,376         -1.52%           NOVEMBER         452         -         40,167         39,412         1,92%           DECEMBER         452         -         40,167         39,412         1,92%           JANUARY         452         -         40,167         39,434         1,86%           FEBRUARY         409         -         38,266         40,383         -5,24%           MARCH         495         -         42,069         42,358         -0,68%           APRIL         431         -         37,882         40,749         -7,04%           MAY         451         -         37,892         41,725         -9,19%           MAY         451         -         \$479,755         \$492,414         -2,57%           TOTALS         \$5,458         \$         \$479,755         \$492,414         -2,57%           JULY         20         20         705.01         37,11           AUGUST         23         23         692,54         90.17           SEPEMBER         21         21         743,79         45.76           OCTOBER         21         21 <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>					-								
NOVEMBER         452         -         40,167         39,412         1,92%           DECEMBER         452         -         40,146         41,387         -3.00%           JANUARY         452         -         40,167         39,434         1.86%           FEBRUARY         409         -         38,266         40,383         -5.24%           MARCH         495         -         42,069         42,358         -0.68%           APRIL         431         -         39,217         40,405         -2.94%           MAY         451         -         37,882         40,749         -7.04%           JUNE         451         -         \$479,755         \$492,414         -2.57%           TOTALS         \$5,458         \$         \$479,755         \$492,414         -2.57%           JULY         20         20         705.01         37.11           AUGUST         23         23         692.54         90.17           SEPTEMBER         21         21         743.79         45.76           OCTOBER         21         21         728.98         74.23           NOVEMBER         21         21         688.34<					-								
DECEMBER         452         -         40,146         41,387         -3.00%           JANUARY         452         -         40,167         39,434         1.86%           FEBRUARY         409         -         38,266         40,383         -5.24%           MARCH         495         -         42,069         42,358         -0.68%           APRIL         431         -         39,217         40,405         -2.94%           MAY         451         -         37,882         40,749         -7.04%           JUNE         451         -         37,892         41,725         -9.19%           TOTALS         \$ 5,458         \$ -         \$ 479,755         \$ 492,414         -2.57%           TOTALS         \$ 5,458         \$ -         \$ 479,755         \$ 492,414         -2.57%           TOTALS         \$ 5,458         \$ -         \$ 479,755         \$ 492,414         -2.57%           TOTALS         \$ 5,458         \$ -         \$ 479,755         \$ 492,414         -2.57%           TOTALS         \$ 5,458         \$ -         \$ 479,755         \$ 492,414         -2.57%           TOTALS         \$ 5,458         \$ 20         20         705.01					-								
JANUARY					-								
FEBRUARY         409         -         38,266         40,383         -5.24%           MARCH         495         -         42,069         42,358         -0.68%           APRIL         431         -         39,217         40,405         -2.94%           MAY         451         -         37,882         40,749         -7.04%           JUNE         451         -         37,892         41,725         -9.19%           TOTALS         \$5,458         \$ -         \$479,755         \$492,414         -2.57%           JULY         20         20         705.01         37.11           AUGUST         23         23         692.54         90.17           SEPTEMBER         21         21         743.79         45.76           OCTOBER         21         21         728.98         74.23           NOVEMBER         21         21         688.34         82.69           JANUARY         21         21         587.42         60.69           FEBRUARY         19         19         638.57         43.22           MARCH         23         23         818.90         54.46           APRIL					-								
MARCH         495         -         42,069         42,358         -0.68%           APRIL         431         -         39,217         40,405         -2.94%           MAY         451         -         37,882         40,749         -7.04%           JUNE         451         -         37,892         41,725         -9.19%           TOTALS         \$ 5,458         -         \$ 479,755         \$ 492,414         -2.57%           JULY         20         20         705.01         37.11           AUGUST         23         23         692.54         90.17           SEPTEMBER         21         21         743.79         45.76           OCTOBER         21         21         728.98         74.23           NOVEMBER         21         21         668.99         49.84           DECEMBER         21         21         688.34         82.69           JANUARY         21         21         587.42         60.69           FEBRUARY         19         19         638.57         43.22           MARCH         23         23         818.90         54.46           APRIL         20 <td< td=""><td></td><td></td><td></td><td></td><td>-</td><td></td><td></td><td></td><td></td><td></td><td></td></td<>					-								
APRIL 431 - 39,217 40,405 -2.94% MAY 451 - 37,882 40,749 -7.04% JUNE 451 - 37,892 41,725 -9.19% TOTALS 5,458 \$ - \$479,755 \$ 492,414 -2.57%      TOTALS					-								
MAY JUNE         451 451 - 37,882 37,892         40,749 41,725         -7.04% 79.19%           TOTALS         \$ 5,458         \$ -         \$ 479,755         \$ 492,414         -2.57%           JULY         ARRIVALS         ENPLANED         DEPLANED           JULY         20         20         705.01         37.11           AUGUST         23         23         692.54         90.17           SEPTEMBER         21         21         743.79         45.76           OCTOBER         21         21         728.98         74.23           NOVEMBER         21         21         668.99         49.84           DECEMBER         21         21         587.42         60.69           FEBRUARY         19         19         638.57         43.22           MARCH         23         23         818.90         54.46           APRIL         20         20         641.05         44.54           MAY         22         22         686.55         30.51           JUNE         22         22         762.14         77.77					-								
TOTALS \$ 5,458 \$ - \$479,755 \$ 492,414 -2.57%    16-17					-								
TOTALS \$ 5,458 \$ - \$479,755 \$ 492,414 -2.57%    This column					-								
Tetal   Teta	JUNE		451				37,892		41,725				
DEPARTURES         ARRIVALS         ENPLANED         DEPLANED           JULY         20         20         705.01         37.11           AUGUST         23         23         692.54         90.17           SEPTEMBER         21         21         743.79         45.76           OCTOBER         21         21         728.98         74.23           NOVEMBER         21         21         668.99         49.84           DECEMBER         21         21         688.34         82.69           JANUARY         21         21         587.42         60.69           FEBRUARY         19         19         638.57         43.22           MARCH         23         23         818.90         54.46           APRIL         20         20         641.05         44.54           MAY         22         22         686.55         30.51           JUNE         22         22         762.14         77.77	TOTALS	\$	5,458	\$	-	\$	479,755	\$	492,414		-2.57%		
DEPARTURES         ARRIVALS         ENPLANED         DEPLANED           JULY         20         20         705.01         37.11           AUGUST         23         23         692.54         90.17           SEPTEMBER         21         21         743.79         45.76           OCTOBER         21         21         728.98         74.23           NOVEMBER         21         21         668.99         49.84           DECEMBER         21         21         688.34         82.69           JANUARY         21         21         587.42         60.69           FEBRUARY         19         19         638.57         43.22           MARCH         23         23         818.90         54.46           APRIL         20         20         641.05         44.54           MAY         22         22         686.55         30.51           JUNE         22         22         762.14         77.77	16-17		FLIGH	HTS	TS				AIR FREIGH		HT (TONS)		
JULY       20       20       705.01       37.11         AUGUST       23       23       692.54       90.17         SEPTEMBER       21       21       743.79       45.76         OCTOBER       21       21       728.98       74.23         NOVEMBER       21       21       668.99       49.84         DECEMBER       21       21       688.34       82.69         JANUARY       21       21       587.42       60.69         FEBRUARY       19       19       638.57       43.22         MARCH       23       23       818.90       54.46         APRIL       20       20       641.05       44.54         MAY       22       22       686.55       30.51         JUNE       22       22       762.14       77.77		DEPA	ARTURES	ARRIVA	LS			Е					
SEPTEMBER       21       21       743.79       45.76         OCTOBER       21       21       728.98       74.23         NOVEMBER       21       21       668.99       49.84         DECEMBER       21       21       688.34       82.69         JANUARY       21       21       587.42       60.69         FEBRUARY       19       19       638.57       43.22         MARCH       23       23       818.90       54.46         APRIL       20       20       641.05       44.54         MAY       22       22       686.55       30.51         JUNE       22       22       762.14       77.77	JULY		20	20					705.01		37.11		
OCTOBER       21       21       728.98       74.23         NOVEMBER       21       21       668.99       49.84         DECEMBER       21       21       688.34       82.69         JANUARY       21       21       587.42       60.69         FEBRUARY       19       19       638.57       43.22         MARCH       23       23       818.90       54.46         APRIL       20       20       641.05       44.54         MAY       22       22       686.55       30.51         JUNE       22       22       762.14       77.77	AUGUST		23	23					692.54	(	90.17		
NOVEMBER       21       21       668.99       49.84         DECEMBER       21       21       688.34       82.69         JANUARY       21       21       587.42       60.69         FEBRUARY       19       19       638.57       43.22         MARCH       23       23       818.90       54.46         APRIL       20       20       641.05       44.54         MAY       22       22       686.55       30.51         JUNE       22       22       762.14       77.77	SEPTEMBER		21	21					743.79		45.76		
DECEMBER       21       21       21       688.34       82.69         JANUARY       21       21       587.42       60.69         FEBRUARY       19       19       638.57       43.22         MARCH       23       23       818.90       54.46         APRIL       20       20       641.05       44.54         MAY       22       22       686.55       30.51         JUNE       22       22       762.14       77.77	OCTOBER		21	21					728.98		74.23		
JANUARY     21     21     587.42     60.69       FEBRUARY     19     19     638.57     43.22       MARCH     23     23     818.90     54.46       APRIL     20     20     641.05     44.54       MAY     22     22     686.55     30.51       JUNE     22     22     762.14     77.77	NOVEMBER		21	21					668.99		49.84		
JANUARY     21     21     587.42     60.69       FEBRUARY     19     19     638.57     43.22       MARCH     23     23     818.90     54.46       APRIL     20     20     641.05     44.54       MAY     22     22     686.55     30.51       JUNE     22     22     762.14     77.77	DECEMBER		21	21							32.69		
FEBRUARY     19     19     638.57     43.22       MARCH     23     23     818.90     54.46       APRIL     20     20     641.05     44.54       MAY     22     22     686.55     30.51       JUNE     22     22     762.14     77.77													
MARCH       23       23       818.90       54.46         APRIL       20       20       641.05       44.54         MAY       22       22       686.55       30.51         JUNE       22       22       762.14       77.77													
APRIL       20       20       641.05       44.54         MAY       22       22       686.55       30.51         JUNE       22       22       762.14       77.77													
MAY 22 22 686.55 30.51 JUNE 22 22 762.14 77.77													
JUNE 22 22 762.14 77.77													
TOTALS 254 254 8,362.28 690.99		_											
	TOTALS		254	254					8,362.28	6	90.99		

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Cargo Ramp Operating Area fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per departure at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.

### UNITED PARCEL SERVICE ALL CARGO AIR SERVICE LEASE

LEASE EXPIRES 12/31/2020

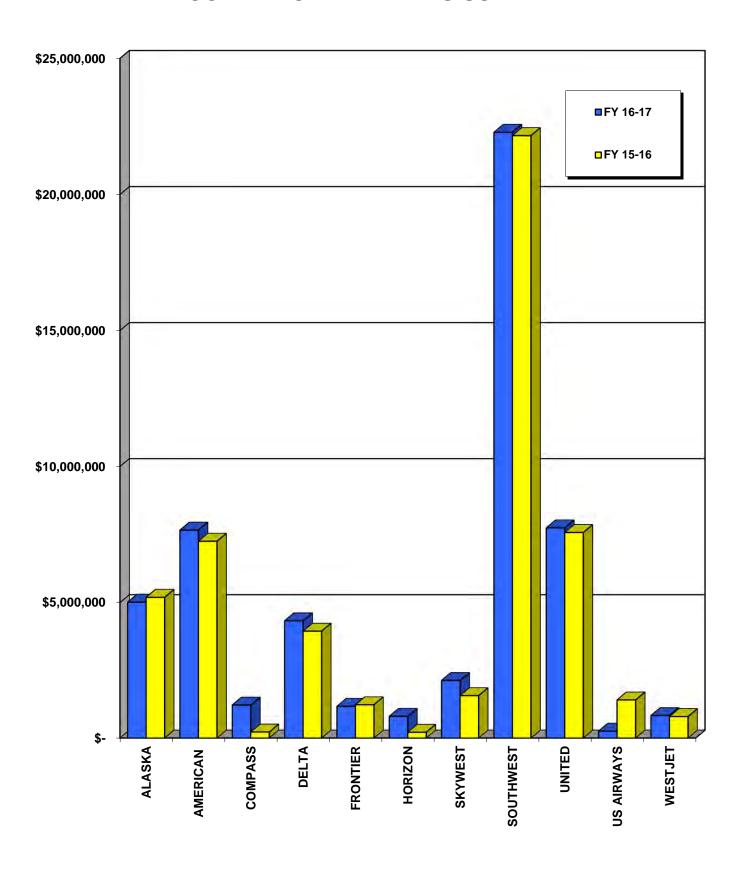
				DAYS USE OF	CARGO RAMP
16-17	SPACE	NUMBER OF	LANDING	CARGO RAMP	OPERATING
10-17	RENT	LANDINGS		OPERATING AREA	
JULY	\$ 16,340	15	FEES (b) \$ 8,033	15	AREA FEES (c) \$ 2,537
AUGUST	16,340	21	\$ 8,033 11,246	21	3,552
SEPTEMBER	16,338	16	8,568	16	2,706
OCTOBER	16,340	17	9,104	17	2,708
NOVEMBER		17		17	2,875
DECEMBER	16,331 16,331	20	10,346 15,543	20	3,402
JANUARY	16,331	17	8,782	17	2,892
FEBRUARY	16,331	16	8,266	16	2,722
MARCH	16,331	18	9,299	18	3,062
APRIL	16,331	16	8,266	16	2,722
MAY		19		19	
JUNE	14,765 14,765	17	9,177 8,211	17	3,077 2,753
TOTALS	\$ 192,874	209	\$ 114,841	209	\$ 35,192
		LATE /	4 ( 4 =	15.17	0/ 0//41/05
		LATE /	16-17	15-16	% CHANGE
16-17	OPERATIONS	PENALTY	MONTHLY	MONTHLY	15-16 TO
	FEES (d)	FEES	REVENUE	REVENUE	16-17
JULY	\$ 329	\$ -	\$ 27,239	\$ 29,895	-8.88%
AUGUST	461	2,500	34,099	29,158	16.95%
SEPTEMBER	351	-	27,963	29,158	-4.10%
OCTOBER	373	-	28,692	28,454	0.84%
NOVEMBER	366	-	29,935	29,073	2.96%
DECEMBER	431	-	35,707	36,968	-3.41%
JANUARY	366	-	28,371	27,733	2.30%
FEBRUARY	344	-	27,663	29,176	-5.19%
MARCH	388	-	29,080	29,898	-2.74%
APRIL	344	-	27,663	27,733	-0.25%
MAY	390	-	27,409	29,419	-6.83%
JUNE	349	-	26,078	29,419	-11.36%
TOTALS	\$ 4,492	\$ 2,500	\$ 349,899	\$ 356,084	-1.74%
16-17	FLIGH	HTS		AIR FREIG	HT (TONS)
	DEPARTURES	ARRIVALS		ENPLANED	DEPLANED
JULY	15	15		312.29	159.00
AUGUST	21	21		363.02	170.43
SEPTEMBER	16	16		355.09	179.42
OCTOBER	17	17		312.70	178.03
NOVEMBER	17	17		344.73	310.10
DECEMBER	20	20		531.90	524.06
JANUARY	17	17		294.33	202.28
FEBRUARY	16	16		288.24	102.08
MARCH	18	18		349.30	158.84
APRIL	16	16		308.26	181.77
MAY	19	19		343.95	205.76
JUNE	17	17		363.24	227.53
TOTALS	209	209		4,167.05	2,599.30

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Cargo Ramp Operating Area fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per departure at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.

## **COMMERCIAL AIRLINES**



## **COMMERCIAL AIRLINES SUMMARY**



#### COMMERCIAL AIRLINES SUMMARY FOR FY 2016-2017

	Т	ERMINAL &				RAMP EQ		CUPPS			
LESSEE/LICENSEE	N	/IEZZANINE	UTILITIES	J	ANITORIAL	STORAGE	CUPPS	UPGRADE	ATIR	CBP	IAF
		RENT	FEES		FEES	FEES	FEES	FEES (d)	FEES (e)	FEES	FEES
ALASKA	\$	2,000,920	\$ 171,624	\$	312,148	\$ 56,488	\$ 134,022	\$ 211,700	\$ 49,420	\$ 321,714	\$ 243,196
AMERICAN		3,645,703	266,052		482,636	133,924	207,066	327,724	66,293	-	-
COMPASS		574,526	65,878		113,534	-	47,752	78,818	-	-	-
DELTA		1,893,450	153,970		277,344	86,558	118,982	188,784	15,235	-	-
FRONTIER		620,827	51,666		93,354	16,034	39,972	63,486	2,050	-	-
HORIZON		449,395	46,330		80,154	6,890	33,752	55,532	=	-	=
SKYWEST		997,448	115,732		204,864	-	87,162	140,416	=	-	=
SOUTHWEST		9,427,047	847,968		1,516,010	96,482	641,936	1,036,528	22,365	868,140	745,210
UNITED		3,763,888	273,282		491,754	108,348	210,184	334,946	32,280	-	=
US AIRWAYS (f)		172,604	5,804		11,032	21,276	4,580	7,324	31,832	-	=
WESTJET		430,524	32,022		57,830	5,250	24,724	39,350	6,372	121,472	=
TOTALS	\$	23,976,332	\$ 2,030,328	\$	3,640,660	\$ 531,250	\$ 1,550,132	\$ 2,484,608	\$ 225,847	\$ 1,311,326	\$ 988,406

LESSEE/LICENSEE	NUMBER OF LANDINGS	LANDING FEES (a)	NUMBER OF REMAIN OVERNIGHTS	REMAIN OVERNIGHT FEES (b)	OPERATIONS FEES (c)	LATE / PENALTY FEES	16-17 TOTAL REVENUE
ALASKA	3,858	\$ 1,311,427	684	115,189	\$ 82,928	\$ 2,421	\$ 5,013,197
AMERICAN	6,122	2,101,522	1,762	296,720	131,585	2,500	7,661,725
COMPASS	1,327	240,008	370	62,316	28,502	9,090	1,220,424
DELTA	3,404	1,248,579	1,539	258,979	73,025	14,426	4,329,332
FRONTIER	705	246,595	-	-	15,155	24,069	1,173,208
HORIZON	724	110,136	1	162	15,564	4,810	802,725
SKYWEST	2,587	478,617	263	44,125	55,602	6,794	2,130,760
SOUTHWEST	19,499	6,160,543	2,895	487,514	419,381	12,500	22,281,624
UNITED	6,029	2,026,397	2,130	358,725	129,419	13,454	7,742,677
US AIRWAYS	-	-	-	-	-	-	254,452
WESTJET	337	106,790	1	170	7,243	-	831,747
TOTALS	44,592	\$ 14,030,614	9,645	1,623,900	\$ 958,404	\$ 90,064	\$ 53,441,871

	15-16	'% CHANGE						
LESSEE/LICENSEE	TOTAL	15-16 TO	FLIGH	TS	PASSEN	GERS	AIR FREIGH	Γ (TONS)
	REVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
ALASKA	\$ 5,190,844	-3.42%	3,858	3,858	486,821	483,688	279.10	38.80
AMERICAN	7,251,931	5.65%	6,124	6,122	845,755	841,306	165.39	46.02
COMPASS	222,512	448.48%	1,326	1,327	86,872	86,628	-	-
DELTA	3,947,506	9.67%	3,404	3,404	446,084	448,486	308.40	75.03
FRONTIER	1,231,179	-4.71%	705	705	109,635	109,470	=	=
HORIZON	213,012	276.84%	724	724	42,686	44,236	0.50	10.80
SKYWEST	1,567,066	35.97%	2,586	2,587	155,526	156,297	=	=
SOUTHWEST	22,159,639	0.55%	19,491	19,499	2,221,567	2,229,605	579.72	404.83
UNITED	7,573,911	2.23%	6,029	6,029	719,481	729,445	369.30	=
US AIRWAYS (f)	1,409,107	-81.94%	=	=	=	=	=	=
WESTJET	795,071	4.61%	337	337	37,148	38,638	=·	=
TOTALS	\$ 51,561,778	3.65%	44,584	44,592	5,151,575	5,167,799	1,702.41	575.48

- a Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- b Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- c Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- d Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- e The final Airline Tenant Improvement Reimbursement (ATIR) ended November 2016.
- f Effective November 2016, terminal rent and fees are combined with American Airlines.

#### ALASKA AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

16-17	TERMINAL RENT	UTILITIES FEES	JANITORIAL FEES	RAMP EQ STORAGE FEES	CUPPS FEES	CUPPS UPGRADE FEES (e)	ATIR FEES (f)	CBP FEES	IAF FEES
JULY	\$ 153,026	\$ 11,272	\$ 22,178	\$ 5,592	\$ 9,306	\$ 14,514	\$ 9,884 \$	33,667 \$	21,033
AUGUST	153,026	11,272	22,178	5,592	9,306	14,514	9,884	33,667	21,033
SEPTEMBER	153,028	3 11,272	22,178	5,592	9,306	14,514	9,884	33,667	21,033
OCTOBER	153,026	5 11,272	22,178	5,592	9,306	14,514	9,884	33,667	21,033
NOVEMBER	186,491	16,828	28,720	4,316	12,476	19,747	9,884	30,841	22,520
DECEMBER	186,491	16,828	28,720	4,316	12,476	19,747	-	30,841	22,520
JANUARY	186,491	16,828	28,720	4,316	12,476	19,747	=	30,841	22,520
FEBRUARY	186,491	16,828	28,720	4,316	12,476	19,747	=	30,841	22,520
MARCH	186,491	16,828	28,720	4,316	12,476	19,747	=	30,841	22,520
APRIL	186,491	16,828	28,720	4,316	12,476	19,747	-	30,841	22,520
MAY	134,934	12,784	25,558	4,112	10,971	17,581	-	1,000	11,972
JUNE	134,934	12,784	25,558	4,112	10,971	17,581	≡	1,000	11,972
TOTALS	\$ 2,000,920	) \$ 171,624	\$ 312,148	\$ 56,488	\$ 134,022	\$ 211,700	\$ 49,420 \$	321,714 \$	243,196

16-17	NUMBER OF LANDINGS	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	REMAIN OVERNIGHT FEES (c)	OPERATIONS FEES (d)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE	15-16 MONTHLY REVENUE	% CHANGE 15-16 TO 16-17
JULY	329	\$ 117,127	57	\$ 9,641	\$ 7,215	\$ -	\$ 414,455	\$ 382,695	8.30%
AUGUST	363	130,765	58	9,810	7,961	2,074	431,082	384,208	12.20%
SEPTEMBER	312	109,308	57	9,641	6,820	=	406,243	378,654	7.29%
OCTOBER	321	109,539	60	10,148	7,061	-	407,220	464,380	-12.31%
NOVEMBER	316	103,736	56	9,526	6,803	=	451,888	456,584	-1.03%
DECEMBER	319	101,825	58	9,866	6,890	347	440,867	465,062	-5.20%
JANUARY	323	111,006	59	10,036	6,933	=	449,914	461,216	-2.45%
FEBRUARY	282	98,310	50	8,505	6,071	=	434,825	453,582	-4.14%
MARCH	328	110,798	59	10,036	7,062	-	449,835	461,007	-2.42%
APRIL	314	108,137	55	9,356	6,760	=	446,192	456,100	-2.17%
MAY	328	105,842	58	9,393	6,727	-	340,874	415,305	-17.92%
JUNE	323	105,034	57	9,231	6,625	-	339,802	412,051	-17.53%
TOTALS	3,858	\$ 1,311,427	684	\$ 115,189	\$ 82,928	\$ 2,421	\$ 5,013,197	\$ 5,190,844	-3.42%

16-17	FLIGH	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	329	329	45,225	44,330	1.30	2.70
AUGUST	363	363	50,685	51,417	1.30	4.30
SEPTEMBER	311	312	39,367	38,989	3.90	3.50
OCTOBER	322	321	38,782	38,786	1.90	2.40
NOVEMBER	316	316	37,752	37,651	13.40	3.10
DECEMBER	320	319	35,772	35,520	19.90	2.30
JANUARY	322	323	36,138	36,642	34.50	2.80
FEBRUARY	282	282	34,385	34,314	39.10	2.70
MARCH	328	328	39,733	40,513	46.70	2.70
APRIL	314	314	42,171	41,529	37.40	4.40
MAY	328	328	42,949	40,962	41.30	3.90
JUNE	323	323	43,862	43,035	38.40	4.00
TOTALS	3,858	3,858	486,821	483,688	279.10	38.80

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- f The final Airline Tenant Improvement Reimbursement (ATIR) ended November 2016.

## AMERICAN AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

16-17	TERMINAL RENT	M	EZZANINE RENT	Į	JTILITIES FEES	JA	ANITORIAL FEES	RAMP EQ STORAGE FEES	CUPPS FEES	CUPPS UPGRADE FEES (e)	ATIR FEES (f)
JULY	\$ 229,888	\$	13,201	\$	17,506	\$	34,104	\$ 7,829	\$ 14,269	\$ 22,412	\$ 11,667
AUGUST	229,888		13,201		17,506		34,104	7,829	14,269	22,412	11,667
SEPTEMBER	229,885		13,201		17,506		34,104	7,829	14,269	22,412	11,667
OCTOBER	229,888		13,201		17,506		34,104	7,829	14,269	22,412	11,667
NOVEMBER	345,024		13,593		25,917		44,232	13,141	19,215	30,413	19,625
DECEMBER	345,024		13,593		25,917		44,232	13,141	19,215	30,413	-
JANUARY	345,024		13,593		25,917		44,232	13,141	19,215	30,413	-
FEBRUARY	345,024		13,593		25,917		44,232	13,141	19,215	30,413	-
MARCH	345,024		13,593		25,917		44,232	13,141	19,215	30,413	-
APRIL	345,024		13,593		25,917		44,232	13,141	19,215	30,413	-
MAY	249,394		11,430		20,263		40,414	11,881	17,350	27,799	-
JUNE	249,394		11,430		20,263		40,414	11,881	17,350	27,799	-
TOTALS	\$ 3,488,481	\$	157,222	\$	266,052	\$	482,636	\$ 133,924	\$ 207,066	\$ 327,724	\$ 66,293

16-17	NUMBER OF LANDINGS	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	OV	REMAIN ERNIGHT EES (c)	 PERATIONS FEES (d)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE	15-16 MONTHLY REVENUE
JULY	562	\$ 199,838	148	\$	25,033	\$ 12,325	\$ -	\$ 588,072	\$ 542,067
AUGUST	548	193,714	152		25,709	12,018	-	582,317	536,731
SEPTEMBER	494	175,471	150		25,371	10,833	2,500	565,048	521,645
OCTOBER	515	182,606	147		24,864	11,294	-	569,640	615,469
NOVEMBER	490	167,633	141		23,984	10,550	-	713,327	606,337
DECEMBER	493	168,471	149		25,345	10,679	-	696,030	610,511
JANUARY	467	159,305	148		25,175	10,011	-	686,026	661,648
FEBRUARY	423	144,589	135		22,964	9,107	-	668,195	646,867
MARCH	519	180,643	151		25,685	11,174	-	709,037	671,714
APRIL	520	179,206	144		24,494	11,217	-	706,452	672,009
MAY	542	173,982	153		24,777	11,096	-	588,386	577,146
JUNE	549	176,064	144		23,319	11,281	-	589,195	589,787
TOTALS	6,122	\$ 2,101,522	1,762	\$	296,720	\$ 131,585	\$ 2,500	\$ 7,661,725	\$ 7,251,931

•	% CHANGE						
16-17	15-16 TO	FLIGH	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	8.49%	562	562	74,860	76,695	5.65	4.17
AUGUST	8.49%	548	548	72,414	69,894	7.05	4.98
SEPTEMBER	8.32%	494	494	67,334	67,327	7.20	3.75
OCTOBER	-7.45%	515	515	71,715	71,123	10.04	4.58
NOVEMBER	17.65%	490	490	68,102	67,081	9.02	4.47
DECEMBER	14.01%	496	493	65,112	67,821	13.87	4.49
JANUARY	3.68%	465	467	62,883	62,301	8.40	4.64
FEBRUARY	3.30%	423	423	57,182	55,724	14.58	1.97
MARCH	5.56%	519	519	75,526	73,667	16.68	4.60
APRIL	5.13%	521	520	74,390	72,843	16.73	4.90
MAY	1.95%	541	542	74,597	76,615	23.08	1.51
JUNE	-0.10%	550	549	81,640	80,215	33.09	1.96
TOTALS	5.65%	6,124	6,122	845,755	841,306	165.39	46.02

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- f The final Airline Tenant Improvement Reimbursement (ATIR) ended November 2016.

## COMPASS AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

16-17	TERMINAL RENT	UTILITIES FEES	JA	ANITORIAL FEES	CUPPS FEES	CUPPS UPGRADE FEES
JULY	\$ 56,588	\$ 5,641	\$	9,265	\$ 3,655	\$ 6,558
AUGUST	56,588	5,641		9,265	3,655	6,558
SEPTEMBER	56,586	5,641		9,265	3,655	6,558
OCTOBER	56,588	5,641		9,265	3,655	6,558
NOVEMBER	47,660	5,778		9,861	4,284	6,780
DECEMBER	47,660	5,778		9,861	4,284	6,780
JANUARY	47,660	5,778		9,861	4,284	6,780
FEBRUARY	47,660	5,778		9,861	4,284	6,780
MARCH	47,660	5,778		9,861	4,284	6,780
APRIL	47,660	5,778		9,861	4,284	6,780
MAY	31,108	4,323		8,654	3,714	5,953
JUNE	31,108	4,323		8,654	3,714	5,953
TOTALS	\$ 574,526	\$ 65,878	\$	113,534	\$ 47,752	\$ 78,818

			NUMBER OF		REMAIN			LATE /		16-17
16-17	NUMBER OF	LANDING	REMAIN	О	VERNIGHT		OPERATIONS	PENALTY	1	MONTHLY
	LANDINGS	FEES (b)	OVERNIGHTS		FEES (c)		FEES (d)	FEES		REVENUE
JULY	117	\$ 21,923	31	\$	5,243	(	\$ 2,544	\$ 442	\$	111,859
AUGUST	123	23,017	32		5,412		2,697	5,515		118,348
SEPTEMBER	112	20,925	33		5,582		2,456	-		110,668
OCTOBER	114	21,333	31		5,243		2,500	-		110,783
NOVEMBER	110	19,851	30		5,103		2,368	1,326		103,011
DECEMBER	102	18,396	32		5,443		2,196	-		100,398
JANUARY	100	18,040	31		5,273		2,153	888		100,717
FEBRUARY	97	17,524	27		4,593		2,088	-		98,568
MARCH	116	20,942	31		5,273		2,497	-		103,075
APRIL	109	19,682	31		5,273		2,347	-		101,665
MAY	115	19,441	31		5,020		2,359	919		81,491
JUNE	112	18,934	30		4,858		2,297	-		79,841
TOTALS	1,327	\$ 240,008	370	\$	62,316	Ç	\$ 28,502	\$ 9,090	\$	1,220,424

		15-16	% CHANGE						
16-17	1	MONTHLY	15-16 TO	FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
		REVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$	-	N/A	116	117	8,410	8,312	-	-
AUGUST		-	N/A	123	123	8,425	8,662	-	-
SEPTEMBER		-	N/A	112	112	7,536	7,693	-	-
OCTOBER		-	N/A	114	114	7,624	7,708	-	-
NOVEMBER		-	N/A	110	110	7,462	7,596	-	-
DECEMBER		-	N/A	102	102	6,897	7,147	-	-
JANUARY		-	N/A	100	100	6,147	6,322	-	-
FEBRUARY		-	N/A	97	97	5,823	5,996	-	-
MARCH		-	N/A	116	116	7,012	7,130	-	-
APRIL		357	28377.59%	109	109	6,887	6,427	-	-
MAY		111,445	-26.88%	115	115	6,969	6,286	-	-
JUNE		110,710	-27.88%	112	112	7,680	7,349	-	-
TOTALS	\$	222,512	448.48%	1,326	1,327	86,872	86,628	-	-

#### NOTE

- a Lease effective December 13, 2016, conducted in accordance with an agreement with Delta Airlines. Term of license continues on a month-to-month basis until terminated by either party.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.

## DELTA AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

							RAMP EQ		CUPPS	
16-17	-	TERMINAL	ı	UTILITIES	JA	ANITORIAL	STORAGE	CUPPS	UPGRADE	ATIR
		RENT		FEES		FEES	FEES	FEES	FEES (e)	FEES (f)
JULY	\$	126,098	\$	9,303	\$	17,889	\$ 7,333	\$ 7,454	\$ 11,819	\$ 3,047
AUGUST		126,098		9,303		17,889	7,333	7,454	11,819	3,047
SEPTEMBER		126,100		9,303		17,889	7,333	7,454	11,819	3,047
OCTOBER		126,098		9,303		17,889	7,333	7,454	11,819	3,047
NOVEMBER		192,472		16,279		27,783	7,329	12,069	19,103	3,047
DECEMBER		192,472		16,279		27,783	7,329	12,069	19,103	-
JANUARY		192,472		16,279		27,783	7,329	12,069	19,103	-
FEBRUARY		192,472		16,279		27,783	7,329	12,069	19,103	-
MARCH		192,472		16,279		27,783	7,329	12,069	19,103	-
APRIL		192,472		16,279		27,783	7,329	12,069	19,103	-
MAY		117,112		9,542		19,545	6,626	8,376	13,445	-
JUNE		117,112		9,542		19,545	6,626	8,376	13,445	-
TOTALS	\$	1,893,450	\$	153,970	\$	277,344	\$ 86,558	\$ 118,982	\$ 188,784	\$ 15,235

16-17	NUMBER OF LANDINGS	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	REMAIN OVERNIGHT FEES (c)	OPERATIONS FEES (d)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE
JULY	244	\$ 98,889	125	\$ 21,143	\$ 5,373	\$ 1,933	\$ 310,281
AUGUST	248	100,360	122	20,635	5,439	1,894	311,271
SEPTEMBER	250	100,312	112	18,944	5,483	-	307,684
OCTOBER	268	107,499	117	19,789	5,921	-	316,152
NOVEMBER	240	92,844	106	18,031	5,124	2,844	396,925
DECEMBER	247	95,784	112	19,051	5,361	-	395,231
JANUARY	324	114,487	145	24,665	6,933	4,096	425,216
FEBRUARY	286	100,052	129	21,943	6,136	-	403,166
MARCH	331	115,717	147	25,005	7,126	-	422,883
APRIL	310	108,237	136	23,134	6,674	-	413,080
MAY	333	109,090	147	23,805	6,830	3,659	318,030
JUNE	323	105,308	141	22,834	6,625	-	309,413
TOTALS	3,404	\$ 1,248,579	1,539	\$ 258,979	\$ 73,025	\$ 14,426	\$ 4,329,332

		15-16	% CHANGE						
16-17	N	MONTHLY	15-16 TO	FLIG	HTS	PASSE	NGERS	AIR FREIGI	HT (TONS)
	1	REVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$	336,889	-7.90%	245	244	33,783	33,341	20.60	2.84
AUGUST		337,857	-7.87%	248	248	34,132	33,359	19.50	3.80
SEPTEMBER		332,778	-7.54%	250	250	35,371	35,513	18.80	4.99
OCTOBER		346,737	-8.82%	270	268	37,363	38,109	17.00	6.50
NOVEMBER		327,790	21.09%	238	240	33,605	34,406	16.70	3.90
DECEMBER		330,587	19.55%	249	247	33,949	34,423	20.50	3.40
JANUARY		329,588	29.01%	322	324	38,263	39,890	34.30	9.50
FEBRUARY		327,322	23.17%	285	286	35,484	35,648	32.00	5.20
MARCH		334,113	26.57%	331	331	42,152	42,123	37.20	13.30
APRIL		332,066	24.40%	310	310	38,768	38,457	28.80	5.60
MAY		308,220	3.18%	333	333	41,541	41,756	34.10	6.60
JUNE		303,559	1.93%	323	323	41,673	41,461	28.90	9.40
TOTALS	\$	3,947,506	9.67%	3,404	3,404	446,084	448,486	308.40	75.03

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- f The final Airline Tenant Improvement Reimbursement (ATIR) ended November 2016.

## FRONTIER AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

						RAMP EQ		CUPPS	
16-17	Т	ERMINAL	UTILITIES	JA	NITORIAL	STORAGE	CUPPS	UPGRADE	ATIR
		RENT	FEES		FEES	FEES	FEES	FEES (e)	FEES (f)
JULY	\$	41,709	\$ 3,595	\$	6,882	\$ 1,459	\$ 2,864	\$ 4,555	\$ 410
AUGUST		41,709	3,595		6,882	1,459	2,864	4,555	410
SEPTEMBER		41,706	3,595		6,882	1,459	2,864	4,555	410
OCTOBER		41,709	3,595		6,882	1,459	2,864	4,555	410
NOVEMBER		60,870	4,982		8,502	1,306	3,693	5,846	410
DECEMBER		60,870	4,982		8,502	1,306	3,693	5,846	-
JANUARY		60,870	4,982		8,502	1,306	3,693	5,846	-
FEBRUARY		60,870	4,982		8,502	1,306	3,693	5,846	-
MARCH		60,870	4,982		8,502	1,306	3,693	5,846	-
APRIL		60,870	4,982		8,502	1,306	3,693	5,846	-
MAY		44,387	3,697		7,407	1,181	3,179	5,095	-
JUNE		44,387	3,697		7,407	1,181	3,179	5,095	=
TOTALS	\$	620,827	\$ 51,666	\$	93,354	\$ 16,034	\$ 39,972	\$ 63,486	\$ 2,050

16-17	NUMBER OF LANDINGS	LANDING FEES (b)	NUMBER OF REMAIN OVERNIGHTS	REMAIN OVERNIGHT FEES (c)	OPERATIONS FEES (d)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE
JULY	62	\$ 22,048	-	\$ -	\$ 1,360	\$ -	\$ 84,882
AUGUST	62	22,161	-	-	1,360	-	84,995
SEPTEMBER	59	20,992	=	=	1,294	779	84,536
OCTOBER	60	21,475	-	-	1,316	=	84,265
NOVEMBER	56	19,378	=	=	1,206	2,193	108,386
DECEMBER	52	18,495	-	-	1,120	4,884	109,698
JANUARY	60	20,817	-	-	1,292	2,000	109,308
FEBRUARY	54	18,738	-	-	1,163	4,964	110,064
MARCH	58	20,333	-	-	1,249	8,432	115,213
APRIL	60	21,360	-	-	1,292	397	108,248
MAY	62	20,678	-	-	1,272	-	86,896
JUNE	60	20,120	=	-	1,231	420	86,717
TOTALS	705	\$ 246,595	-	\$ -	\$ 15,155	\$ 24,069	\$ 1,173,208

		15-16	% CHANGE						
16-17	Λ	MONTHLY	15-16 TO	FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	F	REVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$	128,704	-34.05%	62	62	9,812	9,852	-	-
AUGUST		128,704	-33.96%	62	62	9,941	9,492	=	=
SEPTEMBER		128,130	-34.02%	59	59	9,131	9,038	=	=
OCTOBER		97,068	-13.19%	60	60	9,387	9,440	-	=
NOVEMBER		97,359	11.33%	56	56	8,727	8,921	-	=
DECEMBER		96,146	14.10%	52	52	8,438	8,647	-	=
JANUARY		96,426	13.36%	60	60	8,504	9,176	-	-
FEBRUARY		95,309	15.48%	54	54	8,065	8,423	-	-
MARCH		98,039	17.52%	58	58	8,811	9,421	-	-
APRIL		96,118	12.62%	60	60	9,269	9,021	-	-
MAY		84,967	2.27%	62	62	9,272	9,052	-	=
JUNE		84,209	2.98%	60	60	10,278	8,987	-	-
TOTALS	\$	1,231,179	-4.71%	705	705	109,635	109,470	-	-

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, Iessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- f The final Airline Tenant Improvement Reimbursement (ATIR) ended November 2016.

## HORIZON AIR INDUSTRIES, INC. CERTIFICATED PASSENGER AIRLINE OPERATING LEASE

LEASE EXPIRES 12/31/2020

16-17	TE	ERMINAL RENT	l	JTILITIES FEES	JA	ANITORIAL FEES	RAMP EQ STORAGE FEES (e)	CUPPS FEES	Į	CUPPS JPGRADE FEES
JULY	\$	42,367	\$	4,000	\$	6,665	\$ -	\$ 2,644	\$	4,687
AUGUST		42,367		4,000		6,665	-	2,644		4,687
SEPTEMBER		42,366		4,000		6,665	-	2,644		4,687
OCTOBER		42,367		4,000		6,665	-	2,644		4,687
NOVEMBER		39,150		4,157		7,095	934	3,082		4,878
DECEMBER		39,150		4,157		7,095	934	3,082		4,878
JANUARY		39,150		4,157		7,095	934	3,082		4,878
FEBRUARY		39,150		4,157		7,095	934	3,082		4,878
MARCH		39,150		4,157		7,095	934	3,082		4,878
APRIL		39,150		4,157		7,095	934	3,082		4,878
MAY		22,514		2,694		5,462	643	2,342		3,758
JUNE		22,514		2,694		5,462	643	2,342		3,758
TOTALS	\$	449,395	\$	46,330	\$	80,154	\$ 6,890	\$ 33,752	\$	55,532

16-17	NUMBER OF LANDINGS	ANDING EES (b)	NUMBER OF REMAIN OVERNIGHTS	REMAI OVERNIO FEES (	GHT	 PERATIONS FEES (d)	ſ	LATE / PENALTY FEES	 16-17 MONTHLY REVENUE
JULY	62	\$ 9,763	=	\$	-	\$ 1,360	\$	4,429	\$ 75,915
AUGUST	62	9,763	=		-	1,360		261	71,747
SEPTEMBER	60	9,448	-		-	1,316		-	71,126
OCTOBER	61	9,605	-		-	1,338		-	71,306
NOVEMBER	60	9,114	-		-	1,292		-	69,702
DECEMBER	58	8,810	-		-	1,249		120	69,475
JANUARY	62	9,418	-		-	1,335		-	70,049
FEBRUARY	55	8,355	-		-	1,184		-	68,835
MARCH	62	9,418	-		-	1,335		-	70,049
APRIL	60	9,114	-		-	1,292		-	69,702
MAY	62	8,806	-		-	1,272		-	47,491
JUNE	60	8,522	1		162	1,231		-	47,328
TOTALS	724	\$ 110,136	1	\$	162	\$ 15,564	\$	4,810	\$ 802,725

		15-16	% CHANGE						
16-17	M	YJHTNC	15-16 TO	FLIG	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	RI	EVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$	-	N/A	62	62	4,192	4,232	-	0.80
AUGUST		-	N/A	62	62	3,951	3,867	-	0.30
SEPTEMBER		-	N/A	60	60	3,308	3,448	-	2.00
OCTOBER		-	N/A	61	61	3,697	3,823	0.50	2.00
NOVEMBER		-	N/A	60	60	3,203	3,407	-	-
DECEMBER		-	N/A	58	58	3,447	3,446	-	0.90
JANUARY		-	N/A	62	62	3,035	3,352	-	-
FEBRUARY		-	N/A	55	55	3,022	3,184	-	1.60
MARCH		23,649	196.20%	62	62	3,616	3,923	-	1.40
APRIL		46,750	49.10%	60	60	3,907	3,691	-	-
MAY		71,486	-33.57%	62	62	3,643	3,937	-	0.80
JUNE		71,127	-33.46%	60	60	3,665	3,926	-	1.00
TOTALS	\$	213,012	276.84%	724	724	42,686	44,236	0.50	10.80

#### NOTE

- a Lease effective December 13, 2016, conducted in accordance with an agreement with Alaska Airlines. Term of license continues on a month-to-month basis until terminated by either party.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective November 2016, lessee began paying Ramp Equipment Storage fees.

## SKYWEST AIRLINES (COMMERCIAL) CERTIFICATED PASSENGER AIRLINE OPERATING LICENSE

LEASE EXPIRES 12/31/2020

								CUPPS
16-17	Т	ERMINAL	Į	JTILITIES	JA	ANITORIAL	CUPPS	UPGRADE
		RENT		FEES		FEES	FEES	FEES (e)
JULY	\$	84,172	\$	8,691	\$	15,602	\$ 6,357	\$ 10,615
AUGUST		84,172		8,691		15,602	6,357	10,615
SEPTEMBER		84,172		8,691		15,602	6,357	10,615
OCTOBER		84,172		8,691		15,602	6,357	10,615
NOVEMBER		99,839		11,790		20,122	8,741	13,835
DECEMBER		99,839		11,790		20,122	8,741	13,835
JANUARY		99,839		11,790		20,122	8,741	13,835
FEBRUARY		99,839		11,790		20,122	8,741	13,835
MARCH		99,839		11,790		20,122	8,741	13,835
APRIL		99,839		11,790		20,122	8,741	13,835
MAY		30,863		5,114		10,862	4,644	7,473
JUNE		30,863		5,114		10,862	4,644	7,473
TOTALS	\$	997,448	\$	115,732	\$	204,864	\$ 87,162	\$ 140,416

16-17	NUMBER OF LANDINGS	ANDING EES (b)	NUMBER OF REMAIN OVERNIGHTS	O٧	REMAIN /ERNIGHT FEES (c)	0	PERATIONS FEES (d)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE
JULY	287	\$ 54,888	32	\$	5,412	\$	6,272	\$ 2,868	\$ 194,877
AUGUST	298	56,991	33		5,582		6,535	747	195,292
SEPTEMBER	251	47,994	29		4,905		5,504	-	183,840
OCTOBER	254	48,573	32		5,412		5,570	-	184,992
NOVEMBER	226	41,695	31		5,273		4,866	1,982	208,143
DECEMBER	252	46,487	29		4,933		5,404	133	211,284
JANUARY	114	21,021	1		170		2,497	648	178,663
FEBRUARY	101	18,624	-		-		2,175	-	175,126
MARCH	124	22,865	1		170		2,670	-	180,032
APRIL	180	33,211	15		2,552		3,854	-	193,944
MAY	225	38,825	30		4,858		4,615	416	107,670
JUNE	275	47,443	30		4,858		5,640	=	116,897
TOTALS	2,587	\$ 478,617	263	\$	44,125	\$	55,602	\$ 6,794	\$ 2,130,760

	15-16	% CHANGE						
16-17	MONTHLY	15-16 TO	FLIGI	HTS	PASSE	NGERS	AIR FREIG	HT (TONS)
	REVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$ 83,992	132.02%	286	287	18,413	18,736	=	=
AUGUST	84,719	130.52%	298	298	19,240	19,174	-	-
SEPTEMBER	78,452	134.33%	251	251	15,579	15,717	=	=
OCTOBER	122,072	51.54%	254	254	16,239	16,686	=	=
NOVEMBER	127,016	63.87%	226	226	14,954	15,115	=	=
DECEMBER	127,675	65.49%	251	252	15,723	16,761	=	=
JANUARY	144,510	23.63%	116	114	6,349	5,570	=	=
FEBRUARY	141,455	23.80%	101	101	5,943	5,830	=	=
MARCH	146,983	22.48%	124	124	6,579	7,003	=	=
APRIL	149,599	29.64%	179	180	9,196	9,130	=	=
MAY	173,948	-38.10%	225	225	11,231	10,981	=	=
JUNE	186,645	-37.37%	275	275	16,080	15,594	-	-
TOTALS	\$ 1,567,066	35.97%	2,586	2,587	155,526	156,297	-	-

- a Lease effective December 13, 2016, conducted in accordance with an agreement with Alaska Airlines, Delta Airlines, United Airlines. Term of license continues on a month-to-month basis until terminated by either party.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.

#### SOUTHWEST AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

								RAMP EQ			CUPPS			
16-17		TERMINAL	l	JTILITIES	J٨	ANITORIAL		STORAGE		CUPPS	UPGRADE	ATIR	CBP	IAF
		RENT		FEES		FEES		FEES		FEES	FEES (e)	FEES (f)	FEES	FEES
JULY	\$	926,309	\$	82,755	\$	149,903	\$	8,174	\$	61,263	\$ 101,592	\$ 4,473	\$ 82,806	\$ 64,708
AUGUST		926,309		82,755		149,903		8,174		61,263	101,592	4,473	82,806	64,708
SEPTEMBER		926,308		82,755		149,903		8,174		61,263	101,592	4,473	82,806	64,708
OCTOBER		926,309		82,755		149,903		8,174		61,263	101,592	4,473	82,806	64,708
NOVEMBER		690,955		61,662		105,237		8,169		45,715	72,358	4,473	83,886	61,255
DECEMBER		690,955		61,662		105,237		8,169		45,715	72,358	-	83,886	61,255
JANUARY		690,955		61,662		105,237		8,169		45,715	72,358	-	83,886	61,255
FEBRUARY		690,955		61,662		105,237		8,169		45,715	72,358	-	83,886	61,255
MARCH		690,955		61,662		105,237		8,169		45,715	72,358	-	83,886	61,255
APRIL		690,955		61,662		105,237		8,169		45,715	72,358	-	83,886	61,255
MAY		788,041		73,488		142,488				61,297	98,006	-	16,800	59,424
JUNE		788,041		73,488		142,488		7,386		61,297	98,006	-	16,800	59,424
TOTALS	\$	9,427,047	\$	847,968	\$	1,516,010	\$	96,482	\$	641,936	\$ 1,036,528	\$ 22,365	\$ 868,140	\$ 745,210

ı		NUMBER OF			REMAIN			LATE /	16-17	15-16	% CHANGE	
16-17	NUMBER OF	L	ANDING	REMAIN	OV	/ERNIGHT	OPERATION	S	PENALTY	MONTHLY	MONTHLY	15-16 TO
	LANDINGS		FEES (b)	OVERNIGHTS	F	FEES (c)	FEES (d)		FEES	REVENUE	REVENUE	16-17
JULY	1,700	\$	554,962	231	\$	39,071	\$ 37,17	1 \$	2,500	\$ 2,115,687	\$ 1,632,628	29.59%
AUGUST	1,806		589,519	245		41,439	39,60	6	-	2,152,547	1,630,222	32.04%
SEPTEMBER	1,729		564,590	240		40,594	37,89	5	-	2,125,061	1,607,249	32.22%
OCTOBER	1,772		578,462	250		42,285	38,88	2	-	2,141,612	1,881,816	13.81%
NOVEMBER	1,751		551,473	240		40,824	37,69	9	-	1,763,706	1,888,728	-6.62%
DECEMBER	1,761		554,976	265		45,077	37,87	1	10,000	1,777,161	1,918,824	-7.38%
JANUARY	1,615		508,610	246		41,845	34,79	2	-	1,714,484	1,907,562	-10.12%
FEBRUARY	1,319		415,366	200		34,020	28,39	8	-	1,607,021	1,868,291	-13.98%
MARCH	1,553		489,009	250		42,525	33,39	3	-	1,694,164	1,918,175	-11.68%
APRIL	1,493		470,155	238		40,484	32,14	4	-	1,672,020	1,894,097	-11.72%
MAY	1,531		450,800	248		40,161	31,40	1	-	1,769,292	2,184,225	-19.00%
JUNE	1,469		432,621	242		39,189	30,12	9	-	1,748,869	1,827,822	-4.32%
TOTALS	19,499	\$	6,160,543	2,895	\$	487,514	\$ 419,38	1 \$	12,500	\$ 22,281,624	\$ 22,159,639	0.55%

16-17	FLIGH	ITS	PASSE	NGERS	AIR FREIG	HT (TONS)
	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	1,695	1,700	190,487	191,909	48.99	33.64
AUGUST	1,806	1,806	204,864	202,050	49.91	24.19
SEPTEMBER	1,728	1,729	192,421	191,827	54.46	28.31
OCTOBER	1,773	1,772	207,079	208,482	51.45	27.52
NOVEMBER	1,751	1,751	207,034	208,699	42.44	26.89
DECEMBER	1,759	1,761	205,547	202,121	57.78	37.78
JANUARY	1,616	1,615	170,122	171,601	47.65	38.86
FEBRUARY	1,319	1,319	147,709	149,192	43.22	37.79
MARCH	1,551	1,553	174,391	176,729	52.01	41.10
APRIL	1,493	1,493	175,323	175,487	44.47	34.17
MAY	1,531	1,531	175,029	177,738	47.38	28.80
JUNE	1,469	1,469	171,561	173,770	39.96	45.78
TOTALS	19,491	19,499	2,221,567	2,229,605	579.72	404.83

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- f The final Airline Tenant Improvement Reimbursement (ATIR) ended November 2016.

#### UNITED AIRLINES CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

						RAMP EQ		CUPPS			
16-17	Т	ERMINAL	М	EZZANINE	UTILITIES	JA	ANITORIAL	STORAGE	CUPPS	UPGRADE	ATIR
		RENT		RENT	FEES		FEES	FEES	FEES	FEES (e)	FEES (f)
JULY	\$	289,478	\$	13,113	\$ 19,858	\$	37,436	\$ 9,179	\$ 15,502	\$ 24,941	\$ 6,456
AUGUST		289,478		13,113	19,858		37,436	9,179	15,502	24,941	6,456
SEPTEMBER		289,478		13,113	19,858		37,436	9,179	15,502	24,941	6,456
OCTOBER		289,478		13,113	19,858		37,436	9,179	15,502	24,941	6,456
NOVEMBER		333,443		13,505	26,356		44,982	9,174	19,540	30,929	6,456
DECEMBER		333,443		13,505	26,356		44,982	9,174	19,540	30,929	-
JANUARY		333,443		13,505	26,356		44,982	9,174	19,540	30,929	-
FEBRUARY		333,443		13,505	26,356		44,982	9,174	19,540	30,929	-
MARCH		333,443		13,505	26,356		44,982	9,174	19,540	30,929	-
APRIL		333,443		13,505	26,356		44,982	9,174	19,540	30,929	-
MAY		224,560		11,358	17,857		36,059	8,294	15,468	24,804	-
JUNE		224,560		11,358	17,857		36,059	8,294	15,468	24,804	=
TOTALS	\$	3,607,690	\$	156,198	\$ 273,282	\$	491,754	\$ 108,348	\$ 210,184	\$ 334,946	\$ 32,280

16-17	NUMBER OF			NUMBER OF REMAIN OVERNIGHTS	O۱	REMAIN /ERNIGHT FEES (c)	-	PERATIONS FEES (d)		LATE / PENALTY FEES		16-17 MONTHLY REVENUE		15-16 MONTHLY REVENUE
JULY	491	\$	169,290	177	\$	29,938	\$	10.768	\$	3.257	\$	629.216	\$	644,412
AUGUST	513	•	176,624	184	,	31,122	•	11.228	•	2,500	•	637,437	•	641,436
SEPTEMBER	491		169,312	178		30,107		10,790		-		626,172		627,131
OCTOBER	493		170,877	183		30,953		10,811		-		628,604		646,359
NOVEMBER	453		150,811	172		29,257		9,775		-		674,228		636,500
DECEMBER	449		150,858	179		30,448		9,667		-		668,902		630,040
JANUARY	497		170,170	179		30,448		10,679		5,000		694,226		623,908
FEBRUARY	448		152,973	165		28,067		9,645		-		668,614		617,031
MARCH	528		179,438	181		30,788		11,368		-		699,523		634,373
APRIL	508		170,880	177		30,108		10,937		-		689,854		624,483
MAY	582		183,683	180		29,149		11,937		2,697		565,866		626,459
JUNE	576		181,481	175		28,340		11,814		-		560,035		621,779
TOTALS	6,029	\$	2,026,397	2,130	\$	358,725	\$	129,419	\$	13,454	\$	7,742,677	\$	7,573,911

	% CHANGE						
16-17	15-16 TO	FLIG	HTS	PASSEI	NGERS	AIR FREIG	HT (TONS)
	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	-2.36%	491	491	58,399	59,570	-	-
AUGUST	-0.62%	512	513	60,765	60,233	-	-
SEPTEMBER	-0.15%	492	491	57,180	57,570	-	-
OCTOBER	-2.75%	493	493	58,968	61,448	-	-
NOVEMBER	5.93%	454	453	54,274	54,821	-	-
DECEMBER	6.17%	449	449	54,514	55,436	23.80	-
JANUARY	11.27%	496	497	58,470	60,139	29.20	-
FEBRUARY	8.36%	448	448	52,621	54,149	60.20	-
MARCH	10.27%	528	528	63,566	64,263	66.70	-
APRIL	10.47%	508	508	62,794	62,654	62.40	-
MAY	-9.67%	582	582	66,788	68,676	63.20	-
JUNE	-9.93%	576	576	71,142	70,486	63.80	-
TOTALS	2.23%	6,029	6,029	719,481	729,445	369.30	-

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- f The final Airline Tenant Improvement Reimbursement (ATIR) ended November 2016.

### US AIRWAYS CERTIFICATED PASSENGER AIRLINE LEASE

LEASE TERMINATED 10/31/2016

				RAMP EQ		CUPPS	
16-17	TERMINAL	UTILITIES	JANITORIAL	STORAGE	CUPPS	UPGRADE	ATIR
	RENT (c)	FEES (c)	FEES (c)	FEES (c)	FEES (c)	FEES (b),(c)	FEES (c)
JULY	\$ 43,150	\$ 1,451	\$ 2,758	\$ 5,319	\$ 1,145	\$ 1,831	\$ 7,958
AUGUST	43,150	1,451	2,758	5,319	1,145	1,831	7,958
SEPTEMBER	43,154	1,451	2,758	5,319	1,145	1,831	7,958
OCTOBER	43,150	1,451	2,758	5,319	1,145	1,831	7,958
NOVEMBER	-	-	-	-	-	-	-
DECEMBER	-	-	-	-	-	-	-
JANUARY	-	-	-	-	-	-	-
FEBRUARY	-	-	-	-	-	-	-
MARCH	-	-	-	-	-	-	-
APRIL	-	-	-	-	-	-	-
MAY	-	-	-	-	-	-	-
JUNE	-	-	-	-	-	-	-
TOTALS	\$ 172,604	\$ 5,804	\$ 11,032	\$ 21,276	\$ 4,580	\$ 7,324	\$ 31,832

16-17	NUMBER OF LANDINGS	LANDING FEES (a)	NUMBER OF REMAIN OVERNIGHTS	REMAIN OVERNIGHT FEES (a)	OPERATIONS FEES (a)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE
JULY	-	\$ -	-	\$ -	\$ -	\$ -	\$ 63,612
AUGUST	-	-	-	-	-	-	63,612
SEPTEMBER	-	-	-	-	-	-	63,616
OCTOBER	-	-	-	-	-	-	63,612
NOVEMBER	-	-	-	-	-	-	-
DECEMBER	-	-	-	-	-	-	-
JANUARY	-	-	-	-	-	-	-
FEBRUARY	-	-	-	-	-	-	-
MARCH	-	-	-	-	-	-	-
APRIL	-	-	-	-	-	-	-
MAY	-	-	-	-	-	-	-
JUNE	-	-	-	-	-	-	-
TOTALS	-	\$ -	-	\$ -	\$ -	\$ -	\$ 254,452

		15-16	% CHANGE						
16-17	М	ONTHLY	15-16 TO	FLIGI	HTS	PASSE	NGERS	AIR FREIGI	HT (TONS)
	R	EVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$	205,309	-69.02%	-	-	-	-	-	-
AUGUST		205,928	-69.11%	-	-	-	-	-	-
SEPTEMBER		202,751	-68.62%	-	-	-	-	-	-
OCTOBER		137,396	-53.70%	-	-	-	-	-	-
NOVEMBER		132,982	-100.00%	-	-	-	-	-	-
DECEMBER		131,874	-100.00%	-	-	-	-	-	-
JANUARY		66,142	-100.00%	-	-	-	-	-	-
FEBRUARY		67,217	-100.00%	-	-	-	-	-	-
MARCH		66,142	-100.00%	-	-	-	-	-	-
APRIL		66,142	-100.00%	-	-	-	-	-	-
MAY		63,612	-100.00%	-	-	-	-	-	-
JUNE		63,612	-100.00%	-	-	-	-	-	-
TOTALS	\$	1,409,107	-81.94%	-	-	-	-	-	-

- a Effective January 2016, operations, landing, and RON fees are combined with American Airlines.
- b Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- c Effective November 2016, terminal rent and fees are combined with American Airlines.

### WESTJET CERTIFICATED PASSENGER AIRLINE LEASE

LEASE EXPIRES 12/31/2020

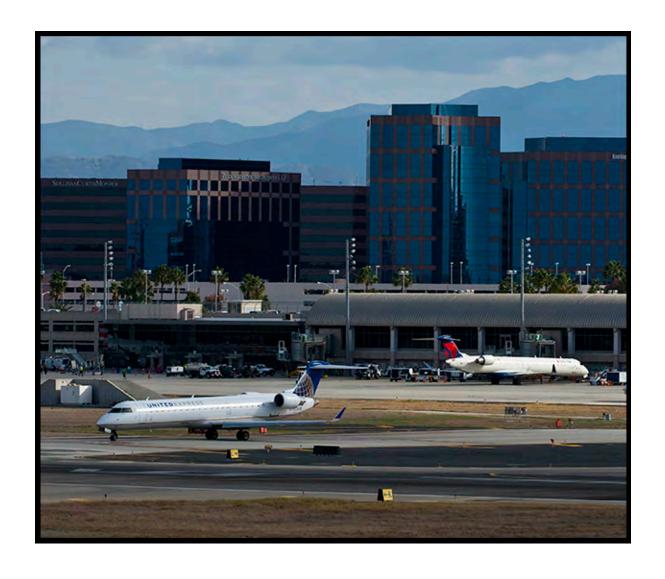
	RAMP E						RAMP EQ			CUPPS			
16-17	Т	ERMINAL		UTILITIES	JA	ANITORIAL		STORAGE		CUPPS	UPGRADE	ATIR	CBP
		RENT		FEES		FEES		FEES		FEES	FEES (e)	FEES (f)	FEES
JULY	\$	33,783	\$	2,360	\$	4,480	\$	552	\$	1,859	\$ 2,976	\$ 708	\$ 10,392
AUGUST		33,783		2,360		4,480		552		1,859	2,976	708	10,392
SEPTEMBER		33,781		2,360		4,480		552		1,859	2,976	708	10,392
OCTOBER		33,783		2,360		4,480		552		1,859	2,976	708	10,392
NOVEMBER		38,421		2,929		4,998		392		2,171	3,437	708	10,462
DECEMBER		38,421		2,929		4,998		392		2,171	3,437	708	10,462
JANUARY		38,421		2,929		4,998		392		2,171	3,437	708	10,462
FEBRUARY		38,421		2,929		4,998		392		2,171	3,437	708	10,462
MARCH		38,421		2,929		4,998		392		2,171	3,437	708	10,462
APRIL		38,421		2,929		4,998		392		2,171	3,437	-	10,462
MAY		32,434		2,504		4,961		345		2,131	3,412	-	8,566
JUNE		32,434		2,504		4,961		345		2,131	3,412	-	8,566
TOTALS	\$	430,524	\$	32,022	\$	57,830	\$	5,250	\$	24,724	\$ 39,350	\$ 6,372	\$ 121,472

•				NUMBER OF	REMAIN			LATE	- /	-	16-17	15-16
16-17	NUMBER OF	L	.ANDING	REMAIN	OVERNIGHT	OPERA	TIONS	PENAI	_TY	MC	ONTHLY	MONTHLY
	LANDINGS	F	FEES (b)	OVERNIGHTS	FEES (c)	FEES	S (d)	FEE	S	RE	EVENUE	REVENUE
JULY	31	\$	10,125	-	\$ -	\$	680	\$	-	\$	67,915	\$ 51,728
AUGUST	31		10,125	-	-		680		-		67,915	51,728
SEPTEMBER	30		9,862	=	=		658		-		67,628	51,541
OCTOBER	30		9,884	=	=		658		-		67,652	72,113
NOVEMBER	25		7,924	-	=		538		-		71,980	72,463
DECEMBER	27		8,474	=	=		581		-		72,573	73,511
JANUARY	26		8,199	-	-		560		-		72,277	71,414
FEBRUARY	24		7,542	1	170		517		-		71,747	71,414
MARCH	26		8,264	-	-		560		-		72,342	71,763
APRIL	26		8,264	-	-		560		-		71,634	71,741
MAY	31		9,212	-	-		636		-		64,201	68,003
JUNE	30		8,915	-	-		615		-		63,883	67,652
TOTALS	337	\$	106,790	1	\$ 170	\$	7,243	\$	-	\$	831,747	\$ 795,071

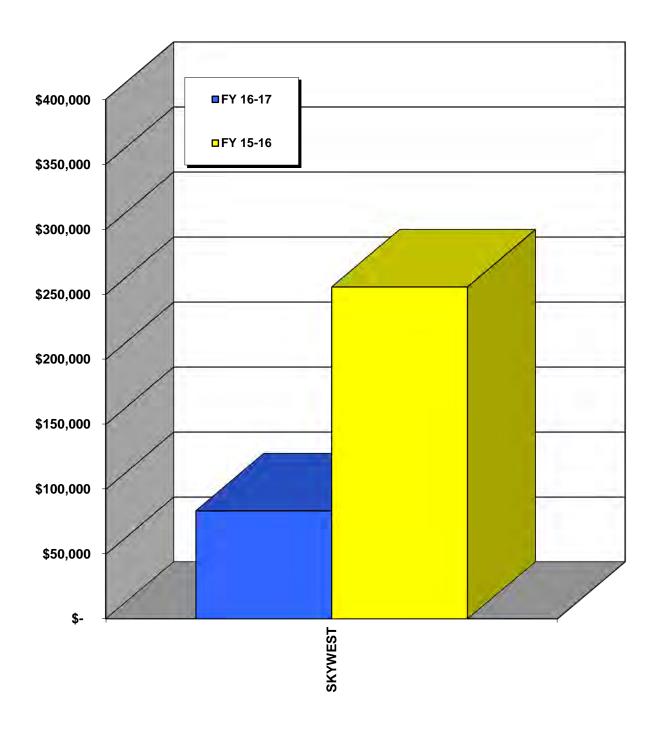
•	% CHANGE						
16-17	15-16 TO	FLIGI	HTS	PASSE	NGERS	AIR FREIGI	HT (TONS)
	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	31.29%	31	31	3,269	3,607	=	-
AUGUST	31.29%	31	31	3,276	3,726	-	-
SEPTEMBER	31.21%	30	30	2,981	3,083	=	-
OCTOBER	-6.19%	30	30	3,113	3,455	=	-
NOVEMBER	-0.67%	25	25	2,883	2,914	-	-
DECEMBER	-1.28%	27	27	2,974	3,064	=	-
JANUARY	1.21%	26	26	2,869	2,982	=	-
FEBRUARY	0.47%	24	24	2,818	2,748	=	-
MARCH	0.81%	26	26	3,006	3,079	-	-
APRIL	-0.15%	26	26	2,953	3,113	=	-
MAY	-5.59%	31	31	3,617	3,519	-	-
JUNE	-5.57%	30	30	3,389	3,348	-	-
TOTALS	4.61%	337	337	37,148	38,638	-	-

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$169.14 from May 2016, \$170.10 from November 2016, and \$161.94 from May 2017.
- d Operations fee rate per operation on apron at \$21.93 from May 2016, \$21.53 from November 2016, and \$20.51 from May 2017.
- e Effective October 2015, lessee began paying Common Use Passenger Processing System (CUPPS) project upgrade cost recovery fees.
- f The final Airline Tenant Improvement Reimbursement (ATIR) ended March 2017.

## **COMMUTER AIRLINES**



## **COMMUTER AIRLINES SUMMARY**



### COMMUTER AIRLINES SUMMARY FOR FY 2016-2017

16-17		MBER OF		LANDING FEES (a)	NUMBER OF REMAIN OVERNIGHTS	OVE	EMAIN ERNIGHT EES (b)		RATIONS EES (c)	PE	ATE / NALTY FEES
				. === (=)			(0)		(-/	•	
SKYWEST		438	\$	72,575	78	\$	8,838	\$	1,325	\$	887
TOTALS		438	\$	72,575	78	\$	8,838	\$	1,325	\$	887
	-										
		16-17		15-16	% CHANGE						
16-17		TOTAL		TOTAL	15-16 TO		FLIG	SHTS			
	R	EVENUE		REVENUE	16-17	DEP	ARTURES	AR	RRIVALS		
SKYWEST	\$	83,625	\$	255,719	-67.30%		439		438		
TOTALS	\$	83,625	\$	255,719	-67.30%		439		438	ı	
		DACCE	NOF	DC.	AID EDEIO	IT /T/	ONIC)	1			
16-17	EN	PASSE PLANED		RS DEPLANED	AIR FREIGI ENPLANED		PLANED				
10-17		LANED		DEL PUNED	LINF LAINLU	DΕ	I LAINLU				
SKYWEST		27,186		27,154	-		-				
TOTALS		27,186		27,154	-		-	•			

- a Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- b Remain overnight fee rate per night at \$113.32 from May 2016, \$113.97 from November 2016, and \$108.50 from May 2017.
- c Operations fee rate per operations on apron at \$3.07 from May 2016, \$3.01 from November 2016, and \$2.87 from May 2017.

## SKYWEST AIRLINES COMMUTER AIRLINE OPERATING LICENSE

MONTH TO MONTH

			NUMBER OF	REN	MAIN			LA	ATE /		16-17
16-17	NUMBER OF	LANDING	REMAIN	OVER	RNIGHT	OPERA	TIONS	PEN	NALTY	Λ	MONTHLY
	LANDINGS	FEES (b)	OVERNIGHTS (e)	FE	ES (c)	FEES	(d)	F	EES	R	EVENUE
JULY	51	\$ 8,713	26	\$	2,946	\$	157	\$	-	\$	11,816
AUGUST	51	8,560	23		2,606		160		-		11,326
SEPTEMBER	52	8,884	26		2,946		157		-		11,987
OCTOBER	40	6,834	3		340		126		-		7,300
NOVEMBER	46	7,582	-		-		138		-		7,720
DECEMBER	33	5,439	-		-		99		585		6,123
JANUARY	27	4,450	-		-		81		108		4,639
FEBRUARY	23	3,791	-		-		69		-		3,860
MARCH	31	5,109	-		-		93		-		5,202
APRIL	25	4,121	-		-		75		-		4,196
MAY	33	5,085	-		-		95		194		5,374
JUNE	26	4,007	-		-		75		-		4,082
TOTALS	438	\$ 72,575	78	\$	8,838	\$ 1	,325	\$	887	\$	83,625

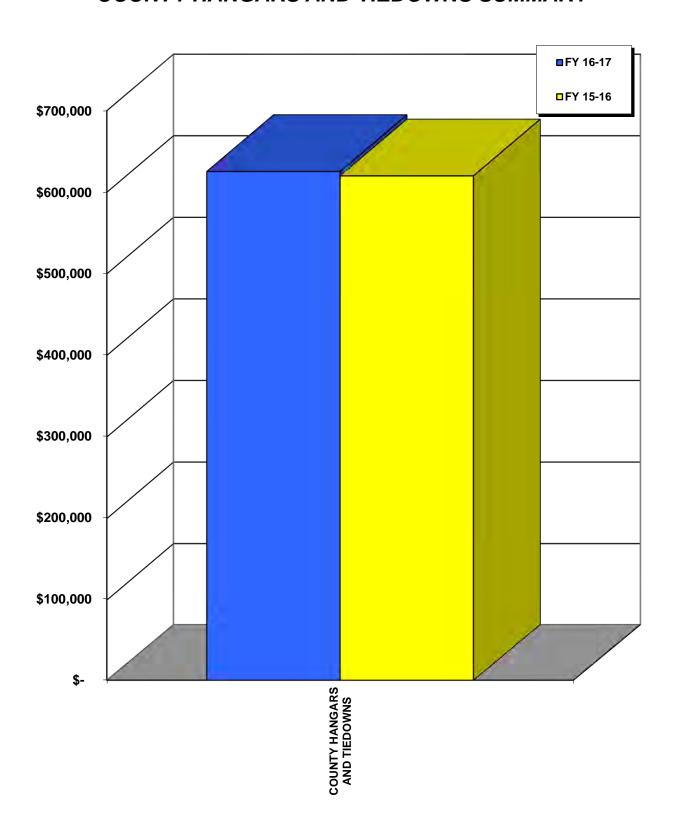
	15-16	% CHANGE						
16-17	MONTHLY	15-16 TO	FLIGH	ITS	PASSE	NGERS	AIR FREIG	HT (TONS)
	REVENUE	16-17	DEPARTURES	ARRIVALS	ENPLANED	DEPLANED	ENPLANED	DEPLANED
JULY	\$ 30,606	-61.39%	51	51	3,311	3,210	-	-
AUGUST	30,378	-62.72%	52	51	3,276	3,216	-	-
SEPTEMBER	30,252	-60.38%	51	52	3,223	3,437	-	-
OCTOBER	28,540	-74.42%	41	40	2,449	2,640	-	-
NOVEMBER	27,457	-71.88%	46	46	2,894	3,116	-	-
DECEMBER	28,081	-78.20%	33	33	2,027	2,170	-	-
JANUARY	13,227	-64.93%	27	27	1,655	1,364	-	-
FEBRUARY	13,917	-72.26%	23	23	1,427	1,323	-	-
MARCH	13,676	-61.96%	31	31	1,921	1,861	-	-
APRIL	12,306	-65.90%	25	25	1,621	1,538	-	-
MAY	12,615	-57.40%	33	33	1,981	1,762	-	-
JUNE	14,664	-72.16%	26	26	1,401	1,517	-	-
TOTALS	\$ 255,719	-67.30%	439	438	27,186	27,154	-	-

- a Lease effective December 13, 2016.
- b Landing fee rate per 1,000 pounds at \$2.55 from May 2016, \$2.46 from November 2016, and \$2.30 from May 2017.
- c Remain overnight fee rate per night at \$113.32 from May 2016, \$113.97 from November 2016, and \$108.50 from May 2017.
- d Operations fee rate per operations on apron at \$3.07 from May 2016, \$3.01 from November 2016, and \$2.87 from May 2017.
- e Remain Overnight (RON) allocation was reduced to 0 positions from October 5, 2016 through December 31, 2017.

## **COUNTY HANGARS AND TIEDOWNS**



## **COUNTY HANGARS AND TIEDOWNS SUMMARY**



### COUNTY HANGARS AND TIEDOWNS

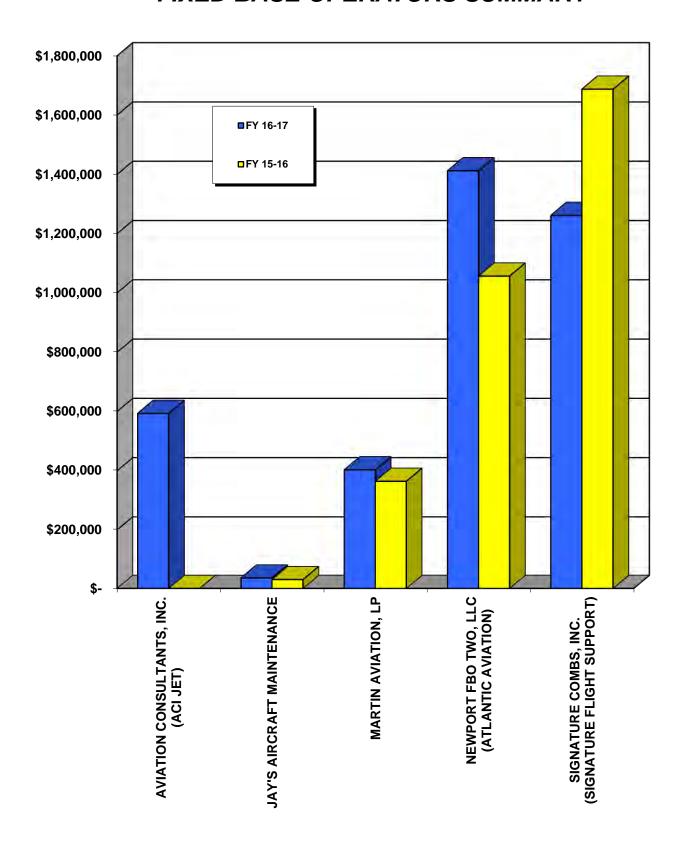
	С	OUNTY		COUNTY		COUNTY		LATE /		16-17		15-16	% CHANGE
16-17	H	IANGAR	٦	TEDOWN	SH	ADED TIEDOWN	Р	ENALTY	ľ	MONTHLY	N	MONTHLY	15-16 TO
	R	EVENUE	F	REVENUE		REVENUE		FEES	RE	EVENUE (a)	RE	EVENUE (a)	16-17
JULY	\$	2,184	\$	26,577	\$	13,260	\$	151	\$	42,172	\$	53,569	-21.28%
AUGUST		1,544		33,238		18,424		130		53,336		49,977	6.72%
SEPTEMBER		1,544		26,460		17,353		47		45,404		50,227	-9.60%
OCTOBER		2,509		31,116		14,664		151		48,440		39,728	21.93%
NOVEMBER		2,409		35,036		15,022		226		52,693		32,743	60.93%
DECEMBER		1,930		32,890		14,203		79		49,102		73,735	-33.41%
JANUARY		3,091		37,120		17,496		55		57,762		46,986	22.93%
FEBRUARY		3,155		23,506		12,920		36		39,617		53,988	-26.62%
MARCH		3,517		42,726		23,466		242		69,951		56,409	24.01%
APRIL		1,587		25,077		14,289		63		41,016		44,734	-8.31%
MAY		2,380		39,029		20,420		114		61,943		51,390	20.54%
JUNE		3,674		41,428		18,900		120		64,122		66,648	-3.79%
TOTALS	\$	29,524	\$	394,203	\$	200,417	\$	1,414	\$	625,558	\$	620,134	0.87%

a - For consistency between prior year Revenue Reports, County Hangar and Tiedown revenue are presented on a cash basis.

## **FIXED BASE OPERATORS**



## FIXED BASE OPERATORS SUMMARY



### FIXED BASE OPERATORS SUMMARY FOR FY 2016-2017

	FBO	FUEL	EQUIPMENT	FUEL	TRANSIENT	RENTAL
LESSEE	GROUND	STORAGE	STORAGE	FLOWAGE	PARKING	CAR
	RENT	RENT	RENT	FEES	FEES	FEES
AVIATION CONSULTANTS, INC. (ACI JET)	\$ 516,075	5 \$ 8,925	\$ -	\$ 55,633	\$ 6,204	\$ 6,392
JAY'S AIRCRAFT MAINTENANCE	35,776	-	-	-	-	-
MARTIN AVIATION, LP NEWPORT FBO TWO, LLC	402,392	-	694	-	-	-
(ATLANTIC AVIATION) SIGNATURE COMBS, INC.	939,244	23,592	-	261,683	135,235	50,318
(SIGNATURE FLIGHT SUPPORT)	932,031	16,120	-	200,345	15,417	2,481
TOTALS	\$ 2,825,518	\$ 48,637	\$ 694	\$ 517,661	\$ 156,856	\$ 59,191
LESSEE	AIRLINE SERVICES FEES	LATE / PENALTY FEES	16-17 TOTAL REVENUE	15-16 TOTAL REVENUE	% CHANGE 15-16 TO 16-17	
AVIATION CONSULTANTS, INC. (ACI JET)	\$ 375	5 \$ -	\$ 593,604	\$ -	N/A	
JAY'S AIRCRAFT MAINTENANCE		-	35,776	30,344	17.90%	
MARTIN AVIATION, LP NEWPORT FBO TWO, LLC			403,086	364,284	10.65%	
(ATLANTIC AVIATION) SIGNATURE COMBS, INC.	1,500	647	1,412,219	1,056,727	33.64%	
(SIGNATURE FLIGHT SUPPORT)	87,893	7,215	1,261,502	1,687,414	-25.24%	
TOTALS	\$ 89,768	3 \$ 7,862	\$ 3,706,187	\$ 3,138,769	18.08%	1
	LUBRICANT DELIVERED	-	FUEL	DELIVERED - G	ALLONS	
LESSEE	- GALLONS	100LL	JET-A	DIESEL	MOGAS	TOTAL
AVIATION CONSULTANTS, INC. (ACI JET)		54,687	866,908	-	5,618	927,213
NEWPORT FBO TWO, LLC (ATLANTIC AVIATION)	600	174,779	4,162,987	16,188	6,429	4,360,383
SIGNATURE COMBS, INC. (SIGNATURE FLIGHT SUPPORT)	720	60,375	3,257,945	5,328	14,221	3,337,869
TOTALS	1,320	289,841	8,287,840	21,516	26,268	8,625,465

PM 1121-223-26, 26.1 (a) PM 1121-281-30, 31 (a),(b) PM 1121-360-157 (a),(c)

#### AVIATION CONSULTANTS, INC. dba ACI JET FBO LEASE

LEASE EXPIRES 12/31/2018

16-17	FBO GROUND RENT (d)	S	FUEL FORAGE ENT (e)	FUEL FLOWAGE FEES	PA	ANSIENT ARKING FEES	RENTAL CAR GROSS	REN C <i>F</i> FE	AR	AIRL SERVI GRO	CES	SER	LINE VICES EES	PE	ATE / NALTY FEES
JULY	\$ -	\$	-	\$ -	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-
AUGUST	-		-	-		-	-		-		-		-		-
SEPTEMBER	-		-	-		-	-		-		-		-		-
OCTOBER	-		-	-		-	-		-		-		-		-
NOVEMBER	-		-	-		-	-		-		-		-		-
DECEMBER	-		-	-		-	-		-		-		-		-
JANUARY	-		-	-		-	-		-		-		-		-
FEBRUARY	-		-	-		-	-		-		-		-		-
MARCH	-		-	-					-		-		-		-
APRIL	172,025		2,975	22,406		1,853	13,324		1,332		-		125		-
MAY	172,025		2,975	17,191		2,018	16,828		1,683		-		125		-
JUNE	172,025		2,975	16,036		2,333	33,774		3,377		-		125		-
TOTALS	\$ 516,075	\$	8,925	\$ 55,633	\$	6,204	\$ 63,926	\$ 6	5,392	\$	-	\$	375	\$	-
	16-17		15-16	% CHANGE	LUE	BRICANT		FL	JEL DE	LIVERED	) - GAL	LONS			
16-17	MONTHLY	M	YJHTNC	15-16 TO	DEL	LIVERED									
16-17		M			DEL		100LL	FL JE1		DIES			)GAS	Т	OTAL
	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17	DEL	LIVERED	100LL						OGAS	Т	OTAL -
JULY	\$ MONTHLY	M	YJHTNC	15-16 TO 16-17 N/A	DEL	LIVERED	100LL -						OGAS - -	Т	OTAL -
JULY AUGUST	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A	DEL	LIVERED	100LL						OGAS - -	Τ	OTAL
JULY	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A	DEL	LIVERED	100LL						OGAS	Т	OTAL
JULY AUGUST SEPTEMBER	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A	DEL	LIVERED	100LL						OGAS	Т	OTAL
JULY AUGUST SEPTEMBER OCTOBER	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A	DEL	LIVERED	100LL						PGAS	Т	- - - - -
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A N/A	DEL	LIVERED	100LL						OGAS	Т	- - - - - -
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A N/A N/A	DEL	LIVERED	100LL						PGAS	Т	- - - - - - -
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A N/A N/A N/A	DEL	LIVERED	100LL						OGAS	Т	
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY	\$ MONTHLY	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A N/A N/A N/A	DEL	LIVERED	100LL 16,912	JET				МО	OGAS 2,954		FOTAL
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH	\$ MONTHLY REVENUE	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A N/A N/A N/A N/A	DEL	LIVERED	- - - - - - -	JET 353			- - - - - - -	MO	-		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	\$ MONTHLY REVENUE 200,716	M <sup>i</sup>	YJHTNC	15-16 TO 16-17 N/A N/A N/A N/A N/A N/A N/A N/A	DEL	LIVERED	- - - - - - - 16,912	JET 353 263	г-A			MO	- - - - - - - 2,954		- - - - - - - - 373,429

- a Lease effective April 1, 2017.
- b ACI Jet's Transient Parking licenses (East and West) are month-to-month.
- c ACI Jet's Airline Related Services license is month-to-month. Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- d Effective April 2017, monthly rent is \$172,025.
- e Effective April 2017, monthly rent is \$2,975.

### JAY'S AIRCRAFT MAINTENANCE FBO LEASE

LEASE EXPIRES 12/31/2018

		FBO		LATE /			16-17		15-16	% CHANGE
16-17		GROUND		PENALTY			MONTHLY		MONTHLY	15-16 TO
		RENT (a)		FEES			REVENUE		REVENUE	16-17
JULY	\$	2,546	\$		_	\$	2,546	\$	2,520	1.03%
AUGUST	Ψ	2,546	Ψ		_	Ψ	2,546	Ψ	2,520	1.03%
SEPTEMBER		2,546			_		2,546		2,520	1.03%
OCTOBER		2,546			_		2,546		2,520	1.03%
NOVEMBER		2,546			-		2,546		2,520	1.03%
DECEMBER		2,546			-		2,546		2,520	1.03%
JANUARY		2,546			-		2,546		2,520	1.03%
FEBRUARY		2,546			-		2,546		2,520	1.03%
MARCH		2,592			-		2,592		2,546	1.81%
APRIL		2,592			-		2,592		2,546	1.81%
MAY		4,724			-		4,724		2,546	85.55%
JUNE		5,500			-		5,500		2,546	116.03%
TOTALS	\$	35,776	\$		-	\$	35,776	\$	30,344	17.90%

a - Effective March 2017, monthly rent increased from \$2,546 to \$2,592; effective May 9, 2017 monthly rent increased from \$2,592 to \$5,500.

#### MARTIN AVIATION, LP FBO LEASE

LEASE EXPIRES 08/31/2026

		FBO	EC	QUIPMENT		LATE /	16-17	15-16	% CHA	NGE
16-17	G	ROUND	S	TORAGE	Р	ENALTY	MONTHLY	MONTHLY	15-16	ТО
	R	ENT (a)	F	RENT (b)		FEES	REVENUE	REVENUE	16-1	17
JULY	\$	30,361	\$	52	\$	-	\$ 30,413	\$ 30,077		1.12%
AUGUST		30,361		52		-	30,413	30,077		1.12%
SEPTEMBER		34,167		59		-	34,226	30,413		12.54%
OCTOBER		34,167		59		-	34,226	30,413		12.54%
NOVEMBER		34,167		59		-	34,226	30,413		12.54%
DECEMBER		34,167		59		-	34,226	30,413		12.54%
JANUARY		34,167		59		-	34,226	30,413		12.54%
FEBRUARY		34,167		59		-	34,226	30,413		12.54%
MARCH		34,167		59		-	34,226	30,413		12.54%
APRIL		34,167		59		-	34,226	30,413		12.54%
MAY		34,167		59		-	34,226	30,413		12.54%
JUNE		34,167		59		-	34,226	30,413		12.54%
TOTALS	\$	402,392	\$	694	\$	-	\$ 403,086	\$ 364,284		10.65%

a - Effective September 2016, monthly rent increased from \$30,361 to \$34,167.

b - Effective September 2016, monthly rent increased from \$52.15 to \$58.80.

PM 1121-223-25, 25.1, 25.2 (a) PM 1121-281-28 (b) PM 1121-360-152 (c)

#### NEWPORT FBO TWO, LLC dba ATLANTIC AVIATION FBO LEASE

LEASE EXPIRES 12/31/2018

	FBO		FUEL		FUEL	TF	RANSIENT	RENTAL	F	RENTAL	F	AIRLINE	А	IRLINE	L	ATE /
16-17	GROUND	S	ΓORAGE	F	LOWAGE	F	PARKING	CAR		CAR	SI	ERVICES	SE	RVICES	PEI	NALTY
	RENT (d)	R	ENT (e)		FEES		FEES	GROSS		FEES		GROSS		FEES	F	EES
JULY	\$ 56,128	\$	1,410	\$	19,066	\$	11,763	\$ 52,804	\$	5,280	\$	-	\$	125	\$	-
AUGUST	56,128		1,410		21,473		9,988	50,124		5,012		-		125		-
SEPTEMBER	56,128		1,410		20,141		9,590	36,962		3,696		-		125		-
OCTOBER	56,128		1,410		21,827		10,050	42,916		4,292		-		125		-
NOVEMBER	56,745		1,425		18,083		10,960	32,171		3,217		-		125		-
DECEMBER	56,745		1,425		19,460		11,303	21,065		2,107		-		125		-
JANUARY	56,745		1,425		19,275		9,853	29,423		2,942		-		125		-
FEBRUARY	56,745		1,425		17,257		8,860	27,109		2,711		-		125		-
MARCH	121,938		3,063		21,148		11,895	44,594		4,459		-		125		-
APRIL	121,938		3,063		24,315		12,400	62,103		6,210		-		125		361
MAY	121,938		3,063		27,923		13,358	41,046		4,105		-		125		-
JUNE	121,938		3,063		31,715		15,215	62,867		6,287		-		125		286
TOTALS	\$ 939,244	\$	23,592	\$	261,683	\$	135,235	\$ 503,184	\$	50,318	\$	-	\$	1,500	\$	647

	16-17	15-16	% CHANGE	LUBRICANT		FUEL D	ELIVERED - GA	ALLONS	
16-17	MONTHLY	MONTHLY	15-16 TO	DELIVERED					
	REVENUE	REVENUE	16-17	- GALLONS	100LL	JET-A	DIESEL	MOGAS	TOTAL
JULY	\$ 93,772	\$ 91,149	2.88%	50	15,768	301,919	-	-	317,687
AUGUST	94,136	94,187	-0.05%	50	23,506	334,290	-	-	357,796
SEPTEMBER	91,090	89,505	1.77%	50	15,821	316,017	3,758	-	335,596
OCTOBER	93,832	88,074	6.54%	50	15,913	347,784	-	-	363,697
NOVEMBER	90,555	85,951	5.36%	50	7,985	293,320	-	-	301,305
DECEMBER	91,165	87,453	4.24%	50	16,092	304,153	3,998	-	324,243
JANUARY	90,365	85,211	6.05%	50	15,780	305,379	-	-	321,159
FEBRUARY	87,123	85,051	2.44%	50	8,039	279,492	-	-	287,531
MARCH	162,628	85,891	89.34%	50	23,945	320,997	4,476	2,972	352,390
APRIL	168,412	86,616	94.44%	50	8,178	396,989	-	-	405, 167
MAY	170,512	86,636	96.81%	50	23,752	441,553	-	-	465,305
JUNE	 178,629	91,003	96.29%	50	-	521,094	3,956	3,457	528,507
TOTALS	\$ 1,412,219	\$ 1,056,727	33.64%	600	174,779	4,162,987	16,188	6,429	4,360,383

- a Lease effective March 1, 2017.
- b Atlantic Aviation's Transient Parking license is month-to-month.
- c Atlantic Aviation's Airline Related Services license is month-to-month. Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- d Effective November 2016, monthly rent increased from \$56,128 to \$56,745; effective March 2017, monthly rent increased from \$56,745 to \$121,938
- e Effective November 2016, monthly rent increased from \$1,410 to \$1,425; effective March 2017, monthly rent increased from \$1,425 to \$3,063.

PM 1121-223-11, 11.1 (e) PM 1121-281-26 (e) PM 1121-360-151 (d)

#### SIGNATURE COMBS, INC. dba SIGNATURE FLIGHT SUPPORT FBO LEASE

TERMINATED 03/31/17

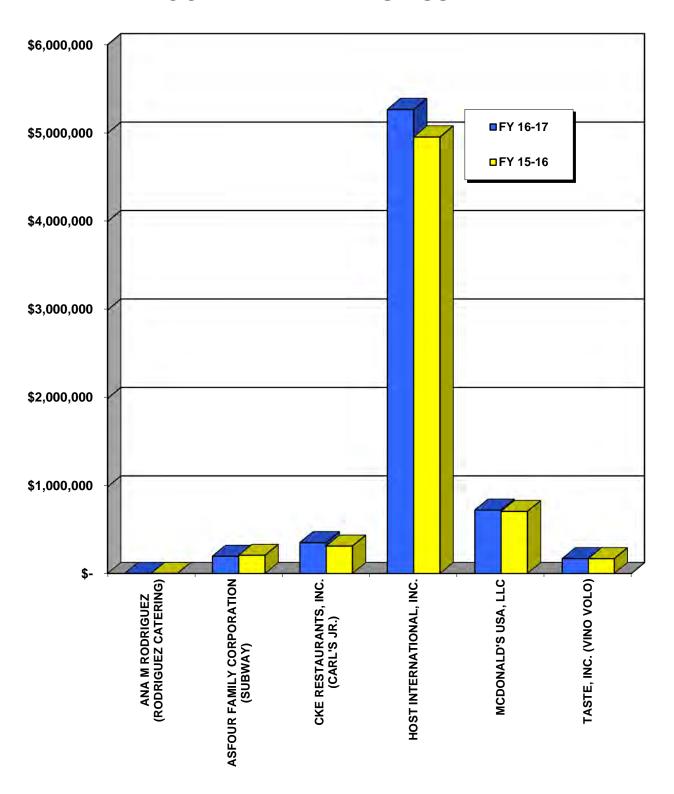
	 FBO		FUEL	FUEL	TRANSIENT	RENTAL		RENTAL	AIRLINE	AIRLINE	LATE /
16-17	GROUND	9	STORAGE	FLOWAGE	PARKING	CAR		CAR	SERVICES	SERVICES	PENALTY
	 RENT (b)		RENT (c)	FEES	FEES	GROSS		FEES	GROSS (a)	FEES	FEES
JULY	\$ 102,929	\$	1,780	\$ 24,150	\$ 1,520	\$ 3,012	2 \$	301	\$ 135,624	\$ 13,562	\$ 1,727
AUGUST	102.929		1.780	26,755	1,735	3,34	1	334	140,589	14,059	_
SEPTEMBER	102,929		1,780	23,120	1,530	2,883		288	131,082	13,108	-
OCTOBER	102,929		1,780	25,986	1,728	2,716		272	133,449	13,345	126
NOVEMBER	104,063		1,800	20,445	1,763	2,225	5	223	127,087	12,709	-
DECEMBER	104,063		1,800	21,010	1,780	2,963	3	296	131,504	13,150	123
JANUARY	104,063		1,800	20,273	1,643	2,468	3	247	79,599	7,960	5,042
FEBRUARY	104,063		1,800	19,157	1,565	2,57	1	257	-	-	-
MARCH	104,063		1,800	19,449	2,153	2,633	3	263	-	-	-
APRIL	-		-	-	-		-	-	-	-	-
MAY	-		-	-	-		-	-	-	-	-
JUNE	-		-	-	-		-	-	-	-	197
TOTALS	\$ 932,031	\$	16,120	\$ 200,345	\$ 15,417	\$ 24,812	2 \$	2,481	\$ 878,934	\$ 87,893	\$ 7,215
	16-17		15-16	% CHANGE	LUBRICANT		FUE	L DELIVER	RED - GALLONS		
16-17	16-17 MONTHLY	N	15-16 MONTHLY	% CHANGE 15-16 TO	LUBRICANT DELIVERED		FUE	L DELIVEF	RED - GALLONS		
16-17						100LL	FUE	L DELIVEF JET-A	RED - GALLONS DIESEL	MOGAS	TOTAL
	 MONTHLY REVENUE	F	MONTHLY REVENUE	15-16 TO 16-17	DELIVERED - GALLONS			JET-A	DIESEL	MOGAS	
JULY	MONTHLY REVENUE  145,969		MONTHLY REVENUE  133,386	15-16 TO 16-17 9.43%	DELIVERED - GALLONS 56	4,484	1	JET-A 394,464	DIESEL 613	MOGAS 2,842	402,403
JULY AUGUST	 MONTHLY REVENUE  145,969 147,592	F	MONTHLY REVENUE 133,386 137,263	15-16 TO 16-17 9.43% 7.52%	DELIVERED - GALLONS	4,48 <sup>4</sup> 9,86	1	JET-A 394,464 432,018	DIESEL 613 704	MOGAS 2,842 2,784	402,403 445,367
JULY	 MONTHLY REVENUE  145,969	F	MONTHLY REVENUE 133,386 137,263 141,937	15-16 TO 16-17 9.43%	DELIVERED - GALLONS 56 329	4,484	4	JET-A 394,464	DIESEL 613	MOGAS 2,842	402,403 445,367 385,335
JULY AUGUST SEPTEMBER	 MONTHLY REVENUE 145,969 147,592 142,755	F	MONTHLY REVENUE 133,386 137,263 141,937 135,900	15-16 TO 16-17 9.43% 7.52% 0.58% 7.55%	DELIVERED - GALLONS 56 329	4,48 <sup>4</sup> 9,86 <sup>2</sup> 5,509	4 1 5	JET-A 394,464 432,018 379,079 418,408	DIESEL 613 704 786	MOGAS  2,842 2,784 (35)	402,403 445,367 385,335 433,093
JULY AUGUST SEPTEMBER OCTOBER	 145,969 147,592 142,755 146,166	F	MONTHLY REVENUE 133,386 137,263 141,937	15-16 TO 16-17 9.43% 7.52% 0.58%	DELIVERED - GALLONS 56 329 -	4,484 9,86 5,509 10,919	4 1 5 9	JET-A 394,464 432,018 379,079	DIESEL 613 704 786 687	2,842 2,784 (35) 3,079	402,403 445,367 385,335
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER	 145,969 147,592 142,755 146,166 141,003	F	133,386 137,263 141,937 135,900 134,525	15-16 TO 16-17 9.43% 7.52% 0.58% 7.55% 4.82%	DELIVERED - GALLONS 56 329	4,484 9,86 5,509 10,91 5,68	4 1 5 9 3 3	JET-A 394,464 432,018 379,079 418,408 334,333	DIESEL 613 704 786 687 737	2,842 2,784 (35) 3,079	402,403 445,367 385,335 433,093 340,753
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER	 145,969 147,592 142,755 146,166 141,003 142,222	F	133,386 137,263 141,937 135,900 134,525 154,553	15-16 TO 16-17 9.43% 7.52% 0.58% 7.55% 4.82% -7.98%	DELIVERED - GALLONS  56 329 263	4,484 9,86 5,509 10,919 5,683 6,013	4 1 5 9 3 3	JET-A 394, 464 432,018 379,079 418,408 334,333 343,170	DIESEL 613 704 786 687 737 548	2,842 2,784 (35) 3,079	402,403 445,367 385,335 433,093 340,753 349,731
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY	 MONTHLY REVENUE 145,969 147,592 142,755 146,166 141,003 142,222 141,028	F	133,386 137,263 141,937 135,900 134,525 154,553 138,700	15-16 TO 16-17 9.43% 7.52% 0.58% 7.55% 4.82% -7.98% 1.68%	DELIVERED - GALLONS  56 329 263	4,484 9,86 5,509 10,919 5,683 6,013	4 1 5 9 3 3 3 6	JET-A  394, 464 432,018 379,079 418,408 334,333 343,170 328,379	DIESEL  613 704 786 687 737 548 701	2,842 2,784 (35) 3,079 - - 2,794	402,403 445,367 385,335 433,093 340,753 349,731 337,880
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY	 MONTHLY REVENUE 145,969 147,592 142,755 146,166 141,003 142,222 141,028 126,842	F	133,386 137,263 141,937 135,900 134,525 154,553 138,700 142,699	15-16 TO 16-17 9.43% 7.52% 0.58% 7.55% 4.82% -7.98% 1.68% -11.11%	DELIVERED - GALLONS  56 329 263 - 263	4,484 9,862 5,509 10,919 5,683 6,013 6,000	4 1 5 9 3 3 3 6	JET-A  394, 464 432,018 379,079 418,408 334,333 343,170 328,379 312,707	DIESEL  613 704 786 687 737 548 701 552	2,842 2,784 (35) 3,079 - - 2,794	402,403 445,367 385,335 433,093 340,753 349,731 337,880 319,275
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH	 MONTHLY REVENUE 145,969 147,592 142,755 146,166 141,003 142,222 141,028 126,842	F	133,386 137,263 141,937 135,900 134,525 154,553 138,700 142,699 143,278	15-16 TO 16-17 9.43% 7.52% 0.58% 7.55% 4.82% -7.98% 1.68% -11.11% -10.85%	DELIVERED - GALLONS  56 329 263 - 263 - 72	4,484 9,862 5,509 10,919 5,683 6,013 6,000	4 1 5 9 3 3 3 6	JET-A  394, 464 432,018 379,079 418,408 334,333 343,170 328,379 312,707	DIESEL  613 704 786 687 737 548 701 552	2,842 2,784 (35) 3,079 - - 2,794	402,403 445,367 385,335 433,093 340,753 349,731 337,880 319,275
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	 MONTHLY REVENUE 145,969 147,592 142,755 146,166 141,003 142,222 141,028 126,842	F	133,386 137,263 141,937 135,900 134,525 154,553 138,700 142,699 143,278 139,190	15-16 TO 16-17 9.43% 7.52% 0.58% 7.55% 4.82% -7.98% 1.68% -11.11% -10.85% -100.00%	DELIVERED - GALLONS  56 329 263 - 263 - 72	4,484 9,862 5,509 10,919 5,683 6,013 6,000	4 1 5 9 3 3 3 6	JET-A  394, 464 432,018 379,079 418,408 334,333 343,170 328,379 312,707	DIESEL  613 704 786 687 737 548 701 552	2,842 2,784 (35) 3,079 - - 2,794	402,403 445,367 385,335 433,093 340,753 349,731 337,880 319,275

- a Greater of monthly minimum of \$125 or 10% of monthly ramp services gross receipts.
- b Effective November 2016, monthly rent increased from \$102,929 to \$104,063.
- c Effective November 2016, monthly rent increased from 1,780 to 1,800.
- d Ceased operations at John Wayne Airport on January 31, 2017.
- e Lease terminated March 31, 2017.

## FOOD AND BEVERAGE



## FOOD AND BEVERAGE SUMMARY



### FOOD AND BEVERAGE SUMMARY FOR FY 2016-2017

LESSEE/LICENSEE	16-17 REVENUE	LATE / PENALTY FEES	16-17 TOTAL REVENUE	15-16 TOTAL REVENUE	% CHANGE 15-16 TO 16-17
ANA M RODRIGUEZ (RODRIGUEZ CATERING) ASFOUR FAMILY CORPORATION	\$ 2,160	\$ -	\$ 2,160	\$ 1,560	38.46%
(SUBWAY) CKE RESTAURANTS, INC.	200,661	-	200,661	211,683	-5.21%
(CARL'S JR.)	359,501	-	359,501	318,376	12.92%
HOST INTERNATIONAL, INC.	5,267,551	-	5,267,551	4,957,105	6.26%
MCDONALD'S USA, LLC	735,842	-	735,842	720,428	2.14%
TASTE, INC. (VINO VOLO)	172,745	797	173,542	172,375	0.68%
TOTALS	\$ 6,738,460	\$ 797	\$ 6,739,257	\$ 6,381,527	5.61%

MA-280-14011559 (a) MA-280-17011347 (b)

### ANA M RODRIGUEZ dba RODRIGUEZ CATERING

### CONTRACT AGREEMENT - FOOD CATERING TRUCK SERVICES

CONTRACT EXPIRES 4/30/2019

	MONTHLY	MINIMUM	LATE /	16-17	15-16	% CHANGE
16-17	GROSS	RENT OR	PENALTY	MONTHLY	MONTHLY	15-16 TO
	RECEIPTS	% GROSS (c)	FEES	REVENUE	REVENUE	16-17
						_
JULY	\$ 3,670	\$ 130	\$ -	\$ 130	\$ 130	0.00%
AUGUST	6,147	215	-	215	130	65.38%
SEPTEMBER	5,739	201	-	201	130	54.62%
OCTOBER	5,214	182	-	182	130	40.00%
NOVEMBER	6,600	231	-	231	130	77.69%
DECEMBER	4,200	147	-	147	130	13.08%
JANUARY	5,500	193	-	193	130	48.46%
FEBRUARY	4,741	166	-	166	130	27.69%
MARCH	5,254	184	-	184	130	41.54%
APRIL	3,880	136	-	136	130	4.62%
MAY	4,900	172	-	172	130	32.31%
JUNE	5,800	203	-	203	130	56.15%
TOTALS	\$ 61,645	\$ 2,160	\$ -	\$ 2,160	\$ 1,560	38.46%

- a Lease with TGI Catering terminated on February 23, 2017.
- b Lease with Ana M Rodriguez dba Rodriguez Catering effective February 24, 2017.
- c Greater of monthly minimum of \$130 or 3.5% of food catering gross receipts.

# ASFOUR FAMILY CORPORATION dba SUBWAY LEASE AGREEMENT-SPECIALTY CONCESSION

LEASE EXPIRES 11/17/2019

MONTHLY		MONTHLY	MINIMUM		LATE /		16-17		15-16	% CHANGE
16-17		GROSS		RENT OR	PENALTY		MONTHLY		MONTHLY	15-16 TO
		RECEIPTS	% (	GROSS (b),(c)	FEES	REVENUE		REVENUE		16-17
JULY	\$	126,717	\$	20,908	\$ -	\$	20,908	\$	18,881	10.74%
AUGUST		120,289		19,848	-	\$	19,848		18,574	6.86%
SEPTEMBER		102,637		16,935	-	\$	16,935		15,096	12.18%
OCTOBER		107,545		17,745	-	\$	17,745		16,556	7.18%
NOVEMBER		103,695		17,110	-	\$	17,110		17,076	0.20%
DECEMBER		100,869		15,445	-	\$	15,445		16,679	-7.40%
JANUARY		86,372		15,445	-	\$	15,445		16,180	-4.54%
FEBRUARY		73,745		15,445	-	\$	15,445		15,621	-1.13%
MARCH		90,337		15,445	-	\$	15,445		18,652	-17.19%
APRIL		97,632		15,445	-	\$	15,445		18,339	-15.78%
MAY		81,291		15,445	-	\$	15,445		19,482	-20.72%
JUNE		98,172		15,445	-	\$	15,445		20,547	-24.83%
TOTALS	\$	1,189,301	\$	200,661	\$ -	\$	200,661	\$	211,683	-5.21%

- a Lease effective November 18, 2011.
- b Greater of minimum annual guarantee of \$175,310 or 16.5% of gross receipts through October 2016.
- c Greater of minimum annual guarantee of \$185,340 or 16.5% of gross receipts through November 2017.

### CKE RESTAURANTS, INC. dba CARL'S JR. LEASE AGREEMENT-FAST FOOD

LEASE EXPIRES 1/5/2022

		MONTHLY	MINIMUM		LATE /		16-17		15-16	% CHANGE
16-17		GROSS	RENT OR		PENALTY		MONTHLY		MONTHLY	15-16 TO
		RECEIPTS	% GROSS (b),(c)		FEES		REVENUE		REVENUE	16-17
JULY	\$	201,436	32,230	\$	-	\$	32,230	\$	26,090	23.53%
AUGUST		204,878	32,781		-		32,781		26,090	25.65%
SEPTEMBER		189,871	30,379		-		30,379		26,090	16.44%
OCTOBER		212,323	33,972		-		33,972		26,090	30.21%
NOVEMBER		206,796	33,087		-		33,087		26,090	26.82%
DECEMBER		213,429	34,149		-		34,149		26,090	30.89%
JANUARY		181,018	28,963		-		28,963		26,090	11.01%
FEBRUARY		138,698	26,788		-		26,788		24,485	9.41%
MARCH		166,356	26,788		-		26,788		27,446	-2.40%
APRIL		175,413	26,788		-		26,788		27,899	-3.98%
MAY		167,372	26,788		-		26,788		28,193	-4.98%
JUNE		167,546	26,788		-		26,788		27,723	-3.37%
TOTALS	\$	2,225,136	\$ 359,501	\$	-	\$	359,501	\$	318,376	12.92%

- a Lease effective January 6, 2012.
- b Effective February 2016, greater of minimum annual guarantee of \$315,390 or 16% of gross receipts up to \$2.5 million and 16.5% of gross receipts above \$2.5 million.
- c Effective February 2017, greater of minimum annual guarantee of \$321,450 or 16% of gross receipts up to \$2.5 million and 16.5% of gross receipts above \$2.5 million.

# HOST INTERNATIONAL, INC. LEASE AGREEMENT-PRIMARY FOOD & BEVERAGE

LEASE EXPIRES 9/30/2021

	F	OOD & NON		ALCOHOLIC	C	ONCESSION RELATED	Т	OTAL MONTHLY		MINIMUM
16-17	ALCO	HOLIC BEVERAGE		BEVERAGE		MERCHANDISE		GROSS		RENT OR
	GR	OSS RECEIPTS	Gl	ROSS RECEIPTS		GROSS RECEIPTS		RECEIPTS	% (	GROSS (a),(b)
JULY	\$	1,931,767	\$	626,966	\$	30,633	\$	2,589,365	\$	442,104
AUGUST		1,971,609		654,937		33,812		2,660,358		454,926
SEPTEMBER		1,849,027		707,463		31,949		2,588,439		447,193
OCTOBER		2,018,662		736,369		34,761		2,789,792		480,282
NOVEMBER		1,859,806		671,917		37,320		2,569,043		441,876
DECEMBER		1,845,613		682,241		36,489		2,564,342		441,819
JANUARY		1,741,260		593,626		32,096		2,366,982		405,468
FEBRUARY		1,606,600		581,300		30,463		2,218,363		381,631
MARCH		1,926,507		685,697		34,844		2,647,048		454,863
APRIL		1,826,411		632,933		34,683		2,494,027		427,715
MAY		1,853,688		695,025		35,117		2,583,830		445,670
JUNE		1,890,480		662,716		33,431		2,586,627		444,004
TOTALS	\$	22,321,430	\$	7,931,190	\$	405,598	\$	30,658,216	\$	5,267,551

	LATE /	'	16-17	15-16	% CHANGE
16-17	PENALT	Υ	MONTHLY	MONTHLY	15-16 TO
	FEES		REVENUE	REVENUE	16-17
JULY	\$	- \$	442,104	\$ 389,142	13.61%
AUGUST		-	454,926	390,448	16.51%
SEPTEMBER		-	447,193	381,020	17.37%
OCTOBER		-	480,282	425,825	12.79%
NOVEMBER		-	441,876	397,911	11.05%
DECEMBER		-	441,819	400,065	10.44%
JANUARY		-	405,468	376,410	7.72%
FEBRUARY		-	381,631	390,223	-2.20%
MARCH		-	454,863	441,699	2.98%
APRIL		-	427,715	435,813	-1.86%
MAY		-	445,670	470,813	-5.34%
JUNE		-	444,004	457,736	-3.00%
TOTALS	\$	- \$	5,267,551	\$ 4,957,105	6.26%

- a Effective December 2015, greater of minimum annual guarantee of \$4,326,731 or 15.5% of food/non-alcoholic beverage, 22% of alcoholic beverage, and 15.5% of concession-related merchandise gross receipts.
- b Effective December 2016, greater of minimum annual guarantee of \$4,453,269 or 15.5% of food/non-alcoholic beverage, 22% of alcoholic beverage, and 15.5% of concession-related merchandise gross receipts.

## MCDONALD'S USA, LLC LEASE AGREEMENT-FAST FOOD

LEASE EXPIRES 5/13/2022

	FO	OD/BEVERAGE	MINIMU			LATE /	16-17	15-16	% CHANGE
16-17		GROSS	RENT OR	. %	I	PENALTY	MONTHLY	MONTHLY	15-16 TO
		RECEIPTS	GROSS (a)	, (b)		FEES	REVENUE	REVENUE	16-17
									_
JULY	\$	362,311	\$ 65,	216	\$	-	\$ 65,216	\$ 65,411	-0.30%
AUGUST		379,903	68,	382		-	68,382	65,569	4.29%
SEPTEMBER		330,338	59,	461		-	59,461	56,304	5.61%
OCTOBER		363,030	65,	345		-	65,345	62,904	3.88%
NOVEMBER		340,851	61,	353		-	61,353	60,435	1.52%
DECEMBER		326,667	58,	800		-	58,800	64,770	-9.22%
JANUARY		321,971	57,	955		-	57,955	53,666	7.99%
FEBRUARY		276,973	49,	855		-	49,855	51,087	-2.41%
MARCH		335,845	60,	452		-	60,452	59,780	1.12%
APRIL		337,637	60,	775		-	60,775	56,762	7.07%
MAY		343,698	61,	866		-	61,866	61,455	0.67%
JUNE		368,787	66,	382		-	66,382	62,285	6.58%
TOTALS	\$	4,088,011	\$ 735,	842	\$	-	\$ 735,842	\$ 720,428	2.14%

- a Effective August 2015, greater of minimum annual guarantee of \$649,772 or 18% of food/non-alcoholic beverage gross receipts.
- b Effective August 2016, greater of minimum annual guarantee of \$662,582 or 18% of food/non-alcoholic beverage gross receipts.

## TASTE, INC. dba VINO VOLO LEASE AGREEMENT-SPECIALTY CONCESSION

LEASE EXPIRES 7/19/2019

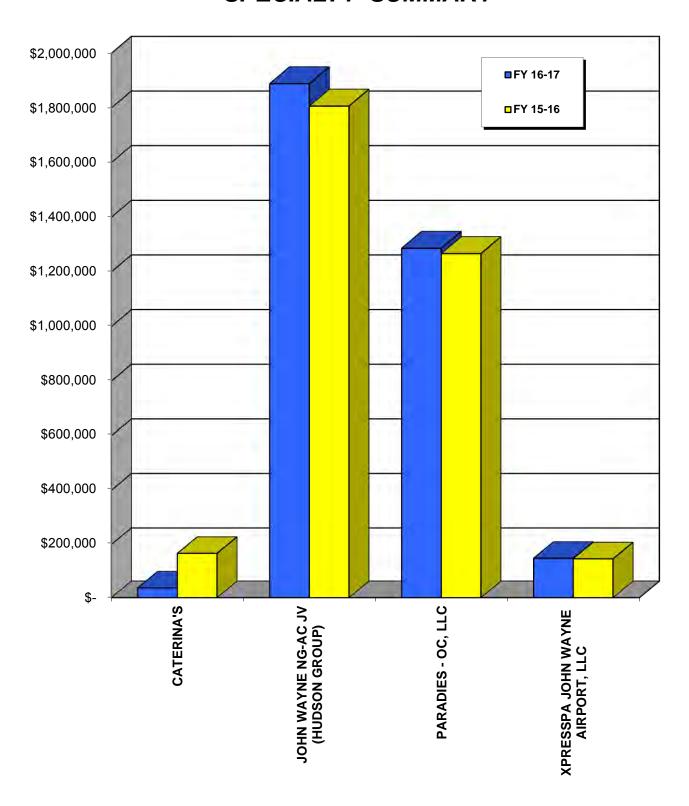
	MONTHLY	N	MINIMUM		LATE /		16-17		15-16	% CHANGE
16-17	GROSS	RI	ENT OR %	F	PENALTY	1	MONTHLY	Ν	ONTHLY	15-16 TO
	RECEIPTS	GR	OSS (b),(c)		FEES		REVENUE	R	EVENUE	16-17
JULY	\$ 104,811	\$	14,674	\$	368	\$	15,042	\$	16,722	-10.05%
AUGUST	108,975		13,077		-		13,077		13,167	-0.68%
SEPTEMBER	114,545		13,745		-		13,745		14,601	-5.86%
OCTOBER	127,319		15,278		-		15,278		15,921	-4.04%
NOVEMBER	112,116		13,454		-		13,454		13,809	-2.57%
DECEMBER	103,418		12,410		429		12,839		14,073	-8.77%
JANUARY	95,356		11,443		-		11,443		12,108	-5.49%
FEBRUARY	103,368		12,404		-		12,404		11,901	4.23%
MARCH	132,814		15,938		-		15,938		14,311	11.37%
APRIL	115,241		14,092		-		14,092		13,214	6.64%
MAY	126,730		17,742		-		17,742		17,018	4.25%
JUNE	132,056		18,488		-		18,488		15,530	19.05%
TOTALS	\$ 1,376,749	\$	172,745	\$	797	\$	173,542	\$	172,375	0.68%

- a Lease effective July 20, 2011.
- b Effective August 2015, greater of minimum annual guarantee of \$134,750 or 12% of gross receipts up to \$1.0 million, 14% of gross receipts on \$1.0 to \$1.5 million and 16% of gross receipts at or above \$1.5 million.
- c Effective August 2016, greater of minimum annual guarantee of \$143,957 or 12% of gross receipts up to \$1.0 million, 14% of gross receipts on \$1.0 to \$1.5 million and 16% of gross receipts at or above \$1.5 million.

# **GIFTS, NEWS, SUNDRIES AND SPECIALTY**



# GIFTS, NEWS, SUNDRIES, & SPECIALTY SUMMARY



## GIFTS, NEWS, SUNDRIES & SPECIALTY SUMMARY FOR FY 2016-2017

•										_
			LA	TE /		16-17		15-16	% CHANGE	Ξ
	1	16-17	PEN	IALTY	-	TOTAL		TOTAL	15-16 TO	)
LESSEE	RE	VENUE	F	EES	R	EVENUE	F	REVENUE	16-17	
CATERINA'S	\$	36,374	\$	-	\$	36,374	\$	166,237	-78.12%	0
JOHN WAYNE NG-AC JV (HUDSON GROUP)	1,	888,369		-	1	,888,369		1,806,452	4.53%	0
PARADIES - OC, LLC	1,	282,595	3	3,424	1	,286,019		1,266,441	1.55%	0
XPRESSPA JOHN WAYNE AIRPORT, LLC		147,803		-		147,803		145,868	1.33%	0
TOTALS	\$ 3,	355,141	\$ 3	3,424	\$ 3	, 358, 565	\$ 3	3,384,998	-0.78%	, 0

# CATERINA'S LEASE AGREEMENT-SPECIALTY CONCESSION

LEASE TERMINATED 11/7/2016

	MONTHLY		MINIMUM		LATE /		16-17		15-16	% CHANGE
16-17	GROSS		RENT OR	Р	ENALTY	М	ONTHLY	M	ONTHLY	15-16 TO
	RECEIPTS	17	% GROSS (a)		FEES	R	EVENUE	R	EVENUE	16-17
JULY	\$ 33,535	\$	13,628	\$	-	\$	13,628	\$	13,474	1.14%
AUGUST	30,441		13,628		-		13,628		13,749	-0.88%
SEPTEMBER	27,169		9,118		-		9,118		13,726	-33.57%
OCTOBER	-		-		-		-		13,801	-100.00%
NOVEMBER	-		-		-		-		13,801	-100.00%
DECEMBER	-		-		-		-		13,948	-100.00%
JANUARY	-		-		-		-		13,948	-100.00%
FEBRUARY	-		-		-		-		14,030	-100.00%
MARCH	-		-		-		-		13,948	-100.00%
APRIL	-		-		-		-		14,032	-100.00%
MAY	-		-		-		-		13,628	-100.00%
JUNE	-		-		-		-		14,152	-100.00%
TOTALS	\$ 91,145	\$	36,374	\$	-	\$	36,374	\$	166,237	-78.12%

a - Effective December 2015, greater of minimum annual guarantee of \$163,530 or 17% of gross receipts.

b - Lease terminated November 7, 2016.

## JOHN WAYNE NG-AC JV dba HUDSON GROUP LEASE AGREEMENT-NEWS & GIFT & SPECIALTY RETAIL CONCESSION

LEASE EXPIRES 01/20/2022

16-17	NEWS/SUNDRIES GROSS RECEIPTS	GIFT GROSS RECEIPTS	PECIALTY GROSS RECEIPTS	TC	OTAL MONTHLY GROSS RECEIPTS	% (	MINIMUM RENT OR GROSS (a),(b)
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	\$ 638,168 647,778 581,060 616,466 583,974 576,693 523,292 511,692 632,553 620,478	\$ 163,754 163,451 136,458 148,610 116,894 102,032 110,665 105,729 131,451 128,863	\$ 114,482 96,992 80,033 94,692 70,286 69,671 48,717 51,916 80,842 85,900	\$	916,404 908,221 797,551 859,768 771,154 748,396 682,674 669,337 844,846 835,241	\$	177,894 176,915 154,804 166,778 148,389 142,824 132,486 129,496 162,792 160,653
MAY JUNE	645,636 662,626	131,673 131,235	80,263 94,652		857,572 888,513		165,122 170,216
TOTALS	\$ 7,240,416	1,570,815	\$ 968,446	\$	9,779,677	\$	1,888,369
16-17	LATE / PENALTY FEES	16-17 MONTHLY REVENUE	15-16 IONTHLY EVENUE		% CHANGE 15-16 TO 16-17		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE	\$ -	\$ 177,894 176,915 154,804 166,778 148,389 142,824 132,486 129,496 162,792 160,653 165,122 170,216	\$ 166,314 166,951 150,312 156,350 141,906 139,812 122,680 130,556 150,723 150,267 162,123 168,458		6.96% 5.97% 2.99% 6.67% 4.57% 2.15% 7.99% -0.81% 8.01% 6.91% 1.85% 1.04%		

- a Effective February 2016, greater of minimum annual guarantee of \$1,503,709 or percentage of gross receipts (18% of News/Sundries; 28% of Gifts and 15% of Specialty Retail).
- b Effective February 2017, greater of minimum annual guarantee of \$1,582,885 or percentage of gross receipts (18% of News/Sundries; 28% of Gifts and 15% of Specialty Retail).

# PARADIES - OC, LLC LEASE AGREEMENT-NEWS & GIFT & SPECIALTY RETAIL CONCESSION

LEASE EXPIRES 11/13/2021

16-17	VS/SUNDRIES GROSS RECEIPTS	GIFT GROSS RECEIPTS	SPECIALTY GROSS RECEIPTS	TO	TAL MONTHLY GROSS RECEIPTS	MINIMUM RENT OR GROSS (a),(b)
JULY	\$ 331,850	\$ 160,127	\$ 44,063	\$	536,040	\$ 106,033
AUGUST	334,982	167,422	42,327		544,730	106,033
SEPTEMBER	319,689	151,743	41,741		513,174	106,033
OCTOBER	351,746	162,507	45,568		559,821	106,033
NOVEMBER	318,498	136,852	44,924		500,273	106,033
DECEMBER	313,505	119,208	46,380		479,093	107,490
JANUARY	281,069	113,779	35,281		430,129	107,490
FEBRUARY	257,743	111,118	40,181		409,041	107,490
MARCH	311,629	145,917	46,931		504,478	107,490
APRIL	303,956	142,862	47,283		494,101	107,490
MAY	303,936	137,484	48,479		489,899	107,490
JUNE	338,250	152,386	55,597		546,233	107,490
TOTALS	\$ 3,766,853	\$ 1,701,405	\$ 538,755	\$	6,007,012	\$ 1,282,595

	LATE /	16-17	15-16	% (	CHANGE
16-17	PENALTY	MONTHLY	MONTHLY	15	-16 TO
	FEES	REVENUE	REVENUE	•	16-17
JULY	\$ -	\$ 106,033	\$ 104,842		1.14%
AUGUST	-	106,033	104,842		1.14%
SEPTEMBER	-	106,033	104,842		1.14%
OCTOBER	-	106,033	104,842		1.14%
NOVEMBER	-	106,033	104,842		1.14%
DECEMBER	-	107,490	106,033		1.37%
JANUARY	1,712	109,202	106,033		2.99%
FEBRUARY	-	107,490	106,033		1.37%
MARCH	1,712	109,202	106,033		2.99%
APRIL	-	107,490	106,033		1.37%
MAY	-	107,490	106,033		1.37%
JUNE	-	107,490	106,033		1.37%
TOTALS	\$ 3,424	\$ 1,286,019	\$ 1,266,441		1.55%

- a Effective December 2015, greater of minimum annual guarantee of \$1,272,400 or percentage of gross receipts (17% of News/Sundries; 26% of Gifts; and 12% of Specialty Retail).
- b Effective December 2016, greater of minimum annual guarantee of \$1,289,880 or percentage of gross receipts (17% of News/Sundries; 26% of Gifts; and 12% of Specialty Retail).

## XPRESSPA JOHN WAYNE AIRPORT, LLC LEASE AGREEMENT- SPECIALTY RETAIL CONCESSION

LEASE EXPIRES 10/31/2018

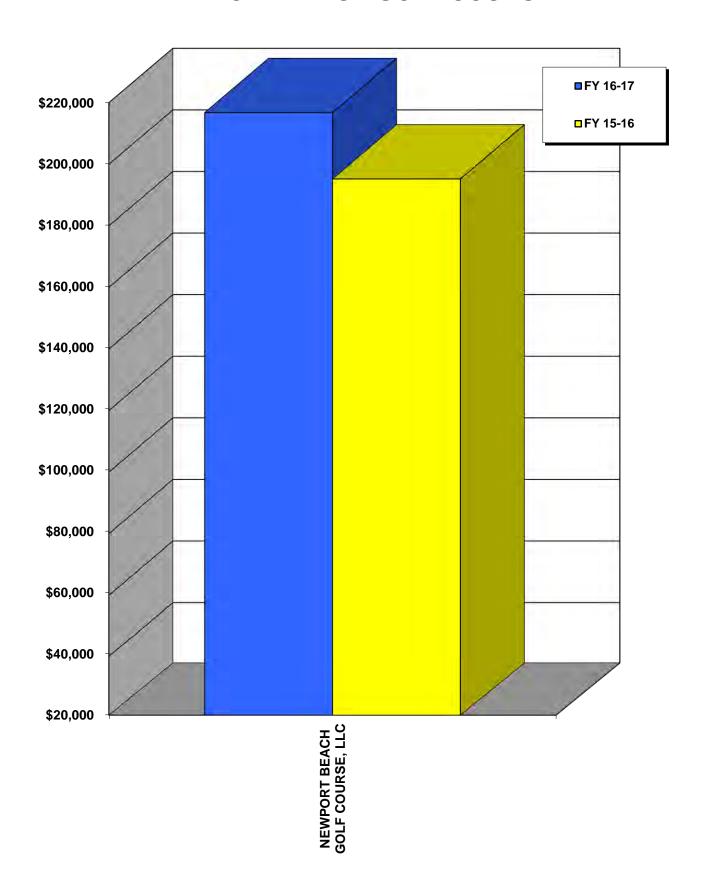
	BR	OOKSTONE		XPRESSPA		XPRESSPA	TO	TAL MONTHLY		MINIMUM
16-17		SALES	SE	ERVICE SALES	F	RETAIL SALES		GROSS		RENT OR
	GRO	SS RECEIPTS	GR	OSS RECEIPTS	GF	ROSS RECEIPTS		RECEIPTS	% (	GROSS (b),(c)
JULY	\$	55,288	\$	43,823	\$	6,301	\$	105,412	\$	12,838
AUGUST		47,828		45,028		5,355		98,211		11,946
SEPTEMBER		48,902		39,523		5,204		93,629		11,392
OCTOBER		60,949		46,650		4,971		112,570		13,658
NOVEMBER		47,020		39,910		4,328		91,258		11,081
DECEMBER		54,101		37,140		4,879		96,120		11,681
JANUARY		51,930		37,157		3,806		92,893		11,261
FEBRUARY		51,623		34,988		4,080		90,691		11,005
MARCH		58,916		42,773		3,662		105,350		12,752
APRIL		60,589		44,859		3,502		108,949		13,179
MAY		53,812		48,270		4,282		106,364		12,892
JUNE		57,544		52,588		6,014		116,146		14,118
TOTALS	\$	648,502	\$	512,709	\$	56,384	\$	1,217,593	\$	147,803
									i	
		LATE /		16-17		15-16		% CHANGE	İ	
16-17	F	LATE / PENALTY		16-17 MONTHLY		15-16 MONTHLY		% CHANGE 15-16 TO	İ	
16-17	F									
16-17		PENALTY		MONTHLY REVENUE		MONTHLY REVENUE		15-16 TO		
16-17 JULY	\$	PENALTY	\$	MONTHLY REVENUE 12,838	\$	MONTHLY REVENUE 12,781		15-16 TO		
		PENALTY	\$	MONTHLY REVENUE 12,838 11,946	\$	MONTHLY REVENUE 12,781 11,938		15-16 TO 16-17 0.45% 0.07%		
JULY		PENALTY	\$	MONTHLY REVENUE 12,838	\$	MONTHLY REVENUE 12,781 11,938 11,145		15-16 TO 16-17 0.45% 0.07% 2.22%		
JULY AUGUST		PENALTY	\$	MONTHLY REVENUE 12,838 11,946	\$	MONTHLY REVENUE 12,781 11,938 11,145 12,953		15-16 TO 16-17 0.45% 0.07%		
JULY AUGUST SEPTEMBER		PENALTY	\$	MONTHLY REVENUE 12,838 11,946 11,392	\$	MONTHLY REVENUE 12,781 11,938 11,145		15-16 TO 16-17 0.45% 0.07% 2.22%		
JULY AUGUST SEPTEMBER OCTOBER		PENALTY	\$	MONTHLY REVENUE 12,838 11,946 11,392 13,658	\$	MONTHLY REVENUE 12,781 11,938 11,145 12,953		15-16 TO 16-17 0.45% 0.07% 2.22% 5.44%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER		PENALTY	\$	MONTHLY REVENUE 12,838 11,946 11,392 13,658 11,081	\$	MONTHLY REVENUE 12,781 11,938 11,145 12,953 11,919		15-16 TO 16-17 0.45% 0.07% 2.22% 5.44% -7.03%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER		PENALTY	\$	MONTHLY REVENUE 12,838 11,946 11,392 13,658 11,081 11,681	\$	MONTHLY REVENUE  12,781 11,938 11,145 12,953 11,919 13,115		15-16 TO 16-17 0.45% 0.07% 2.22% 5.44% -7.03% -10.93%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY		PENALTY	\$	MONTHLY REVENUE 12,838 11,946 11,392 13,658 11,081 11,681 11,261	\$	MONTHLY REVENUE  12,781 11,938 11,145 12,953 11,919 13,115 10,484		15-16 TO 16-17 0.45% 0.07% 2.22% 5.44% -7.03% -10.93% 7.41%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY		PENALTY	\$	MONTHLY REVENUE 12,838 11,946 11,392 13,658 11,081 11,681 11,261 11,005	\$	MONTHLY REVENUE  12,781 11,938 11,145 12,953 11,919 13,115 10,484 11,231		15-16 TO 16-17 0.45% 0.07% 2.22% 5.44% -7.03% -10.93% 7.41% -2.01%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH		PENALTY	\$	MONTHLY REVENUE  12,838 11,946 11,392 13,658 11,081 11,681 11,261 11,005 12,752	\$	MONTHLY REVENUE  12,781 11,938 11,145 12,953 11,919 13,115 10,484 11,231 13,028		15-16 TO 16-17 0.45% 0.07% 2.22% 5.44% -7.03% -10.93% 7.41% -2.01%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL		PENALTY	\$	MONTHLY REVENUE  12,838 11,946 11,392 13,658 11,081 11,681 11,261 11,005 12,752 13,179	\$	MONTHLY REVENUE  12,781 11,938 11,145 12,953 11,919 13,115 10,484 11,231 13,028 11,275		15-16 TO 16-17 0.45% 0.07% 2.22% 5.44% -7.03% -10.93% 7.41% -2.01% -2.12% 16.89%		

- a Lease effective November 1, 2013.
- b Greater of minimum annual guarantee of \$140,000 or percentage of gross receipts through October 2016 (12% of Brookstone sales, 12% of XpresSpa service sales and 15% of XpresSpa retail sales).
- c Effective November 2016, greater of minimum annual guarantee of \$146,916 or percentage of gross receipts (12% of Brookstone sales, 12% of XpresSpa service sales and 15% of XpresSpa retail sales).

# **GOLF COURSE**



# **NEWPORT BEACH GOLF COURSE**



### NEWPORT BEACH GOLF COURSE, LLC GOLF COURSE LEASE

LEASE EXPIRES 11/30/2020

	RF	STAURANT	PRO S	SHOP	G	OLF LESSONS		GOLF	SP	ECIAL EVENTS	F	RESTAURANT		PRO SHOP		
16-17		R. RECEIPTS	GR. RE			GR. RECEIPTS		REVENUE		GR. RECEIPTS		GR. RECEIPTS	(	GR. RECEIPTS		
	0.	(SALES)	(SAL			(SALES)	G	R. RECEIPTS		(SALES)		(RENT)		(RENT)		
JULY	\$	21,900	\$	111,102	\$	9,720	\$	164,877	\$	17,507	\$	4,000	\$	4,500		
AUGUST	•	21,852	•	126,906	•	9,752	•	140,213	•	14,733	Ψ.	7,500	*	4,500		
SEPTEMBER		15,730		106, 184		7,580		126,536		13,140		7,500		4,500		
OCTOBER		14,626		111,521		9,000		120,770		16,435		7,500		4,500		
NOVEMBER		12,585		87,321		7,525		120,750		25,522		7,500		4,500		
DECEMBER		11,933		131,315		11,830		104,785		37,191		7,500		4,500		
JANUARY		-		91,007		4,575		115,622		-		-		4,500		
FEBRUARY		-		93,586		6,280		102,563		-		-		4,500		
MARCH		14,048		120,152		7,577		140,515		12,664		=		4,500		
APRIL		17,549		119,842		6,990		139,170		12,880		-		4,500		
MAY		15,893		120,512		8,750		164,458		16,108		_		4,500		
JUNE		18,008		131,912		8,705		161,820		21,332				4,500		
			<b>.</b> 1		Φ.		Φ.		Φ.		Φ.	- 41 500	Φ.			
TOTALS	\$	164,124	\$ I.	,351,360	\$	98,284	\$	1,602,079	<b>&gt;</b>	187,512	\$	41,500	\$	54,000		
		TOTAL	RESTA	URANT		PRO SHOP	G	OLF LESSONS		GOLF		SPECIAL		RESTAURANT	F	PRO SHOP
16-17		MONTHLY	(SAL	,		(SALES)		(SALES)		REVENUE		EVENTS		(RENT)		(RENT)
	GRC	SS RECEIPTS	(3.5% 0	GROSS)	()	2.5% GROSS)	(7	7.5% GROSS)	(	10% GROSS)	(	7.5% GROSS)	(	3.5% GROSS)	(2.	5% GROSS)
JULY	\$	333,606	\$	767	\$	2,778	\$	729	\$	16,488	\$	1,313	\$	140	\$	113
AUGUST		325,456		765		3,173		731		14,021		1,105		263		113
SEPTEMBER		281,170		551		2,655		569		12,654		986		263		113
OCTOBER		284,352		512		2,788		675		12,077		1,233		263		113
NOVEMBER		265,703		440		2,183		564		12,075		1,914		263		113
DECEMBER JANUARY		309,054 215,704		418		3,283 2,275		887 343		10,479		2,789		263		113
FEBRUARY		206,929		-		2,275		471		11,562 10,256		-		-		113 113
MARCH		299,456		492		3,004		568		14,052		950		=		113
APRIL		300,931		614		2,996		524		13,917		966		=		113
MAY		330,221		556		3,013		656		16,446		1,208		-		113
JUNE		346,277		630		3,298		653		16,182		1,600		=		113
TOTALS	\$	3,498,859	\$	5,745	\$	33,786	\$	7,370	\$	160,209	\$	14,064	\$	1,455	\$	1,356
		MINIMUM	1.47	ΓΕ /		16-17		15-16		% CHANGE						
16-17		RENT OR		ALTY		MONTHLY		MONTHLY		15-16 TO						
10 17		ROSS (a), (b)		ES		REVENUE		REVENUE		16-17						
JULY	\$	18,527	\$		\$	18,527	\$	18,324		1.11%						
AUGUST	Ψ	18,527	Ψ	-	Ψ	18,527	Ψ	18,324		1.11%						
SEPTEMBER		18,527		-		18,527		18,324		1.11%						
OCTOBER		18,527		-		18,527		18,324		1.11%						
NOVEMBER		14,167		-		14,167		14,013		1.10%						
DECEMBER		18,231		=		18,231		14,167		28.69%						
JANUARY		14,293		-		14,293		14,167		0.89%						
FEBRUARY		13,179		-		13,179		14,167		-6.97%						
MARCH		19,178		=		19,178		14,167		35.37%						
APRIL		19,130		-		19,130		14,167		35.03%						
MAY JUNE		21,992 22,475		=		21,992 22,475		18,527 18,527		18.70% 21.31%						
TOTALS	\$	216,753	\$		\$	216,753	\$	195,198		11.04%						
	-	0, , 00	•		*	,	~	.,0,.,0		11.01/0						

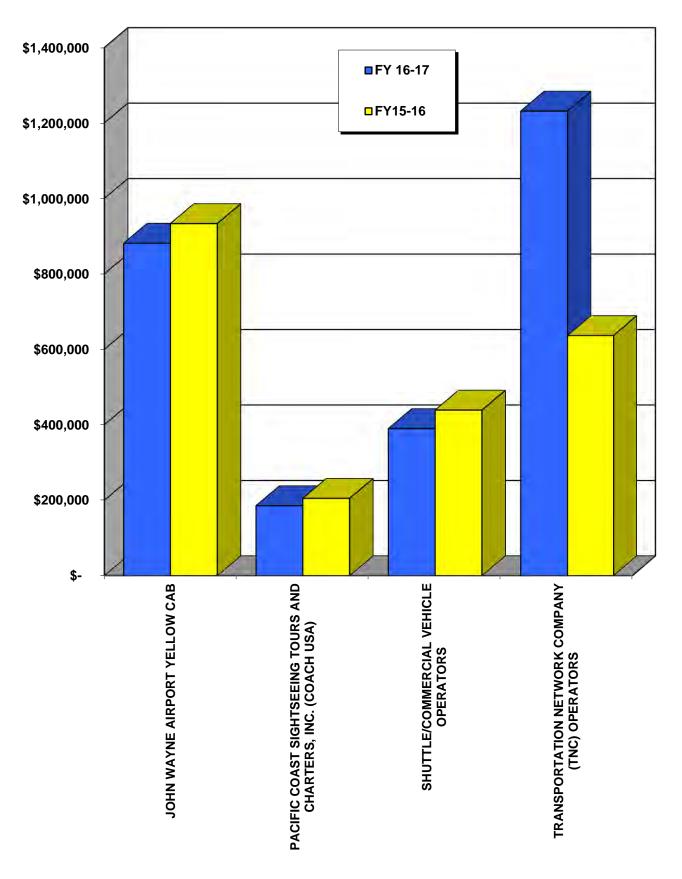
a - Effective December 2015, the greater of minimum annual guarantee of \$196,164 (payable in monthly installments of \$14,167 for December 2015-April 2016, \$18,527 from May 2016-October 2016 and \$14,167 for November 2016) or percentage of gross receipts.

b - Effective December 2016, the greater of minimum annual guarantee of \$198,918 (payable in monthly installments of \$14,366 for December 2016-April 2017, \$18,787 from May 2017-October 2017 and \$14,366 for November 2017) or percentage of gross receipts.

# **GROUND TRANSPORTATION**



# **GROUND TRANSPORTATION SUMMARY**



## GROUND TRANSPORTATION SUMMARY FOR FY 2016-2017

		16-17	ATE /		6-17 DTAL		15-16 TOTAI	% CHANGE
LESSEE/LICENSEE		EVENUE	FEES		/ENUE	R	REVENUE	16-17
JOHN WAYNE AIRPORT YELLOW CAB PACIFIC COAST SIGHTSEEING TOURS AND	\$	879,014	\$ 2,088		381,102	\$	933,284	-5.59%
CHARTERS, INC. (COACH USA)		183,272	2,234	1	185,506		204,883	-9.46%
SHUTTLE/COMMERCIAL VEHICLE OPERATORS TRANSPORTATION NETWORK COMPANY (TNC)		388,581	1,296	3	389,877		438,958	-11.18%
OPERATORS -	1,	,228,590	2,661	1,2	231,251		636,402	93.47%
TOTALS	\$ 2,	,679,457	\$ 8,279	\$ 2,6	87,736	\$ 2	2,213,527	21.42%

PM 1121-380-6 (a) PM 1121-380-7 (b)

## JOHN WAYNE AIRPORT YELLOW CAB OPERATING AGREEMENT - TAXICAB

### OPERATING AGREEMENT EXPIRES 12/31/2022

			NUMBER OF	TOTAL	REVENUE	LATE /	16-17	15-16	% CHANGE
16-17		MONTHLY	DEPLANED	NUMBER OF	/ TRIP	PENALTY	MONTHLY	MONTHLY	15-16 TO
		USE FEE (c)	PASSENGERS	TRIPS	FEES (c)	FEES	REVENUE	REVENUE	16-17
JULY		\$ -	453,794	-	\$ 80,830	\$ -	\$ 80,830	\$ 80,324	0.63%
AUGUST		-	465,090	-	82,840	1,379	84,219	80,376	4.78%
SEPTEMBER		-	433,642	-	77,245	-	77,245	73,680	4.84%
OCTOBER		-	461,700	-	82,236	-	82,236	78,830	4.32%
NOVEMBER		-	443,727	-	79,039	-	79,039	75,700	4.41%
DECEMBER		-	436,556	-	77,763	-	77,763	77,651	0.14%
JANUARY	(d)	15,460	-	21,371	48,185	-	63,645	74,227	-14.26%
FEBRUARY	(d)	15,460	-	21,842	49,245	-	64,705	74,227	-12.83%
MARCH	(d)	15,460	-	23,839	53,738	-	69,198	77,854	-11.12%
APRIL	(d)	15,460	-	20,638	46,536	-	61,996	76,726	-19.20%
MAY		20,290	-	22,656	51,076	-	71,366	82,565	-13.56%
JUNE		20,290	-	21,227	47,861	709	68,860	81,124	-15.12%
TOTALS		\$ 102,420	2,694,509	131,573	\$ 776,594	\$ 2,088	\$ 881,102	\$ 933,284	-5.59%

- a Operating Agreement terminated December 31, 2016.
- b Operating Agreement effective January 1, 2017.
- c Greater of monthly minimum of \$74,126.67 or \$.1779 per deplaned passenger through December 2016. Effective January 2017, monthly use fee of \$20,290 and trip fees based on \$2.25 per trip. Includes share of lot and planter maintenance at the rate of \$100 per month.
- d From January to April 2017, use fee was adjusted from \$20,290 to \$15,460 based on square footage used.

# PACIFIC COAST SIGHTSEEING TOURS AND CHARTERS, INC. dba COACH USA

## LICENSE AGREEMENT - PASSENGER STAGE COACH

MONTH TO MONTH

	TOTAL		TOTAL		TOTAL	MINIMUM
16-17	NUMBER (	)F	NUMBER OF		PASSENGER	RENT OR
	PASSENGE		TRIPS	(	GROSS RECEIPTS	20% GROSS (a)
						_
JULY		4,614	248	\$	57,735	\$ 11,547
AUGUST		4,976	248		64,589	12,918
SEPTEMBER		6,053	248		84,344	16,869
OCTOBER		8,529	248		100,078	20,016
NOVEMBER		7,451	248		89,383	17,877
DECEMBER		7,429	248		88,108	17,622
JANUARY		6,524	248		74,038	14,808
FEBRUARY		6,076	248		66,953	13,391
MARCH		6,222	248		68,499	13,700
APRIL		7,632	248		79,838	15,968
MAY		7,218	248		80,478	16,096
JUNE		5,939	248		62,301	12,460
TOTALS		78,663	2,976	\$	916,344	\$ 183,272
	LATE /		16-17		15-16	% CHANGE
16-17	PENALT'	<b>Y</b>	MONTHLY		MONTHLY	15-16 TO
	FEES		REVENUE		REVENUE	16-17
			44.547		10.440	7.000
JULY	\$	- \$	11,547	\$	12,468	-7.39%
AUGUST		-	12,918		15,508	-16.70%
SEPTEMBER		-	16,869		19,633	-14.08%
OCTOBER		-	20,016		22,073	-9.32%
NOVEMBER		-	17,877		15,541	15.03%
DECEMBER		-	17,622		19,409	-9.21%
JANUARY		1,271	16,079		16,823	-4.42%
FEBRUARY		-	13,391		16,501	-18.85%
MARCH		322	14,022		16,856	-16.81%
APRIL		301	16,269		16,199	0.43%
MAY		-	16,096		18,325	-12.16%
JUNE		340	12,800		15,547	-17.67%
TOTALS	\$	2,234 \$	185,506	\$	204,883	-9.46%

a - Greater of monthly minimum of \$1,186 or 20% of gross receipts through October 14, 2016. Effective October 15, 2016, greater of monthly minimum of \$1,208 or 20% of gross receipts.

# GROUND TRANSPORTATION SHUTTLE/COMMERCIAL VEHICLE OPERATORS

•	TOTAL	REVENUE	LATE /	16-17	15-16	% CHANGE
16-17	NUMBER OF	TO COUNTY	PENALTY	MONTHLY	MONTHLY	15-16 TO
	TRIPS	\$2.25 / TRIP	FEES	REVENUE	REVENUE	16-17
JULY	15,225	\$ 34,256	\$ 71	\$ 34,327	\$ 35,231	-2.57%
AUGUST	15,712	35,352	39	35,391	36,013	-1.73%
SEPTEMBER	14,687	33,046	94	33,140	36,791	-9.92%
OCTOBER	15,324	34,479	57	34,536	39,136	-11.75%
NOVEMBER	14,036	31,581	174	31,755	35,352	-10.17%
DECEMBER	13,651	30,715	132	30,847	34,818	-11.41%
JANUARY	14,806	33,314	175	33,489	36,444	-8.11%
FEBRUARY	13,288	29,898	70	29,968	35,411	-15.37%
MARCH	14,519	32,668	190	32,858	38,152	-13.88%
APRIL	13,850	31,163	45	31,208	37,740	-17.31%
MAY	13,728	30,888	145	31,033	38,587	-19.58%
JUNE	13,876	31,221	104	31,325	35,283	-11.22%
TOTALS	172,702	\$ 388,581	\$ 1,296	\$ 389,877	\$ 438,958	-11.18%

# GROUND TRANSPORTATION TRANSPORTATION NETWORK COMPANY (TNC) OPERATORS GROUND TRANSPORTATION OPERATING PERMITS

•	NUMBER	NUMBER	NUMBER	TNC TOTAL
16-17	OF TRIPS	OF TRIPS	OF TRIPS	NUMBER
	LYFT, INC.	UBER	WINGZ	OF TRIPS
•				-
JULY	4,952	29,816	35	34,803
AUGUST	5,792	32,966	32	38,790
SEPTEMBER	6,842	35,624	42	42,508
OCTOBER	7,059	39,236	49	46,344
NOVEMBER	7,776	37,376	55	45,207
DECEMBER	7,739	33,682	60	41,481
JANUARY	8,045	39,247	40	47,332
FEBRUARY	8,224	32,811	47	41,082
MARCH	10,881	39,241	52	50,174
APRIL	10,551	38,329	35	48,915
MAY	12,416	43,283	39	55,738
JUNE	13,505	40,128	32	53,665
TOTALS	103,782	441,739	518	546,039

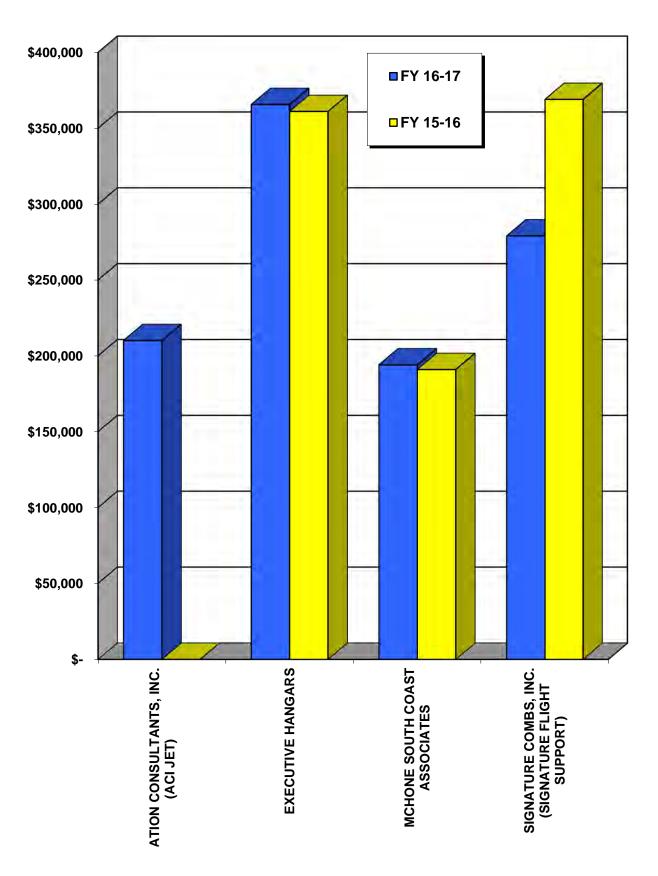
		REVENUE		LATE /		16-17		15-16	% CHANGE
16-17	Т	O COUNTY		PENALTY		MONTHLY		MONTHLY	15-16 TO
	\$	2.25 / TRIP		FEES		REVENUE		REVENUE	16-17
	Φ.	70.007	Φ.		Φ.	70.007	Φ.	00.475	1.11.000/
JULY	\$	78,307	\$	-	\$	78,307	\$	32,465	141.20%
AUGUST		87,278		-		87,278		36,045	142.14%
SEPTEMBER		95,643		-		95,643		43,172	121.54%
OCTOBER		104,274		-		104,274		47,981	117.32%
NOVEMBER		101,716		-		101,716		49,662	104.82%
DECEMBER		93,332		-		93,332		47,671	95.78%
JANUARY		106,497		-		106,497		54,200	96.49%
FEBRUARY		92,435		1,237		93,672		52,207	79.42%
MARCH		112,892		-		112,892		61,281	84.22%
APRIL		110,059		-		110,059		63,839	72.40%
MAY		125,411		1,424		126,835		74,648	69.91%
JUNE		120,746		-		120,746		73,231	64.88%
TOTALS	\$	1,228,590	\$	2,661	\$	1,231,251	\$	636,402	93.47%

# HANGARS

# **HANGARS**



## HANGARS SUMMARY



## HANGARS SUMMARY FOR FY 2016-2017

					LATE /	16-17		15-16	% CHANGE
	H	HANGAR		EDOWN	PENALTY	TOTAL		TOTAL	15-16 TO
LESSEE	R	EVENUE	RI	EVENUE	FEES	REVENUE	F	REVENUE	16-17
AVIATION CONSULTANTS, INC. (ACI JET)	\$	210,000	\$	-	\$ ; -	\$ 210,000	\$	-	N/A
EXECUTIVE HANGARS		365,596		-	-	365,596		361,007	1.27%
MCHONE SOUTH COAST ASSOCIATES SIGNATURE COMBS, INC.		182,929		10,840	227	193,996		190,903	1.62%
(SIGNATURE FLIGHT SUPPORT)		278,991		-	-	278,991		368,962	-24.38%
TOTALS	\$ 1	1,037,516	\$	10,840	\$ 227	\$ 1,048,583	\$	920,872	13.87%

## AVIATION CONSULTANTS, INC. dba ACI JET HANGAR LEASE

LEASE EXPIRES 12/31/2018

		HANGAR	LATE /			16-17	15-16		% CHANGE
16-17		MONTHLY	PENALTY			MONTHLY	MONTHL	Υ.	15-16 TO
		RENT (b)	FEES			REVENUE	REVENU	E	16-17
JULY	\$	_	\$	_	\$	_	\$	=	N/A
AUGUST	Ψ	-	Ψ	_	Ψ	-	Ψ	_	N/A
SEPTEMBER		-		-		=		-	N/A
OCTOBER		-		-		-		-	N/A
NOVEMBER		-		-		-		-	N/A
DECEMBER		=		-		-		-	N/A
JANUARY		=		-		-		-	N/A
FEBRUARY		-		-		-		-	N/A
MARCH		-		-		-		-	N/A
APRIL		70,000		-		70,000		-	N/A
MAY		70,000		-		70,000		-	N/A
JUNE		70,000		-		70,000		-	N/A
TOTALS	\$	210,000	\$	-	\$	210,000	\$	-	N/A

- a Lease effective April 1, 2017.
- b Effective April 2017, monthly rent is \$70,000.

# EXECUTIVE HANGARS HANGAR LEASE

MONTH TO MONTH

	F	HANGAR		MINIMUM		LATE /	16-17		15-16	% CHANGE
16-17	М	ONTHLY		RENT OR	F	PENALTY	MONTHLY	Ν	MONTHLY	15-16 TO
	GROS	SS RECEIPTS	4	5% GROSS (a)	SS (a) FEES		REVENUE	REVENUE		16-17
JULY	\$	62,160	\$	30,226	\$	-	\$ 30,226	\$	29,885	1.14%
AUGUST		62,160		30,226		-	30,226		29,885	1.14%
SEPTEMBER		62,160		30,226		-	30,226		29,885	1.14%
OCTOBER		62,160		30,226		-	30,226		29,885	1.14%
NOVEMBER		62,160		30,226		-	30,226		29,885	1.14%
DECEMBER		62,160		30,638		-	30,638		30,226	1.36%
JANUARY		62,160		30,638		-	30,638		30,226	1.36%
FEBRUARY		62,160		30,638		-	30,638		30,226	1.36%
MARCH		62,160		30,638		-	30,638		30,226	1.36%
APRIL		62,160		30,638		-	30,638		30,226	1.36%
MAY		62,160		30,638		-	30,638		30,226	1.36%
JUNE		62,160		30,638		-	30,638		30,226	1.36%
TOTALS	\$	745,920	\$	365,596	\$	-	\$ 365,596	\$	361,007	1.27%

a - Greater of minimum annual guarantee of \$362,710 or 45% of gross receipts through November 2016. Effective December 2016, greater of annual minimum guarantee of \$367,655 or 45% of gross receipts.

PM 1121-152.02 PM 1121-281-29

# MCHONE SOUTH COAST ASSOCIATES HANGAR AND TIEDOWN LEASES

MONTH TO MONTH

		HANGAR	MI	NIMUM	Т	IEDOWN		LATE /		16-17		15-16	% CHANGE
16-17	N	MONTHLY	RE	ENT OR	М	ONTHLY	Р	ENALTY	Ν	MONTHLY	Ν	MONTHLY	15-16 TO
	GRO	OSS RECEIPTS	30% GROSS (a)		F	ENT (b)	FEES		F	REVENUE	REVENUE		16-17
JULY	\$	42,850	\$	15,025	\$	898	\$	113	\$	16,036	\$	15,742	1.87%
AUGUST		42,850		15,264		898		-		16,162		15,908	1.60%
SEPTEMBER		48,210		15,264		898		-		16,162		15,908	1.60%
OCTOBER		48,210		15,264		898		-		16,162		15,908	1.60%
NOVEMBER		48,210		15,264		898		-		16,162		15,908	1.60%
DECEMBER		48,710		15,264		898		-		16,162		15,908	1.60%
JANUARY		49,230		15,264		898		-		16,162		15,908	1.60%
FEBRUARY		49,490		15,264		898		-		16,162		15,908	1.60%
MARCH		49,490		15,264		914		114		16,292		15,923	2.32%
APRIL		49,750		15,264		914		-		16,178		15,923	1.60%
MAY		42,453		15,264		914		-		16,178		15,923	1.60%
JUNE		41,300		15,264		914		-		16,178		16,036	0.89%
TOTALS	\$	560,753	\$	182,929	\$	10,840	\$	227	\$	193,996	\$	190,903	1.62%

- a Greater of minimum annual guarantee of \$180,305 or 30% of gross receipts through July 2016. Effective August 2016, greater of annual minimum guarantee of \$183,163 or 30% of gross receipts.
- b Monthly tiedown rent of \$898 through February 2017. Effective March 2017, monthly rent of \$914.

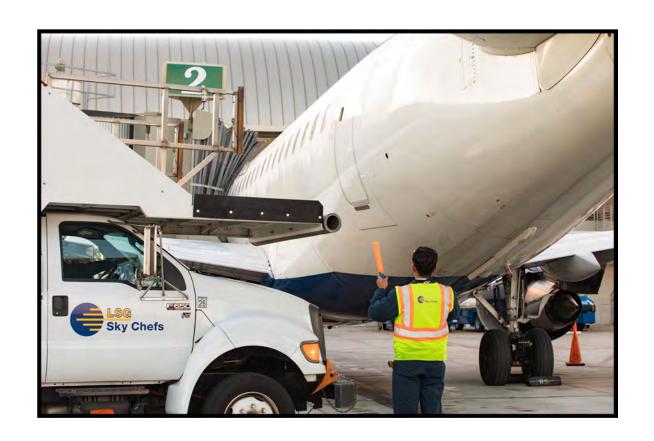
## SIGNATURE COMBS, INC. dba SIGNATURE FLIGHT SUPPORT HANGAR LEASE

TERMINATED 03/31/17

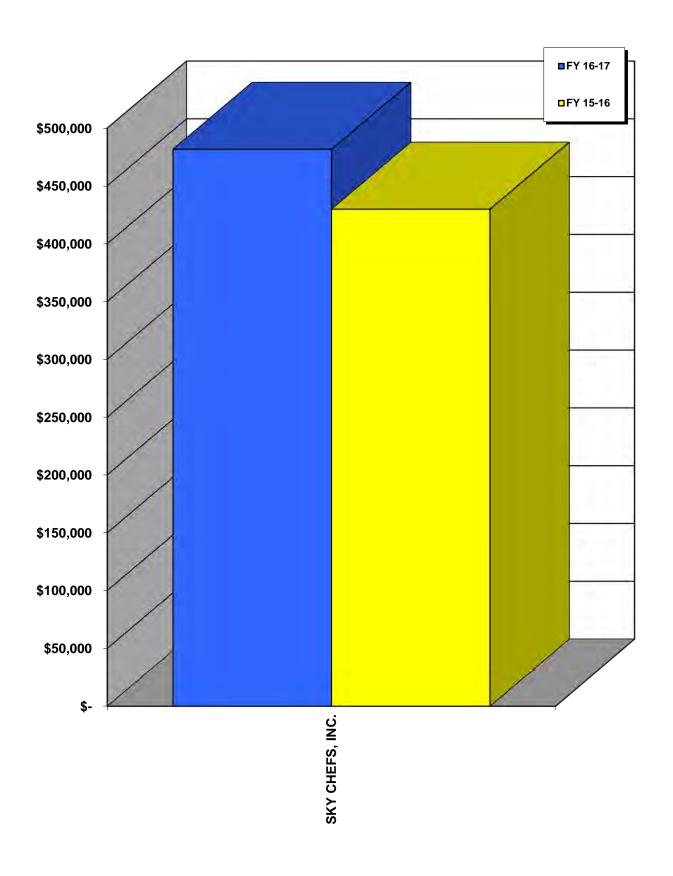
		HANGAR		MINIMUM		LATE /		16-17		15-16	% CHANGE
16-17		MONTHLY		RENT OR	Р	ENALTY	Ν	MONTHLY	M	ONTHLY	15-16 TO
	GR	OSS RECEIPTS	25	% GROSS (a)		FEES	F	REVENUE	R	EVENUE	16-17
JULY	\$	115,811	\$	30,999	\$	-	\$	30,999	\$	31,195	-0.63%
AUGUST		115,051		30,999		-		30,999		30,641	1.17%
SEPTEMBER		110,731		30,999		-		30,999		30,641	1.17%
OCTOBER		119,938		30,999		-		30,999		30,641	1.17%
NOVEMBER		115,430		30,999		-		30,999		30,641	1.17%
DECEMBER		118,450		30,999		-		30,999		30,641	1.17%
JANUARY		115,510		30,999		-		30,999		30,641	1.17%
FEBRUARY		115,660		30,999		-		30,999		30,641	1.17%
MARCH		111,982		30,999		-		30,999		30,641	1.17%
APRIL		-		-		-		-		30,641	-100.00%
MAY		-		-		-		-		30,999	-100.00%
JUNE		-		-		-		-		30,999	-100.00%
TOTALS	\$	1,038,563	\$	278,991	\$	-	\$	278,991	\$	368,962	-24.38%

- a Effective May 2016, greater of annual minimum guarantee of \$371,987 or 25% of gross receipts.
- b Lease terminated March 31, 2017.

# IN—FLIGHT FOOD SERVICE



# **IN-FLIGHT FOOD SERVICE SUMMARY**



# SKY CHEFS, INC. IN-FLIGHT FOOD SERVICE

UPON WRITTEN NOTICE

	N	MONTHLY	N	MINIMUM	LATE /	
16-17	(	GROSS	R	ENT OR	PEN	IALTY
	R	ECEIPTS	6%	GROSS (a)	F	EES
	-					
JULY	\$	675,139	\$	40,508	\$	-
AUGUST		692,648		41,559		-
SEPTEMBER		663,896		39,834		-
OCTOBER		699,291		41,957		-
NOVEMBER		640,918		38,455		-
DECEMBER		651,979		39,119		-
JANUARY		659,578		39,575		-
FEBRUARY		646,321		38,779		-
MARCH		699,843		41,991		-
APRIL		670,141		40,208		-
MAY		675,714		40,543		-
JUNE		650,450		39,027		-
TOTALS	\$	8,025,918	\$	481,555	\$	-
		16-17		15-16	% CF	HANGE
16-17	M	16-17 ONTHLY	M	15-16 ONTHLY		HANGE 16 TO
16-17					15-	
	RI	ONTHLY EVENUE	RI	ONTHLY EVENUE	15-	16 TO 6-17
JULY		ONTHLY EVENUE 40,508		ONTHLY EVENUE 31,550	15-	16 TO 6-17 28.39%
JULY AUGUST	RI	ONTHLY EVENUE 40,508 41,559	RI	ONTHLY EVENUE 31,550 32,832	15-	16 TO 6-17 28.39% 26.58%
JULY AUGUST SEPTEMBER	RI	ONTHLY EVENUE 40,508 41,559 39,834	RI	31,550 32,832 31,632	15-	16 TO 5-17 28.39% 26.58% 25.93%
JULY AUGUST SEPTEMBER OCTOBER	RI	40,508 41,559 39,834 41,957	RI	31,550 32,832 31,632 33,111	15-	28.39% 26.58% 25.93% 26.72%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER	RI	40,508 41,559 39,834 41,957 38,455	RI	31,550 32,832 31,632 33,111 33,147	15-	28.39% 26.58% 25.93% 26.72% 16.01%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER	RI	40,508 41,559 39,834 41,957 38,455 39,119	RI	31,550 32,832 31,632 33,111 33,147 33,596	15-	28.39% 26.58% 25.93% 26.72% 16.01% 16.44%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY	RI	40,508 41,559 39,834 41,957 38,455 39,119 39,575	RI	31,550 32,832 31,632 33,111 33,147 33,596 35,481	15-	28.39% 26.58% 25.93% 26.72% 16.01% 16.44% 11.54%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY	RI	40,508 41,559 39,834 41,957 38,455 39,119 39,575 38,779	RI	31,550 32,832 31,632 33,111 33,147 33,596 35,481 34,422	15-	28.39% 26.58% 25.93% 26.72% 16.01% 16.44% 11.54% 12.66%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH	RI	40,508 41,559 39,834 41,957 38,455 39,119 39,575 38,779 41,991	RI	31,550 32,832 31,632 33,111 33,147 33,596 35,481 34,422 39,007	15-	28.39% 26.58% 25.93% 26.72% 16.01% 16.44% 11.54% 12.66% 7.65%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	RI	40,508 41,559 39,834 41,957 38,455 39,119 39,575 38,779 41,991 40,208	RI	31,550 32,832 31,632 33,111 33,147 33,596 35,481 34,422 39,007 40,777	15-	28.39% 26.58% 25.93% 26.72% 16.01% 16.44% 11.54% 12.66% 7.65% -1.40%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY	RI	40,508 41,559 39,834 41,957 38,455 39,119 39,575 38,779 41,991 40,208 40,543	RI	31,550 32,832 31,632 33,111 33,147 33,596 35,481 34,422 39,007 40,777 41,569	15-	28.39% 26.58% 25.93% 26.72% 16.01% 16.44% 11.54% 12.66% 7.65% -1.40% -2.47%
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	RI	40,508 41,559 39,834 41,957 38,455 39,119 39,575 38,779 41,991 40,208	RI	31,550 32,832 31,632 33,111 33,147 33,596 35,481 34,422 39,007 40,777	15-	28.39% 26.58% 25.93% 26.72% 16.01% 16.44% 11.54% 12.66% 7.65% -1.40%

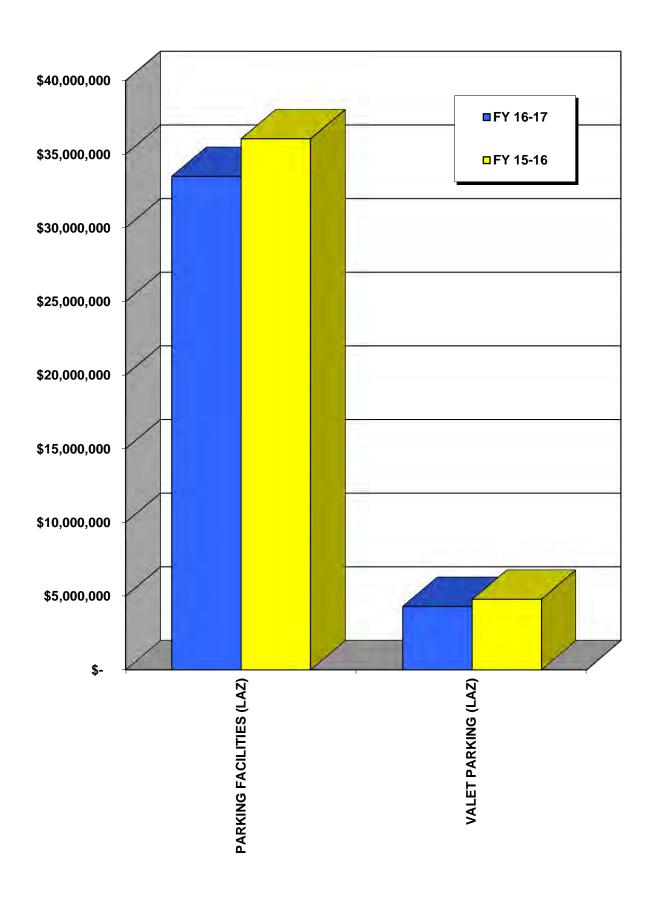
## NOTE:

a - Greater of monthly minimum of \$125 or 6% of monthly in-flight food service gross receipts.

# **PARKING**



# **PARKING SUMMARY**



## PARKING SUMMARY FOR FY 2016-2017

			LATE /		16-17	15-16	% CHANGE
		16-17	PENALTY		TOTAL	TOTAL	15-16 TO
REVENUE TYPE		REVENUE	FEES		REVENUE	REVENUE	16-17
							_
PARKING FACILITIES (LAZ)	(a)	\$ 33,489,083	\$	- \$	33,489,083	\$ 36,044,029	-7.09%
VALET PARKING (LAZ)		 4,294,862		-	4,294,862	4,782,116	-10.19%
TOTALS		\$ 37,783,945	\$	- \$	37,783,945	\$ 40,826,145	-7.45%

a - Includes Legislator parking revenue adjustments to increase revenue reported in the 2015-2016 Revenue Report.

PM 1121-400-28 (a) PM 1121-400-26 (b)

# OPERATING AGREEMENT - PARKING FACILITIES LAZ PARKING CALIFORNIA, LLC

OPERATING AGREEMENT EXPIRES 4/30/2020

	OFF	AIRPORT (c)	TERMINAL (d)								
	16-17 MAIN STREET  GROSS  RECEIPTS		NORTHWEST			NORTHEAST		SOUTHEAST			
16-17			GARAGE GROSS RECEIPTS		GARAGE GROSS RECEIPTS			GARAGE GROSS		STRUCTURE C	
										GROSS	
								RECEIPTS	RECEIPTS		
JULY	\$	309,037	\$	626,424	\$	491,495	\$	646,076	\$	589,598	
AUGUST		321,747		660,304		498,686		713,908		665,620	
SEPTEMBER		308,050		677,856		562,573		728,469		716,571	
OCTOBER		312,566		689,797		572,671		738,774		725,373	
NOVEMBER		279,336		590,021		461,792		654,374		638,260	
DECEMBER		251,861		521,715		432,825		616,705		582,467	
JANUARY		209,579		578,058		404,859		609,309		574,718	
FEBRUARY		193,515		560,141		428,142		583,799		585,763	
MARCH		221,889		683,300		514,423		698,972		663,652	
APRIL		241,451		644,453		507,224		650,029		633,269	
MAY		252,350		671,069		573,152		672,242		631,496	
JUNE		250,432		660,433		521,637		701,207		623,264	
TOTALS	\$	3,151,813	\$	7,563,571	\$	5,969,479	\$	8,013,864	\$	7,630,051	
		EMPLOYEE	PARKING								
	PARKING 16-17 GROSS		INVOICE			16-17		15-16		% CHANGE	
16-17			GROSS RECEIPTS		MONTHLY REVENUE (f)			MONTHLY		15-16 TO	
	RECEIPTS (e)							REVENUE (g)	16-17		
JULY	\$	124,220	\$	558	\$	2,787,408	\$	3,045,279		-8.47%	
AUGUST		107,220		563		2,968,048		3,105,872		-4.44%	
SEPTEMBER		58,400		488		3,052,407		3,061,634		-0.30%	
OCTOBER		110,120		467		3,149,768		3,470,694		-9.25%	
NOVEMBER		122,400		662		2,746,845		2,982,794		-7.91%	
DECEMBER		74,795		1,366		2,481,734		2,555,435		-2.88%	
JANUARY		144,220		1,662		2,522,405		2,757,278		-8.52%	
FEBRUARY		75,035		384		2,426,779		2,744,657		-11.58%	
MARCH		122,895		626		2,905,757		2,973,417		-2.28%	
APRIL		98,325		394		2,775,145		3,069,469		-9.59%	
MAY		40,070		140		2,840,519		3,261,715		-12.91%	
JUNE		74,675		620		2,832,268		3,015,785		-6.09%	
TOTALS	\$	1,152,375	\$	7,930	\$	33,489,083	\$	36,044,029		-7.09%	

- a Operating Agreement effective May 1, 2017.
- b Operating Agreement with Parking Concepts, Inc. terminated April 30, 2017.
- c Parking rate is \$2/hr. Maximum rate per day is \$14.
- d Parking rate is \$2/hr. Maximum rate per day is \$20.
- e Includes \$850 in Legislator parking.
- f Includes \$30,660,877 of parking revenue paid via credit cards.
- g Includes Legislator parking revenue adjustments to increase revenue reported in the 2015-2016 Revenue Report.

PM 1121-400-28 (a), (d) PM 1121-400-24 (b)

## OPERATING AGREEMENT - VALET PARKING LAZ PARKING CALIFORNIA, LLC

OPERATING AGREEMENT EXPIRES 4/30/2020

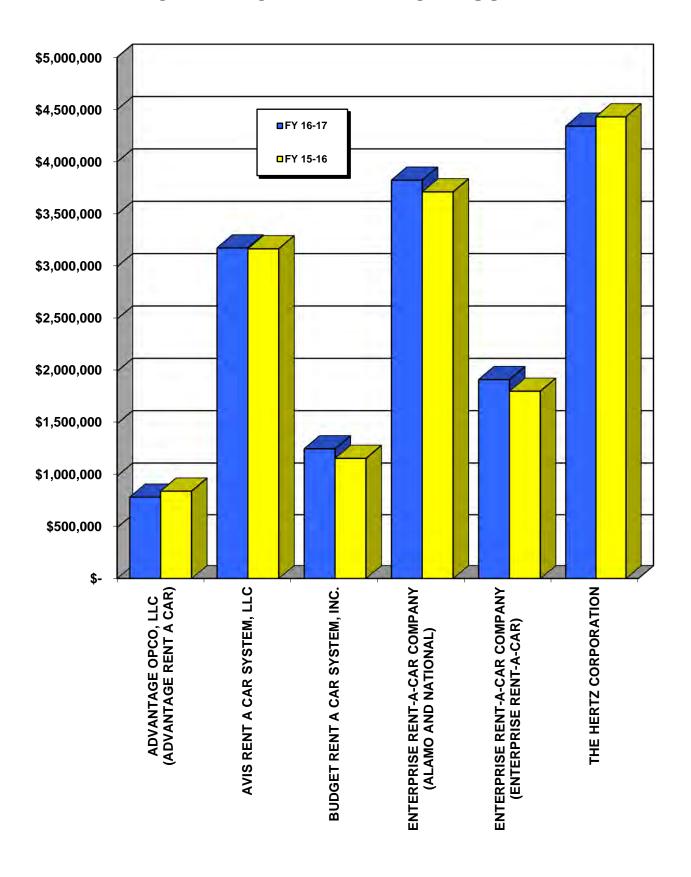
16-17	MONTHLY		MONTHLY		16-17		15-16		% CHANGE
	PARKING		CAR WASH		MONTHLY		MONTHLY		15-16 TO
	REVENUE (c)		REVENUE		REVENUE		REVENUE		16-17
•									
JULY	\$	314,195	\$	16,821	\$	331,016	\$	387,676	-14.62%
AUGUST		351,770		18,808		370,578		396,979	-6.65%
SEPTEMBER		384,625		19,455		404,080		422,791	-4.43%
OCTOBER		385,901		19,499		405,400		483,561	-16.16%
NOVEMBER		336,622		17,154		353,776		396,698	-10.82%
DECEMBER		292,541		11,660		304,201		328,972	-7.53%
JANUARY		305,780		9,730		315,510		350,796	-10.06%
FEBRUARY		306,290		10,052		316,342		385,685	-17.98%
MARCH		371,290		21,530		392,820		401,441	-2.15%
APRIL		328,600		19,966		348,566		401,821	-13.25%
MAY		360,006		22,540		382,546		438,875	-12.83%
JUNE		346,435		23,592		370,027		386,821	-4.34%
TOTALS	\$	4,084,055	\$	210,807	\$	4,294,862	\$	4,782,116	-10.19%

- a Operating Agreement effective May 1, 2017.
- b Operating Agreement with Parking Concepts, Inc. terminated April 30, 2017.
- c Rate per day at \$30 and \$10 per hour for subsequent 24 hour periods up to \$30 daily.
- d The operator fee is 32.5% of valet parking revenue collected and 92% of valet car wash revenue collected.

# **RENTAL CAR CONCESSIONS**



#### ON AIRPORT RENTAL CAR SUMMARY



#### RENTAL CAR SUMMARY FOR FY 2016-2017 ON AIRPORT

	16-17	MINIMUM	READY	LATE /	16-17	15-16	% CHANGE
	GROSS	RENT OR	CAR	PENALTY	TOTAL	TOTAL	15-16 TO
LESSEE	RECEIPTS	10% GROSS	PARKING	FEES	REVENUE	REVENUE	16-17
ADVANTAGE OPCO, LLC (ADVANTAGE RENT A CAR)	\$ 4,372,868	\$ 750,000 \$	48,132	\$ 160	\$ 798,292	\$ 855,777	-6.72%
AVIS RENT A CAR SYSTEM, LLC	25,620,939	2,875,296	303,519	-	3,178,815	3,170,902	0.25%
BUDGET RENT A CAR SYSTEM, INC. ENTERPRISE RENT-A-CAR COMPANY	11,832,567	1,183,256	60,672	16,402	1,260,330	1,168,713	7.84%
(ALAMO AND NATIONAL)  ENTERPRISE RENT-A-CAR COMPANY	37,165,164	3,716,516	109,284	-	3,825,800	3,713,894	3.01%
(ENTERPRISE RENT-A-CAR)	18,151,526	1,815,153	106,392	-	1,921,545	1,810,308	6.14%
THE HERTZ CORPORATION	37,052,291	4,010,004	331,933	-	4,341,937	4,431,198	-2.01%
TOTALS	\$ 134,195,355	\$ 14,350,225 \$	959,932	\$ 16,562	\$ 15,326,719	\$ 15,150,792	1.16%

#### ADVANTAGE OPCO, LLC dba ADVANTAGE RENT A CAR LEASE AGREEMENT- RENTAL CAR CONCESSION

LEASE EXPIRES 11/30/2018

	MONTHLY		MINIMUM			l	ATE /
16-17	GROSS		RENT OR	RE	ADY CAR		ENALTY
	RECEIPTS		GROSS (a)		RKING (b)		FEES
JULY	\$ 673,435	\$	62,500	\$	4,011	\$	160
AUGUST	676,825		62,500		4,011		=
SEPTEMBER	412,576		62,500		4,011		-
OCTOBER	350,705		62,500		4,011		=
NOVEMBER	241,691		62,500		4,011		-
DECEMBER	266,295		62,500		4,011		-
JANUARY	298,693		62,500		4,011		-
FEBRUARY	230,701		62,500		4,011		-
MARCH	237,063		62,500		4,011		-
APRIL	298,471		62,500		4,011		-
MAY	342,252		62,500		4,011		-
JUNE	 344,161		62,500		4,011		-
TOTALS	\$ 4,372,868	\$	750,000	\$	48,132	\$	160
	1/ 17		15 17	0.4	CHANCE		
	16-17		15-16	%	CHANGE		
16-17	MONTHLY	N	ID-16 IONTHLY		5-16 TO		
16-17				1!			
16-17 JULY	MONTHLY REVENUE	R	IONTHLY EVENUE	1!	5-16 TO		
	 MONTHLY		IONTHLY	1!	5-16 TO 16-17		
JULY	 MONTHLY REVENUE 66,671	R	ONTHLY EVENUE 71,977	1!	5-16 TO 16-17 -7.37%		
JULY AUGUST	 MONTHLY REVENUE 66,671 66,511	R	ONTHLY EVENUE 71,977 71,738	1!	5-16 TO 16-17 -7.37% -7.29%		
JULY AUGUST SEPTEMBER	 MONTHLY REVENUE 66,671 66,511 66,511	R	71,977 71,738 73,191	1!	5-16 TO 16-17 -7.37% -7.29% -9.13%		
JULY AUGUST SEPTEMBER OCTOBER	 MONTHLY REVENUE 66,671 66,511 66,511	R	71,977 71,738 73,191 71,977	1!	5-16 TO 16-17 -7.37% -7.29% -9.13% -7.59%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER	 MONTHLY REVENUE 66,671 66,511 66,511 66,511	R	71,977 71,738 73,191 71,977 71,977	1!	5-16 TO 16-17 -7.37% -7.29% -9.13% -7.59% -7.59%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER	 MONTHLY REVENUE 66,671 66,511 66,511 66,511 66,511	R	71,977 71,738 73,191 71,977 71,977 71,977 72,150	1!	-7.37% -7.29% -9.13% -7.59% -7.59% -7.82%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY	 MONTHLY REVENUE 66,671 66,511 66,511 66,511 66,511 66,511	R	71,977 71,738 73,191 71,977 71,977 71,977 72,150 71,911	1!	5-16 TO 16-17 -7.37% -7.29% -9.13% -7.59% -7.59% -7.59% -7.59%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	 MONTHLY REVENUE  66,671 66,511 66,511 66,511 66,511 66,511 66,511 66,511 66,511	R	71,977 71,738 73,191 71,977 71,977 71,977 72,150 71,911 72,391 71,911	1!	5-16 TO 16-17 -7.37% -7.29% -9.13% -7.59% -7.59% -7.51% -8.12% -7.51% -7.51%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY	 MONTHLY REVENUE  66,671 66,511 66,511 66,511 66,511 66,511 66,511 66,511 66,511	R	71,977 71,738 73,191 71,977 71,977 71,977 72,150 71,911 72,391 71,911 71,911 67,972	1!	5-16 TO 16-17 -7.37% -7.29% -9.13% -7.59% -7.59% -7.51% -8.12% -7.51% -7.51% -7.51%		
JULY AUGUST SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	 MONTHLY REVENUE  66,671 66,511 66,511 66,511 66,511 66,511 66,511 66,511 66,511	R	71,977 71,738 73,191 71,977 71,977 71,977 72,150 71,911 72,391 71,911	1!	5-16 TO 16-17 -7.37% -7.29% -9.13% -7.59% -7.59% -7.51% -8.12% -7.51% -7.51%		

- a Greater of minimum annual guarantee of \$750,000 or 10% of gross receipts.
- b Ready Car Parking: Effective May 2016, 15,428 sf at \$0.26/sf for East Parking Structure.
- c Lease effective December 1, 2013.

#### AVIS RENT A CAR SYSTEM, LLC LEASE AGREEMENT- RENTAL CAR CONCESSION

LEASE EXPIRES 11/30/2018

	MONTHLY			MINIMUM		Ĺ	ATE /	
16-17		GROSS		RENT OR	RE	ADY CAR	PE	ENALTY
		RECEIPTS	10	% GROSS (a)	PAI	RKING (b)		FEES
JULY	\$	2,706,663	\$	239,608	\$	24,823	\$	-
AUGUST		3,178,171		239,608		24,823		-
SEPTEMBER		2,296,436		239,608		24,823		-
OCTOBER		2,371,854		239,608		24,823		-
NOVEMBER		1,750,424		239,608		24,823		-
DECEMBER		1,741,569		239,608		24,823		-
JANUARY		1,868,318		239,608		24,823		-
FEBRUARY		1,879,259		239,608		24,823		-
MARCH		2,122,498		239,608		24,823		-
APRIL		1,980,357		239,608		24,823		-
MAY		1,799,230		239,608		24,823		-
JUNE		1,926,160		239,608		30,466		-
TOTALS	\$	25,620,939	\$	2,875,296	\$	303,519	\$	-
		16-17		15-16	%	CHANGE		
16-17		MONTHLY		MONTHLY	1	5-16 TO		
		REVENUE		REVENUE		16-17		
JULY	\$	264,431	\$	263,977		0.17%		
AUGUST	Ψ	264,431	Ψ	263,977		0.17%		
SEPTEMBER		264,431		263,977		0.17%		
OCTOBER		264,431		263,977		0.17%		
NOVEMBER		264,431		263,977		0.17%		
DECEMBER		264,431		264,431		0.00%		
JANUARY		264,431		264,431		0.00%		
FEBRUARY		264,431		264,431		0.00%		
MARCH		264,431		264,431		0.00%		
APRIL		264,431		264,431		0.00%		
MAY		264,431		264,431		0.00%		
JUNE		270,074		264,431		2.13%		
TOTALS	\$	3,178,815	\$	3,170,902		0.25%		

- a Greater of minimum annual guarantee of \$2,875,300 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2015, 34,099 sf at \$0.26/sf for East Parking Structure, 19,188 sf at \$0.54/sf for Parking Structure C, and 10,362 sf at \$0.54/sf for South Rental Car Parking Lot; effective June 2017, 34,099 sf at \$0.26/sf for East Parking Structure, 40,000 sf at \$0.54/sf for Main Street Parking Lot.
- c Lease effective December 1, 2013.

#### BUDGET RENT A CAR SYSTEM, INC. LEASE AGREEMENT- RENTAL CAR CONCESSION

LEASE EXPIRES 11/30/2018

		MONITHIN		A ALA LIA AL IA A			LATE /
47.45		MONTHLY		MINIMUM			LATE /
16-17		GROSS		RENT OR		ADY CAR	PENALTY
		RECEIPTS	10'	% GROSS (a)	PAI	RKING (b)	FEES
JULY	\$	1,023,916	\$	102,392	\$	5,056	\$ 5,428
AUGUST		928,113		92,811		5,056	1,340
SEPTEMBER		702,426		70,243		5,056	3,304
OCTOBER		912,370		91,237		5,056	176
NOVEMBER		917,874		91,787		5,056	-
DECEMBER		1,018,464		101,846		5,056	1,154
JANUARY		1,138,818		113,882		5,056	-
FEBRUARY		1,011,349		101,135		5,056	5,000
MARCH		1,164,720		116,472		5,056	-
APRIL		1,002,994		100,299		5,056	-
MAY		882,764		88,276		5,056	-
JUNE		1,128,759		112,876		5,056	_
TOTALS	\$	11,832,567	\$	1,183,256	\$	60,672	\$ 16,402
		16-17		15-16	%	CHANGE	
16-17		MONTHLY	1	MONTHLY	15	5-16 TO	
		REVENUE		REVENUE		16-17	
JULY							
002.	\$	112.876	\$	122.401		-7.78%	
AUGUST	\$	112,876 99.207	\$	122,401 124,223		-7.78% -20.14%	
AUGUST SEPTEMBER	\$	99,207	\$	124,223		-20.14%	
AUGUST SEPTEMBER OCTOBER	\$		\$				
SEPTEMBER	\$	99,207 78,603	\$	124,223 80,793		-20.14% -2.71%	
SEPTEMBER OCTOBER	\$	99,207 78,603 96,469	\$	124,223 80,793 93,175		-20.14% -2.71% 3.54%	
SEPTEMBER OCTOBER NOVEMBER	\$	99,207 78,603 96,469 96,843	\$	124,223 80,793 93,175 89,673		-20.14% -2.71% 3.54% 8.00%	
SEPTEMBER OCTOBER NOVEMBER DECEMBER	\$	99,207 78,603 96,469 96,843 108,056	\$	124,223 80,793 93,175 89,673 79,332		-20.14% -2.71% 3.54% 8.00% 36.21%	
SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY	<b>\$</b>	99,207 78,603 96,469 96,843 108,056 118,938	\$	124,223 80,793 93,175 89,673 79,332 93,787		-20.14% -2.71% 3.54% 8.00% 36.21% 26.82%	
SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY	<b>\$</b>	99,207 78,603 96,469 96,843 108,056 118,938 111,191	\$	124,223 80,793 93,175 89,673 79,332 93,787 92,013		-20.14% -2.71% 3.54% 8.00% 36.21% 26.82% 20.84%	
SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH	<b>\$</b>	99,207 78,603 96,469 96,843 108,056 118,938 111,191 121,528	\$	124,223 80,793 93,175 89,673 79,332 93,787 92,013 114,671		-20.14% -2.71% 3.54% 8.00% 36.21% 26.82% 20.84% 5.98%	
SEPTEMBER OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL	<b>\$</b>	99,207 78,603 96,469 96,843 108,056 118,938 111,191 121,528 105,355	\$	124,223 80,793 93,175 89,673 79,332 93,787 92,013 114,671 104,337		-20.14% -2.71% 3.54% 8.00% 36.21% 26.82% 20.84% 5.98% 0.98%	

- a Greater of minimum annual guarantee of \$981,942 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2015, 19,448 sf at \$0.26/sf for East Parking Structure.
- c Lease effective December 1, 2013.

PM 1121-390-33 (c)

#### ENTERPRISE RENT-A-CAR COMPANY OF LOS ANGELES, LLC dba ALAMO RENT A CAR AND NATIONAL CAR RENTAL LEASE AGREEMENT - RENTAL CAR CONCESSION

LEASE EXPIRES 11/30/2018

	MONTHLY		MINIMUM				LATE /
16-17	GROSS		RENT OR	RE	ADY CAR	F	PENALTY
	RECEIPTS	10	0% GROSS (a)	PA	RKING (b)		FEES
JULY	\$ 3,479,289	\$	347,929	\$	9,107	\$	-
AUGUST	3,719,598		371,960		9,107		-
SEPTEMBER	3,091,633		309,163		9,107		-
OCTOBER	3,192,382		319,238		9,107		-
NOVEMBER	2,746,263		274,626		9,107		-
DECEMBER	2,650,130		265,013		9,107		-
JANUARY	2,933,776		293,378		9,107		-
FEBRUARY	2,797,844		279,784		9,107		-
MARCH	3,423,478		342,348		9,107		-
APRIL	3,079,435		307,944		9,107		-
MAY	2,925,045		292,504		9,107		-
JUNE	3,126,291		312,629		9,107		-
TOTALS	\$ 37,165,164	\$	3,716,516	\$	109,284	\$	-
	16-17		15-16	%	CHANGE		
16-17	MONTHLY		MONTHLY	1	5-16 TO		
	 REVENUE		REVENUE		16-17		
JULY	\$ 357,036	\$	331,623		7.66%		
AUGUST	381,067		352,968		7.96%		
SEPTEMBER	318,270		268,452		18.56%		
OCTOBER	328,345		310,918		5.61%		
NOVEMBER	283,733		274,179		3.48%		
DECEMBER	274,120		268,838		1.96%		
JANUARY	302,485		309,142		-2.15%		
FEBRUARY	288,891		299,168		-3.44%		
MARCH	351,455		352,568		-0.32%		
APRIL	317,051		325,338		-2.55%		
MAY	301,611		306,752		-1.68%		
JUNE	321,736		313,948		2.48%		
TOTALS	\$ 3,825,800	\$	3,713,894		3.01%		

- a Greater of minimum annual guarantee of \$3,002,382 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2015, 35,027 sf at \$0.26/sf for East Parking Structure.
- c Lease effective December 1, 2013.

PM 1121-390-35 (c)

## ENTERPRISE RENT-A-CAR COMPANY OF LOS ANGELES, LLC dba ENTERPRISE RENT-A-CAR LEASE AGREEMENT- RENTAL CAR CONCESSION

LEASE EXPIRES 11/30/2018

	MONTHLY		MINIMUM		LATE /		
16-17	GROSS		RENT OR	RE	ADY CAR		PENALTY
	RECEIPTS	10	% GROSS (a)	PA	RKING (b)		FEES
JULY	\$ 1,730,514	\$	173,051	\$	6,616	\$	-
AUGUST	1,842,678		184,268		6,616		-
SEPTEMBER	1,398,718		139,872		6,616		-
OCTOBER	1,426,563		142,656		6,616		-
NOVEMBER	1,355,355		135,536		6,616		-
DECEMBER	1,319,660		131,966		6,616		-
JANUARY	1,389,909		138,991		6,616		-
FEBRUARY	1,373,346		137,335		6,616		-
MARCH	1,636,670		163,667		6,616		-
APRIL	1,564,142		156,414		6,616		-
MAY	1,525,747		152,575		6,616		-
JUNE	1,588,224		158,822		33,616		-
TOTALS	\$ 18,151,526	\$	1,815,153	\$	106,392	\$	-
	16-17		15-16	%	CHANGE		
16-17	MONTHLY		MONTHLY	1!	5-16 TO		
	 REVENUE		REVENUE		16-17		
JULY	\$ 179,667	\$	153,001		17.43%		
AUGUST	190,884		153,001		24.76%		
SEPTEMBER	146,488		153,198		-4.38%		
OCTOBER	149,272		153,001		-2.44%		
NOVEMBER	142,152		153,001		-7.09%		
DECEMBER	138,582		126,219		9.79%		
JANUARY	145,607		146,677		-0.73%		
FEBRUARY	143,951		140,478		2.47%		
MARCH	170,283		157,667		8.00%		
APRIL	163,030		160,335		1.68%		
MAY	159,191		158,421		0.49%		
JUNE	 192,438		155,309		23.91%		
TOTALS	\$ 1,921,545	\$	1,810,308		6.14%		

- a Greater of minimum annual guarantee of \$1,758,152 or 10% of gross receipts.
- b Effective December 2015, ready car rate is \$0.26/sf for 25,445 sf for East Parking Structure; effective June 2017, 25,445 sf at \$0.26/sf for East Parking Structure, 50,000 sf at \$0.54/sf for Main Street Parking Lot.
- c Lease effective December 1, 2013.

## THE HERTZ CORPORATION LEASE AGREEMENT- RENTAL CAR CONCESSION

LEASE EXPIRES 11/30/2018

	A	TLANTIC	SIG	NATURE FLIGHT		HERTZ		DOLLAR	MONTHLY		MINIMUM
16-17	AVIA	ATION FBO	SU	PPORT/ACI FBO		TERMINAL		TERMINAL	GROSS		RENT OR
	GROS	S RECEIPTS	GRC	OSS RECEIPTS (d)	Gl	ROSS RECEIPTS	GR	OSS RECEIPTS	RECEIPTS	10	% GROSS (a)
JULY	\$	14,571	\$	12,373	\$	2,932,629	\$	740,622	\$ 3,700,195	\$	334,167
AUGUST		17,926		13,388		3,163,439		765,334	3,960,087		334,167
SEPTEMBER		10,495		12,729		2,423,151		556,536	3,002,911		334,167
OCTOBER		9,039		6,714		2,658,931		543,418	3,218,102		334,167
NOVEMBER		12,116		12,580		2,266,229		439,760	2,730,685		334,167
DECEMBER		6,888		14,622		2,172,133		444,431	2,638,074		334,167
JANUARY		9,773		17,280		2,301,512		485,556	2,814,121		334,167
FEBRUARY		10,252		3,895		2,140,563		406,828	2,561,538		334,167
MARCH		17,302		9,916		2,694,826		599,925	3,321,969		334,167
APRIL		21,583		6,116		2,414,711		676,914	3,119,324		334,167
MAY		14,492		4,945		2,230,788		628,132	2,878,357		334,167
JUNE		14,326		5,914		2,524,634		562,054	3,106,928		334,167
TOTALS	\$	158,763	\$	120,472	\$	29,923,546	\$	6,849,510	\$ 37,052,291	\$	4,010,004
				LATE /		16-17		15-16	% CHANGE	•	
16-17	DE	ADY CAR		PENALTY		MONTHLY		MONTHLY	75-16 TO		
10-17											
	PA	RKING (b)		FEES		REVENUE		REVENUE	16-17	-	
JULY	\$	27,691	\$	-	\$	361,858	\$	432,114	-16.26%		
AUGUST		27,691		-		361,858		456,741	-20.77%		
SEPTEMBER		27,691		-		361,858		327,455	10.51%		
OCTOBER		27,691		-		361,858		365,035	-0.87%		
NOVEMBER		27,691		-		361,858		316,847	14.21%		
DECEMBER		27,691		-		361,858		361,858	0.00%		
JANUARY		27,691		-		361,858		361,858	0.00%		

361,858

361,858

361,858

361,858

361,499

4,341,937 \$

361,858

361,858

361,858

361,858

361,858

4,431,198

0.00%

0.00%

0.00%

0.00%

-0.10% -2.01%

#### NOTE:

FEBRUARY

TOTALS

MARCH

APRIL

MAY

JUNE

- a Greater of minimum annual guarantee of \$4,010,000 or 10% of gross receipts.
- b Ready Car Parking: Effective December 2015, 42,816 sf at \$0.26/sf for East Parking Structure and 30,665 sf at \$0.54/sf for South Rental Car Parking Lot; effective June 2017, 42,816 sf at \$0.26/sf for East Parking Structure and 30,000 sf at \$0.54/sf for Main Street Parking Lot.

- \$

c - Lease effective December 1, 2013.

27,691

27,691

27,691

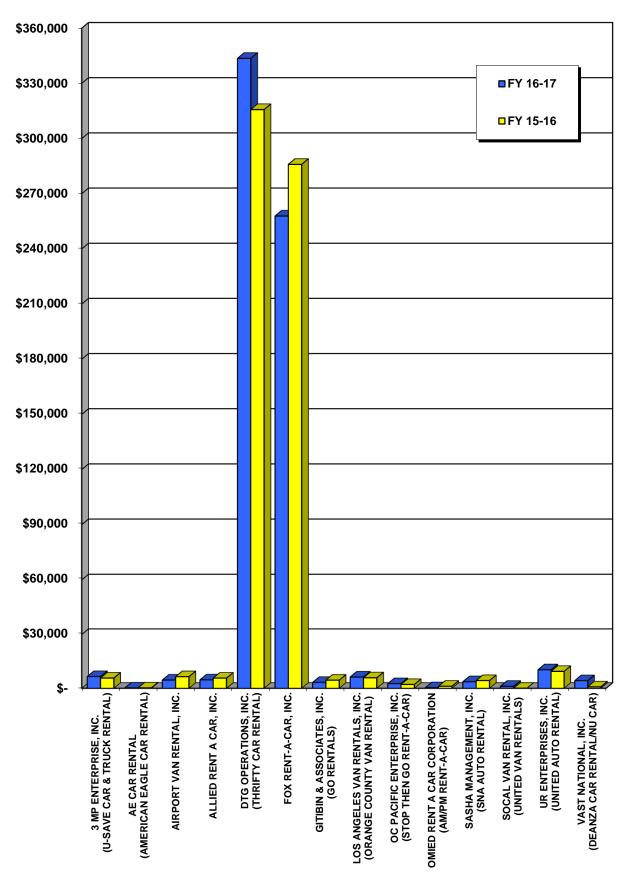
27,691

27,332

331,933 \$

d - Signature Flight Support's lease terminated on March 31, 2017, and Aviation Consultants' lease effective on April 1, 2017.

#### OFF AIRPORT RENTAL CAR SUMMARY



#### RENTAL CAR SUMMARY FOR FY 2016-17 OFF AIRPORT

LICENSEE	16-17 GROSS RECEIPTS	MONTHLY REVENUE 9% GROSS (a)	LATE / PENALTY FEES	16-17 TOTAL REVENUE	15-16 TOTAL REVENUE	% CHANGE 15-16 TO 16-17
3 MP ENTERPRISE, INC. (U-SAVE CAR & TRUCK RENTAL)	\$ 72,712	\$ 6,543	\$ -	\$ 6,543	\$ 5,683	15.13%
AE CAR RENTAL (AMERICAN EAGLE CAR RENTAL)	1,819	164	-	164	227	-27.75%
AIRPORT VAN RENTAL, INC.	42,730	3,847	743	4,590	6,451	-28.85%
ALLIED RENT A CAR, INC.	52,051	4,686	-	4,686	5,663	-17.25%
DTG OPERATIONS, INC. (THRIFTY CAR RENTAL)	3,817,241	343,552	-	343,552	315,702	8.82%
FOX RENT-A-CAR, INC.	2,813,329	253,199	4,636	257,835	285,896	-9.82%
GITIBIN & ASSOCIATES, INC. (GO RENTALS)	36,194	3,258	-	3,258	4,514	-27.82%
LOS ANGELES VAN RENTALS, INC. (ORANGE COUNTY VAN RENTAL)	68,340	6,150	113	6,263	5,844	7.17%
OC PACIFIC ENTERPRISE, INC. (STOP THEN GO RENT-A-CAR)	28,506	2,567	-	2,567	2,095	22.53%
OMIED RENT A CAR CORPORATION (AM/PM RENT-A-CAR)	3,530	319	-	319	1,134	-71.87%
SASHA MANAGEMENT, INC. (SNA AUTO RENTAL)	37,246	3,352	308	3,660	4,285	-14.59%
SOCAL VAN RENTAL, INC. (UNITED VAN RENTALS)	12,101	1,089	-	1,089	24	4437.50%
UR ENTERPRISES, INC. (UNITED AUTO RENTAL)	114,597	10,314	-	10,314	9,385	9.90%
VAST NATIONAL, INC. (DEANZA CAR RENTAL/NU CAR)	36,296	3,634	614	4,248	787	439.77%
TOTALS	\$ 7,136,692	\$ 642,674	\$ 6,414	\$ 649,088	\$ 647,690	0.22%

a - Licensees paid 9% of gross receipts unless otherwise noted in the individual schedules.

#### 3 MP ENTERPRISE, INC. dba U-SAVE CAR & TRUCK RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 09/17/2018

	M	ONTHLY	MON	THLY		LATE /			16-17		15-16	% CHAI	NGE
16-17		GROSS	REV	ENUE	I	PENALTY		ı	MONTHLY	1	MONTHLY	15-16	TO
	RE	ECEIPTS	9% (	GROSS		FEES			REVENUE		REVENUE	16-1	7
JULY	\$	12,412	\$	1,117	\$		-	\$	1,117	\$	1,049		6.48%
AUGUST		7,237		651			-		651		421	5	4.63%
SEPTEMBER		4,437		399			-		399		509	-2	1.61%
OCTOBER		6,605		594			-		594		387	5	3.49%
NOVEMBER		6,381 574			-				574		363	5	8.13%
DECEMBER		4,052		365			-		365		352		3.69%
JANUARY		4,969		447			-		447		436		2.52%
FEBRUARY		4,435		399			-		399		441	-	9.52%
MARCH		3,830		345			-		345		508	-3	2.09%
APRIL		5,533		498			-		498		300	6	6.00%
MAY		5,720		515			-		515		489		5.32%
JUNE		7,101		639			-		639		428	4	9.30%
TOTALS	\$	72,712	\$	6,543	\$		-	\$	6,543	\$	5,683	1	5.13%

#### NOTE:

a - License effective September 18, 2013.

#### AE CAR RENTAL dba AMERICAN EAGLE CAR RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 01/30/2018

	MC	ONTHLY	MO	NTHLY		LATE /		1	6-17	1	5-16	% CHANGE
16-17	(	GROSS	RE\	<b>VENUE</b>		PENALTY		MC	NTHLY	MO	NTHLY	15-16 TO
	RE	CEIPTS	9%	GROSS	FEES			REVENUE		REVENUE		16-17
JULY	\$	340	\$	31	\$		-	\$	31	\$	18	72.22%
AUGUST		235		21			-		21		43	-51.16%
SEPTEMBER		140		13			-		13		5	160.00%
OCTOBER		180		16			-		16		9	77.78%
NOVEMBER		595		54			-		54		14	285.71%
DECEMBER		70		6			-		6		45	-86.67%
JANUARY		37		3			-		3		9	-66.67%
FEBRUARY		40		4			-		4		23	-82.61%
MARCH		72		6			-		6		20	-70.00%
APRIL		35		3			-		3		7	-57.14%
MAY		35		3			-		3		10	-70.00%
JUNE		40		4			-		4		24	-83.33%
TOTALS	\$	1,819	\$	164	\$		-	\$	164	\$	227	-27.75%

#### NOTE:

a - License effective January 31, 2013.

#### AIRPORT VAN RENTAL, INC. OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 07/07/2018

	М	ONTHLY	MONTHLY			LATE /	16-17			15-16	% CHANGE
16-17		GROSS	R	EVENUE		PENALTY		MONTHLY	Λ	MONTHLY	15-16 TO
	RE	ECEIPTS	9'	% GROSS	FEES		REVENUE		REVENUE		16-17
JULY	\$	3,928	\$	354	\$	116	\$	470	\$	826	-43.10%
AUGUST		3,531		318		105		423		671	-36.96%
SEPTEMBER		3,141		283		105		388		507	-23.47%
OCTOBER		3,003		270		-		270		537	-49.72%
NOVEMBER		2,959		266		-		266		751	-64.58%
DECEMBER		2,417		218		-		218		596	-63.42%
JANUARY		3,411		307		104		411		475	-13.47%
FEBRUARY		3,996		360		-		360		446	-19.28%
MARCH		3,583		322		208		530		365	45.21%
APRIL		3,396		306		105		411		475	-13.47%
MAY		3,788		341		-		341		345	-1.16%
JUNE		5,577		502		-		502		457	9.85%
TOTALS	\$	42,730	\$	3,847	\$	743	\$	4,590	\$	6,451	-28.85%

#### NOTE:

a - License effective July 8, 2013.

## ALLIED RENT A CAR, INC. OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 07/12/2017

	М	ONTHLY	MONT	HLY		LATE /		16-17		15-16	% CHANGE	
16-17		GROSS	REVE	NUE	1	PENALTY		MONTHLY	M	ONTHLY	15-16 TO	
	RE	ECEIPTS	9% GR	OSS.		FEES		REVENUE	R	EVENUE	16-17	
												_
JULY	\$	5,343	\$	481	\$		-	\$ 481	\$	808	-40.47	%
AUGUST		4,521		407			-	407		667	-38.98	%
SEPTEMBER		4,563		411			-	411		429	-4.20	%
OCTOBER		4,554		410			-	410		484	-15.29	%
NOVEMBER		4,130		372			-	372		661	-43.72	%
DECEMBER		5,977		538			-	538		425	26.59	%
JANUARY		4,312		388			-	388		464	-16.38	%
FEBRUARY		3,404		306			-	306		336	-8.93	%
MARCH		3,840		346			-	346		367	-5.72	%
APRIL		3,458		311			-	311		344	-9.59	%
MAY		3,795		342			-	342		332	3.01	%
JUNE		4,154		374			-	374		346	8.09	%
TOTALS	\$	52,051	\$	4,686	\$		-	\$ 4,686	\$	5,663	-17.25	%

#### NOTE:

a - License effective July 13, 2012.

#### DTG OPERATIONS, INC. dba THRIFTY CAR RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 04/14/2019

	M	ONTHLY	M	ONTHLY	LATE /			16-17		15-16	% CHANGE
16-17		GROSS	R	EVENUE	PENALTY		Ν	MONTHLY	N	MONTHLY	15-16 TO
	R	ECEIPTS	9	% GROSS	FEES		F	REVENUE	F	REVENUE	16-17
JULY	\$	394,542	\$	35,509	\$	-	\$	35,509	\$	30,375	16.90%
AUGUST		426,702		38,403		-		38,403		29,963	28.17%
SEPTEMBER		311,776		28,060		-		28,060		16,441	70.67%
OCTOBER		286,779		25,810		-		25,810		20,591	25.35%
NOVEMBER		279,580		25,162		-		25,162		21,114	19.17%
DECEMBER		243,010		21,871		-		21,871		22,733	-3.79%
JANUARY		264,712		23,824		-		23,824		25,152	-5.28%
FEBRUARY		263,210		23,689		-		23,689		22,931	3.31%
MARCH		307,376		27,664		-		27,664		29,103	-4.94%
APRIL		353,565		31,821		-		31,821		34,263	-7.13%
MAY		361,794		32,561		-		32,561		30,338	7.33%
JUNE		324,195		29,178		-		29,178		32,698	-10.77%
TOTALS	\$ :	3,817,241	\$	343,552	\$	-	\$	343,552	\$	315,702	8.82%

#### NOTE:

a - License effective April 15, 2014.

## FOX RENT-A-CAR, INC. OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 12/09/2017

	N	ONTHLY	M	IONTHLY	LATE /		16-17		15-16	% CHANGE
16-17		GROSS	R	REVENUE	PENALTY	Ν	MONTHLY	N	MONTHLY	15-16 TO
	R	ECEIPTS	9	% GROSS	FEES	F	REVENUE	F	REVENUE	16-17
JULY	\$	294,329	\$	26,490	\$ 365	\$	26,855	\$	23,372	14.90%
AUGUST	278,809 25,				-		25,093		28,056	-10.56%
SEPTEMBER		220,947		19,885	-		19,885		19,318	2.94%
OCTOBER		248,559		22,370	-		22,370		23,282	-3.92%
NOVEMBER		194,115		17,470	398		17,868		21,291	-16.08%
DECEMBER		191,485		17,234	-		17,234		17,976	-4.13%
JANUARY		209,893		18,890	1,476		20,366		21,793	-6.55%
FEBRUARY		202,231		18,201	-		18,201		24,517	-25.76%
MARCH		262,096		23,589	900		24,489		33,775	-27.49%
APRIL		234,035		21,063	-		21,063		27,994	-24.76%
MAY	219,105 19,719				373		20,092		26,874	-25.24%
JUNE		257,725		23,195	1,124		24,319		17,648	37.80%
TOTALS	\$	2,813,329	\$	253,199	\$ 4,636	\$	257,835	\$	285,896	-9.82%

#### NOTE:

a - License effective December 10, 2012.

#### GITIBIN & ASSOCIATES, INC. dba GO RENTALS OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 03/31/2021

	М	ONTHLY	MO	NTHLY	LATE /			16-17		15-16	% CHANGE
16-17		GROSS	RE	VENUE	PENALTY		ı	MONTHLY	N	MONTHLY	15-16 TO
	RE	ECEIPTS	9%	GROSS	FEES			REVENUE	I	REVENUE	16-17
JULY	\$	5,160	\$	464	\$	-	\$	464	\$	499	-7.01%
AUGUST		3,242		292		-		292		405	-27.90%
SEPTEMBER		6,597		594		-		594		512	16.02%
OCTOBER		3,127		281		-		281		149	88.59%
NOVEMBER		610		55		-		55		165	-66.67%
DECEMBER		2,240		202		-		202		135	49.63%
JANUARY		2,351		212		-		212		1,207	-82.44%
FEBRUARY		3,524		317		-		317		-	N/A
MARCH		2,651		239		-		239		149	60.40%
APRIL		2,800		252		-		252		407	-38.08%
MAY		2,200		198		-		198		314	-36.94%
JUNE		1,692		152	-	-		152		572	-73.43%
TOTALS	\$	36,194	\$	3,258	\$	-	\$	3,258	\$	4,514	-27.82%

#### NOTE:

a - License effective April 1, 2016.

#### LOS ANGELES VAN RENTALS, INC. dba ORANGE COUNTY VAN RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 08/28/2018

	M	ONTHLY	MON	NTHLY	LATE /		16-17		15-16	% CHANGE
16-17		GROSS	REV	'ENUE	PENALTY		MONTHLY	Λ	MONTHLY	15-16 TO
	RI	ECEIPTS	9% (	GROSS	FEES		REVENUE	F	REVENUE	16-17
JULY	\$	14,917	\$	1,342	\$ -	\$	1,342	\$	792	69.44%
AUGUST		8,621		776	-		776		1,276	-39.18%
SEPTEMBER		1,718		155	-		155		99	56.57%
OCTOBER		2,093		188	-		188		379	-50.40%
NOVEMBER		2,722		245	-		245		254	-3.54%
DECEMBER		4,325		389	-		389		103	277.67%
JANUARY		3,549		319	-		319		72	343.06%
FEBRUARY		2,317		209	-		209		442	-52.71%
MARCH		9,844		886	-		886		564	57.09%
APRIL		9,085		818	-		818		536	52.61%
MAY		3,834		345	113		458		847	-45.93%
JUNE		5,315		478	-		478		480	-0.42%
TOTALS	\$	68,340	\$	6,150	\$ 113	\$	6,263	\$	5,844	7.17%

#### NOTE:

a - License effective August 29, 2013.

#### OC PACIFIC ENTERPRISE, INC. dba STOP THEN GO RENT-A-CAR OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 03/07/2021

	М	ONTHLY	MON	ITHLY	LATE /		16-17		15-16	% CHANGE
16-17		GROSS	REV	ENUE	PENALTY		MONTHLY	M	IONTHLY	15-16 TO
	RE	ECEIPTS	9% (	GROSS	FEES		REVENUE	F	REVENUE	16-17
JULY	\$	4,420	\$	398	\$	-	\$ 398	\$	208	91.35%
AUGUST		5,937		534		-	534		221	141.63%
SEPTEMBER		2,748		247		-	247		90	174.44%
OCTOBER		1,395		126		-	126		96	31.25%
NOVEMBER		1,007		91		-	91		68	33.82%
DECEMBER		1,996		180		-	180		215	-16.28%
JANUARY		1,635		147		-	147		223	-34.08%
FEBRUARY		2,262		204		-	204		225	-9.33%
MARCH		2,776		250		-	250		245	2.04%
APRIL		1,832		165		-	165		109	51.38%
MAY		1,425		128		-	128		166	-22.89%
JUNE		1,073		97		-	97		229	-57.64%
TOTALS	\$	28,506	\$	2,567	\$	-	\$ 2,567	\$	2,095	22.53%

#### NOTE:

a - License effective March 8, 2016.

#### OMIED RENT A CAR CORPORATION dba AM/PM RENT-A-CAR OFF AIRPORT RENTAL CAR LICENSE

LICENSE TERMINATED 04/01/2017

1/ 17	M	YJHTNC	MON	NTHLY	LATE /		16-17		15-16	% CHANGE
16-17	(	GROSS	RE√	/ENUE	PENALTY		MONTHLY	V	ONTHLY	15-16 TO
	RE	ECEIPTS	9% (	GROSS	FEES		REVENUE	R	EVENUE	16-17
JULY	\$	1,054	\$	95	\$ -		\$ 95	\$	226	-57.96%
AUGUST		1,584		143	-		143		364	-60.71%
SEPTEMBER		420		38	-		38		52	-26.92%
OCTOBER		44		4	-		4		-	100.00%
NOVEMBER		-		-	-		-		50	-100.00%
DECEMBER		428		39	-		39		78	-50.00%
JANUARY		-		-	-		-		46	-100.00%
FEBRUARY		-		-	-		-		32	-100.00%
MARCH		-		-	-		-		163	-100.00%
APRIL		-		-	-		-		51	-100.00%
MAY		-		-	-		-		39	-100.00%
JUNE		-		-	-		-		33	-100.00%
TOTALS	\$	3,530	\$	319	\$ -	(	\$ 319	\$	1,134	-71.87%

#### NOTE:

a - License effective June 14, 2016 and terminated April 1, 2017.

#### SASHA MANAGEMENT, INC. dba SNA AUTO RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 02/09/2021

	М	ONTHLY	MO	NTHLY	LATE /		16-17		15-16	% CHANGE
16-17		GROSS	RE'	VENUE	PENALTY		MONTHLY	Λ	MONTHLY	15-16 TO
	RI	ECEIPTS	9%	GROSS	FEES		REVENUE	F	REVENUE	16-17
JULY	\$	6,240	\$	562	\$ -	\$	562	\$	592	-5.07%
AUGUST		4,128		372	-		372		393	-5.34%
SEPTEMBER		2,481		223	-		223		187	19.25%
OCTOBER	4,484			404	-		404		287	40.77%
NOVEMBER		2,334		210	-		210		272	-22.79%
DECEMBER		3,797		342	-		342		660	-48.18%
JANUARY		2,480		223	102		325		308	5.52%
FEBRUARY		2,535		228	-		228		333	-31.53%
MARCH		2,924		263	-		263		446	-41.03%
APRIL		1,105		99	103		202		261	-22.61%
MAY		1,793		161	-		161		347	-53.60%
JUNE		2,945		265	103		368		199	84.92%
TOTALS	\$	37,246	\$	3,352	\$ 308	\$	3,660	\$	4,285	-14.59%

#### NOTE:

a - License effective February 10, 2016.

#### SOCAL VAN RENTAL, INC. dba UNITED VAN RENTALS OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 01/31/2021

	M	YJHTNC	MON	THLY		LATE /		16-17		15-16	% CHAN	GE
16-17		GROSS	REVE	ENUE	I	PENALTY		MONTHLY	M	ONTHLY	15-16 7	0
	RE	ECEIPTS	9% G	ROSS	S FEES		REVENUE	R	EVENUE	16-17	•	
JULY	\$	1,981	\$	178	\$		-	\$ 178	\$	-		N/A
AUGUST		1,075		97			-	97		-		N/A
SEPTEMBER		1,306		118			-	118		-		N/A
OCTOBER		535		48			-	48		-		N/A
NOVEMBER		-		=			-	-		-		N/A
DECEMBER		1,018		92			-	92		-		N/A
JANUARY		1,068		96			-	96		-		N/A
FEBRUARY		1,060		95			-	95		-		N/A
MARCH		1,016		91			-	91		-		N/A
APRIL		-		-			-	-		-		N/A
MAY		1,996		180			-	180		24	650	.00%
JUNE		1,046		94			-	94		-		N/A
TOTALS	\$	12,101	\$	1,089	\$		-	\$ 1,089	\$	24	4437	.50%

#### NOTE:

a - License effective February 1, 2016.

#### UR ENTERPRISES, INC. dba UNITED AUTO RENTAL OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 01/30/2018

	N	MONTHLY	MO	NTHLY	LATE /		16-17		15-16	% CHANGE
16-17		GROSS	RE'	VENUE	PENALTY		MONTHLY	N	MONTHLY	15-16 TO
	R	ECEIPTS	9%	GROSS	FEES		REVENUE	ı	REVENUE	16-17
JULY	\$	11,389	\$	1,025	\$	-	\$ 1,025	\$	746	37.40%
AUGUST		14,144		1,273		-	1,273		1,239	2.74%
SEPTEMBER		8,722		785		-	785		614	27.85%
OCTOBER		7,667		690		-	690		758	-8.97%
NOVEMBER		6,100		549		-	549		463	18.57%
DECEMBER		6,922		623		-	623		694	-10.23%
JANUARY		12,078		1,087		-	1,087		866	25.52%
FEBRUARY		5,532		498		-	498		823	-39.49%
MARCH		11,500		1,035		-	1,035		1,039	-0.38%
APRIL		11,575		1,042		-	1,042		677	53.91%
MAY		8,960		806		-	806		810	-0.49%
JUNE		10,008		901		-	901		656	37.35%
TOTALS	\$	114,597	\$	10,314	\$	-	\$ 10,314	\$	9,385	9.90%

#### NOTE:

a - License effective January 31, 2013.

#### VAST NATIONAL, INC. dba DEANZA CAR RENTAL/NU CAR OFF AIRPORT RENTAL CAR LICENSE

LICENSE EXPIRES 03/31/2021

	М	YJHTNC	MO	NTHLY		LATE /	16-17		15-16	% CHANGE
16-17		GROSS	RE'	VENUE		PENALTY	MONTHLY	N	MONTHLY	15-16 TO
	RE	ECEIPTS	9%	GROSS		FEES	REVENUE	F	REVENUE	16-17
JULY	\$	3,997	\$	360	\$	=	\$ 360	\$	-	N/A
AUGUST		3,782		340		122	462		-	N/A
SEPTEMBER		4,079		367		-	367		-	N/A
OCTOBER		3,940		355		-	355		-	N/A
NOVEMBER		3,979		358		-	358		-	N/A
DECEMBER		4,045		364		137	501		-	N/A
JANUARY		2,787		251		133	384		-	N/A
FEBRUARY		2,116		190		-	190		-	N/A
MARCH		2,256		203		-	203		-	N/A
APRIL		2,276		205		110	315		223	41.26%
MAY	3,039 274					-	274		246	11.38%
JUNE (b)		-		367		112	479		318	50.63%
TOTALS	\$	36,296	\$	3,634	\$	614	\$ 4,248	\$	787	439.77%

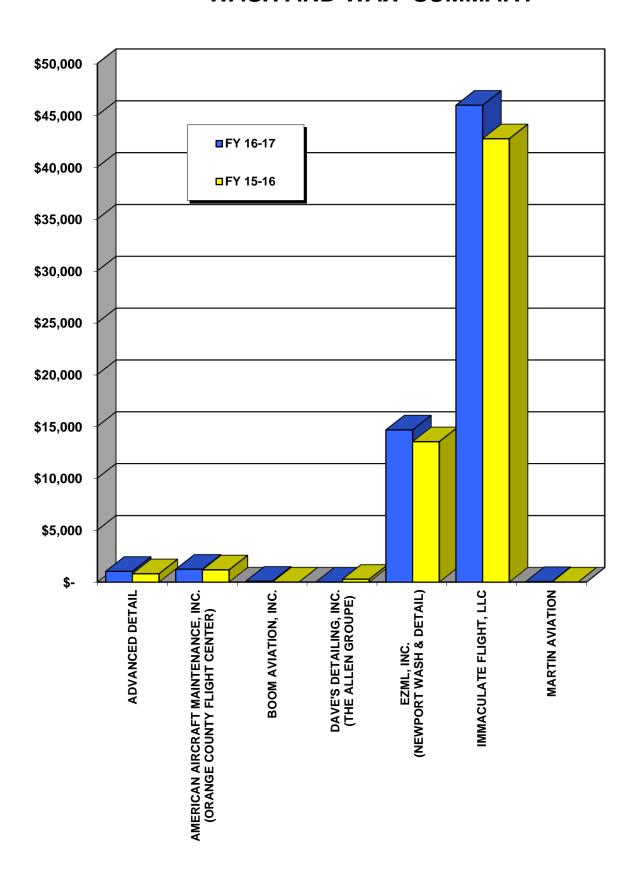
a - License effective April 1, 2016.

b - For gross receipts not available, amount due was calculated based upon average.

### WASH AND WAX



#### WASH AND WAX SUMMARY



WASH & WAX LICENSE SUMMARY FOR FY 2016-2017

LICENSEE	16-17 REVENUI	Ξ.	P	LATE / ENALTY FEES	ſ	16-17 TOTAL REVENUE	7	15-16 FOTAL EVENUE	% CHANGE 15-16 TO 16-17
ADVANCED DETAIL  AMERICAN AIRCRAFT MAINTENANCE, INC.	\$ 8	00	\$	230	\$	1,030	\$	800	28.75%
(ORANGE COUNTY FLIGHT CENTER)	1,1	34		103		1,237		1,176	5.19%
BOOM AVIATION, INC.		83		-		83		-	N/A
DAVE'S DETAILING, INC. (THE ALLEN GROUPE)		-		-		-		273	-100.00%
EZML, INC. (NEWPORT WASH & DETAIL)	14,6	56		-		14,656		13,513	8.46%
IMMACULATE FLIGHT, LLC	45,9	74		-		45,974		42,739	7.57%
MARTIN AVIATION		49		-		49		-	N/A
TOTALS	\$ 62,6	96	\$	333	\$	63,029	\$	58,501	7.74%

## ADVANCED DETAIL WASH & WAX LICENSE

UPON WRITTEN NOTICE

	WASH & WAX	RE	EVENUE		LATE /		16-17		15-16	% CHANGE
16-17	GROSS	159	% GROSS	Р	ENALTY	QU	ARTERLY		TOTAL	15-16 TO
	RECEIPTS	OR S	\$200/QTR		FEES	R	EVENUE	F	REVENUE	16-17
JUL-SEP	\$ -	\$	200	\$	-	\$	200	\$	200	0.00%
OCT-DEC	-		200		121		321		200	60.50%
JAN-MAR	-		200		-		200		200	0.00%
APR-JUN	-		200		109		309		200	54.50%
TOTALS	\$ -	\$	800	\$	230	\$	1,030	\$	800	28.75%

#### AMERICAN AIRCRAFT MAINTENANCE, INC. dba ORANGE COUNTY FLIGHT CENTER WASH & WAX LICENSE

UPON WRITTEN NOTICE

16-17	WASH & WAX GROSS RECEIPTS		REVENUE 15% GROSS		F	LATE / PENALTY		16-17 JARTERLY	15-16 TOTAL		% CHANGE 15-16 TO
			OR \$200/QTR			FEES		REVENUE		EVENUE	16-17
											_
JUL-SEP	\$	1,990	\$	299	\$	-	\$	299	\$	297	0.67%
OCT-DEC		1,825	\$	274		-		274		299	-8.36%
JAN-MAR		1,825		274		-		274		299	-8.36%
APR-JUN		1,915		287		103		390		281	38.79%
TOTALS	\$	7,555	\$	1,134	\$	103	\$	1,237	\$	1,176	5.19%

#### BOOM AVIATION, INC. WASH & WAX LICENSE

UPON WRITTEN NOTICE

	WASH & WAX		REVENUE		LATE /		16-17		1!	5-16	% CHANGE
16-17	GROSS RECEIPTS		15% GROSS OR \$200/QTR		PENALTY FEES		QUARTERLY REVENUE		TOTAL REVENUE		15-16 TO 16-17
JUL-SEP	\$	-	\$	-	\$	-	\$	-	\$	-	N/A
OCT-DEC		-		-		-		-		-	N/A
JAN-MAR		-		-		-		-		-	N/A
APR-JUN		550		83		-		83		-	N/A
TOTALS	\$	550	\$	83	\$	-	\$	83	\$	-	N/A

#### NOTE:

a - License effective June 30, 2017.

#### DAVE'S DETAILING, INC. dba THE ALLEN GROUPE WASH & WAX LICENSE

LICENSE TERMINATED 11/2/2015

	WASH & WAX	REVENUE	LATE /	16-17	15-16	% CHANGE
16-17	GROSS	15% GROSS	PENALTY	QUARTERLY	TOTAL	15-16 TO
	RECEIPTS	OR \$200/QTR	FEES	REVENUE	REVENUE	16-17
						_
JUL-SEP	\$ -	\$ -	\$ -	\$ -	\$ 200	-100.00%
OCT-DEC	-	-	-	-	73	-100.00%
JAN-MAR	-	-	-	-	-	N/A
APR-JUN		-	-	-	-	N/A
TOTALS	\$ -	\$ -	\$ -	\$ -	\$ 273	-100.00%

#### NOTE:

a - License terminated on November 2, 2015.

#### EZML, INC. dba NEWPORT WASH & DETAIL WASH & WAX LICENSE

UPON WRITTEN NOTICE

	WASH & WAX GROSS RECEIPTS		REVENUE		LATE /		16-17		15-16		% CHANGE
16-17			15	5% GROSS		PENALTY		QUARTERLY		TOTAL	15-16 TO
			OR \$200/QTR		FEES		REVENUE		REVENUE		16-17
JUL-SEP	\$	28,555	\$	4,283	\$	-	\$	4,283	\$	3,248	31.87%
OCT-DEC		24,555		3,683		-		3,683		3,061	20.32%
JAN-MAR		25,555		3,833		-		3,833		3,284	16.72%
APR-JUN		19,045		2,857		-		2,857		3,920	-27.12%
TOTALS	\$	97,710	\$	14,656	\$	-	\$	14,656	\$	13,513	8.46%

#### IMMACULATE FLIGHT, LLC WASH & WAX LICENSE

#### UPON WRITTEN NOTICE

	WASH & WAX GROSS RECEIPTS		REVENUE			LATE /		16-17		15-16	% CHANGE
16-17			15	% GROSS	F	PENALTY	Q	QUARTERLY		TOTAL	15-16 TO
			OR \$200/QTR			FEES		REVENUE	REVENUE		16-17
JUL-SEP	\$	78,134	\$	11,720	\$	-	\$	11,720	\$	11,748	-0.24%
OCT-DEC		67,497		10,125		-		10,125		10,472	-3.31%
JAN-MAR		72,281		10,842		-		10,842		9,707	11.69%
APR-JUN		88,582		13,287		-		13,287		10,812	22.89%
TOTALS	\$	306,494	\$	45,974	\$	-	\$	45,974	\$	42,739	7.57%

#### MARTIN AVIATION WASH & WAX LICENSE

UPON WRITTEN NOTICE

	WASH & WAX		REVENUE	LATE /		16-17		15	-16	% CHANGE
16-17	GROSS		15% GROSS	PENAL	TY	QUARTE	RLY	TO	TAL	15-16 TO
	RECEIPTS	C	OR \$200/QTR	FEES		REVENUE		REVENUE		16-17
JUL-SEP	\$ -	- (	-	\$	-	\$	-	\$	-	N/A
OCT-DEC	-	-	-		-		-			N/A
JAN-MAR	-	-	-		-		-		-	N/A
APR-JUN	-	-	49		-		49		-	N/A
TOTALS	\$	- (	\$ 49	\$	-	\$	49	\$	-	N/A

#### NOTE:

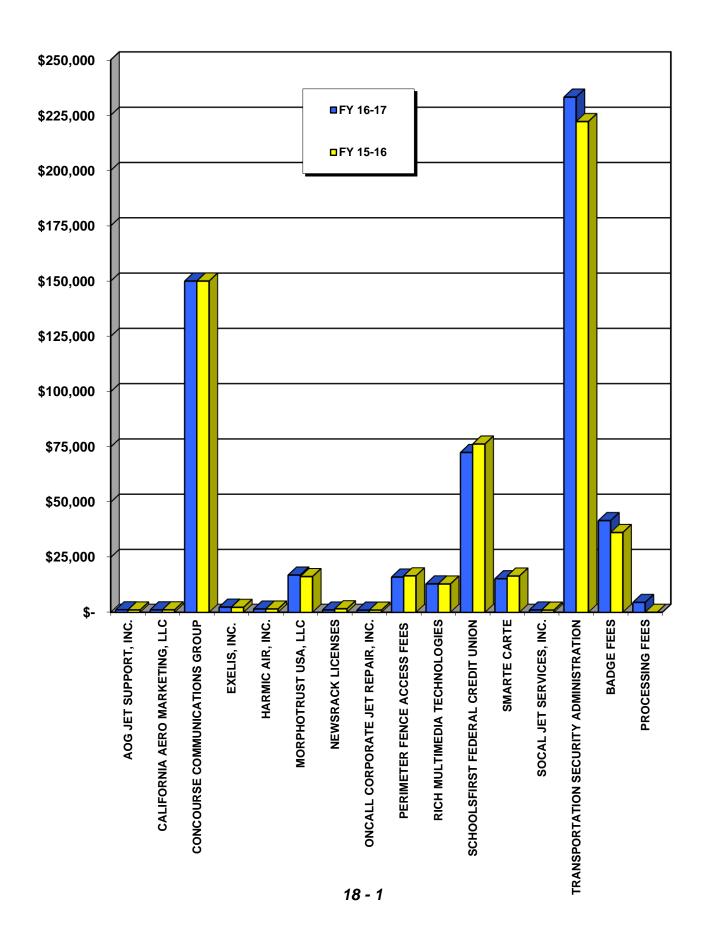
a - License effective June 9, 2017.

# **MISCELLANEOUS**

## **MISCELLANEOUS**



#### **MISCELLANEOUS SUMMARY**



### MISCELLANEOUS REVENUE SUMMARY FOR FY 2016-2017

				LATE / PENALTY	TOTAL 16-17	TOTAL 15-16	% CHANGE 15-16 TO
REVENUE TYPE, LESSEE OR LICENSEE		16-17 REVENUE	,	FEES	REVENUE	REVENUE	16-17
AOG JET SUPPORT, INC.		\$ 1,000	\$	137	\$ 1,137	\$ 1,076	5.67%
CALIFORNIA AERO MARKETING, LLC		1,000	١	115	1,115	1,130	-1.33%
CONCOURSE COMMUNICATIONS GROUP		150,000	١	-	150,000	150,000	0.00%
EXELIS, INC.		2,256		103	2,359	2,256	4.57%
HARMIC AIR, INC.		1,500	١	-	1,500	1,500	0.00%
MORPHOTRUST USA, LLC		16,943		-	16,943	16,255	4.23%
NEWSRACK LICENSES		950	١	103	1,053	1,607	-34.47%
ONCALL CORPORATE JET REPAIR, INC.		1,000	١	-	1,000	1,000	0.00%
PERIMETER FENCE ACCESS FEES		15,735		312	16,047	16,595	-3.30%
RICH MULTIMEDIA TECHNOLOGIES		12,216		722	12,938	12,880	0.45%
SCHOOLSFIRST FEDERAL CREDIT UNION		72,492		-	72,492	76,308	-5.00%
SMARTE CARTE		15,281		-	15,281	16,498	-7.38%
SOCAL JET SERVICES, INC.		1,000	1	69	1,069	1,000	6.90%
TRANSPORTATION SECURITY ADMINISTRATION		233,187		-	233,187	222,120	4.98%
BADGE FEES	(a)	41,684		-	41,684	36,286	14.88%
PROCESSING FEES	(a),(b)	4,500	ı	-	4,500	-	100.00%
TOTALS		\$ 570,744	\$	1,561	\$ 572,305	\$ 556,511	2.84%

a - Individual schedules not included in this report.

b - Processing Fees are charged for staff time expended on contracts and agreements initiated by tenants and other second parties.

# AOG JET SUPPORT, INC. MECHANIC LICENSE

	1	16-17	LATE /		16-17		15-16	% CHANGE
16-17	QUA	ARTERLY	PENALTY		TOTAL		TOTAL	15-16 TO
		RENT	FEES		REVENUE		REVENUE	16-17
								_
JUL-SEP	\$	250	\$ =	\$	250	\$	250	0.00%
OCT-DEC		250	61		311		250	24.40%
JAN-MAR		250			250		326	-23.31%
APR-JUN		250	76		326		250	30.40%
TOTALS	\$	1,000	\$ 137	\$	1,137	\$	1,076	5.67%

# CALIFORNIA AERO MARKETING, LLC MECHANIC LICENSE

	1	6-17	LATE /		16-17	15-16	% CHANGE
16-17	QUA	RTERLY	PENALTY		TOTAL	TOTAL	15-16 TO
	F	RENT	FEES		REVENUE	REVENUE	16-17
							_
JUL-SEP	\$	250	\$ -	\$	250	\$ 250	0.00%
OCT-DEC		250	54		304	304	0.00%
JAN-MAR		250	61		311	250	24.40%
APR-JUN		250	=		250	326	-23.31%
TOTALS	\$	1,000	\$ 115	\$	1,115	\$ 1,130	-1.33%

# CONCOURSE COMMUNICATIONS GROUP WIRELESS PUBLIC INTERNET ACCESS AGREEMENT

AGREEMENT EXPIRES 07/31/2021

	16-17	LATE /		16-17		15-16	% CHANGE	
16-17	MONTHLY	PENALTY		MONTHLY		MONTHLY	15-16 TO	
	RENT (b)	FEES		REVENUE	REVENUE		16-17	
JULY	\$ 12,500	\$	-	\$ 12,500	\$	12,500	0.0	00%
AUGUST	12,500		-	12,500		12,500	0.0	00%
SEPTEMBER	12,500		-	12,500		12,500	0.0	00%
OCTOBER	12,500		-	12,500		12,500	0.0	00%
NOVEMBER	12,500		-	12,500		12,500	0.0	00%
DECEMBER	12,500		-	12,500		12,500	0.0	00%
JANUARY	12,500		-	12,500		12,500	0.0	00%
FEBRUARY	12,500		-	12,500		12,500	0.0	00%
MARCH	12,500		-	12,500		12,500	0.0	00%
APRIL	12,500		-	12,500		12,500	0.0	00%
MAY	12,500		-	12,500		12,500	0.0	00%
JUNE	12,500		-	12,500		12,500	0.0	00%
TOTALS	\$ 150,000	\$ -		\$ 150,000	\$	150,000	0.0	00%

a - Agreement effective August 1, 2014.

b - Annual rent is \$150,000; monthly payment of \$12,500.

# EXELIS, INC. GROUND LICENSE

EXPIRES 07/14/2028

		16-17	LATE /		16-17	15-16	% CHANGE
16-17	М	ONTHLY	PENALTY		MONTHLY	MONTHLY	15-16 TO
		RENT	FEES		REVENUE	REVENUE	16-17
							_
JULY	\$	188	\$ -	\$	188	\$ 188	0.00%
AUGUST		188	-		188	188	0.00%
SEPTEMBER		188	-		188	188	0.00%
OCTOBER		188	103		291	188	54.79%
NOVEMBER		188	=		188	188	0.00%
DECEMBER		188	-		188	188	0.00%
JANUARY		188	-		188	188	0.00%
FEBRUARY		188	-		188	188	0.00%
MARCH		188	-		188	188	0.00%
APRIL		188	-		188	188	0.00%
MAY		188	=		188	188	0.00%
JUNE		188	-		188	188	0.00%
TOTALS	\$	2,256	\$ 103	\$	2,359	\$ 2,256	4.57%

# HARMIC AIR, INC. LICENSE AGREEMENT - TIEDOWN RELATED SERVICES UPON WRITTEN NOTICE

	M	YJHTNC	М	INIMUM		LATE /		16-17	1	5-16	% CHANGE
16-17	(	GROSS	RI	ENT OR	Р	ENALTY	M	ONTHLY	MO	NTHLY	15-16 TO
	RI	ECEIPTS	8% (	GROSS (a)		FEES	R	REVENUE	RE'	VENUE	16-17
JULY	\$	1,135	\$	125	\$	-	\$	125	\$	125	0.00%
AUGUST		1,135		125		-		125		125	0.00%
SEPTEMBER		1,135		125		-		125		125	0.00%
OCTOBER		1,135		125		-		125		125	0.00%
NOVEMBER		1,135		125		-		125		125	0.00%
DECEMBER		1,135		125		-		125		125	0.00%
JANUARY		1,135		125		-		125		125	0.00%
FEBRUARY		1,135		125		-		125		125	0.00%
MARCH		1,135		125		-		125		125	0.00%
APRIL		1,135		125		-		125		125	0.00%
MAY		1,135		125		-		125		125	0.00%
JUNE		1,135		125		-		125		125	0.00%
TOTALS	\$	13,620	\$	1,500	\$	=	\$	1,500	\$	1,500	0.00%

#### NOTE:

a - Greater of monthly minimum of \$125 or 8% of monthly gross receipts.

# MORPHOTRUST USA, LLC LICENSE MONTH TO MONTH

		16-17	LA	ΓΕ /		16-17	15-16	% CHA	NGE
16-17	М	ONTHLY		PENALTY		MONTHLY	MONTHLY	15-16	ТО
	RENT (b)		FE	FEES		REVENUE	REVENUE	16-1	17
JULY	\$	1,416	\$	-	\$	1,416	\$ 1,349		4.97%
AUGUST		1,416		-		1,416	1,349		4.97%
SEPTEMBER		1,416		-		1,416	1,349		4.97%
OCTOBER		1,416		-		1,416	1,349		4.97%
NOVEMBER		1,416		-		1,416	1,349		4.97%
DECEMBER		1,416		=		1,416	1,349		4.97%
JANUARY		1,416		-		1,416	1,349		4.97%
FEBRUARY		1,416		-		1,416	1,349		4.97%
MARCH		1,416		-		1,416	1,349		4.97%
APRIL		1,416		-		1,416	1,349		4.97%
MAY		1,416		-		1,416	1,349		4.97%
JUNE		1,367		-		1,367	1,416		-3.46%
TOTALS	\$	16,943	\$		\$	16,943	\$ 16,255		4.23%

a - License effective April 10, 2014.

b - Monthly rent of \$1,416 through May 2017. Effective June 2017, monthly rent of \$1,367.

		16-17			LATE /		16-17	15-16		% CHANGE
		A	ANNUAL	Р	ENALTY		TOTAL		TOTAL	15-16 TO
LICENSEE		F	RENT (a)		FEES	ı	REVENUE	F	REVENUE	16-17
For Rent	(c)	\$	-	\$	-	\$	-	\$	200	-100.00%
Los Angeles Times	(d)		475		-		475		582	-18.38%
O.C. Register	(d)		475		103		578		475	21.68%
The Original Apartment Magazine	(b)		-		_		-		350	-100.00%
TOTALS		\$	950	\$	103	\$	1,053	\$	1,607	-34.47%

- a Newsrack licensees pay an annual rent based on a per stand use fee.
- b License terminated on January 31, 2016.
- c License terminated on February 2, 2017.
- d License terminated on March 31, 2017.

# ONCALL CORPORATE JET REPAIR, INC. MECHANIC LICENSE

	1	6-17	LATE /		16-17	15-16	% CHANGE
16-17	QUA	RTERLY	PENALTY		TOTAL	TOTAL	15-16 TO
	F	RENT	FEES		REVENUE	REVENUE	16-17
JUL-SEP	\$	250	\$	-	\$ 250	\$ 250	0.00%
OCT-DEC		250		-	250	250	0.00%
JAN-MAR		250		-	250	250	0.00%
APR-JUN		250		-	250	250	0.00%
TOTALS	\$	1,000	\$ -		\$ 1,000	\$ 1,000	0.00%

### PERIMETER FENCE ACCESS FEES

#### MONTH TO MONTH

		16-17	LATE /	16-17	15-16	% CHANGE
		TOTAL	PENALTY	TOTAL	TOTAL	15-16 TO
LESSEE		REVENUE	FEES	REVENUE	REVENUE	16-17
						_
Alaska Airlines		\$ 3,147	\$ -	\$ 3,147	\$ 3,093	1.75%
American Airlines		3,147	=	3,147	3,093	1.75%
Delta Airlines		3,147	312	3,459	3,093	11.83%
Southwest Airlines		3,147	-	3,147	3,093	1.75%
United Airlines		3,147	-	3,147	3,093	1.75%
U.S. Airways	(b)	 -	-	=	1,130	-100.00%
TOTALS		\$ 15,735	\$ 312	\$ 16,047	\$ 16,595	-3.30%

- a Effective March 2017, monthly access fee increased from \$260.58 to \$265.48.
- b U.S. Airways' Access Fence license terminated on October 31, 2015.

# RICH MULTIMEDIA TECHNOLOGIES CONTRACT AGREEMENT - PUBLIC PHONE CONCESSION

AGREEMENT EXPIRES 06/02/2018

		ONTHLY		INIMUM		LATE /		16-17		15-16	% CHANGE
16-17		GROSS	R	ENT OR	F	PENALTY	N	MONTHLY	N	IONTHLY	15-16 TO
	R	ECEIPTS	20%	GROSS (b)		FEES	-	REVENUE	F	REVENUE	16-17
JULY	\$	-	\$	1,018	\$	-	\$	1,018	\$	1,000	1.80%
AUGUST		1,000		1,018		115		1,133		1,115	1.61%
SEPTEMBER		1,000		1,018		-		1,018		1,115	-8.70%
OCTOBER		1,000		1,018		-		1,018		1,000	1.80%
NOVEMBER		-		1,018		146		1,164		1,115	4.39%
DECEMBER		-		1,018		115		1,133		1,115	1.61%
JANUARY		-		1,018		146		1,164		1,000	16.40%
FEBRUARY		-		1,018		-		1,018		1,115	-8.70%
MARCH		7,800		1,018		-		1,018		1,115	-8.70%
APRIL		7,800		1,018		200		1,218		1,000	21.80%
MAY		7,800		1,018		-		1,018		1,190	-14.45%
JUNE		7,800		1,018		-		1,018		1,000	1.80%
TOTALS	\$	34,200	\$	12,216	\$	722	\$	12,938	\$	12,880	0.45%

a - Agreement effective June 3, 2015.

b - Effective July 2016, greater of monthly minimum of \$1,018 or 20% of gross receipts.

### SCHOOLSFIRST FEDERAL CREDIT UNION AUTOMATED TELLER MACHINE

MONTH TO MONTH

16-17	TOTAL NUMBER OF TRANSACTIONS	REVENUE TO COUNTY (a)	LATE / PENALTY FEES	16-17 MONTHLY REVENUE	15-16 MONTHLY REVENUE	% CHANGE 15-16 TO 16-17
JULY	2,844	\$ 6,655	\$ -	\$ 6,655	\$ 6,820	-2.42%
AUGUST	2,813	6,582	-	6,582	6,373	3.28%
SEPTEMBER	2,648	6,196	-	6,196	6,103	1.52%
OCTOBER	2,916	6,823	-	6,823	6,877	-0.79%
NOVEMBER	2,622	6,135	-	6,135	6,446	-4.82%
DECEMBER	2,428	5,682	-	5,682	5,812	-2.24%
JANUARY	2,389	5,590	-	5,590	6,162	-9.28%
FEBRUARY	2,318	5,424	-	5,424	5,764	-5.90%
MARCH	2,627	6,147	-	6,147	6,426	-4.34%
APRIL	2,324	5,554	-	5,554	6,311	-11.99%
MAY	2,457	5,872	-	5,872	6,559	-10.47%
JUNE	2,440	5,832	-	5,832	6,655	-12.37%
TOTALS	30,826	\$ 72,492	\$ -	\$ 72,492	\$ 76,308	-5.00%

a - Operator is required to remit \$2.34 per transaction through March 2017. Effective April 2017, fee increased to \$2.39 per transaction.

# SMARTE CARTE OPERATING AGREEMENT-LUGGAGE CART

AGREEMENT EXPIRES 05/31/2018

	MONTHLY		MONTHLY		LATE /		16-17		15-16		% CHANGE	
16-17		GROSS		REVENUE		PENALTY		MONTHLY		ONTHLY	15-16 TO	
	RECEIPTS		% GROSS (b)		FEES		REVENUE		REVENUE		16-17	
JULY	\$	23,178	\$	1,507	\$	-	\$	1,507	\$	1,408	7.03%	
AUGUST		27,405		1,781		=		1,781		1,913	-6.90%	
SEPTEMBER		20,606		1,339		-		1,339		1,169	14.54%	
OCTOBER		18,279		1,188		-		1,188		1,351	-12.07%	
NOVEMBER		18,327		1,191		-		1,191		1,078	10.48%	
DECEMBER		22,155		1,440		-		1,440		1,500	-4.00%	
JANUARY		22,195		1,443		-		1,443		1,724	-16.30%	
FEBRUARY		13,417		872		-		872		1,256	-30.57%	
MARCH		16,915		1,099		-		1,099		1,095	0.37%	
APRIL		15,732		1,023		-		1,023		1,379	-25.82%	
MAY		15,989		1,039		-		1,039		1,267	-18.00%	
JUNE		20,913		1,359		-		1,359		1,358	0.07%	
TOTALS	\$	235,111	\$	15,281	\$	=	\$	15,281	\$	16,498	-7.38%	

a - Agreement effective June 1, 2015.

b - Operator is required to remit 6.5% of gross receipts.

# SOCAL JET SERVICES, INC. MECHANIC LICENSE

		16-17		LATE /	16-17	15-16	% CHANGE	
16-17	QUARTERLY			PENALTY	TOTAL	TOTAL	15-16 TO	
	RENT			FEES	REVENUE	REVENUE	16-17	
							_	
JUL-SEP	\$	250	\$	-	\$ 250	\$ 250	0.00%	
OCT-DEC		250		-	250	250	0.00%	
JAN-MAR		250		69	319	250	27.60%	
APR-JUN		250		-	250	250	0.00%	
TOTALS	\$	1,000	\$	69	\$ 1,069	\$ 1,000	6.90%	

### TRANSPORTATION SECURITY ADMINISTRATION

LEASE EXPIRES 09/30/2018

	16-17		LATE /				16-17		15-16	% CHANGE	
16-17	16-17 MONTHLY RENT (a)				PENALTY		MONTHLY	1	MONTHLY	15-16 TO 16-17	
						REVENUE	F	REVENUE			
JULY	\$	18,731	\$			\$	18,731	\$	17,847		4.95%
	Φ		Φ		-	Φ		Φ			
AUGUST		18,731			-		18,731		17,847		4.95%
SEPTEMBER		18,731			-		18,731		17,847		4.95%
OCTOBER		19,666			-		19,666		18,731		4.99%
NOVEMBER		19,666			-		19,666		18,731		4.99%
DECEMBER		19,666			-		19,666		18,731		4.99%
JANUARY		19,666			-		19,666		18,731		4.99%
FEBRUARY		19,666			-		19,666		18,731		4.99%
MARCH		19,666			-		19,666		18,731		4.99%
APRIL		19,666			-		19,666		18,731		4.99%
MAY		19,666			-		19,666		18,731		4.99%
JUNE		19,666			-		19,666		18,731		4.99%
TOTALS	\$	233,187	\$		-	\$	233,187	\$	222,120		4.98%

#### NOTE:

a - Effective October 2016, monthly rent increased from \$18,731 to \$19,666.





John Wayne Airport 3160 Airway Avenue Costa Mesa, CA 92626-4608